

finances and you

Consider these at itemizing time

Part 2

The law allows you the choice between taking a standard deduction and itemizing your deductions. The former option allows you the zero-bracket amount, which is automatically figured into the tax rates. The amount is \$3,400 for married couples and \$2,300 for a single person.

The second choice is to itemize your deductions. If you prefer this choice, it is not too early to develop your strategy.

Consult IRS Publication \$92, which will help you miximize the deductions the law allows you. Here are some samples:

Sales tax. The standard table helps you figure out the sales taxes you are allowed to deduct. You can deduct a larger amount if you keep accurate records and can substantiate your claims. In addition, the law allows you to deduct sales tax on large items like automobile, motor home or boat.

Donations. You can take a deduction for charitable contributions even if you do not itemize your deductions. The amount is 25 percent of the first \$100 in donations.

if you do not itemize your deductions. The amount is 25 percent of the list at 100 in donations. If you use your home for working at a second job, you can deduct extentian expenses from your income. Items qualifying for deductions include utilities, upkeeps and pro rata depreciation. In order for you to claim this deduction, you must use the space regularly and exclusively for business. In addition, it must be the principal location of your second business or used to deal with customers. As always, keep good records of all your expenses relating to your office at home.

Exemption for dependents. You are entitled to \$1,000 exemption for each dependent. However, beware of the restrictions that apply, For instance, the dependent must have a gross income of less than \$1,000. You must provide more than half of a dependent's support. If you are part of group supporting someone, then only one person gets to take the exemption.

There is no celling on hom much your children can earn and still be claimed by you as dependents if they are under 19 or are full-time students during at least five months of the year.

(Sid Mittra is a professor of economics and management at Oakland University and president of Coordinated Financial Planning Inc.)

marketplace

THE AUTOMOTIVE divi-sion of Continuity Programs with headquarters in Bloomfield Hills has attracted two auto dealerships nas attracted two auto dealerships as clients. They are Roger Peck Chevrolet of Farmington Hills and Stohlman Oldsmobile of Virginia. Account excecutive for both is Da-vid Epps.

OLDE Discount Stockbrokers has opened a branch office in West Bloomfield at 6848 Orchard Lake, north of Maple Road. Calling itself the state's largest discount stockbroker, the firm deals in listed one-the-counter stocks, bonds and options. Olde has recently explanded its downtown Derroit beadquarters and offers an hourly updated stock market report by dialing 962-OLDE.

CREDIT union representatives elected officers. Larry Thomson of

Pontiac Area School Employees
Credit Union was re-elected to a
two-year term as the Michigan
Credit Union League director. Elected to two-year terms on the
chapter's executive committee were
Gene Berlew of Livingston Oakland
Counties Federal Credit Union in
Farmington, Armando Cavazos of
Ferndale Co-op Credit Union, John
Jones of Oakland County Employees
Credit Union, John Novak of Covenant Credit Union in Southfield and
Kathrya Stone of T&C Federal
Credit Union in Fontiac. Table officers elected were Donna Reticute
Credit Union as chapter chairwoman, Jones as vice chairman, Robert
Credit Union as schapter chairwoman, Jones as vice chairman, Robert
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business people



Bruce Linden has been promoted to account executive with Stone, August & Co. in Beverly Hills.

Four people were promoted or given new assignments at Ross Roy Inc. advertising. Jim Vekho is now vice persident/group account supervisor for import operations. Jack Oliver is now utee president/group account supervisor on Chrysler merchandising. Don Baldwin of Birmingham also is now vice president/group account supervisor on Chrysler merchandising. Clark Reld of Farmington Hills, account supervisor on Chrysler shows and meetings, was named vice president.

Siebert Frey was named vice president — corporate development, and Michael Mayer was named vice president — corporate operations with Thorn Apple Valley Marketing division of Frederick & Herrud Inc.

Aivin F. Blair of Bloomfield Hills was appointed as vice president of Hoad Engineers Inc. Edward Willough-by of Troy joined the company as sen-ior engineer and specialist.

Marcia Berkley of West Bloomfield as named manager of the Community evelopment Division of Oakland

James Kiple of West Bloomfield was elected to the board of directors of the National Institute for Automotive Ser-vice Excellence.





William E. Sweetman of Orchard Lake was appointed director of engineering for Gulf+Western Manufacturing Co.

Steven R. Wolf joined Simons Michelson Zieve Inc. advertising as vice president, creative director.

James R. McGillivary of Troy was elected assistant controller — accounting systems and research with Detroit Edison Co.

David W. Smith of Troy was pro-moted to group vice presiddent in charge of the financial services group within the commerical loan division of Michigan National Bank of Detroit.

Sharon Walsh of West Bloomfield was named assistant vice president — loan servicing department with Metropolitan Savings of Farmington.

Deborah Kwiatkowski of West Bloomfield was elected executive vice president of the Michigan Adjusters As-sociation.

James J. Treblicott was named to the board of directors of Energy Con-version Devices Inc. in Troy.

Shirley J. Trautman was promoted to assistant vice president with First Citizens Bank in Troy.

Daniel W. Brady of West Bloomfield was elected vice president — corporate

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controller of D.A.B. Industries Inc. in Troy.

Gary R. Denmark of Bloomfield Hills was appointed manager, manu-facturing studies at Ex-Cell-O Corp. in

Nick J. Valenti was named area manager of the Prudential Insurance Co.'s Northland ordinary agency in Bingham Farms.

John R. Farley of Farmington Hills was promoted to vice president and general manager of Maritz Communi-cation Co. Detroit operations.

Two area men joined the Oakwood Hospital board of trustees. Kenneth Aird of Parmington Hills is vice chairman of the board at Manufacturers National Bank of Detroit and Manufacturers National Corp. J.S. Wilkerson of Bloomfield Hills is president and chief executive officer of Kelsey-Hayes Co.

Steven M. Zimberg of Farmington Hills was appointed vice president of Asset Timing Corp.

Ralph H. Markert of Rochester was named Detroit-based account manager for the Cleveland regional sales office of PPG Industries' industrial chemical-division.

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