## <u>Room for Design</u> **Collectible plates** grow in value

Thursday, April 26, 1979

The amazing care and artistry that goes into Delftware elevates these designs far beyond the realm of mere gastro-nomic utility. To eat from a Delftware is bar mouth of the state of the analysis of the state of the are admired, traded and auctioned by 4.5 million collectors worldwide. Un-like stamps and coins, most collector plates are original works of art is-sued in limited editions and meant to be promi-nently displayed rather there are many different types of collector plates to serve a wide range of purpose. But unlike stock certificates, these decorative objets d'art are meant to be hong and admired. Plate collecting is like-ly to be a prime invest-ment in the 1960. Flates will continue to go up re-gardless of walt happens to the dollar, the yen or the price oglod.

PLATES ARE quite affordable, starting at approximately \$19 and going up to thousands of dollars. The investment is safe because no matter how many new plate is-sues are produced each year, thousands of new collectors entering the market annually offset that increase.

market annually offset that increase. Collectors crave both the investment and aes-thetic satisfactions of plates. An intriguing as-pect is the fact that each plate is part of a limited edition. Plate collecting is as old as 17th century Florence, where honored dinner guests often

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I received the handcrafted plates from which they had eaten as a token of the host's esteem. Plate prices rose rapid-ly as the number of col-lectors and dealers increased. By 1971 the plate eollector's market was booming. In fact, the Wedgwood Christmas plate which retailed for \$25 when issued in 1969 was selling for \$200 after only two years. Europen plate manu-facturers have, in the past, traditionally struck plates with holiday themes or nuture motils to suit all occasions. More recently, however, Anroducing signers have infashing these "fastion and themes or nuture motils" fastion plates" fastur-ing the works of such well-know American artists as Norman Rockwell, James Wyedh, Dong Kingman and Edna Hibel. PLATES RUN the gamut of styles ranging from the traditional to from the traditional to the contemporary, in ma-terials, embracing virtu-ally every natural and manufactured substance - porcelain, terra cotta, crystal, cut glass, sterling silver, alabaster, silver, gold and even wood.

Traditionally, collector plates are made of ce-ramic and/or porcelain or bone china. Although they come in many sizes, most are round. Nearly all are handmade, struck in tightly controlled num-bers and, like Delftware, are hand-painted.

The initial public de-mand for plates as collec-tible investments actual-ly began in 1969 when Bing & Grondahl issued its now famous "Dog and Puppies" Christmas plate which became an imme-

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diate best seller. Later that year Wedg-wood issued its first Christmas plate which also sold out and began to climb in value. Following the lucrative example set by the Christmas plates, Jensen. Haviland. Soode. by the Jensen, Christmas plates, Haviland, Spode,

A

Pickard and other plate manufacturers began to issue plates that quickly began selling for many times their original price. The plates can be dis-played in a china cabinet, or hung individually on the wall over the buffet. Still another way is to in-stall a plate rail in the dining area, usually about 14 inches from the ceil-ing, the length or width of the room. This display will be the focal point of the room and insure safe-keenine.



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