

OLIN HANSON K2 ROSSIGNOL ROFFE HEAD NORDICA HEXCEL SCOTT HART LANGE

SKIS

TERRIFIC SAVINGS ON NEW FAMOUS BRAND SKIS
ROSSIGNOL - HEAD
HEXCEL - K2 - HART
DYNASTAR - OLIN
FISHER - KASTLE
BRAND NEW AND
DISCONTINUED MODELS

SAVE

HEAD
SKIWEAR
1/2 OFF
OVER \$100.00 WORTH
TO CHOOSE FROM
NOT AT E.D. OR FARM. STORES

SAN GIORGIO
SKI BOOTS
RETAIL \$87
\$150
351 PAIR - ALL SIZES

TELL your
FRIENDS
BRING your
FRIENDS

ASSORTED HEAD-KASTLE-HART
DYNAGLASS SKIS 50% OFF-HURRY

RET. ROSSIGNOL SURVIVANCE SKIS
\$140
EASY TO SKI
SIZES 120-150 SALE \$75

RET. K-2 CLASSIC USA
\$145
A SUPER BUY-GREAT SKI
ADULT SHORT SIZES

RET. KASTLE NEWSTYLE SKIS
\$130
WHILE 47 PAIR LAST
THAT'S 1/2 OFF. SIZES 150/160

RET. ROSSIGNOL CHALLENGER SKIS
\$150
TOP RECREATIONAL MODEL
NARROW CUT-A GREAT BUY

REG. OLIN MARK I
\$99
ONLY A FEW PAIR
HURRY ON THIS ONE

ORIG. DYNASTAR SHORTSTYLE SKIS
\$135
DOOR BUSTER PRICE ONLY
PAIR WHILE THEY LAST-HURRY

RET. ROSSIGNOL SNOWBIRD SKIS
\$185
PREMIUM COMET. TOP MODEL
ALL SIZES MONDAY-CRAZY PRICE

BUILD YOUR SKI PACKAGE SET
NOW AT MAXIMUM SAVINGS

REG. K-2 F10 SKIS
\$148
TOP PERFORMANCE SKIS
ALL SIZES TODAY

RET. ROSSIGNOL CITATION S-3
\$117
METAL TOP EDGE
LIGHT WEIGHT-FOAM CHANNEL

WE COULDN'T LIST THEM ALL
A SKI BARGAIN HUNTERS PARADISE.
ALL TOP BRAND SKIS-TOP QUALITY-
PRICED TO MOVE THEM ALL FAST.

REG. ROSSIGNOL C.M.
\$177
TOP PERFORMANCE SKI
ALL SIZES TODAY

REG. ROSSIGNOL F.M.
\$157
LAST SEASON TOP SKI
THEY SKI LIKE CRAZY

REG. ROSSIGNOL E.M.
\$147
A FINE SPORT SKI
ALL SIZES TODAY

RET. K-2 244 MID
\$158
LAST SEASONS TOP SELLING
MID-PERFORMANCE SKIS

RET. K-2 233 MID
\$144
EASY TO SKI
MID-LENGTH-HURRY

REG. DYNASTAR STARGLASS
\$157.50
HURRY ON THESE
ONLY 1 PAIR

RET. DYNASTAR METEOR MID
\$134
FABULOUS SKI-PACKAGE
WITH PERFORMANCE ALL SIZES

REG. HEXCEL SPECTRALITE
\$189
TOP QUALITY-ADVERTISED
HIGH PERFORMANCE SKIS

RET. ROSSIGNOL SURVIVANCE SKIS
\$127
PREMIUM COMET. HURRY
MID-LENGTH PERFORMANCE

REG. K-2 710 SLALOM SKIS
\$168
WHILE 87 PAIR LAST
NEXT SEASONS RETAIL \$250

RET. ROSSIGNOL CAN-AM SKIS
\$77.50
HURRY-PRICE ABOVE
WHILE 17 PAIR LAST

MANY OF THE NEW
1981 SKIS
ARE IN STOCK AT REGULAR PRICE.
A GREAT CHANCE TO COMPARE.

RET. K-2 BLUELITE MID IV
\$128
DAN COBE-STABILIZED
AN EXCELLENT VALUE

REG. OLIN MARK IV
\$149
NEW SKI MARKED DEMO
PROVEN QUALITY SKIS

REG. DYNASTAR ACTYLASS
\$178.50
TOP OF THE LINE
WHILE ONLY 8 PAIR LAST

RET. ATOMIC CDS WORLD CUP
\$119
SMASHING SILVER WITH
PERFORMANCE TO MATCH

REG. OLIN MARK III
\$199
MID.

NEW SKIS AND BOOTS WILL IMPROVE
YOUR SKING AND THERE'S NO BETTER
TIME TO BUY THEN NOW!

