Check this list

Buying a used car?

Selecting a good used car requires something more than waiking around kicking tires. This list provides 10 bases rules for the shopper to consider when buying a used car. In the order of importance, here are len basic rules:

1. Do some homework before you get to the car lot. Buyers can do this by studying used car advertisements to get an idea of price ranges for particular models and year. Most buyers underestimate costs by several hundreds of dollars, dealers say.

particular models and year, most objects under-estimate costs by several hundreds of dollars, dealers say.

2. Select a used car according to your means and requirements Some boyers over-drop because they let emotions rule their judgment. Inter-mediate and compact cars are sleat transport-tion for city and only occasionally for highway travel. For occurrent, the added low cost of oper-ation is a plus in the budget. Small imports may be their narwer or late model domestic mid-stred

ally are priced higher than the buyer would ex
Know the price of the used car you buy. The

Know the price of the used car you buy. The

Know the price is not the total price. Buyers
also must consider additionals such as state sales
to the transfer fee, finance charges (if such
to the last persey.

Sheek the seller on used car warranty guar
stress. Usually dealers will give valuable war
termally provisions on late model cars but it su
to the buyer to seek out the dealer whose guarantees
are provided with the purchase. Get the guaran
tees in writing.

Shop for your purchase where the volume of
bustness gives you the greatest selection. Normally, nev car dealers provide this kurry
they are they take in the best used cars as trade-ins
an new models. They keep only those units which
are suitable for quick sale, and they want to win
you as a new car customer some day.

Say away from police and government pulce auctions Unless you are an automotive expert,
you can get badly stung bidding on old police and

lic auctions Unless you are an automotive expert, you can get badly stung bidding on old police and government vehicles that have high mileage and rough use. Auctions are not place for a neophyte. Bidding can get you into paying several hundred dollars more than the vehicle is worth. What looks like a bargain can be a headache later, in amany such cases. Bestides, each only is the rule at such sales, and you have no recourse if you make

a bad buy.
8. Be extremely careful of buying used cars advertised by strangers. Lots of folks find a perfect bargain, pass the money and discover they have a stolen car on their hands. The hot car racket is

874 Oblemebile

OLDS 95 1974 Lutury Sedan 23 800 miles Wans options \$3 650 639 230

876 Oldsmobile

DLDS 1972 castom regiser 9 pas-senger wagon air Excellent condi-tion Original numer \$250 616-3129

JACK

DEMMER

wide-open today, with sharples offering a id sto-ries to support bargain prices. In some cases, people have bought such cars only to have them stolen the following day for another side else-where.

stolen the following day for another sike elsewhere.

9. Buy from a place that has a good reputation in the community. If you have trouble with a used car after purchase, the dealer is subject to all kinds of local pressures to make good the purchase, thereby protecting the buyer. No dealer with heavy investment in a business can afford to ignore adverse customer relations and bad press.

10. Be sure what you are buying is what you really want. Don't buy in a harry or without sufficient information as to price, costs, finance charges and monthly payments. It is too fasty to get in over your head on monthly primeris unless you exercise self discipline beforehind and know your financial limits. This before you act and act according to your means.

No dealer filtes to have an unhappy customer. A frequent cause of buyer remore is the size of monthly payments. One gaide for monthly payments is no more than one-week's salary out of each month's pay.

The greater the amount of the down payment, he less the monthly payment and final cost of financing. A few hundred dollars extra added to the down payment can mean considerable set legs to the buyer.

Autopeople

RICHARD W. MARR of West Bloomfield has been named plant manager of Chrysler Corp.'s Eight Mile and Outer Drive Stamp-ing Plant. Marr joined Chrysler in 1855 as a methods and standards engineer at the Lynch Road Assembly Plant and most recently was pro-duction manager of the Eight Mile and Outer Drive plant Outer Drive plant.

PAUL A. HEINEN of Birmingham has been appointed vice-president, general coun-sel and secretary of Chrysler Corp., effec-tive April 1.

Elected a vice-president in 1974, he had

been associate general counsel and pecre-tary. He joined Chrysler Corp. in \$57.

RICHARD E. JAMES of Troy has be n ap-pointed director of market planning activi-ties with the General Motors corporate prod-uct planning group. He joined GM in 1970 as an associate sen-ior researcher mathematician.

Office Control of Control of

878 Plymouth OI DISMOBILE 1971 Detta 88 have top 1 door not pours steering and beauty life wheel soul life or many finest pours steering and beauty life wheel soul life or minimum factors at 1 life mininger and the steel of the life of

878 Plymouth

DUSTER HET critisies exemps

If it was 3 Me miss 21 Me

To the way 3 Me miss 21 Me

Control of the mis HINES PARK

880 Pentico

MEDING PLES VIT Bed soon at 170 CM and 170 C LINCOLN MERCURY ANN ARBOR RD AT HAGGERTY 453 2424 425 2444

DUSTER 1971 automatic 6 good condition jon mileage 425-8713

BARRACUDA ISTO Call after 6 PM FERY III 1973 show room condu-tion low mileage 218 VB automati-ic power steering brakes 436-8877

EIRFRIRDS TRAVS AMS CAM ARDS Good selection less mile

GRAND-ILLE 1971 fully looked or air ster car and the sold ended on all power rall the series are ster car.

Sets after k PM 455-2015

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tion (17c) and a service of 1500 (17.5 to 17.5 to 17.5

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CLTLASS 1976 Sales Coupe 356 NE air AN FM marron white ask ing \$3795 646 1184

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St. #5670 sport mirrors, wheel opening moulgings dura builit 2 3 ktre angine. I barrel carbus eta: DICK MORRIS

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1 SALON COMPE GOOD SELECTION OF 1976 OLDSMOBILES IN STOCK!

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PONTIAC 1975 station wagon tipas senger luggage rack air power radio ion mileage excellent condi-tion 55 1795

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