datebook

Continued from previous page

O ACCOUNTANTS SEMINAR
Thersday, Oct. 20 — The Gakhan
County Chapter of the National Association of Accounts professional develop-ment seminar in Biocomifeld Hills. Pro-gram: "The Role of the Financial Planner" and "Personal Financial Planning." Begins at 4:45 p.m. Reser-vations: Sieve Dresel at 362-4444 Ext. 545.

O ACCOUNTANTS ASSOCIATION Thursday, Oct. 20 — The Detroit Chapter of the National Association of Accountants will heer "Banks and Eco-nomic Growth" at 6:30 p.m. in South-field, Guests welcome, Information: Harold R. Ackerman at 225-1470.

WORD PROCESSING Thurday, Oct. 20 — Word processing overview seminar 7-9 p.m. in South-field, Fee: \$15. Sponsor: Word Processor Learning Center. Information: Barbara Spears, 559-5920.

O IMPROVE PROFITABILITY
Thurday-Friday, Oct. 20-21
"How to Improve the Profitability of
Your Closely Held Business" is the topic of a two-day financial management
seminar offered in Troy. Spoasor. Natunni Bank of Detroit. Given by Management Advisory Services Inc. Fee:
\$150, inciding materials, two luncheons. Information: call Betty Chap-

© ENGINEERING SOCIETY
Friday, Oct. 21 — The Engineering
Society of Detroit will hold an all-day
symposium on "Engineering for Tomorrow" beginning at 9 a.m. in Detroit. Information: Joanne Juhl at 5774707.

© ADVANCED WORD PROCESS-ING
Thursday, Oct. 22 — Advanced word
processing course will be conducted by
the Oakland University Division of
Continuing Education Lectures today
and Nov. 5. Time to be determined. Tutition: \$80. Information: 337-3120.

6 FINANCIAL PLANNING

Tuesday, Oct. 25 — A personal finan-cial planning seminar 7:30-9:30 p.m. in Farmington Hills. Sponsor: Investors Diversified Services. Free. Registra-tion: Michael Morger at 827-1230.

• UNIFOM COMMERCIAL CODE

GODE
Taerday, Oct. 25 — The Institute for
Construction Management will aponsor
a seminar on Michigan's Bulliorm Com-mercial Code from 9 a.m. to 430 p.m.
in Troy. Fee: \$135 including materials
and junch. Information: Kathryn Gil-bert at \$67-5500.

• COMPUTER LITERACY Tuesday, Oct. 25 — Seminar runs

10:30 a.m. to 5:30 p.m. in Troy. Sponsors: Walsh College, Computer Mart. Teacher: Rick Instome. Information: 689-8382.

WOMEN ACCOUNTANTS

Tuesday, Oct. 25 — Annual public re-lations seminar for American Society of Women Accountants begins at 5:30 p.m. in Troy, Any woman may attend. Information: Jan Crosby, 556-6337.

• FREE ENTERPRISES ► FIEE ENTERPRISES
Taesday, Oct. 25 — "Unions in Politics: Whom do they Represent?" meeting of Alliance of Free Enterprise Companies begins at 6:15 p.m. in Troy. Price: \$25 including dinner. Information: 531-6433.

tion: 531-6633. ◆ FINANCIAL PLANNING Wednesday, Oct. 26 — A personal fi-nancial planning seminar 7:30-9:30 p.m. in Southfield. Sponsor: Investora Diversified Services. Free, Registra-tion: Michael Morger at 827-1230.

• EFFECTIVE LISTENING .

Wednesday, Oct. 26 — "Listening: a Primary Communication Skill" semi-are 8:45 a.m. to 4:30 p.m. in Troy. Sponsor: Walsh College. Information: 689-

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MECHANICAL PIPE ES-TIMATING
 Thursday, Oct. 27 — Mechanical Pipe Estimating I and II will be of-

fered by the Institute for Construction Management, the educational arm of the Construction Association of Michi-gan, Given at Builders Exchange Ruid-ing, Teacher: Paul Kelly, Information: Institute for Construction Manage-ment, 1351 E. Jefferson, Detroit 48207.

