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ship which has just been terminated after extending over a period of seventeen years.

The following letter from R. H. Webber, president of the J. L. Hudson Company, has been received by Mr. Goldsmith:

January 12th, 1917. Goldsmith,

The J. L. Hudson Co.,

Dear Sir:—My attention has been called to the fact that you are about to discontinue the optical department in this store and open up a new establishment in the building you have leased at 17 John R street which I understand will be remodeled for the

leagen at 1 would be remodeled for the purpose understand with the remodeled for the purpose of the purpose of

Come to Bond's For Summer Clothes

Selling clothes and making a garden are a great deal alike. Give two men the same size plot of ground and the same things to work with.

One man will raise a very creditable crop—but his expense in so doing may be 100% higher than necessary.

The other man, by intensive cultivation, can make just as creditable a showing—but without that unnecessary expense.

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Intensive merchandising—that exactly describes Bond's methods. Eliminating all unnecessary selling expenses by operating our own New York factory and selling to the wearer direct, through our own outlet stores.

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and clothes of other summer fabrics

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New York's Latest

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Remember, too, that it is because we actually own and operate a mammoth factory in New York City—which turns out all Bond Clothes—and sell to you direct instead of through retailers—that we can, and do, sell for \$15, exactly as serviceable a suit as other stores, burdened

by heavy selling expenses and operated in the old round-about manner, sell for prices up to \$25. Will you continue paying \$25, or will you save ten and pay



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The aches and pains of winter colds
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