

In this game players move to pork bellies at own risk

Second of two parts
By PAT BORDMAN

The acquisition of money in our confusing and frightening economy has all the earmarks of a child's board game.

People become the playing pieces, money the tokens, and the price quotations in the various money markets become the playing boards in these high-stakes games.

The object is to wind up with money, more money than anyone else by the time the game has ended.

Future trading is one example.

Like science fiction, this game is based on the future. The players believe that they can intelligently forecast price changes in one or several commodities and make money on the trade.

Trading occurs in such commodities as lumber, eggs, grains, cattle, pork bellies (fresh, uncooked, sliced slabs of bacon), metals, foreign currencies and U.S. Treasury bills. A player may trade in several of these commodities at the same time.

But unforeseen circumstances, such as weather conditions and global political moves, are the influential chance cards, forcing many out of this game.

"IT IS VERY risky, so anyone who does not have the capital should not be involved in it," warns Beverly Daniel, president of Commodity Trading Corp. in Southfield.

Like other money games, futures trading uses a playing board, an electronic marvel stretched across the top of the wall. It has letter and number characters flashing across at rapid speed.

The rules in this game are deter-

mined by the state of the world. And these players may use more than one token to play. The game cards sound something like this:

Saudi oil minister declares oil price drop — shift gold token to soybeans.
President allocates grain to gasoline production — no moves allowed in grain.

Fighting in Afghanistan continues — silver token moves ahead two spaces.
World at peace — shift all tokens to a different space, game begins again.

ONE WATCHER of this game is Beverly Daniel, the only black female owner of a commodities trading house in Michigan. She is the mother of two and an attorney, a rather staid background for such a risky and fast-paced business.

On a first-name basis with clients, she takes an active interest in their personalities and lifestyles. It is her view of the market situation that determines many of the moves made by the futures players.

"A lot of my clients have confidence in my opinions because for two years I have been right. But, I can be wrong tomorrow."

"There are so many 'if' ingredients.

This is just speculative dollars we're talking about. The risk factors with human life are different. It's not like they think they're walking into safety and get hurt," Ms. Daniel said.

Does she consider it a game?
"If it's a game, it's been played since 1848. It is the integral procedure for establishing world markets. Commodities trading is a \$4 trillion a year business. It is bigger than the stock market. But, it's speculative, no doubt about it."

According to Ms. Daniel, the world situation is related, but is not the determining factor in winning with futures.

"THIS IS NOT just general emotional opinion. It is based on reality, not on emotional or political feelings. Political decisions, factual and historical factors, facts that present themselves daily, and what influence those factors have had on the market," are all ingredients she stores for use to make decisions.

"One has to have two positions — one a pragmatic view of the way the world works, the economic situation; the other, a philosophical way of wishing it would work."

She said she believes in sticking to the pragmatic when dealing with futures.

There is one pragmatic warning she

Locals on honor list

Several Farmington and Farmington Hills residents were recently named to the dean's list for the fall term at Madonna College, Livonia.

Freshmen named to the list were: Barbara Majors, majoring in gerontology; Lynn Shepard, law; and Bonnie Preston, interpretation for total communication.

Sophomores named were: Krista Peria, majoring in gerontology; and Valerie Laponney, law.

Seniors named were: Peter Baldwin and Stephen Hume, both occupational health-science majors; Lynn Wooten, biology chemistry; Cynthia Eisenberg, child care and guidance; Catherine Reid, home economics and family life; Sue Hoffmeyer, social work; and Douglas Maier, criminal justice.

Students named to the list must carry at least 12 semester hours and maintain a grade point average of 3.5 or better.

Jaycees hosting prayer breakfast

Lloyd B. Livingston will be the guest speaker at the 13th annual community leadership prayer breakfast sponsored by the Farmington Area Jaycees from 7:30 - 9 a.m. Jan. 22 at Mercy Center, gate four, Eleven Mile east of Middlebelt.

Livingston, a Farmington Hills resident, is a member of the National Speakers Association and is a Dale Carnegie instructor. He was a chaplain for the Detroit Lions from 1973-77.

He has been speaking before church groups, sales meetings, banquets, school assemblies and seminars for more than 25 years. He has been on extended speaking tours in South America, Mexico and France.

For more information about the prayer breakfast or to make reservations, call Jim Mitchell at 642-0990 during the day and 478-5551 at night. Tickets for the breakfast are \$5.



LOYD B. LIVINGSTON

Hebrew literacy drive mounted by synagogue

Southfield area residents who are members of Congregation Bnai Moshe are participating in a Hebrew literacy campaign. The drive is under the auspices of the Men's Club.

Teacher Ruth Marcus and students Reva Greenspan, Dolores Greenspan, Gloria Bookstein and Gertrude Feldman, all of Southfield, are among those currently participating.

The classes utilize a new method for teaching people how to read and understand the Siddar (prayer book). The ap-

proach was developed by the National Federation of Jewish Men's Clubs of the Conservative movement.

Bnai Moshe, located in Oak Park, is the first synagogue to implement the program locally.

The availability and flexibility of classes are designed to fit those with active schedules. Lessons last up to two hours and are offered at least five times during the week. This allows students to make up classes when missed.

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