RET. K-2 BLUELITE III
\$118
SIZES 120/130-150
GREAT RECREATIONAL SKIS

RET. DYNASTAR MEDIAN SPORT
\$124
HKS & 2500 LOOK AND
SAYS BEAUTIFULLY

BUILD YOUR SKI PACKAGE SET
NOW AT MAXIMUM SAVINGS

SKI POLES
ALUMINUM
ALL SIZES
ONLY \$7.99

ROSSIGNOL SKIS
1/2 OFF
CASH/MAIL RETAIL \$155
WHILE 327 PAIR LAST

SALOMON
222 BINDINGS
REG. \$37
STEP IN MODEL-WEAR

1979-1980
NORDICA
2400 PAIR OF THE
#1 SELLING SKI BOOT
IN THE WORLD

25 TO
37%
OFF
THE
BEST!

MENS
CYCLONE
HURRICANE
FORCE II
COSMOS
GEMINI
PULSAR

LADIES
SCIROCCO
—
ZEPHYR
NOVA
ARIES
VENUS II

SALE \$147
SALE \$135
SALE \$107
SALE \$97
SALE \$69
SALE \$59

ALL NORDICA SKI BOOTS ON SALE ARE 1979/80
MODELS. NICE FRESH BOOTS - MOST SIZES IN ALL
MODELS AVAILABLE. OVER 2400 PAIR TO CHOOSE
FROM BUT COME EARLY FOR FIRST PICK.

SKIS
Come prepared to buy
Ski Equipment
HAVE FUN
SAVE PLENTY
Sure it's crazy
to buy ski's now

CRAZY
LIKE A
FOX!

BUY THE BEST!
HANSON'S

WE BOUGHT THE BOOTS THE
HANSON FACTORY HAD THIS SPRING.
WE HAVE YOUR SIZE TOP-IN-THE
MODEL. THAT'S RIGHT FOR YOU.
WHEN THEY'RE GONE, THERE WILL
BE NO MORE! SO GET YOUR NEW
HANSON'S NOW AT MAXIMUM
SAVINGS. SAVE '68

CITATION
REG. \$225 \$157
THEY REALLY
FIT
MOST SIZES

HANSON
ESPRIIT-LADIES
FLO-LITE

REG. \$97 \$117
FLO-LITE FIT
MOST SIZES

HANSON
AVANTI
FLO-LITE FIT
MOST SIZES

REG. \$140 \$97
SAVE \$43

HANSON'S FOR WARMTH
COMFORT-FIT AND PERFORMANCE USA

Bavarian Village

SUMMER IN-STORE
WAREHOUSE STYLE

SKI
SALE
Starts Today

OPEN
TONITE
till 9 P.M.
DAILY
10-9

SOLD FOR '200
HANSON
CITATION R
\$135
ALL SIZES MONDAY

HANSON STILLETTO
PREMIUM BOOTS
REG. \$240
SALE \$167
WHILE 109 PAIR LAST

YOU KNOW THE BRANDS. YOU KNOW THE QUALITY. AND YOU KNOW BAVARIAN VILLAGE. THIS IS
THE LARGEST SKI EQUIPMENT SALE IN OUR HISTORY AND WITHOUT A DOUBT THE BEST SKI BUYS
EVER. IT'S A SALE FOR BEGINNERS-INTERMEDIATE-AND EXPERT SKIERS. WE'RE PRESENTING
EVERYTHING WAREHOUSE STYLE IN OUR SHOPS TO SAVE YOU MONEY. NOW WE'VE GOT IT ALL
PLENTY OF HARD TO FIND PREMIUM BOOTS, INCLUDING NORDICA, HANSON, LANGE AND THOSE
GREAT SELECTION OF RECREATIONAL SKIS AT CRAZY-LY LOW PRICES. BUILD A SKI PACKAGE SET AT
HARD TO FIND HIGH PERFORMANCE PREMIUM SKIS INCLUDING HEXCEL, ROSSIGNOL, K-2 AND A
GREAT SELECTION OF RECREATIONAL SKIS AT CRAZY-LY LOW PRICES. BUILD A SKI PACKAGE SET AT
MAXIMUM SAVINGS. BAVARIAN VILLAGE HAS SCURED THE CONTINENT FOR MONTHS TO FIND
THESE SUPER BUYS FROM FACTORY OVERSTOCKS, CLOSINGS, LAST YEAR'S MODELS-SPECIAL
PURCHASES AND CARRYOVERS. IF IT'S NOT GOOD SKI MERCHANDISE, WE DIDN'T BUY IT FOR THIS
SALE. OVER 6000 ASSORTED SKIS-OVER 5000 ASSORTED BOOTS. A SKI BARGAIN HUNTERS
PARADISE-DOORBUSTER SAVINGS WITH MANY ONE OF A KIND ITEMS AT UNBELIEVABLE PRICES.
REMEMBER WHEN THESE ITEMS ARE GONE, THERE WILL BE NO MORE. SO SHOP EARLY FOR BEST
SELECTION. IN STORE WAREHOUSE SALE ENDS AUGUST 23. SORRY, NO LAYAWAYS. HAVE FUN AND
SAVE PLENTY. SURE IT'S CRAZY TO BUY SKI EQUIPMENT NOW... CRAZY LIKE A FOX.

THIS IS IT! ACT FAST! SAVE A BUNDLE ON TOP QUALITY SKI
STUFF. SKI PRICES ARE GOING UP THIS SEASON, SO IT'S
SMART TO INVEST NOW. THE PRICES ARE RIGHT.

