

## Assertiveness workshop set

The Continuum Center for Adult Counseling and Leadership Training will offer a summer workshop on the use of assertiveness techniques as tools for effective communication.

The four-session workshop will be held from 9:30 a.m. to 1:30 p.m., Tuesdays and Thursdays, Aug. 1-10 in the Continuum Center on the Oakland University campus.

The program will show participants how to use assertive behavior to express thoughts and feelings more effectively and to improve communication skills in personal relationships.

Participants will explore and practice specific skills in small group settings with the help of trained leaders. The techniques of assertiveness training can be applied to a variety of personal situations, from the frustrated parent and the passive club president to the overly aggressive businessman.

The program fee is \$45. For information contact the Continuum Center at Oakland University in Rochester or call 377-3033. Advance registration is required.

## Arthritis group picks officers

John Farquharson of Dearborn is the new chairman of the board of the Michigan chapter of the Arthritis Foundation, a non-profit health organization accredited by the National Institute of Health.

Its programs include support for scientific research, training of arthritis specialists, educating the public and helping sufferers of the crippling disease.

Gerald Boston of Southfield is second-term president; Dr. E. Newton Rotenberg of Southfield is president-elect; Mrs. Arthur DeSantis of St. Clair Shores is vice-president; Gilbert Blumh of Southfield, secretary; and Henry Swift of Dearborn, treasurer.

## MONEY GO ROUND

By BRENDA L. SCHNEIDER



Credit is a six-letter word which means a lot of things to a lot of people. To some, the use of credit is a normal way of life. Without it their standard of living would be reduced substantially.

To others, credit is a means of acquiring a much-needed item such as a car or a house.

Still others only use credit in a financial emergency. Whatever the situation or the need, remember that credit is not a right; you must earn it.

Even though not everyone is entitled to credit, many people feel discriminated against when they are turned down. This is particularly true for women.

MANY WOMEN ask if they can buy their own home or purchase a car on their own. Of course you can. I tell them, provided you qualify. If a woman can meet the credit qualifications, she is entitled to the same considerations as any other person.

A woman applying for credit, whether she is single, divorced or married, will find the going easier if she knows in advance what the lender will ask. Basically, the application will require information on residence, employment, fixed expenses, other indebtedness, and past credit experience.

The primary concern of all lenders is the ability to pay. They will look at how much money comes in every month, the source of that money, and basically how it is spent.

They will also look at other indebtedness closely, because lenders will not create another debt if the applicant is already over-extended, even when the income level is substantial.

LENDERS WILL ALSO consider the person's stability; how long has she been employed and how long has she lived at her current address.

Lenders will also check her financial habits. Does she maintain a checking account and/or savings? And they will check her credit with the local credit bureau.

As women become a greater part of the labor market, their need for credit will continue to grow. If you would like more information at no cost or obligation on "Women and Credit," stop in at any Manufacturers Bank branch or write Consumer Affairs, 151 W. Fort St., Detroit 48226.

## Ways to make cream whip

To make whipped cream retain its peaks, add a teaspoon of honey before whipping.

Cream which has been beaten ahead of time will keep its stiffness and not become watery if a tablespoon of plain gelatin is added to one quart of heavy cream before the whipping.

Another way to foil the cream which is reluctant to whip is to re-chill the bowl and cream and add an egg white when ready to try again.

Sometimes cream gets stubborn and just won't whip. Sprinkle a little unflavored gelatin over it and give it another beating.

Try beating cream in a tin quart can. It will whip faster than in a bowl and will not splash as much.

## The fashion plate

# Recycling fashion—it's just good business

By RUSTLE SHAND

"Recycle your fashion dollars" is the message at Encore II, a posh resale shop in Sylvan Lake Village. The two owners of the fashionable little shop are Carmela Connelly and Kathleen Hass. A year ago, they decided to desert the country club set along with bridge hands and golf clubs to become members of the new set—Beautiful People who work.

Encore II carries the little-worn, better and designer clothing of area "clothes horses," many of whom do not wish to be seen in the same outfit more than once. The proceeds the clients reap from turning their almost-new fashions over to Encore II permit them to go out and buy new clothes without making a dent in an already stretched budget.

Dresses at the store range from \$10 to \$200, and other items are comparably tagged. Although the two shop owners are careful not to reveal the names of customers who consign their clothing, they have many interesting stories to tell about their clients.

