41 have tried other brands of cigarettes and have the of tigarettes and have the almost full packs in my cabinet to prove it. MERIT is the first different brand I have liked and the tar and nicotine level is hard to

-Ms. Mary A. Shufon Troy, New York

"I was amazed! I can't believe that a low tar and nicotine cigarette can taste so good."

-J. Thomas Ellicott, Jr. North Palm Beach, Florida

"After smoking for 2.5 years and desperately looking for a low tar and nicotine cigarette that tastes like a cigarette, EUREKA—MERIT."

-Mrs. Elaine R. Turiano New Brunswick, New Jersey

"Bingo! This is really the first low tar cigarette that I can taste."

-James E. Yates, Jr. Johnson City, Tennessee

Well, a pack of Merit cigarettes caught my eye. It was the yellow and brown stripes. I broke down and bought a pack. I tell you that they are fantastic!

"...if you can change me, you can change anyone."

-Mrs. Bonnie Lindsay Bridgeport, Connecticut

<sup>61</sup> think you people have come out with the best menthol cigarette yet."

-Robert E. Wright Columbus, Ohio

<sup>61</sup> want to thank you for producing a cigarette which actually lives up to its advertising—low tar and full cigarette flavor."

"We tried most of the new ones, but none seemed like you were smoking at all, until MERIT."

-William L. Platter South Plainfield, New Jersey

"I have tried some of the low tar and low nicotine cigarettes, but never cared for them until MERIT was put on the market. I really enjoy them very much and I just wanted to say thanks for a nice cigarette."

"As a cigarette smoker for some 60 years, I wanted to compliment you on your fine product, MERIT cigarettes."

-Rex B. Little '

"You've done it; made a good tasting cigarette, low in tar. I've switched to MERIT!

-Mrs. Frederic Shaw Jenkintown, Pennsylvania

"I've been smoking MERIT for 2 months (when the store has them) and two of my neighbors switched to MERIT MENTHOL. We're all delighted.»

-Gene L. Hodges, Jr. Charlotte, North Carolina

Kings: 8 mg' 'tar,'' 0.5 mg. nicotine av. per cigarette, FTC Report Dec:76 100's:12 mg' 'tar,'' 0.9 mg. nicotine av. per cigarette by FTC Method.

Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

"It should be called the T.T.T. cigarette (true tobacco taste)."

-Mr. J. W. McLeod Manning, South Carolina

41 have to admit I was sheptical because I had tried eral low tar cigarettes. After smoking one pack, I was really amazed...they are as good as the cigarettes with higher tar."

"I have been searching for a low tar cigarette for some time now. All others I've tried have no taste... I'm a
MERIT man."

-Ray Echard Parkersburg, West Virginia

"I don't know what you did, but you certainly did something right,"

"MERIT is terrific. The 12-year effort was worth it!"

-Mrs. Emmett Wagner Manitowoc, Wisconsin

"I am writing in regards to your MERIT MENTHOL to your MERII MEAL DUC cigarettes. I am extremely pleased with them. Since the first time I tried them, they have been my cigarette."

"Leave it to the experts! They have done it again."

a want to thank you, thank you, Thank You! Merit cigarettes taste stronger than other low-tar cigarettes ... they're great!"

-Miss Meg Vollme St. James, New York

"Thank you for making the biggest breakthrough in smoking in all the years I have smoked. The taste and pleasure I get from MERIT is unbelievable."

"I want to thank you all for your super work in producing this A+ cigarette."

-Miss Jo Arlene Refford York, Pennsylvania

MERIT **MERIT** Filter Menthol LOW TAR-ENRICHED FLAVOR LOW TAR-ENRICHED FLAVOR

## Regular & Menthol. Kings & 100's.

"The taste is outstanding. Keep up the good work. They are really refreshing."

-Douglas B. DeMaris Minneapolis, Minnesota

"MERIT is the only brand in low tar to give me the flavor and satisfaction that I had been looking for."

-Cecilia Beberman Wantagh, New York

"In the past, I have tried other brands as they came on the market, but they all lacked something. MERIT contains that something the others lacked." the others lacked,"

-Guy E. Noble Orlando, Florida

"I've made the switch."

"You have my word I was delighted. So from now on it's MERIT for me."

"Your new cigarette, MERIT, absolutely shocked me."

64 bought a pack of MERIT cigarettes and another and another. They're great. Like it says on the pack: A quality of flavor in a low tar and micating cigarette. nicotine cigarette."

-Mrs. George Richaud Bakersfield, California

"Congratulations. I've tried them all and your new offering, 'MERIT' has it all."

-Paul C. Burt Stirling, New Jersey

"Your 'Enriched Flavor' process has done much to restore my faith in American ingenuity."

-Ms. Elizabeth Byrd Carder Stamford Connecticut Ċ

"Just wanted to drop a line and say congratulations for Merit 100's. They are great."

-Mr. Fred W. Gruman Floral Park, New York

"The taste of Merit supersedes all others. It is not only mild, but good tasting."

-Mrs. Ethel Carnegie

"I have been searching for a low tar and nicotine cigarette for a long time. I never dreamed I would find one that I could actually enjoy. I found one. MERIT."

-Wendell D. Austin

&I have tried your MERIT MENTHOL and you have sold me."

-- Mary Felix Miami Beach, Florida

"I don't usually write to companies about their products, but in this case you definitely deserve praise on your new cigarette—MERIT MENTHOL 100's.

"Your Enriched Flavor" process is the greatest. Thank you!"

-Mrs. Patricia Amato Linden, New Jersey

"Several months ago, I tried Merit, and have been smoking them ever since. They are the first low tar cigarette that actually tastes good."

-Barbara G. Wiltshire Richmond, Virginia

<sup>61</sup> tried your cigarette. I couldn't believe it, a smoother smoke, real cigarette taste.»

-Mrs. Christine Buczak New York, New York

"Congratulations on coming out with a low tar, low nicotine cigarette that tastes like tobacco instead of lettuce.»

-Mrs. Glen C. Skaggs San Ahlonio, Texas

"I tried MERIT. Since my first one, I have stayed with them. I feel good about cutting down on tar and nicotine. MERIT has a great taste!"

-Mrs. Charolette Nemetz Whittier, California

"MERIT is a great tasting cigarette,"

"The greatest smoking pleasure I have ever experienced. I have finally struck gold."

-Ms. Clara C. Zeigler Birmingham, Alabama

"Hooray for lower tar and no sacrifice of flavor quality!"

"For the past 10 years I have been trying to find a smokeable low tar and nicotine cigarette. It only took one pack of MERIT to convert me."

-Mrs. Virginia Peyton Kirk Havre de Grace, Maryland

"I have recently switched to MERIT. I truly enjoy the taste,"

What a cigarette! Thank you for a truly remarkable low tar cigarette that leaves me satisfied."

-Mrs. Richard H. Walther Richmond, Virginia

"Either I'm a lousy judge or you have a good product. I tend to favor the latter."

> -Mr. Louis J. Orlando West Chester, Pennsylvania Ų