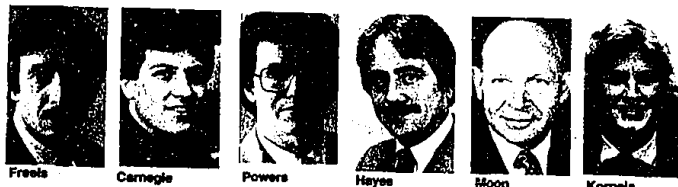


business people



Freese
Carnegie
Powers
Hayes
Moon
Korpela

Continued from previous page

Austin A. Kanter, CLU, Detroit general agent for National Life of Vermont, received the 1983 E.H. "Bill" Meyers Memorial Award from the Greater Detroit Association of Life Underwriters, Southfield, for his service to the life insurance profession, the association and the community.

Janice Kenyon has been promoted to media director from acting media director of Yaffe Berline Inc., Southfield.

Detroit Diesel Allison has announced six sales changes: Knut G. Barth, manager-international field operations, was appointed manager-international

accounts and foreign defense. Raymond L. Riddell, manager-middle East/Africa region, will go to the Athens, Greece, regional headquarters. Alfred W. Kaufhold was appointed parts manager-middle East/Africa region. Camiel H. Van de Ryck, European region distributor development manager, was appointed parts manager-European region. Gregory H. Oliver, distributor operations manager-Pacific region, was appointed parts manager-Pacific region. Robert H. Kasten was appointed service manager-Latin American region.

Edward J. Cripe has joined the Merit Group Inc., Birmingham, as president. He previously was corporate director, training and organization development, and then corporate director employee relations services for the Bendix Corp.

John F. Helfrick DDS of Birmingham was re-elected as chief of staff at Sinai Hospital of Detroit. Ronald E. Truskey MD was elected vice chief of staff. Sheldon M. Kantor MD of Southfield is the elected secretary/treasurer.

Robert L. McKee has been appointed general manager of General Motors Truck & Bus Manufacturing Division. He has been general manufacturing manager of the Chevrolet Motor Division, and succeeds Robert W. Truxell, who has retired.

Robert K. Sayed of Birmingham has been appointed manager of the Paymen-Landman Inc. Detroit office. Sayed formerly was vice president and senior associate with George Moffett Associates Inc.

marketplace

Sean C. Monk of the Time Shop in Birmingham has released "The Essence of Clock Repair," published by the American Watchmakers Institute Press. The book presents both the historical and technical aspects of clock repair.

Millionaire Agencies were recognized by the Citizens Insurance Co. of America at its 1983 Agency Regional Meeting. The honored agencies include: the Gowing Insurance Agency, Birmingham; Conklin-Palmer Insurance Agency, Lathrup Village; the Goodman Agency Inc., Southfield, and Keller-Thorner Inc., Southfield.

The typical traveling businessman consumed 24 percent fewer meals in 1982 than in 1981, reports Greatways Travel Corp. in Southfield. The survey of 20,000 business people concluded that typical companies are watching travel expenses as much as any other expense.

Gordon A. McAlpine of Franklin, president of the Computer and Automatic Systems Association of the Society of Manufacturing Engineers, presented a plaque to Ontario Industry and Trade Minister Gerd Walker at the opening of the new Ontario Centre for Advanced Manufacturing and the plaque commended the government of Ontario for its major commitment to the

development of new industrial technologies.

A 112-room Skyline Inn opened in Southfield on Northwestern Highway at I-496 and Telegraph. The inn is the third in a chain of moderately priced rooms-only lodging facility. The inn is designed for business travelers, complete with photocopy services.

Chiropractic Family & Industrial Clinic of Southfield is now open six days a week at 127320 W. 12 Mile, Southfield. The telephone number is 559-6555.

Shella Sloan Public Relations Inc. of Southfield will handle public relations and marketing for Loretta Lorion Children's Apparel in Birmingham.

Harley Ellington Pierce Yee Associates, an architectural, engineering and planning firm headquartered in Southfield, created the comprehensive design and engineering for the expansion and renovation of Mercy Hospital in Port Huron.

Florists' Transworld Delivery Association of Southfield has appointed Rose Roy Inc. as its merchandising agency of record.

DeVilg Machine Co. has named G. Temple Associates Ltd. of Southfield as its marketing communications agency.



Frank Kenny

Researcher joins O&E

Francis J. (Frank) Kenny has joined the Observer & Eccentric Newspapers as research director. He will be responsible for business research and promotion projects for the newspapers.

Kenny comes to the O&E from the Detroit Free Press, which he joined in 1985 in a similar position.

Kenny holds a degree in economics from New York University and came to Detroit after working for the Hearst Magazines and the New York Herald Tribune.