Compulsive shoppers are not unusual, says Ms. Connelly. "Some of our clients bring things in with store price tags still attached and explain they just never got around to wearing them," she added.

Others include wives of dotting husbands who often supply just one too many mink coats or an excess of cashmere sweaters. One young woman, said Ms. Hass, brought in a new mink coat. "Her friends don't wear mink," the shop owner explained, "and besides, she would rather have the money to invest in the antiques she covets."

THE RECYCLED fashions, said Ms. Connelly, are purchased and worn by women just ascending the career ladder. Their jobs often require an extensive high-fashion wardrobe which their present income cannot stretch to cover.

"Dieting is responsible for many closet rejects. Our consignors are fashion-conscious. They know

the de rigueur size is now 8. When they pare down out of their size 10s and 12s, they bring them to us. With the proceeds they realize from the sale of their too-large clothing, they buy new things in size 8."

"Often," added Ms. Hass, "our consignors simply decide to change their image or their hobbies. They give up riding clothes in favor of disco dressing. Or decide to discard their softly-feminine look for the fitness look of super-jock clothing."

"Or," added Ms. Connelly, "a woman decides to give up tennis and golf and take up needlepoint instead. She will bring her entire sports wardrobe in for resale."

Evening gowns and dinner dresses are big items, said Ms. Hass. "A woman seldom wishes to wear the same gown twice, particularly if she is with the same social set for evening functions."

ASIDE FROM THE little-worn clothing they receive for resale, the shop also acts as a "last chance" for seasonal clothing. Specialty shops consign end-of-the-season merchandise in order to make room for new merchandise of the coming season.

"All clothing is very carefully examined," explained Ms. Connelly. "Clothing with any defect is not accepted, and, of course, any clothing that has been worn must bear a dry cleaning tag."

Encore II was inspired by and modeled after its New York counterpart, Encore I, where Jackie O. consigns her clothing.

Ms. Connelly, who is the first to say she loves a bargain is a veritable encyclopedia of information on places where bargains abound. "It's always been kind of a hobby," she said. "Besides, everybody loves a bargain."

The bargains in the shop extend to accessories and even some very interesting accents for the home, including antique pewter, a Wedgwood lamp, sterling, crystal and an occasional Bombay chest.

## Finns stage summer fair

The Ladies and Knights of Kaleva repeat their successful Finnish Fair of last summer in Kaleva Park, 5395 Greer in West Bloomfield Township on Cass Lake. Dates for this year's event are July 22-23, from 10 a.m. to 1 a.m. Saturday and from noon to 8 p.m. Sunday.

The group is made up of persons with Finnish ancestry from all parts of the metropolitan area. Special guests this year will be the Northern Lights chorus.

Food on the menu will be mojakka (a Finnish stew), makkara (sausage), pasties, and nisu (pastry), sold

along with American summer fare and snacks.

Booths will contain Scandinavian imports, white elephants, beer and liquors, and ethnic handicrafts.

Games, races and cake walks will run periodically throughout the weekend for the youngsters.

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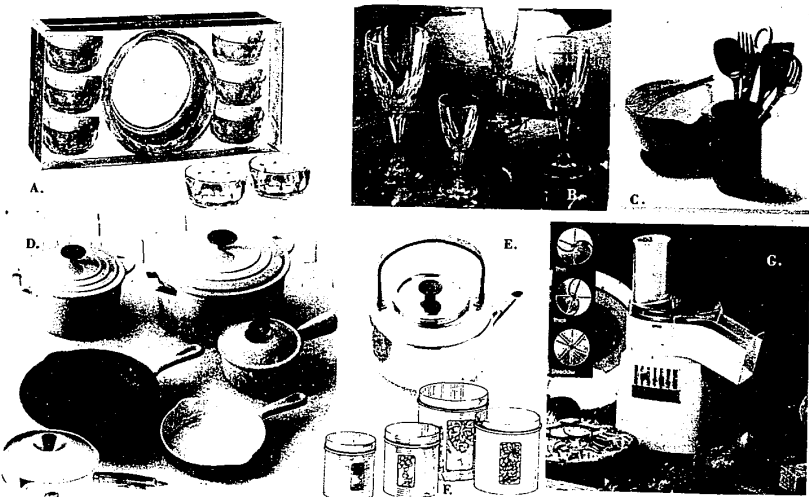
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