

Ford models debut

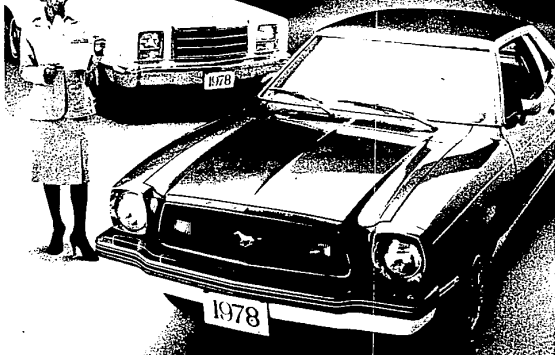
Ford dealers will introduce several new mid-year models and are offering discounts ranging from \$135 to \$274 on the suggested retail prices of specially equipped 1978-model cars and trucks this spring, according to B.L. Crumpton, Ford Division general sales manager.

New spring models will include a Pinto panel delivery van, longer versions of Ford's Econoline Van and Club Wagon called Super Van and Super Wagon, and a Thunderbird T-Road convertible.

Ford dealers launched a special edition sales campaign with up to \$200 discounted from suggested retail prices on specially equipped family-sized Ford LTD hardtops, mid-sized Grandamas and Mustangs. Discounts of up to \$274 also will be available on specially equipped F-Series Explorer pickup trucks.

Ford's new Pinto panel delivery van is designed for commercial use by druggists, florists, grocery stores and other businesses that do not require the cargo-carrying capacity of larger vans or trucks.

Super Van and Super Wagon are stretched versions of Ford's Econoline Van and Club Wagon. The new models offer seating for up to 15 passengers and a 14-foot-long cargo floor—20 inches more than is available on Ford's regular long-wheelbase vans.



Checking it out

Information on such subjects as financing, insurance, optional equipment and fuel economy is available in two books from Ford Motor Co., "Car Buying Made Easier" and "Light Truck Buying Made Easier."

There are four special edition Explorer packages available on Ford's F-100 pickup trucks. Model availability includes the Regular Cab or SuperCab, Styleside or Flareside pickup box, and 4x2 or 4x4 models on all wheelbases. Sucker price reductions on the various Explorer packages range from \$135 to \$274.

Dealership sold

The Porsche-Audi dealership at 499 S. Hunter, Birmingham, has been bought by Frederick Lavery Jr. and renamed Fred Lavery Porsche-Audi Co.

The dealership had been known as Tom Sullivan Porsche-Audi.

Lavery has been associated with Michigan National Bank since 1963. As a bank executive in the Detroit area, his background has been closely associated with automotive retailing.

Fred Lavery Porsche-Audi Co. has 32 employees. It was established in 1970 and is one of 400 dealerships in the United States that sell and service the Audi.

876 Oldsmobile

CUTLASS Supreme 1977, 12,300. Delta Royale 1974, 11,800. Call 350-1100.

CUTLASS SUPREME 1978 Brougham Air, 111 wheel 32,800 454-1345

1977 CUTLASS Supreme Brougham loaded in U.S.A.

STU EVANS LINCOLN-MERCURY 32000 FORD RD. GARDEN CITY 425-4300

CUTLASS 1977, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Salvo, air, power steering, am-fm stereo, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

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CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

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CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

CUTLASS 1978, Supreme, 2 door, air, am-fm stereo, power steering, brakes, automatic, cruise, 4500 454-1345

878 Plymouth

ANDROM 1977 Silver 2,000 cc. low mileage, excellent condition. 454-1345

ANDROM 1976 1,600cc 4 speed. Rumpooled 20,000 miles. 454-1345

CUSTOM Gran Fury 1975, 4 door, new 16,000 miles. Must see. 454-1345

DUSTER 1976 4 cylinder, automatic, power steering, radio, 4500 miles. 454-1345

DUSTER 1976 4 cylinder 3 speed, 4500 miles, good gas. AM-FM. 454-1345

DUSTER 1976 4 cylinder automatic, AM-FM stereo, 1100 cc best offer. Call after 5 PM. 454-1345

DUSTER 1976, 3 door, 2 door, 4500 miles, 454-1345

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880 Pontiac

ASTYLE 82, 1975 hardback. Automatic. 21,000 miles. 454-1345

FIREBIRD 1977 10,500 miles. 454-1345

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