



Modern Methods

No section can prosper without a bank, unless they go back to barter and exchange and the days of the STAGE COACH.

Therefore it is the duty of all who desire the welfare of this community to encourage the banking business by depositing their money.

In return, it is the bank's duty to loan its funds to its own community first, as this bank does.

BANK
WITH
US

**PEOPLES STATE
BANK OF
FARMINGTON**
THE BANK GOOD SERVICE IS BUILDING

WE PAY
4%
INTEREST

Heating and Plumbing Shop

WE DO ALL KINDS OF TINNING.
WE CARRY A FULL LINE OF ALL SIZES PIPES AND FITTINGS
ALL WORK GUARANTEED.

Andrew Salow - Henry Ludeman
FARMINGTON PHONE 148 MICHIGAN

DO YOU KNOW

WE CARRY EVERYTHING IN THE ELECTRICAL LINE?

"SUNNY SUDS" Washers \$100.00
Westinghouse Ranges
American Beauty Appliances
Electric Sweeper - Vac

N. J. EISENLORD & SON
Phone 139. Farmington, Mich.

When in need of FEEDS, let us supply you. Our prices are always in line with the market.

We always have a full supply of the following:—

Globe Scratch Feed.	Sucrose Dairy Feed.
Globe Egg Mash.	Cream City Feed.
"Big 6" Dairy Feed.	Cotton Seed Meal.
Larro Dairy Feed.	Linseed Oil Meal.

and
Mill Feeds of all kinds.

When in need of either Square or Folding Crates call at
FARMINGTON ROLLER MILLS

J. J. Camp & Ernest Goers

WIDE-WALK CONTRACTORS

Street Paving Cement Work of All Kinds
Garage Floors Etc.

Telephone 178 Redford. — Telephone 31-F-3 Farmington

FARMINGTON LAUNDRY SERVICE

—FAMILY WASH DEPARTMENT—
Flat Work—Wet Wash—20-lb for \$1.00—New Way System.
Work Called For and Delivered Anywhere Tuesday & Friday.
Men's Suits Cleaned and Pressed—\$1.25.
AGENCY AT LOWER RESTAURANT.

J. J. McCULLY
TEL. 225. REDFORD, MICH.

—All Kinds of—
Decorating and Painting
—SIGN PAINTING—
Our work is guaranteed.
Get your home decorated before the fall rush.

R. J. Auten
FARMINGTON Phone 133. MICH.

Local News

Mr. George Cook has moved into his new home on Powers Ave.

Mr. and Mrs. Joseph Carniff of Walled Lake are the parents of a baby girl.

Miss Blanche Anglin and Miss Irene Habermehl are spending a week at Walled Lake.

Mrs. Eugenia Morse of Leslie, is visiting at her niece's Mrs. John Harlan.

Mining's Grove was the scene of a home-coming of Livonia folks last Thursday.

Miss Alice Yerkes of Northville, spent last week-end with Miss Irene Habermehl.

Mr. Winter Davis and sons, Sam and Miller, are harvesting a bumper crop of potatoes.

The Ladies Union of the Universalist church met with the Misses Boynton Thursday.

Mrs. Elizabeth McDermott and granddaughter Helen, are visiting friends in town this week.

Zaida Steele spent last week Thursday with her brother, R. E. Steele and family at Strathmore.

Mr. Mat Edwards after spending the last few weeks visiting relatives here and in Detroit, left recently for California.

Mrs. Herman Riddle and son are spending some time with her parents, Mr. and Mrs. Nathan Power.

Ida and Zaida Steele, with Miss Horense Lewis of Ypsilanti, visited Mrs. Orion Everett at Frankston Tuesday.

Little Andrew Hunt, who has been spending some time with his aunt, Mrs. L. F. Schroeder, has returned to Detroit.

Allan and George Martindale spent Sunday with Mr. and Mrs. Frederick C. Martindale at New Hudson.

Mrs. Charles Walling and daughter, Marie, visited friends in South Lyons from last Friday to Monday.

Mr. and Mrs. Frank Bradley, Mr. and Mrs. Fred Lapham and son of Royal Oak, motored to St. Thomas and London, Ontario, last week.

