

# Used car market hot

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paint work is done if the car is a newer model and capable of commanding a larger price.

If the car is a junk, he sells it wholesale to other used car dealers. Jozs said that of the used cars he's handled this year, 60 went to the wholesale market and 30 went on his boss' lot.

Prices of used cars have risen this year, since the demand is larger than the supply.

A two-year-old model will carry a lot of price in the general neighborhood of \$6,000 down to \$4,000.

The best seller among used cars is the still serviceable car with a price tag in the \$2,000 range.

The newer used cars at the lot Jozs works for carry a specific warranty for 30 days or 15,000 miles. During that period, the dealership will repair anything but the paint job at no expense to the customer.

THERE ARE similar warranties at other dealerships and independent used car lots but these vary. Some pay 50 percent of the cost, others pay 25 percent of the cost.

In the case of Bob Cooks, the models made between 1977-80 come with a full coverage warranty. After that, it varies.

Cars made between 1974-76 carry a 50 percent discount on work done during the warranty period. This, too, excludes purely cosmetic work.

A 10-year-old car is usually sold on an "as is" basis. The buyer is responsible for all repairs once the car leaves the lot.

Under Michigan law, the car's breaks and lights must work. In other words, the buyer must be able to safely drive the car off the lot.

As with every other major purchase, buyers should examine the warranty, carefully.

"It's very rare there's a meaningful warranty," Ms. Shapiro said. "Most of the cars are sold as is."

Sometimes a car can be sold with a verbal promise that repairs will be made on it but that is negated by a form the buyer is told to sign which states the car is being accepted "as is."

A consumer check list is available by sending a self-addressed, stamped envelope to "Used Car" Consumer Affairs Department, City-County Building, Detroit, Michigan, 48226.

THE LIST can be taken and filled out on the lot. Ms. Shapiro recommends having the seller sign the list before driving off the lot with the car.

## obituaries

### BEATRICE M. SALPETRE

Mrs. Salpetre, 86, of Pontiac died Aug. 8 in Pontiac. She was born Dec. 4, 1893 in Bay City. Mrs. Salpetre lived in Pontiac since 1972.

Survivors include: sisters, Mrs. Blanche Vanhille of Dearborn Heights, Mrs. Irene Houle of Dearborn, niece, Mrs. Donna Payne of Farmington Hills. Services were Aug. 11 in Thayer-Rock Funeral Home with the Rev. James Wright of St. Alexander's Roman Catholic Church officiating. Burial was in Holy Sepulchre Cemetery, Southfield.

### JOHN L. HENDRY

Mr. Hendry, 68, of Detroit died Aug. 9 in Helen Newberry Joy Hospital, Detroit.

He was born Jan. 30, 1912 in Michigan. Mr. Hendry was a retired superintendent of the Great Lakes Steel Co. A lifetime member of the community he belonged to Reiford United Methodist Church, Southfield.

Survivors include: wife, Margaret; daughters, Mrs. Suzanne Whelton of Hartland, Beverly of Farmington Hills; three sisters, one brother and three grandchildren.

Services were Aug. 12 in Ross-B-Northrop & Son Funeral Home with Rev. Mildred Phillips officiating. Burial was in Grand Lawn Cemetery.

## Duo busted

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with possession of up to 600 grams of cocaine. Vasilievich with marijuana possession.

Pierce and Vasilievich were in court Monday and their attorneys made an appeal for dismissal. The request was denied by Judge Margaret Schaefer.

Schaefer agreed to adjourn the case until all four defendants could appear in court together because of overlapping testimony.

The pre-trial examination will determine if the case should be bound over to Oakland County Circuit Court for trial.

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