Home Prices Leveling; Sales Showing Decline

By W.W. EDGAR

The upward spiral of home prices, so drastic for the past several years, seems to have run its course and now is on a downward trend that shows decreases approximating 12 to 13 per cent throughout Observerland -- and the end is not yet in sight.

In a survey taken by the Observer Newspapers among several real estate firms and brokerage houses, the home prices not only came tumbling down, but there also is a marked decline in sales, ranging from 10 per cent to almost 50 per cent durance.

In some cases, prices have been reduced as much as \$3,000 to \$4,000 and in others the homes have been withdrawn from the market entirely.

CARL DEREMO, head of one of the leading brokerage and appraising firms in the area, stated that to the best of his knowledge the downward trend in sales staried last April and since that time has reached a decrease of 10 to 12 per cent.

"And this is just the start," he commented.
"I look for it to get worse by Thanksgiving time,
"With institutions like First Federal and other lenders showing a tendency loward further increases in interest rates and the shortening of the avail-ability of mortisge money, the trend could take a

Deremo said that conditions were fabulous until about 12 days ago when the trend took a real drop,

FRANK HUTTON, of Thompson-Brown Realtors, explained that there has been a noticeable softening

BENTON YATES, who knows well the financial prob-lems of local school districts from his long tenure as Li-vonia schools supenitionent, now directs the education division of SEMCOG.

School Leaders,

Lawmakers Shy

None of Observerland's many school and legislative officials has gone out on the political limb all the way with Gov. William Milliken on education reform, but statements from a few generally favor his approach.

few generally favor his approach.
Only William C. Brown, Linonia Board of Education president, has openly blasted the
broposals as thus far set forth
by Milliten.

BROWN LABELED Milliten's approach "a large grab
for power by the state."

It would "take a lot of responsibility away from the
local school district," said
Brown.
Garden City School Supt. Don
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arochial schools and reorgani-tation of the state board of edu-

eation,
He supports equalizing the tax
tase between school districts
but wants to study Milliken's
tate property tax (relief) proposal further.

STATE SEN, William Faust

STATE SEN, William Faust (D-13th District), who re-presents Garden City and Westland, has also supported the thrust of Milliken's plan, "I favor an increase in the state income tax for edu-

of the market, but that prices have remained flexible. "Our sales have been reasonably stable," he

"Our sales have been reasonably stable," he said, whe had a good September but October thus far has been very slow. It is not unusual to see a drop-off at this time of year, but it think there will be a pickup in January and February conflicted, "unless the overnment raises the present prime interest raise of 8 1/2 per cent, 1look forward to a good year in 1970."

GENE SHERMAN, of the Chamberlain Co., admitted that there has been some softening of the market.

"We have had little or no decrease in our dollar rolume," he said, "but that is due to the population growth and the increased activity throughout the

He stated that many of his company's appraisals are being returned with a lower figure. And this shows a trend insofar as mortgage money is concerned.

The next three months will tell the real story," he stated, and we anticipate some further softening of the market in this quarter."

JIM BRESS, of Kelm Reality, reported that home sales have dropped about 10 per cent from a year ago, but explained that much depends on the financing programs.

"In many cases," he pointed out, "the price of the home."

holding their own. But those in the \$45,000 to \$50,000 class are taking a real beating."
Richard S. Elsea, executive vice president of the Elsea Co., said the last few months have shown "almost negligible price increases."
He added: "The market has continued surprisingly strong despite the short supply of conventional mort tage tends. F18 and G1 mortgage thaneling manhar readily stable."
He will be the short stable of the stable of

SPOKESMEN FOR the J.L. Hudson Real Estate firm that deals extensively in the suburban areas, revealed that there has been a considerable downward trend in the last two or three weeks. And in some suburban areas, sales have dropped as much

as 50 per cent.

It was pointed out that there was not much change where Fila, Va, land contracts and assumptions were concerned, but that there are nonew mortgages available.

There have been cases, one of the spokesmen reveated, "where the asking prices of some of the homes has been lowered from \$3,000 to \$4,000, and still no sales."

These are the reasons why the realiors, especiable in the assumptions of the properties of the properties

still no sales."

These are the reasons why the realtors, especially in the suburban areas, are keeping their fingers crossed.

They are wondering, with good reason, to what depths the downward trend will go.

On Milliken Plan

entransport of District. She of the detailed provisions and are withholding official pronouncements. Although such pronouncements couldn't assert any blading power, they would indicate consensus of locally elected school officials gathered to wreak the property of the property of the work of the property of the property

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this too greatiy. Our people its superintendent without con-are faced with large commit-ments for classroom construc-tion, however.

"ILIVONIA, FOR Instance, may go to eight or nine mills; intendent to come to grips with

Region's Schoolmen

cation purposes only if there is a substantial reduction in the property tax millage," he stressed, however, the public school system as his avoved such of system as his avoved to the said he feels income tax use combined with property tax cuts "will stabilize the tax stutiation and strengthen our public school system." REDFGRU Township's State Rep. John Bennett, (0-34th District), was explictly "mum" when asked his reaction, ite said the wanted first to see Millisher's specific depishitive bills.

STATE REP, James Titracy (0-Garden City) whose district in-Carrell County of the seek of the control of the seek of t

(D-Garden City) whose district includes Plynomb and the northwest part of Westland, supports the governor's propensal — with some reservations. Tax reform its a pel goal of his, too, but he dislikes public funds going directly to private schools, drastically higher taxes or the creation of more appointive jobs to replace the State Board of Education.

CLARENCEVILLE SCHOOL Supt, David McDowel came as close to blanks support as any interviewed. The one reservation he makes is parchiatid, "I am opposed to it on the philosophy that state taxes should not be spent on the support of t

Wary Of 'Reforms'

WASHINGTON
Calling more than half of
House committee chairmen
"antiquated," Congressman Jack McDonald (R-19th
District) is lending his voice
to the cause of congressional
reform.

CLARENCEVILLE HIGH's homecoming queen was Pam Gunders, a senior, who was selected by popular vote of the student body and crowned at half-time during Friday's game with Waterford Kettering. Her escort is Jerry Firman, also a exhibit.

McDonald Raps Aged Chairmen

He wants reorganization to allow younger Bouse members to have full chance at chairmanships.

The two top House leaders average 69 years of age, and more than half the House chairmanships.

By DENNIS PAJOT Member school districts of SEMCOG are wary of Gor, William Milliken's educational reform plan but are taking no hard and fast stance at the level of that super committee - yet. Delegates from 21 of the 45 that super committee - yet. Delegates from 21 of the 45 that super committee - yet. Delegates from 21 of the 45 that super committee - yet. Delegates from 21 of the 45 that super committee - yet want to know distribution forming that super concerns the form of the super control of the s You clean up as we clear

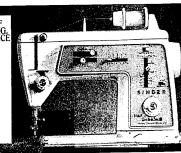
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