BUY THE BEST! USE YOUR CREDIT CARD
SORRY, NO LAYAWAYS

THIS IS IT! ACT FAST! SAVE A BUNDLE ON TOP QUALITY SKI
STUFF. SKI PRICES ARE GOING UP THIS SEASON, SO IT'S
SMART TO INVEST NOW. THE PRICES ARE RIGHT.

30 TO 60%
OFF
OVER \$800,000 WORTH OF FABULOUS
SKIWEAR TO CHOOSE FROM
SKI WEAR
SKI WEAR NOT AT FARMINGTON OR E. DETROIT STORES

MANY OF THE NEW
1981 SKIS
ARE NOW IN
STOCK AT REGULAR
PRICE.
A GREAT CHANCE
TO COMPARE.

SALE ENDS AUG. 23
WHILE QUANTITIES LAST

NORDICA
ZEPHYR
SKI BOOTS
REG. \$170
Sale \$107
ALL SIZES-A SUPER BUY

SCOTT
K-2
KERMA
SKI POLES
\$13.99

PREMIUM SKI BOOTS
AT WARE HOUSE PRICES
NORDICA
KASTINGER
HEIERLING
HANSON SALE \$97
SAVE UP TO \$70
573 PAIR ASSORTED

SOLD TO '125
SKI BOOTS
\$77
ASS. MODELS ALL
SIZES - 301 PAIR

OLIN
MARK IV
REG. \$215
SALE \$149
NEW SKIS
MARKED DEMO

POPULAR SKI
ACCESSORIES
\$128
AT SUMMER
WAREHOUSE PRICES
STOCK UP NOW

K-2
MIDS ONLY
\$128
BLUELITE IV
MODEL - ALL SIZES

DYNASTAR
REG. \$135
SHORT STYLE
SALE \$67.50
THAT'S 1/2 OFF
WHILE 48 PAIR LAST

50%
OFF
OVER \$100,000 WORTH OF 1979/80
HEAD SKIWEAR
NOT AT FARMINGTON OR E. DETROIT STORES

ROSSIGNOL REG. \$200
FM MOGUL SKIS
PERFORMANCE ON FALL LINE
SKIERS. SO GOOD, THIS MODEL
HAS BEEN REPEATED
FOR 1981 BY ROSSI

K-2 244 MIDS
RETAIL \$230
HOTTEST
SKI LAST
SEASON
SALE \$158
MOST SIZES TODAY

BINDINGS ON SALE
SALOMON - SPADEMAN
TYROLIA - BESSER
GEZE - LOOK
MARKER - SALOMON
SELECTED MODELS AT SUPER PRICES

HEIERLING IMPULSE
PERFORMANCE BOOTS
RETAIL \$180
CRAZY LOW
SUMMER PRICE
HURRY
18 PAIR

GO WHERE THE PROS GO

K-2 610 SKIS REG. \$200
TRUE PERFORMANCE
REGULAR SKIS
NEXT SEASONS
RETAIL \$225 SALE \$148

Hurry in for best selection. No phone or will calls, please.

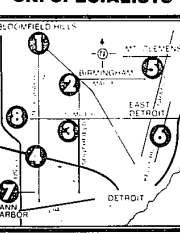
JUNIOR SKI EQUIPMENT
AT SUMMER WAREHOUSE PRICES
JUNIOR NORDICA
SKI BOOTS \$37
HEIERLING
BOOTS SIZES 1-8 \$34
K-2, ATOMIC, HART, FISCHER
PREMIUM JUNIOR SKIS
ON SALE TOO!

ROSSIGNOL JR. SKIS
\$39 - \$47 - \$64
WE COULDN'T LIST IT ALL.
A GREAT SELECTION
CRAZY SUMMER PRICES
DON'T MISS IT!

50%
OFF
THE BEST
YOU CAN BUY
OVER \$100,000 WORTH OF 1979/80
HEAD SKIWEAR
NOT AT FARMINGTON OR E. DETROIT STORES

Bavarian Village

SKI SPECIALISTS



1. BLOOMFIELD HILLS: 2540 WOODWARD at Square Lake
2. BIRMINGHAM: 101 TOWNSEND end of Pierce
3. LATHRUP VILLAGE: 2845 SOUTHFIELD at 12 Mile
4. LIVONIA-REDFORD: 4201 TELEGRAPH at Jeffries Fwy.
5. MT. CLEMENS: 1216 S. GRATIOT North of 16 Mile
6. EAST DETROIT: 22301 KELLY RD. bet. 8 & 9 Mile
7. ANN ARBOR: 3336 WASHINGTON W. of U.S. 23
8. FARMINGTON: 54789 GRAND RIVER east of Oak

USE YOUR
CHARGE CARDS
VISA
AMERICAN EXPRESS
DINERS CLUB
REGISTER FOR
8 FREE SEASON PASSES
NEAR
TRAVERSE CITY
NAME
ADDRESS
CITY
PHONE NO.
ONE WINNER AT EACH STORE -
DRAWING AUG. 23
BRING THIS COUPON IN PERSON TO ANY STORE TO REGISTER.