INTERNATIONAL TRADE
 Thursday, Oct. 27 — "Exploring
New Markets — International Trade"
fourth of four programs 8:45 am. to
(30 p.m. Sponzor; Walsh College. Information: 689-8282.

● AT&T SHAREHOLDERS
Thursday, Oct. 27 — E.F. Hutton will
discuss what AT&T shareholders
should do in the face of the coming
break-up of AT&T at 7 p.m. at the Avon
Township Library in Rochester. To register for free acminar, call 656-0800.

CONSOLIDATED TAX RE-

I DRINS
Thursday, Oct. 27 — "ABCs of Consolidated Tax Returns" from 8:45 a.m. to 13:15 p.m. in Troy. Sponsor: Walsh College. Information: 689-5282.

• ENTREPRENEURS EX-CHANGE

CHANGE Friday-Saturday, Oct. 28-29 — Some of the area's most successful entrepreneurs will share their business start-up knowledge with newcomers at Entrepreneurs' Exchange Conference in Southfield. Price: \$245. Sponsor:

Greater Detroit Chamber of Com-merce Information: 1 (800) 428-5330.

CONDO ASSOCIATIONS

SUNDU ASSOCIATIONS
Saterday, Oct. 29 — All-day finan-cial management workshop for those involved with condominium associa-tions in Southfield. Sponsor: Communi-ty Associations Institute. Fee. Informa-tion: Charles Valder, 352-7913.

• FINANICAL PLANNING
Satarday, Oct. 29 — "Financial
Planning: What is 11? Who Needs 11?
Who Does 11? (An Objective Approach)"
8:48 a.m. to 12:15 p.m. in Troy. Sponsor:
Walsh College. Information: 689-8282.

● COMMERCIAL FURNITURE Monday, Oct. 31 — Commercial fur-niture seminars and exhibition will be offered 9 a.m. to 7 pm. in Dearborn. Sponsor: S.J. Maddalena Ioc. of Bir-mingham. Registration deadline: Oct. 21. Information: 626-5602.

■ BUSINESS EXPO

■ DUSINESS EXPO
Toeday-Thursday, Nov. 1-3 — Business Expo returns to Cobo Hall. The show is one of the largest business-to-business trade shows in the country. The May business expo attracted more than 65,000 people. Information on exhibiting: 569-8280.

a.m. to 4:30 p.m. in Troy. Fee: \$220. Sponsor: Promotional Perspectives, Registration: 1-994-0007.

• ROBOTICS CONFERENCE

Taesday-Wednesday, Nov. 8-9 —
"Robotics: the Human Factors" conference will be in Detroit. Sponsor: Robotics: Institute of America. Registration: Robert C. Schultz at 832-5400.

PREPARE FOR LSAT

■ PHEPARE FOR LSAT Wednesday, Nov. 9 — Preparation for Law School Admission Test will be offered in six session 6-10 p.m. in Southfield. Registration: University Test Preparation Service Inc. at 540-5988.

TELE-MARKETING
 Wednesday-Taursday, Nov. 9-10 —
Seminar in Birmingham to increase profits and productivity through proper use of fele-marketing concepts. Sponsor: Executive Consulting Services Inc. of Farmington Hills. Information: 851-4300.

• LIMITED PARTNERS

Thesday, Nov. 15 — Limited partnership investing will be discussed at a breakfast seminar offered by the Council' on Small Enterprises. The seminar will be 8-10 a.m. at Roma's of Bloomfield. Registration: \$10 for non-members of the Oakland County Chamber of Commerce, \$5 for members. Reservations: write the chamber at 10 w. ON NEWSLETTERS
Thursday, Nov. 3 — Newsletter Editing, Design and Production seminar 9

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Michael Gotlib, M.D. Nancy Fi Medical Director Clinical I PMS Institute of Detroit Woodcree 424-9030 #51-1737

Nancy Fishman, Ph.D. Clinical Director Woodcreek Counseling

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