

# Writing is hiring tool

Dear Mrs. Green:

On March 28, 1979 the Detroit News wrote an editorial that discussed the utilization of graphology, or handwriting analysis, as a component in the executive hiring process of some American corporations. Supposedly companies are interested in ascertaining the personality traits of job applicants as well as their educational and professional qualifications.

I am currently pursuing a masters degree in business administration and will shortly be seeking employment in the private sector. What would my handwriting reveal to the corporate recruiter should he or she be looking?

D.B. Redford Township

As an additional tool to assist companies in directing an employee into the position he is best suited for and therefore will be most successful and happy, many companies are using graphology. Since I do not know what position and specific requirements that would be necessary for it, I will discuss a hypothetical supervisory position. To hire you in a supervisory capacity your employer would be getting a curious mind — one eager for new information and ideas. Coupled with this is your analytical type thinking (v's between n and m humps) which has you insisting on facts to substantiate. This

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is the opposite of gullibility.

You would do well in interpersonal relationships for you tend to amiability and flexibility (curves between letters). You do not like friction and arguing (rounded tops on your p's). There is a broadmindedness here which makes for understanding and tolerance (seen in your broad ovals O and a). Objectivity would prevent your getting too emotionally involved with others. Also subjectivity would be negated (seen in the verticalness of the script).

The aggressiveness found in your handwriting should be an asset as it is found in moderation.

Because you are a conventional type individual, I feel you'd tend to operate the business in an orthodox manner. Security is important to you and this would further add to your concern for the business. Your pride (height of the stems) would have you very cognizant of what others thought of you and would result in your best effort.

Administrative ability is seen in the balanced letter f. Because yours are more developed in the bottom than on top, you would be inclined to play right into the task because it was there and

Canadian records

Canadian daily newspapers increased in number by three to a record 122; in circulation — by more than 175,000 to a record 5.3 million; and in advertising revenues — by 10.5 percent to a record \$808 million. As in the United States, daily newspapers in Canada received about \$3 for every \$10 spent on advertising — more than that for television and radio combined.

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By  
LORENE  
GREEN\*



had to be done. This would imply the planning would often be bypassed. However, in evaluating other factors in your script this could be compensated for, but would require a conscious effort and more work to offset.

There are some areas where you are still somewhat dependent. The fact you are out to make a name for yourself (Gestalt picture of the handwriting) will have you sufficiently motivated to really measure up.

If you have a question about your personality write to Mrs. Lorene C. Green, a certified graphologist, in care of this newspaper. Use a full sheet of unlined paper and write in the first person singular. Handwritten and age are also helpful.

## State funds awarded for child abuse counseling

Family and Children Services of Oakland County, a private non-profit agency has been awarded through the Michigan Department of Social Services a \$74,000 services contract to hire counselors to work with families involved in child abuse or neglect.

The funding is expected to provide protective services to an estimated 50 Oakland County families during the coming year. The contract was negotiated for one year.

The counselors will work directly in the client's homes as well as at the Family and Children Services offices at 50 Wayne, Pontiac, 2351 W. Twelve Mile, Berkley, and 1350 E. West Maple in Walled Lake.

Money for the contract consists of 75 percent federal funds and 25 percent state matching contributions. ACCORDING TO Department of Social Services officials, some 80 protective services contracts, for a total of \$2 million, are expected to be approved statewide during the coming year under provisions of Title XX of the federal Social Security Act.

Many will involve programs aimed at preventing child abuse or neglect.

Other protective services contracts are expected to aid runaway youngsters, prevent substance abuse, help senior citizens and provide a variety of other services. The number of protective services contracts involving state matching contributions has grown rapidly over the past few years.

This year, protective services con-

tract funds are being distributed under a new system. Each of Michigan's 83 counties has been allocated a specific portion of the state's protective services share of Title XX funds. That local allotment is based on a formula which takes into account a county's population, the percentage of low-income residents and other factors.

JOHN T. DEMPSEY, director of the Michigan Department of Social Services said the funding process is helping to build a sense of partnership between government and private agencies as well as state and local levels of government.

"When a local agency develops a proposal for a program, that agency must work with the local Social Services office, and the local Social Services director must agree that the program will meet a real need," Dempsey said.

In some instances, he noted, two or more counties have joined together to provide services on a multi-county basis.

"Often such cooperative efforts not only bring services to areas that couldn't otherwise afford them, they provide those services in an economical way. I think that's particularly important at a time when we're concerned about getting as much as possible for our tax dollars. We expect to see even more of these inter-county projects within the next year or two," Dempsey said.

## Dr. Clara Raven talks on children

Dr. Clara Raven, a researcher on Sudden Death Infant Syndrome, will speak at 8 p.m. Thursday, May 24 in Stouffer's Northland Restaurant, 21100 Northwestern, Southfield.

Her talk on "The Philosophy of the Quality of Life in Children" will be given.

## Ileitis unit meets May 24

Dr. Alistair McKendrick and Rosemarie Vaningen will be speakers for the meeting of the Michigan chapter of the National Foundation for Ileitis and Colitis, an event scheduled at 8 p.m. Thursday, May 24, in the Fischer auditorium of Providence Hospital, 16001 W. Nine Mile, Southfield. A panel of estimates ranging in age from teens to 70s will also take part in the program. Admission is free.

en to members of the Detroit Philosophical Society.

Dr. Raven served for 18 years as deputy chief medical examiner of Wayne County, and as a pathologist in the armed forces during World War II and the Korean War. As tissue pathologist at the Armed Forces Institute of Pathology, she served as a full colonel in the U.S. Army Medical Corps.

A book she has written about crib death is soon to be published. It is the result of 18 years of research on the subject.

## Singles dance

Dancing to the music of the Continentals will be featured at the gathering to be sponsored by Singing Singles at 8:30 p.m. Sunday, May 20, at the Spaghetti Co., formerly the Northwood Inn, 2593 Woodward, Royal Oak. Admission is \$3.50 and includes cocktails as well as dancing. All singles 25 and up are invited.

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Below: Antique pine in rich Old Tavern finish accent this handsome grouping... now Sale Priced! 74" Sofa, reg. from \$489.50, SALE from \$339.50. (Comparable savings on 84" Sofa.)... Rocker, reg. from \$294.50, SALE from \$239.50. 52" Loveseat, reg. from \$379.50, SALE from \$309.50. Club Chair, reg. from \$219.50, SALE from \$179.50.

Sale ends 5/31/79.

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