Farmington Observer

Volume 96 Number 35

residents of the area to explain the re-pair program. The city proposes laying a 3.5-inch asphalt layer on the streets because of the extensive damage. Normally, a one-inch asphalt surface would be laid,

one-inch asphalt surface would ue lato, he said. "To place one inch of asphalt on these roads would be a waste of mon-ey," Deadman told council Monday evening. "A better approach would be that the

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Orchard Ridge makes sweep

of campus

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By Tom Baw and write:
Chemistry and biology laboratories will be renovated 'so that they'll have son. "Were going to do some work with and chemistry and do some arrow of a provention come spring project will be renovated in they'll have son. "Were going to do some work with and shorts and shortd be come pleted by ind August accempt."

Intilla location: Intilla lo



Dave Becker, professor of chemistry at Oskland Community College, will have his chemistry isb remodeled in the college's renova-tion project.

City launches fix up program for local roads The city of Farmington has launched \$170,000 road program which will tekle repairs on three streets and two Deadman. If sessed \$8.40 a front foot, according to Deadman. If the plan is approved homeowners will have an average an-nual payment of \$134 for the next ten

tackle repair Intersections

Intersections. Repairs will be made to Manning, Mayfield and Cloverdale, according to City Manager Robert Deadman. Inter-section improvements will be made at Lansbury and Heatherton and Lamar and Leelane. Intersections: Lansbury and Heatherton and Lamar A March 5 meeting is allowed with residents of the area to explain the re-tersections: March 5 meeting is allowed and the section of the section repairs, totalling \$49,542. That residents of the area to explain the re-tersection improvements will be made at the rest of the section repairs, totalling \$49,542. That residents of the area to explain the re-tersection representation of the section repairs with the section

While the city will foot the majority of the bill, \$106,000, homeowners living along the three streets will be assessed

Schools tap new money man

By Joanne Maliszewski stalf writer

these roads would be a waste of monday events. "A better approach would be that the city ontribute the cost of one inch of applait invest of the would be that the applait invest of the would be that the applait invest of the would be that and the property owners to munually and the property owners to property the surface cracking and the thin applait cap has allowed water to pene-trate into the base, said Deadman. "Normal freeze-that cycles will wentually deteriorate the strength of the base material." The altreets have been in need of re-pair for some time, according to Dead-man, but repairs have been in need of re-pairs for some time, according to Dead-man, but repairs have been in need of re-pairs back base that are waiter de-pairtment is presently replacing these botts." he said. But the writer freeze has forced a haves. Deadman estimates that it will be July or August before road repair begins. A former Farmington school admin-lstrator is returning to the district af-ter almost eight years with the Huron Valley Schools to replace returing finance chief William Prisk. Michael Finangan, 35, was appointed as the district's assistant superintend-ent of finances and services Tuesday by the school board in a 7-0 vote. His ap-



Competition forces hospitals into marketing war

This portion of one of OCC's buildings will be divided into sepa

e Maliszewski

Attorneys opened the door, physi-clans and dentists followed and now hospitals are joining the ranks of pro-fessionals and professional organiza-tions participating in the one-time ta-

isiness of advertising. spitals used to be under the same set as physicians and attorneys. dvertising has become a necessi-

trum of things are changing for hospi-tals," Eckles said. What has prompted the bulk of ad-vertising is the economic realities now faced by most hospitals. "The utilization of hospitals is going down," Eckles said. "Patients are not in as long-and there are fewer admis-tions."

TO BLAME for the economic situa-tion faced by hospitals are the relative-ly new attempts at containing ever-in-creasing health-care costs. DRGs (diagnostic related groups), HMOs (Health Maintenance Organiza-tions) and PPOs (Preferred Provider Organizations) - referred to as "al-phabet soup" by some hospital ad-

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have taken their toll on

Russ Tutle, public relations director, said Botsford, a teaching hospital, "doesn't have a budget for that kind of admenticate".

"They (hospital administrators) can

be consumer to a greater extent in de-cisions about their bealth care, Eckles Now patients tell physicians which hospital, they want to enter. In thrn, physicians are affiliating themselves with more than one hospital in order to keep their patients coming back. "Hospitals are recognizing that con-stitutions in their health care," said Brad Graber, markeing director at Provi-cisions in their health care," said Brad Graber, markeing director at Provi-cisions in their health care," said Brad Graber, markeing director at Prov-fer, facilities are putting their best foot forward to lure patients to their estati-state Providence Hospital they pre-fer vise there an image or a specific service, "Exclusional to their estate infament." "It's not tike selling tres. Hospital advertise ether an image or a specific service," Exclusions of a specific service, "Exclusions of the south field as an example, instant of adver-ting to all population constant of adver-ting to all population constant of adver-ting to all population for the south field as an example, instant of adver-ting to all populations of the south field as an example, instant of adver-ting to all populations of the south field as an example, instant of adver-ting the advertise and the advertise ing.

DOLLARS ARE spent on Provi-dence's new Express Care emergency, service which cuts waiting for minor Please turn to Page 4

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oral quarrel How do you feel about no kids rule

The state Supreme Court recently buildings could be restricted or ruled that landlords can restrict fam- whether in all cases such restrictions illes with children to certain buildings would be lawful.

ruled that landlords can restrict fam, illes with children to certain buildings would be lawful. Today's Oral Quarrel question is: How do yos feel about the state Su-Civil Rights Act. The ruling uppled two earlier lower Corp., owner of the Muirwood and Fairmont Parks apartments in Far-The state Supreme Court's sichore 1 p.m. on Fri-day, Feb. 8. To see how your neigh-ruling does not specify how many in Monday's Farmington Observer.

" said Jane Eckels, public affairs mager for the Southeast Michigan spital Council.

Degna. THE INTERSECTION of Lansbury and Heatherton in Chatham Hills subdi-vision has been damaged because of ground water. Deadman has proposed that the intersection be removed and replaced, and than an edge drain be in-tailed around the new intersection. Cost will be 286,232. The intersection of Lamar and Leelane suffers the same structural damage. Approximately 690 square yards of concrete will be replaced at this intersection, costing \$23,310.

Manager for the southeast michigan Hospital Council. Pick up a newspaper, pass a bill-board or turn on the (elevision and ads proclaiming Harper Hospital's cancer treatment center or Grace Hospital's "warm, friendly staff," or Providence Hospital's now Express Care can be found sharing space and air time with retailers. "Advertising is part of a whole spec-

In as one part of the seconomic loss for hospi-tals. With more empty patient beds, health-care facilities are having a harder time meeting the ever-increas-ing costs of doing business. "It's clearly a more competitive situ-ation out there," said Arnie Speliman,

what's inside

corporate marketing director for Harper-Grace Hospitals. "There is competition between hospitals for pa-tients, competition between doctors for patients and competition between hos-pitals for doctors."

advertising." St. Mary Hospital in Livonia, on the other hand, got into advertising this year with the advent of the DRGs and other health-care packages.

MOST HOSPITAL officials inter-viewed, including Eckles, acknowledge that advertising has paid off, particu-larly for teaching hospitals which have built-in costs.

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ministrators - have taken their toil on bopical business. DRGs, for example, limit how long a patient saynor example, limit how long an elderly or disabled patient. "The DRGs are beginning to limit be length of taky, and so we need more patients," said Brad Graber, markeling director at Providence Happital. The HMOs and PFOs offer set annu-lited to certain willing phyriclans and but their bealth care, Eckles aid. Now patients tell physicians which multi-affiliated physicians and busi-mess for their bospitals, Eckles and pitals have not yet jumped on the sat-pitals have not yet jumped on the sa