



Bob Rock has found that being a funeral director involves a lot of paper work. He is one of the youngest morticians in Michigan. (Staff photo)

Businessmen pursue the American dream

(Continued from page 1A)

family realtors, he moved into an office already established by his father.

"The family education was an advantage. I'm very optimistic. This is my first selling operation and I don't want to my energies in one direction," he said. "I've gotten my feet wet in vacant land, condominiums, home sales — a little of everything."

Duke attributes his profits in part to the fact that his is a one-man operation.

"I have a low overhead and I don't have to deal with incompetent salesmen."

In addition to membership in several local civic organizations, Duke is on the board of directors of two banks, Metropolitan National and the First State Bank of Charlevoix. He's studied business finance at several colleges but holds no degree.

"I have mixed emotions about school. I'm taking classes at Oakland Community College but I don't think a degree is important as long as I'm learning."

THE PRINTING BUSINESS has been a constant learning experience for Terry Sever, 28. At 15, he learned to run the printing machine at the shop

where his father was employed. He worked there after school and also during college, where he studied finance.

Now the owner of T & L Printing on Grand River just east of Drake, he describes himself as "28 going on 47."

"I was 22 years old when I took on a \$40,000 lease. I had no money. The landlord took a gamble on me. He allowed me to pay just two months security deposit instead of three."

"The owner was selling the company. He thought I was too young to take over. But I was fortunate I had the ambition and the confidence to do it."

Sever worked 90 hour weeks, many of them side by side with his wife, Linda.

"When people came in, they'd ask if my father was around. I'd tell them I could help them. They were surprised I knew as much as I did."

Each year, Sever sets a personal monetary goal for himself. This year, he believes he'll exceed his \$150,000 expectation.

"Forget the word 'cannot.' Self confidence is the biggest stimulant for success. I want to be successful in whatever I do. I feel confident that no job is too big."

2 eye academies

Two area residents are among 90 Michigan finalists for armed forces academies.

Cheryn Brown, daughter of Mr. and Mrs. John Brown of 21975 Leyto, Farmington Hills is a finalist for admission to the Air Force Academy. She is a Harrison High School graduate.

Eric Dalton, son of Mr. and Mrs. Francis Dalton, 31770 Coronet, Farmington Hills is a finalist for admission to the Merchant Marine Academy at Kings Point, New York.

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Allon casts wary eye at peace plans

By DALE MICHELSON

Israel's stability as an autonomous nation is being threatened by new Egyptian peace demands, former Israeli Minister for Foreign Affairs Yigal Allon warned Monday.

Allon voiced his concern over the faltering peace talks during a news conference held at the Michigan Inn in Southfield.

He also said the United States is in part responsible for the stalemate in the peace talks, labeling U.S. support of a treaty upholding Egypt's defense commitments to other Arab states as "insulting."

Peace talks came to a standstill last week when Israel rejected the U.S.-backed Egyptian defense commitment demand.

That demand, coupled with a timetable for establishing Palestinian autonomy, prompted a breakdown of peace talks only days before the Dec. 17 deadline agreed on by Israeli Prime Minister Menachem Begin and Egyptian President Anwar Sadat.

Allon has been a member of the Knesset since 1954 and has held a number of government posts in labor, culture, education and immigration. He is also the world chairman of the Labor Zionist Movement.

Hundreds of area residents heard Allon speak at Congregation Sharay

Zedek in Southfield Sunday during memorial services for Prime Minister Golda Meir, who died Dec. 8.

"AS FAR as the government of Israel is concerned, based on the Camp David agreements, a peace agreement could have been signed not only yesterday (Sunday) but weeks earlier," Allon said.

Blasting the U.S. for backing Egypt's defense commitment demand, Allon said, "The very fact that the United States is preparing to write a letter (informing Israel of its support of the demand) is very insulting."

"This is an unacceptable letter and if the Egyptian government expects this, this is a very bad sign. And the idea of an autonomous nation was not American, it was not Egyptian. It was an Israeli idea," Allon said.

Allon also questioned the move to link one peace treaty to another.

"What happens if there is a disturbance while we are negotiating?" he asked. "We don't want to furnish the Egyptians with any possible excuse to step out of the agreement."

Allon said he regards U.S. support of the Egyptian defense commitment demand as a sign of indirect pressure to agree to a peace treaty, and said it is his belief that Israel will not yield to any type of pressure.

He added, however, that the U.S.

has played an indispensable role in the peace talks, and that continued U.S. involvement in treaty negotiations is necessary for the success of a peace agreement.

"It's not an accident that it was the United States helped both parties come to an agreement," he said.

Allon said Israel is prepared to sign a peace agreement with Egypt at any time, but suggested a "cooling off" period may be in order.

Asked to explain any concerns stemming from President Carter's

recent announcement to normalize relations with China and end political ties with Taiwan, Allon said Carter's decision is a natural one and is overdue.

He said it should be made clear to Peking, however, that the U.S. will continue to recognize Taiwan's world position and that "they must not invade this island."

Allon also said he would hope that the U.S. would continue to recognize any country affected by a change in national policy.



Theodore Stanko, Jr. of Farmington Hills has been appointed electronic funds transfer officer for Detroitbank Corp., parent company of Detroit Bank and Trust and seven other banks. He will be responsible for coordinating all aspects of fund development and for making recommendations regarding the usefulness and application of fund services to the corporation and its subsidiaries.

Stanko received his BA from the University of Notre Dame in 1969. He is currently a member of the Association for Systems Management. He was manager of fund development for the Charge Card Association and was employed by the Northern Trust Company and Avon Products, Inc.

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