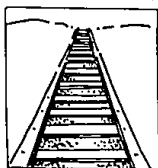
People in Business for You

LOW COST TERM			
AGE	\$300,000	\$500,000	\$1,000,000
25	\$171.00	\$260.00	\$480.00
30	\$189.00	\$285.00	\$540.00
35	\$225.00	\$345.00	\$640.00
40	\$242.00	\$390.00	\$720.00
45	\$492.00	\$745.00	\$1,390.00
50	\$765.00	\$1,160.00	\$2,170.00
55	\$1,194.00	\$1,810.00	\$3,390.00
60	\$1,866.00	\$2,830.00	\$5,280.00

GUARANTEED RE-ENTRY ANNUALLY RENEWABLE TERM.
Female rates: Less 4 years. First year cost shown. Rates shown are non-smoker select risk bonus rates. Note: these are all equivalent rates. Subject to specified underwriting criteria. Bonus - renewable every 10 years at option of company. Add \$17.50 for Quantity Discount Factor. Renewable to age 100. Convertible to age 60.
I.T.T. LIFE INSURANCE CORPORATION CALL 358-LIFE

How to get on the track to tax-free income.

If you enjoyed your tax-free All Savers Certificate, you should consider John Hancock Tax-Exempt Income Trust.



- Quarterly Distributions — Cash or Reinvested
- Full Time Professional Management
- High Quality Diversified Portfolio
- Initial Investment \$1,000
- Additional Investment \$25 or More Any Time
- No Limit to the Amount You Can Invest

For more complete information about John Hancock Tax-Exempt Income Trust, including charges and expenses, please write or call for a free prospectus. Read it carefully before you invest your money. Send the information to:

Donald Moffat
Frederick Rockwood
18505 W. 12 Mile
Southfield, MI 48076
559-0600

Name _____
Address _____
City _____ State _____ Zip _____

John Hancock
Tax-Exempt Income Trust
We can help you here and now. Not just hereafter.

Your Own Office for \$25 a Month

- ★ A Prestigious Address (NOT a P.O. BOX NO.)
- ★ Mail and Package Receiving And Handling
- ★ Answering Service
- ★ Call-In For Your Mail And Messages
- ★ 1/2-Hour, 7 Day Access

- Plus These Optional Services:
- Copying Machine
 - Secretarial
 - Word Processing
 - Packaging, shipping, Mailing Via UPS, Federal Express, Burlington Express, Etc.
 - Telex-Western Union
 - Facsimile Phone Transmission

EVERGREEN PLAZA
19777 W. 12 Mile Road at Evergreen
Southfield, MI 48076
(313) 559-1890

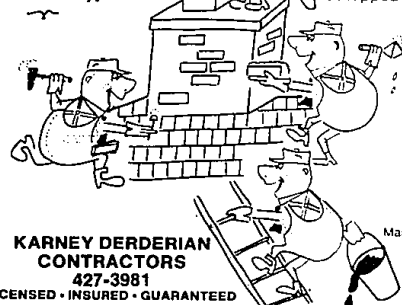
MAIL BOXES ETC. USA

CHIMNEYS

Roofs

- Cleaned
- Screened
- Repaired
- Built New

- Repaired
- Re-Roofed
- New
- Leaks Stopped



KARNEY DERDERIAN CONTRACTORS
427-3981
LICENSED • INSURED • GUARANTEED



Anniversary Sale

Multiplan
Volkswriter
Base
Condor
1st Class Mail
Home Accountant
All Entertainment programs
20% off*
with this coupon
*off list price

20625
14935
52590
48750
7495
5625

Ask about our other Anniversary Specials
Sale prices not combinable with other Specials
Anniversary Specials end 7-31-83

23484 W. Ten Mile Road
Southfield, MI 48034
(313) 438-5830
Rte. W. of Telegraph
Monday, Friday 11-7
Saturday 11-5



Alber's FURS

MANUFACTURING MAKES THE BIG DIFFERENCE

49th Annual AUGUST FUR SALE

Everything on Showroom Floor now on Sale!

Savings of **10% to 50%**

	Reg.	Sale
• Sheared Beaver Coats	\$3,500	\$1,750.
• Canadian Lynx Coats	\$5,000	\$3,750.
• Coyote Coats (full length)	\$2,795	\$1,895
• Muskrat Coats	\$1,695	\$995
• Blue Fox Jackets	\$1,295	\$895
• Raccoon Coats	\$2,500	\$1,500

DUTY AND SALES TAX REFUNDED
22% EXCHANGE ON U.S. FUNDS
Layaway now...Interest free 'til Christmas

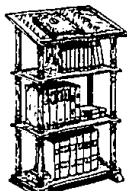
FINE CANADIAN FURRIER
762 Quail Ave.
(2 blocks from Tunnel in Windsor)
1-819-263-2111
9 to 6 Monday-Saturday



Classic interiors COLONIAL HOUSE

46th Annual Summer Sale

Now In Progress Storewide
Purchase this Beautiful Dictionary Bookcase and get a Dictionary FREE
Total Value...\$217.45



\$159.95
Free
Living Webster's
DICTIONARY
• Reg. \$44.95 Value
• Over 1000 Pages with full-color illustrations
• Gilt-edge pages
• 8 1/2" x 10 1/2" x 2 1/2"

BOOKCASE ONLY
REG. \$172.50. Create your home library with this handsome Dictionary Bookcase, a fitting showcase for treasured books and family mementos. Carefully constructed from selected hardwoods with an inlaid parquetry top and rich Tawney finish. 24" Wide, 14 1/2" Deep, 39 1/2" High.

Sale Ends Aug. 1st

Open Mon., Thurs. & Fri. 'til 9 p.m.
20292 Middlebelt Rd. (South of Eight Mile) Livonia • 474-6900

