

the business beat

N. Farmington To Get Huge Shopping Center

An experienced combination has undertaken a huge retail center in Farmington Township.

ITHK Detroit Co., a joint venture of Homart Development Co. and The Taubman Co. Inc. of Southfield, have purchased 300 acres in Farmington Township to build a shopping center and related structures.

The site is on the north side of 13 Mile between Halstead on the east and Haggerty on the west. A fully enclosed, two-level shopping mall with over one million square feet of floor space is scheduled to open on the site by fall, 1974.

HOMART Development Co. is a wholly-owned subsidiary of Sears, Roebuck and Co.

Sears is the only announced tenant of the shopping center, but over 120 stores are planned. Sears plans to occupy over 300,000 square feet in the center.

The Taubman Co. Inc., will be both the leasing agent and general contractor for the proposed center.

Founded 18 years ago in the Detroit area, The Taubman

Co. specializes in development and construction of retail properties throughout the United States. They have completed more than 20 million square feet of retail space.

Besides shopping centers, Taubman has built many single tenant facilities for Sears, and for other retail chains such as J. C. Penney Co. and S. S. Kresge.

THE SOUTHFIELD firm recently broadened the scope of its operations when it opened new offices in Brussels, Belgium.

Major retail developments The Taubman Co. has developed and constructed, all in excess of one million square feet, are:

Woodland Mall in Grand Rapids; Southridge in Milwaukee, Wis.; Woodliff Mall in the Chicago area; Eastridge in San Jose, Calif. and Nanuet Center in Nanuet, N.Y.

Sears chose Farmington Township for its 12th store in the Detroit area because "planning studies have indicated that Farmington Township lacks modern shopping facilities despite the fact that it is a high-income area with a tremendous growth potential."

The project architect for the proposed development is J. C. Lyman and Lyman of Birmingham.



LOIS C. DICKS, 9947 Virgil, Redford Township.

HAROLD L. CURTIS, 580 Simpson, Plymouth.

Virgil, Redford Township, of Deremo & Sons, Realtors, is author of an article in the national trade magazine Real Estate Today. Mrs. Dicks, in an article on "Communication, the Key to Success" spells out a systematic method of a salesman's keeping in touch with clients and prospects so that they will never feel forgotten. Mrs. Dicks has been in the real estate business since 1956 and earlier this year was promoted to sales manager.

Simpson, Plymouth, representative of Connecticut General Life Insurance Co., has qualified for the 1970 President's Club, an organization for the company's leading life insurance agent. This marks his 22nd year in which he has achieved the honor. Curtis is a member of the Detroit Association of Life Underwriters and the Financial and Estate Planning Council of Detroit.

ALEX J. NAGY, of 33959 Moore, Farmington, has been appointed regional marketing manager for the Automotive Systems Division of Rohr Corp., California-based aerospace firm. Nagy, who has been in the materials handling and automated warehousing field for 20 years, will market Rohr's advanced materials handling systems in the Midwest and east from an office in the Business Center Building in Farmington.

Bogardus Will Head Field For Burroughs

A Farmington executive has been named manufacturing manager of a new Burroughs Corp. division which will oversee company activity in bank checks, business forms and supplies.

The new operation, the Business Forms and Supplies Division, will also check distribution of equipment in markets outside the United States. It will be a division of Burroughs International.

Headed by the new division is Edward T. Bogardus, 31901 Kingswood Square Farmington, who joined Burroughs in 1959. Prior to his new appointment, Bogardus held a similar position in business forms and supplies operations for plants in Illinois, New Jersey and California.

Drivers under 25 years of age account for only one-fifth of America's drivers, but were involved in one-third of all fatal highway crashes in 1968, according to an annual report.



By MARVIN KEMP

Plywood quality is denoted by grade letters "A" through "D." A is the best quality, D will have open knotholes. A sheet of plywood graded A-D means that the top surface is grade A and the bottom is grade D. This is suitable for most furniture projects where one side is hidden. If you buy a lower grade, you find it more difficult to finish and less attractive in appearance. Finally, as you receive it, it is a bit too rough for furniture. Your first step is to fill all imperfections. The next operation is to apply a sealer. Now you're ready for sanding. The final step is staining to the desired finish.

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GEORGE A. SPERRY, 33436 Michaels, Livonia, has been appointed director of radio and television for E. W. Baker, Inc., Detroit advertising and public relations firm. His background includes previous directorship of advertising and sales promotion for Channel 50 in Detroit.



NORMAN J. KOTARSKI, 14126 Garfield, Redford Township, has been appointed overseas and special financial analysis for Ford Motor Credit Co. Kotarski, who has been with the credit firm five years, earned bachelor's and master's degrees in business administration at the University of Michigan.



ARTHUR J. CANNING, former Plymouth resident, has been appointed personnel director for the Electronic Products Division, Farnsworth, Inc., of Deerfield, Ill. During his stay in Plymouth, Canning was personnel director of GM's Chevrolet Willow Run plant.

Metro Bank Seeks OK For Additions

FARMINGTON Metropolitan National Bank of Farmington wants to expand its drive-in window operation. Site plans to add five new drive-in windows have been reviewed by the City Planning Commission which has recommended approval to the City Council.

THE ADDITIONAL windows will be built along the west side of the bank. Not all five windows will go into operation immediately, but will be phased in as required by customer demand.

Bank officials feel there is a trend toward drive-in banking, explains City Manager John Dinan. Presently, Dinan says, traffic using the bank's one drive-in facility is backing up on Grand River.

The added windows, once in operation, are expected to relieve traffic congestion and speed up the bank's operation.

Planning commissioners recommended approval at their last meeting. The council is expected to act on the request Nov. 17.

AT THE LAST planning meeting, commissioners reviewed preliminary zoning regulations prepared by Deiker & Associates for the Central Business District (CBD).

The CBD is generally considered to be the area from Liberty east to Maple and from Oakland south to Slocum. Intent of the ordinance is to exclude businesses from the CBD which would cause traffic congestion and a strain on existing parking lots.

In other business, the commission rejected a request to rezone 32 acres on Drake Rd. from single-family to apartments. At a joint meeting in October, city and township planners agreed that area should remain residential because of an abundance of multiples already in the section.

A request to rezone multiple property on Farmington Rd. south of Alta Loma will be on the Nov. 24 agenda of the planning commission. The petitioners want to build 88 units which, according to Dinan, is 20% higher than what is allowed in the new R-5 (dense multiple) zoning ordinance.

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NATHAN FINK of Ferndale has been elected to the board of directors of Livonia National Bank. He is president and director of Great Scott Super Markets, Inc. During 16 years with Great Scott, Fink rose from merchandiser-buyer to president and director, and under his leadership the grocery chain plans to open two new stores in Livonia, bringing the total in this area to four.

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Accountants Meet Nov. 20

The Oakland County Chapter of the National Association of Accountants will hold its monthly meeting on Thursday, Nov. 20 at Devon Cables, Long Lake and Telegraph Roads.

This will be the first member participation meeting of the 1969-70 season. Topics are "Estate Planning" conducted at 5 p.m., followed by fellowship at 6 p.m., dinner at 7 and "The Place of the Budget in the Organization" conducted at 8 p.m. For reservations, call Bob Stoner at 352-4000, ext. 362.

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