

Introducing the Tailored Auto Loan.

We'll make it as long or short as you want.



What you want.

Let's say you want a new car. Let's say your budget wants to take 40 months to pay for it. What does your bank say? If it's like most banks, it will probably say, "Take 36 months." Take it or leave it.

What you get.

What does the National Bank of Southfield say? We say take your pick. If you want 40 months or 27 or any length of time from 12 to 48 months, that's what you get. Because we understand that all budgets can't be squeezed into just three or four re-payment categories. That's our Tailored Auto Loan. And we designed it to fit your needs very comfortably.

What's the difference?

At National Bank of Southfield we don't believe in business as usual. So we don't offer you the usual auto loan. Or the usual anything else. If you bank with us, you know what we mean. If you don't bank with us, you might find that unusual.

And what's more . . .

. . . you'll probably pay less for your auto loan here. The annual percentage rate is only 9.76% for a 36-month loan. Other time periods offer comparably low rates.

Example: A new car purchased for \$6,000 with a 25% down payment

Length of Loan (Months)	12	14	23	36	41	48
Amount Borrowed	\$4500	\$4500	\$4500	\$4500	\$4500	\$4500
Annual Percentage Rate	9.55	9.63	9.76	9.76	10.17	10.54
Monthly Payment	\$394.67	\$391.12	\$215.31	\$144.68	\$130.37	\$115.31
Finance Charges	\$236.04	\$275.68	\$452.13	\$708.48	\$845.17	\$1004.88
Total Note	\$4736.04	\$4775.68	\$4952.13	\$5208.48	\$5345.17	\$5534.88

We've drawn up the chart to give you an idea of various rates. Come in and find out what yours is if you don't find it mentioned.

Six Convenient Offices to Serve You

- Main Office • 29201 Telegraph Rd. at 12 Mile Rd. ** (354-8330)
- 17000 West 8 Mile Road, Southfield Office Plaza (354-7521)
- 15565 Northland Drive, Northland Point (354-2000)
- 20000 West 12 Mile Road at Evergreen Road ** (354-7530)
- 27100 Lahser Road at 11 Mile Road ** (354-2040)
- 6070 West Maple Road at Farmington Road ** (354-7525)

HOURS:

9:30 to 4:30 Daily (except Friday), 9:30 to 6:00 Friday
ALL DRIVE-IN WINDOWS open 8:00 to 4:30
**These offices open Saturday, 9:30 a.m. to 1:30 p.m.

If you live or work around Southfield,
you're worth more at our bank.



A Subsidiary of Manufacturer's National Corporation.

An equal opportunity lender.