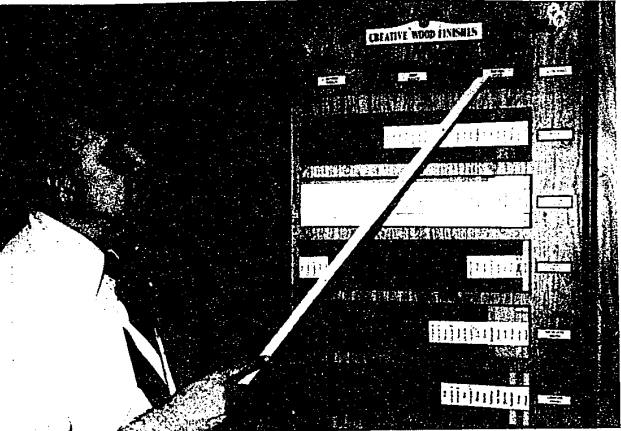




George Coffin, who has been named vice president in charge of finish and graphic design for Drexel

Heritage Furnishings, will speak at Ray Interiors in Farmington at a free seminar Jan. 9-10.

Ray Interiors

Learn before you buy furniture is seminar topic

Today's sophisticated and demanding Michigan consumer will soon face the annual onslaught of January and February furniture sales.

They already know that this is the best time to buy. But they question what quality and service to demand for their investment.

Such questions will be answered by a furniture authority and a local home furnishing retailer during a free seminar at Ray Interiors, Jan. 9-10.

During the seminar, George Coffin, a furniture finish stylist, will discuss

what to expect from furniture manufacturers; why one piece of furniture may cost more than another even though it looks the same; and why furniture finishes are styled as they are today.

"TWENTY-FIVE years ago, furniture finishes were antiseptic, clear and architectural," says Coffin, who is a furniture finish stylist for Drexel Heritage Furnishings, Inc. in Drexel, N.C.

"However, about 17 years ago, a transition began towards an 'Old World' look. As more Americans visited Europe's museums, palaces, and chateaux, and experienced the finest custom imports, genuine European antiques became exorbitantly expensive and rare.

Ray will discuss what to expect from home furnishing retailers; why a full service store may be beneficial; and

what to do with a decorating dilemma.

THE SEMINAR precedes the annual midwinter furniture sales. By attending the seminar, the consumer can learn before taking advantage of the sale prices.

"Learn Before You Buy Furniture at the Midwinter Sales" is the third in a series of four free seminars offered by Ray Interiors.

Due to the success of the first two 1980 Ann Arbor seminars, ("Japanese" and "Upholstery"), this seminar will be held at both stores.

From 2-4 p.m. Friday, Jan. 9 and from 10 a.m. to noon Saturday, Jan. 10, the seminar will be given in Ray Interiors, 33300 Slocum Drive, downtown Farmington. From 6-8 p.m. Friday, Jan. 9 and from 2-4 p.m. Saturday, Jan. 10 the seminar will be repeated at Ray Interiors, 3601 Plymouth Road, Ann Arbor.

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