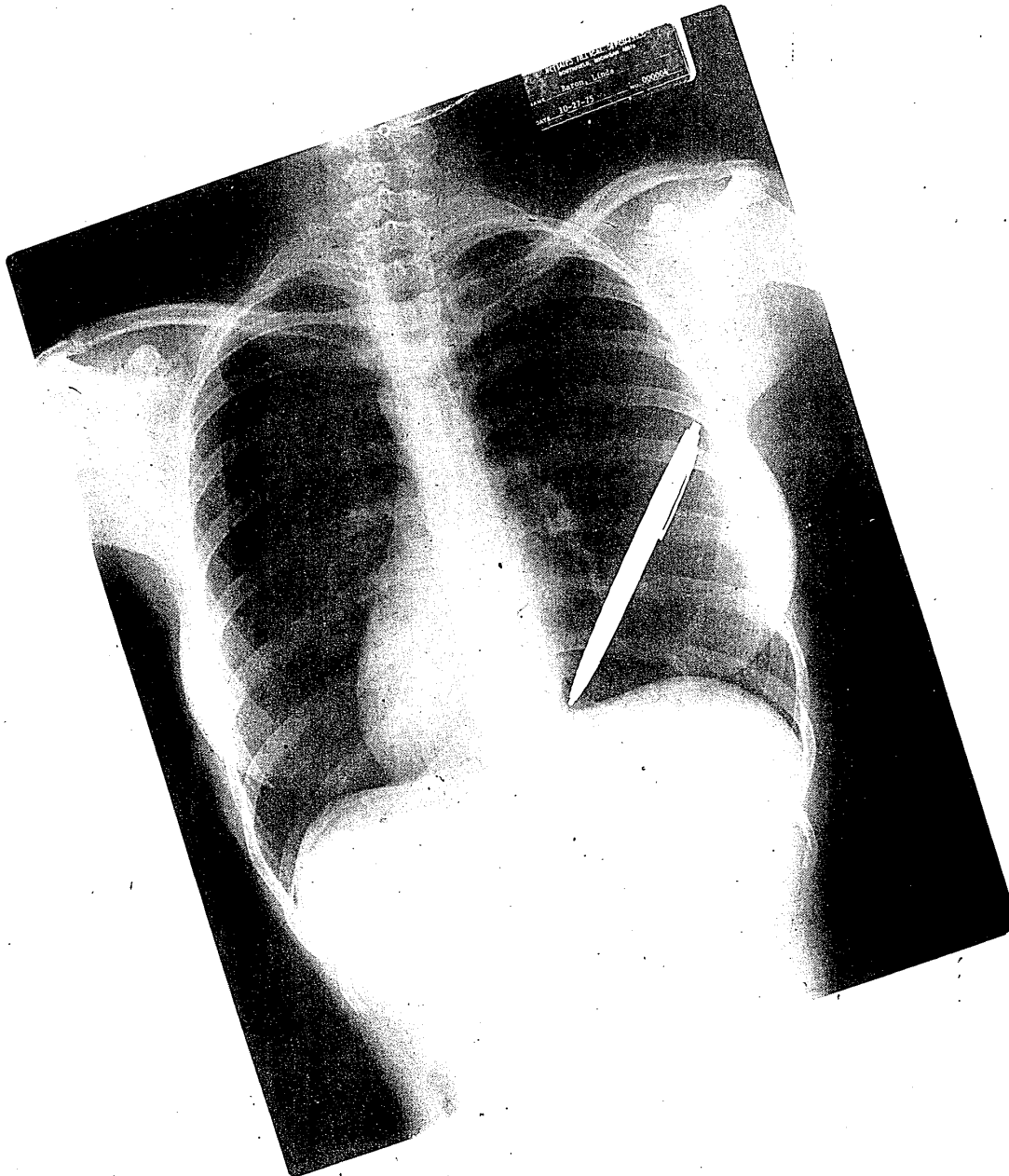


Doctors need operating capital. So do lawyers and small businesses.

Introducing The Write Loan.



The Write Loan: Do it yourself.

There are a lot of small-to-medium businesses and personal corporations around the Southfield area. And that's why we created the Write Loan: To make it easier for you to borrow money. After we approve your application for a line of credit, you get the loan by just submitting a Loan Activator. It's automatic. And you can use all or part of your line at any time.

The right note: Re-payment made simple.

Your repayment is based on a revolving note with a required minimum monthly payment equal to 1/20 of the commitment. The amount of interest is calculated and payable monthly.

The right time: The 22-month year.

It's possible to renew your commitment for an additional one-year period. There is also a ten-month extended payment plan that allows you to stretch your payments, provided the terms of the original loan are complied with. We believe the more options you have open, the better.

The right bank: Us.

We understand what businesses and private corporations need from a bank. (After all, we're in business, too.) So we want to make your loan as quick and free from red tape as we possibly can. Come in and talk to one of our loan specialists. They'll be glad to give you the full story. After that, we think you'll like what develops.

Six Convenient Offices to Serve You

- 17000 WEST 8 MILE ROAD, Southfield Office Plaza (354-7521)
- 15565 NORTHLAND DRIVE, Northland Point (354-2000)
- 20000 WEST 12 MILE ROAD ** at Evergreen Road (354-7530)
- 27100 LAHSER ROAD ** at 11 Mile Road (354-2040) • 6070
- WEST MAPLE ROAD ** at Farmington Road (354-7525) • 29201
- TELEGRAPH ROAD ** at 12 Mile Road (354-8330)

HOURS:

9:30 to 4:30 Daily (except Friday), 9:30 to 6:00 Friday

ALL DRIVE-IN WINDOWS open 8:00 to 4:30

** These offices open Saturday, 9:30 a.m. to 1:30 p.m.

If you live or work around Southfield
you're worth more at our bank.



Subsidiary of Manufacturer's National Corporation.

Member: Federal Deposit Insurance Corporation