The Misses Gladys and Lucile Thornton and Dorothy Wixom returned home from Lake Elizabeth camp Wednesday morning. They report a very pleasant week.

E. S. Sprague and wife spent Thursday with Emory Noble at Northville. The occasion being that of the birthdays of Mr. Sprague and Mr. Noble.

J. J. Davenport, a prominent resident, died Thursday and was buried at Milford. He is survived by Mrs. Davenport and a daughter.

Mrs. Jack Price with her two children, who spent the summer with her parents, Mr. and Mrs. William Ringle, returned to Texas last week.

Mr. and Mrs. Gillespie were visitors at the home of Mr. and Mrs. Schulkins of Conroy Road over the week-end. Sunday they drove to Lake Orion.

Mr. and Mrs. Harrison Johnson, Mr. and Mrs. Clarence Bickings, and Mrs. John Melow motored to Bay City where they visited Mr. and Mrs. Charles Currie.

Mrs. Adda Lewis and daughter, Horense of Ypsilanti, visited Ida Steele Friday and Saturday. Miss Horense, remained to visit with friends in Farmington and Franklin.

CLARENCEVILLE

Mrs. Fred Mikke was in Detroit last Saturday.

Mr. and Mrs. Lookingbill were in Saginaw last week.

Mr. and Mrs. William Eckler are the parents of a baby boy.

Tom Stallings of Knoxville, Tenn., is working for Otis Jensen.

Miss Hazel Barnes returned from her vacation Wednesday.

Ola Russell, a niece of Mr. and Mrs. Otis Jensen, is making her home with them in Clarenceville.

Forest Half of Middleville, Mich., is visiting Mr. and Mrs. Otis Jensen.

Mr. and Mrs. Hurr Robinson are spending the week-end with his parents.

The Baptist Circle of Clarenceville, will meet with Mrs. Wilkerson September 7th, in the afternoon.

Mrs. Flick and two daughters and Mrs. Long spent Wednesday at Bob-Lo.

Miss Norma Arnold and Mrs. I. Roberts of Detroit, visited Miss Ora Howie last Saturday.

At the home of Mrs. Otis, a silver tea will be held for the benefit of the M. E. church fund, Wednesday, August 31st. All ladies are cordially invited. Tea opens at 3 p. m.

The Oakland Institute.

(Continued from Page 4)

At the end of ten years, in 1866 she held a reunion to which her former pupils came from far and near, until the village and the country side were crowded with visitors. At the close of the spring term in 1871, she closed the school permanently. Wishing to be near her relatives in Grand Lodge she removed to that place where she subsequently conducted a similar school for several years. In 1880 she married Leonard Trimble of Oneida Township near Grand Lodge. Her death occurred in 1890, and she was buried in her last resting place by former pupils of Grand Lodge and Farmington. She was survived by her sister, Mary Wheelock, Holmes nearly twenty years when she too passed away. Such is the outline of the Oakland Institute and the loved and respected teachers who conducted it.

If the writer has been too discursive, has gone too much into detail for a purely historical sketch, she has been betrayed into error through knowing that in distant states there are some, thru Michigan there are more and in Oakland county here must still be many to whom, (if this little story should ever meet their eyes) it would come as a passing joy, like a message from an old friend.

Thursday, September 1st, the Ladies Aid of the M. E. church will meet at Mrs. N. H. McQueen's home.

Mrs. Charles Teagan, accompanied by Mrs. Gordon Bliss of Redford, attended the First Presbyterian church at Edmund Place, Detroit, last Sunday.

Mr. and Mrs. Otis Jensen have been in Nashville, attending the funeral of Mr. Jensen's sister. While away they visited Mr. Jensen's brother-in-law who is in a Grand Rapids hospital.

Knock at the Door to Get Out.

Greek and Roman gods invariably open outwardly. A person passing out of a house is, therefore, obliged to knock on the door before opening it to avoid a collision with a passerby.

Like Raspberry Jam.

Western Australia has a species of Acacia called raspberry jam wood because of its odor which is powerful and almost overpowering when the wood is freshly cut, says the American Forestry Magazine.

