

SKI PACKAGE SETS

NEW FOR 1983/84



\$50 will hold your set 'til Christmas

ROSSIGNOL	HEAD
EQUIPE SKIS \$165.00	TURBO SKIS \$195.00
SALOMON 326 BINDINGS 79.95	SALOMON 326 BINDINGS 79.95
LOOK POLES 25.00	SCOTT SUN VALLEY POLES 25.00
TOTAL 269.95	TOTAL 300.95
PACKAGE PRICE \$149	PACKAGE PRICE \$175

ELAN	DYNASTAR
RM 903 METALIC \$185.00	STARLITE SKIS \$185.00
TYROLIA 170 BINDINGS 84.95	TYROLIA 180 DIAGONAL 97.95
SCOTT POLES 25.00	REFLEX SILVER POLES 29.95
TOTAL 294.95	TOTAL 312.90
PACKAGE PRICE \$169	PACKAGE PRICE \$207

K-2	OLIN
SR-22 SKIS \$185.00	730 SKIS \$245.00
TYROLIA 170 BINDINGS 84.95	TYROLIA 180 DIAGONAL 97.95
SCOTT POLES 25.00	SCOTT POLES 25.00
TOTAL 294.95	TOTAL 367.95
PACKAGE PRICE \$189	PACKAGE PRICE \$269

TOP SKI BOOTS

AT SUPER SAVINGS



\$100 NORTALIA SALE \$59

\$150 CABER SALE \$99

\$120 HEIERLING \$89

\$165 NORDICA \$129

\$210 HEIERLING \$150

ALL MENS-LADIES SIZES

PRICES GOOD THRU SUN. DEC. 11

Bavarian Village

SKI SHOPS

- BLOOMFIELD HILLS: 2540 WOODWARD at Square Lake Rd. 338-0803
- BIRMINGHAM: 101 TOWNSEND corner of Pierce 644-5950
- LIVONIA/REDFORD: 14211 TELEGRAPH at the Jeffries Fwy. 534-8200
- MT. CLEMENS: 1216 S. GRATIOT 1/2 mile north of I-6 Mi. 463-3620
- EAST DETROIT: 22301 KELLY between B and 9 Mi. 778-7020
- ANN ARBOR: 3336 WASHTENAW west of U.S. 23. 973-9340
- FLINT: 4261 MILLER across from Genesee Valley Mall. 313-732-5560
- ALPINE VALLEY: SKI AREA M-59 Milford. 887-1970
- FARMINGTON HILLS: 27847 ORCHARD LAKE RD at I-24. 553-8585

• VISA • MASTER CARD • DINERS • AMERICAN EXPRESS WELCOME

OPEN EVENINGS 'TIL 9 P.M., SUNDAY 12-5 P.M.

Picture this: an album of perfect photos

IF YOUR HOLIDAY photos are disappointing, maybe you need to change attitudes and not equipment.

Is there only one family member who takes the holiday pictures each year? Do most of the pictures show kids opening gifts? If so, this is year to change your habits and let others enjoy the fun of photography and to begin your children's photographic education.

Children will love being able to take pictures of their parents opening the gifts they gave them or being able to photograph their friends, pets or prized possessions. With many newer cameras, the flash is automatically fired when it is needed and the film is advanced after each shot, leaving the photographer free to concentrate on the basics of a picture.

Try to involve more adults in the picture-taking too. If the same person is missing from most of the holiday pictures in your photo album, the odds are that's the person who does most of the photography. By passing the camera among the whole family, you can get pictures of everybody enjoying the holidays.

Make the most of your seasonal picture-taking by following these tips.

• Have plenty of film and fresh batteries on hand. Check your flash unit.

• The more spontaneous your photos

the better. When taking group or individual portraits, make your subject look comfortable. Avoid unnatural poses and talk to your subjects to help them relax.

• Start taking photos early in the season. The trimming of the tree, baking of cookies — all are subjects you'll want to capture on film.

• Work with natural light when you can. But the holidays aren't the time to experiment with conditions you're unsure of. Rely on your flash when in doubt.

• Know how your camera works. If it's been awhile since you've taken photos or if you're using a new or borrowed camera, take a practice roll of film.

• Study your surroundings. Windows and mirrors can ruin your pictures if the flash is aimed directly at either. It's best to aim the flash at a reflective surface on an angle to avoid having the reflections come back directly to the camera lens.

• Get close to your subjects to capture their expressions. Faces, not feet, make for the best photos. Instead of stepping back, the photographer should step forward for good, tight photos.

• Watch the background for distracting objects that may appear to "grow" from someone's head in the actual picture. Our eyes are sometimes selective, but the camera sees everything.

40% Off These Featured Oriental Rugs

For Christmas we're doing something special. We've selected a special "Feature" rug from several of our collections of fabulous Orientals. Each "Feature" rug is the same superior quality as the others in the collection from which it was chosen — the only difference is the incredibly low price. All are exquisite handwoven works of art. Beautiful to look at and easy to live with.

Select any one. Feature rugs are offered on a first-come, first-served basis while they last — 40% less than the regular price.

40% OFF SALE

		Now	Regularly
Dhurum	9' x 6'	\$ 465.00	\$ 775.00
Chiragan 1/2 in. x 1/2 in.	12' x 8'	\$ 589.00	\$ 981.00
Crackling 1/2 in. x 1/2 in.	10' x 8'	\$1595.00	\$2650.00
Hermes	10' x 7'	\$2895.00	\$4825.00
Kilim	10' x 5'	\$ 179.00	\$ 298.00
Kala	12' x 8'	\$2295.00	\$3825.00
Kilim	11' x 2 1/2'	\$1285.00	\$2150.00

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Reweaving • Refrining • Binding • Patching

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