### Like-New Boutique

## 'Furs should be recycled'

By LORAINE McCLISH
A vault in the lower level of Farm-ington's Village Mall, once used by the bank that occupied the building, now keeps safe a collection of furs.

The furs belong to Rose Lublin, a Southfield resident who is owner and operator of the Like-New Boutique on the corner of Grand River and Farmington Road. And Ms. Lublin says she is on her way to running a shop specializing in furs—new and used.

She said she has always dealt in used, high-quality merchandise.

Since she began concentrating on used furs, she stopped marketing chil-dren's and men's clothes and carries only women's merchandise.

But she is sticking to ber high-fash-ion format.

"Furs should be re-cycled," she said, holding up a Norwegian hairline seal with a price tag of under \$1,100. "If it were new it would retail for about \$5,500, and there isn't a thing wrong with it."

MS. LUBLIN, the daughter of a fur-rier, said she learned about furs in the family business, Wiley Furs, in Detroit, where she was periodic sales-woman and bookkeeper.

"My dad would have furs made up especially for me, ever since I was a kid, so I was spoiled early and I took advantage of it. But I also learned a lot along the way," she said.

As far as she knows, she runs the only re-sale shop in the metropolitanarea specializing in used furs.

Jackets and stoles can be had for as little as \$250. The highest priced fur in the shop this week is a Russian Royal Crown sable, priced at \$2,500.

If the coat is worn, Ms. Lublin said it sells fast.

"There are a lot of do-it-yourselfers in this area," she said. "Many women will ask for a coat or jacket that has just enough good fur left in it so they can make themselves a hat, or a collar and cuffs for a cloth coat."

This week she sold an old Alaskan saal coat. That too, she says, is not ufusual because many women want a coat made of a fur that is on the endangered species list and is no longer used for clothing.

"BUT MOST OF my merchandise is like-new, exactly as the name of my boutique implies, and most of them really look as though they have never been worn," she said.

She is proud of her selection, which includes mink coats, jackets, stoles,

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-Rose Lublin

all kinds of fun furs, Persian lamb, fur hats, and fur-trimmed sweaters in beaver, fox and raccon.

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The average woman is not looking for a full length fur coat, said Ms. Lublin. She's looking for a versatile cape, jacket, stole, she can wear everywhere. The biggest demand is for a mink and leather combination.

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stores. It's a combination that is going to last," she said.

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As to the full and bushy fun furs, she said, "They are all right for a couple of years but you get tired of them. Wear them for three or four winters, then sell them back to me so I can recycle them onto somebody else, then start shopping for your classic mink."

ALTHOUGH LIKE-NEW Boutique keeps a continuous flow of new stock,

she is fading out on the high fashion and designer clothes she now has, as well as her stock of sample clothing that comes from manufacturer's rep-

"The best thing about the sample clothes is that they come in common sizes, 10 and 12, so they do go fast." A print chilfton gown with a \$21 price tag, she said, "won't last long here, and I'm glad of that, and glad to be passing on the savings."

"I'm trying very hard to move upstairs," she said, "for more space and more furs, though I sure will be sorry to leave that vault. It is perfect for me."



Ms. Lublin models a natural wild racoon finger-tip jacket while she talks about the capes and jackets on sale with price tags suitable for those on a budget. She also offers lay-away purchases to her shoppers. (Staff pboto by Harry Mauthe)

### Fashion Calendar

Jan. 16
Georgio St. Angelo at Jacobson's — There will be
informal modeling of
cruise and spring fashions from the Georgio St.
Angelo collection between 10 a.m. and 5 p.m.

Tuesday, Jan. 17

Sunday, Jan. 22

Weddings Classic and Contemporary — The See Gordon Bridal Salon of Birmingham will pre-sent a private showing of gowns for the bride and her attendants at 12:30 and 3:30 pm. at the Troy Hilton Hotel. 15 Mile at Stephenson Highway. Special guest at the

showing will be designer Ron Lovece, who will also be available for questions at the Sue Gor-don Salon. 788 N. Wood-ward. Birmingham, be-tween Jan. 21 and Jan. 24. For information or reservations call 642-1112



## ART SALE

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When every an over the effect Sox and proceedings and according to the extra solution of the extra solution of

Jaks Jifth (venue

now through January 31

Original paintings.

signed graphics. . .prints for

wall-grouping. , .fine reproductions. , .plus

a collection of signed, unframed prints. . .collected from all stores for this special sale at

Birmingham Store for the Home

Most are custom-framed and priced

for exceptional savings.

# Jacobson's

Woodward at Willits

# here It's At

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Whodunit? Mrs. Dilys Winn. She's the lady who founded the first bookstore anywhere devoted exclusively to mysteries and then turned to writing about mysteries. Because customers constantly badgered her with questions that she could not answer. Ms. Winn sold her store and spent a year tracking down things everybody wanted to know about their favorite mystery books and the characters therein. The result is "Murder Ink, the Mystery Reader's Companion" (37.95). The book is chock-full of fascinating facts including pointers on breaking codes, using poison rings and laundering money. It also has the solutions to 10 famous mysteries enclosed in a sealed envelope at the back of the book.

Metro News Center, Bloomfield Plaza, 6608 Telegraph, Birmingham, 85-7121.

Potluck
If your kitchen is petite, a hanging pot rack is practically a
necessity. It enables you to save cupboard and drawer space
for other things. Even if your kitchen is large, a pot rack is a
great thing to have. It not only keeps pots and pans within
easy reach, it adds a lovely Julia Child kind of touch to your
decor. While it's possible to buy racks in kitchen specially
stores, if you have a specific size or style in mind, Hans Nielsen is the man to see. Nielsen, metalsavith par excellence,
will design and make one for you in your choice of wrought
imm. conner or brass.

iron, copper or brass. Hans Nielsen, 1413 Crooks Road, Royal Oak, 545-9050.

Heats rules to host from the student and the control to host frashino boots might be stunning and chic, but they certainly were not designed with Michigan winters in mind. If you want to keep them looking as good as new (and at those prices, who doesn'1?), forget about those messy and disastrous home remedies and take them to Frank's Shoe Service. First, your boots will be treated with a professional siticone-based oil, then with a rain and stain protector. Last, the boots are polished to bring back their original fustre. The price for winterizing leather or suede boots is \$7.50 per pair. Frank's Shoe Service, 500 S. Woodward, 647,5330.

Service, 360 S. woodward, 647,9300.

Cold remedy
It's the only way to keep your sanity! You absolutely must
put snow and ice out of your mind and think spring. This
cheerful set of six individual plastic laminated hors d'oeuvres
trays plus six matching napkins (\$14) just might do the trick.

Available in various prints that combine bright, sunshiny
colors such as shocking pink, vanilla, lime green, lemon yellow and robin's egg blue, the cocktail sets would make splen'Add offits too.

did gifts too. Lifly Pulier, 51 W. Long Lake, Bloomfield Hills, 645-1790.