PONTIAC Commercial & Savings BANK

Capital, Surplus and Profits Over \$1,000,000.00
Resources \$12,000,000.00

This Bank is large enough to afford every facility for Service, and small enough to give each Customer Individual and Personal Attention.

The Bank of Personal Service

Cramer Smith, President.
O. J. Beaudette, Vice-President.
A. A. Corwin, Vice-President.
C. E. Waldo, Vice-President.
C. J. Mers, Vice-President.
F. A. VanWagoner, Cashier.
B. J. Greer, Asst. Cashier.
A. G. Nichol, Asst. Cashier.

Detroit United Lines

Farmington Time Table

(Eastern Standard Time)

Cars leave Farmington Junction for Detroit at 4:45 a.m., 5:15 a.m., 5:45 a.m., and 6:37 a.m., and leave Farmington for Detroit at 6:38 a.m., 6:58 a.m., 7:28 a.m., and 8:15 p.m. (to Junction only 11:48 a.m. and 1:00 p.m.)

Cars leave Farmington Junction for Northville at 6:00 a.m., Farmington at 6:55 a.m., and thereafter cars leave Farmington for Northville at 6:55 a.m., and hourly thereafter until 4:45 p.m., 8:05 p.m., 9:25 p.m., 10:55 p.m. 12:22 a.m.

Cars connect at Northville with those for Plymouth and Wayne over the D. & C. Hourly limited service to Ann Arbor.

The Precise Meaning of and Cause for Cut Prices and Clearance Sales

By J. R. HAMILTON
Former Advertising Manager of Wanamaker's, Philadelphia

When you see a suit of clothes marked down say from \$30 to \$22.50, you generally assume that the merchant was overstocked. But when you see a cut price on a diamond or a dining chair or any other staple article less responsible for its sale to style, you are apt to question the legitimacy of that sale.

Therefore the following facts, which will be A, B, C to every buyer and merchant, will probably be interesting news to you.

Aside from the store that merely lies about its prices and the store that cuts the figures on some trivial article as a bait, there are four contributing causes for a cut price.

The cause which most people already understand, of course, is too much stock. No buyer can tell just what pattern of a suit or dress or what color in a fabric is going to be most popular. So when it is found that any article is not eagerly bought, it is quickly reduced in price. The reason for this is too evident to dwell upon.

The second cause is the financial one. Every merchant allows himself and each of his buyers just so much money for every stock of goods carried. For example, a shoe department which is allowed \$10,000 upon which to do business must do business on that much capital. The buyer must be in the market for new goods at certain seasons of the year. If his capital is all tied up in old stock he will not be able to buy new stock. Therefore he must have ready capital even at the expense of profits.

The third cause is your mental effect on the people who have to sell the goods. The moment you, the public, do not buy a certain article, that article immediately loses value in the eyes of the man or woman who is selling it. Again and again the buyer is obliged to cut the price of perfectly good merchandise simply because you, the public, have made his salesforce lose faith in it. The moment you won't buy it they can't sell it.

The fourth cause is the interest on the investment. A store's money is made by the number of times it is able to turn its stock in a year. The greatest dread of any store is of stock which does not "turn." Some merchants have figured that it pays them to sell every article in their store at least once a year. And such merchants do this even with such staple articles of rising value as diamonds themselves.

These are the four laws for clearance sales and cut prices, and, knowing them, you should watch the advertising eagerly for the many advantages you are sure to find.

(Copyrighted.)

GRAVEL

90 Per Cent Test

by Oakland County Engineer

60 Per Cent is Considered Good Gravel

J. W. Lathrup & Sons
Phone No. 132-F-11
Farmington, Mich.

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S. J. GUILLOZ & SON

Dealers in

GARLAND WARM AIR FURNACES

HEATING AND VENTILATING

5646 Grand River Ave.

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Detroit, Mich.

BARNES MAKES YOU MONEY

OUR GROCERY PRICES COMMAND YOUR ATTENTION.
WE BUY FOR CASH AND SELL FOR CASH.
COME HERE TO SAVE MONEY!!

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Clarenceville Michigan