

business people

Sherrle Weltzman of Southfield has been named account supervisor on the National Bank of Detroit account at D'Arcy MacManus Mastus/Bloomfield Hills.

Pat Jefferson of Farmington has been named account coordinator and Marc Repinski of Birmingham has been named traffic coordinator at Kolun Bittker & Desmond Advertising Inc. in Troy.

Robert S. Moore of West Bloomfield has been named chief accountant for the Huron-Clinton Metropolitan Authority, a regional agency with 13 Metroparks in southeastern Michigan.

George W. Stegglis has been named vice president-China for Rockwell International's on-highway axle division in Troy.

John W. Darwowski has been named art director, retail service group at McCann-Erikson in Troy.



Weltzman



Ebel



Moore



Arneson



Steggles



Anderson



Grobson



Philippart



Mauer



Smith

Arden J. Anderson of Troy has joined Manufacturers National Bank of Detroit as second vice president and account officer in the Michigan corporate division.

Nancy J. Finley of West Bloomfield has been named senior vice president of Michigan National Bank-Farmington.

Carl B. Hedlund has been named managing director, OCFIBRAS, LIMITADA, a wholly-owned subsidiary of Owens-Corning Fiberglass Corp. Hedlund will be located in Sao Paulo, Brazil.

David A. Arneson of Birmingham was named vice president of G. Temple Associates Ltd. in Southfield.

The Taubman Co. Inc., Bloomfield Hills, has named Gary James Grobson of Rochester Hills director of store planning and design and Larry Ebel of Birmingham as manager of store design.

William E. Mazzara has been named construction project manager in the department of facilities at Providence Hospital in Southfield.

Arvin I. Philippart of Birmingham has been named chairman of surgical services at Children's Hospital of Michigan. He succeeds Jack H. Hertler, who has retired after eight years as chairman and 33 years with Children's Hospital of Michigan.

Edward R. Smith of Troy has been named cold-drink-division manager at the Coca-Cola Bottlers of Detroit Inc.

Eric A. Mauer of Birmingham has been named vice president, information systems department at Comerica Inc.

Frances L. Stevens of Troy has been named branch officer, personal banking at Comerica Bank-Troy. Stevens joined the corporation in 1957 as a teller.

datebook

MANAGEMENT INFO SHOW
Thursday, June 27 — Management Information Show runs from 10 a.m. to 6:30 p.m. in Bloomfield Hills. Fee: \$10. 8 hours continuing professional education credit. Information: conference department, 855-2288. Sponsor: Michigan Association of Certified Public Accountants.

SMALL BUSINESS WORKSHOP
Saturday, June 29 — Free small business management workshop begins at 10 a.m. in Troy. Reservations: 542-4220. Sponsors: MSU School of Business, Small Business Management Schools of Royal Oak.

LOTUS SYMPHONY INTERMEDIATE
Mondays and Wednesdays, July 1-17 — Intermediate course in Lotus Symphony offered 4-6 p.m. in Bloomfield Hills. Fee: \$65. Information: 645-3635.

Sponsor: Cranbrook P.M./Cranbrook Schools.

AD COUNCIL
Tuesday, July 2 — Michigan Advertising Agency Council meets in Clawson. Information: 585-9212.

START A SMALL BUSINESS
Tuesdays, July 2 to Aug. 6 — "How to Start a Successful Small Business" workshop offered 7-10 p.m. in Troy. Fee: \$245. Information: 542-4220. Sponsor: Small Business Management School.

WOMEN'S FINANCES
Wednesdays, July 3, 10 — "Fiscal Fitness" course offered 6:30-8 p.m. in Dearborn. Fee: \$10. Information: Jennifer Bageris. 277-2500. Sponsor: FaineWeber.

INTRO TO COMPUTERS
Mondays, July 8-29 — Introduction to computer offered 4-6 p.m. in Bloomfield Hills. Fee: \$45. Information: 845-

3635. Sponsor: Cranbrook P.M./Cranbrook Schools.

RUN A SMALL BUSINESS
Thursdays, July 11 to Aug. 15 — "How to Run a Successful Small Business" workshop offered 7-10 p.m. in Troy. Fee: \$245. Information: 542-4220. Sponsor: Small Business Management School.

MANAGING FOR PROFIT
Thursdays, July 11 to Aug. 15 — "Managing for Profit" small business workshop offered 7-10 p.m. in Troy. Fee: \$285. Information: 542-4220. Sponsor: Small Business Management School.

BEGIN LOTUS SYMPHONY
Mondays and Wednesdays, July 15-24 — Lotus Symphony for beginners offered 7-9 p.m. in Bloomfield Hills. Fee: \$65. Information: 645-3635. Sponsor: Cranbrook P.M./Cranbrook Schools.

BEGIN LOTUS SYMPHONY
Tuesdays and Thursdays, July 16-25

— Lotus Symphony for beginners offered 4-6 p.m. in Bloomfield Hills. Fee: \$65. Information: 645-3635. Sponsor: Cranbrook P.M./Cranbrook Schools.

TRAINING WORKSHOPS
Wednesday-Sunday, July 17-21 — "Gearing Up for Success" National Training Program presented in Detroit. Fee: \$225 for members, \$275 for non-members. Information: 574-8483. Sponsor: Federally Employed Women.

FINANCIAL PLANNING
Thursday, July 16 — Free financial planning seminar begins at 7:30 p.m. in Bloomfield Hills. Information: 855-0500. Sponsor: Cohen, Kleischer & Shindel CPAs.

LOTUS SYMPHONY INTERMEDIATE
Tuesdays and Thursdays, July 23-Aug. 1 — Intermediate course in Lotus Symphony offered 9-11 a.m. in Bloomfield Hills. Fee: \$65. Information: 645-3635. Sponsor: Cranbrook P.M./Cranbrook Schools.

ADVANCED LOTUS SYMPHONY
Tuesdays and Thursdays, July 23-Aug. 1 — Advanced course in Lotus Symphony offered 7-9 p.m. in Bloomfield Hills. Fee: \$65. Information: 645-3635. Sponsor: Cranbrook P.M./Cranbrook Schools.

FINISHING CONFERENCE
Monday-Thursday, Sept. 16-19 — FINISHING '85 Conference and Exposition in Detroit. Information: 271-1500. Co-sponsor: Society of Manufacturing Engineers.

REAL ESTATE APPRAISERS
Monday-Saturday, Sept. 23-28 — "Case Studies in Valuation" offered in Troy. Information: Connie Vickroy, 573-6987. Sponsor: Michigan Chapter of American Institute of Real Estate Appraisers.

REAL ESTATE APPRAISERS
Monday-Saturday, Sept. 20-Oct. 4 —

"Valuation Analysis/Report Writing" offered in Troy. Information: Connie Vickroy, 573-6987. Sponsor: Michigan Chapter of American Institute of Real Estate Appraisers.

AUTO CONFERENCE
Monday-Thursday, Nov. 4-7 — AUTOPACT '85 Conference and Exposition and SENSORS '85 conference in Detroit. Information: 271-1500. Sponsor: Computer and Automated Sensors Association of the Society of Manufacturing Engineers.

Information for this column should be sent to the business editor, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia 48150. Information must be received by Monday to be published in the following Thursday issue. Publication cannot be guaranteed. Information should contain a daytime telephone number where information can be verified.

Talk to the experts

About the Insured Fund Beater.

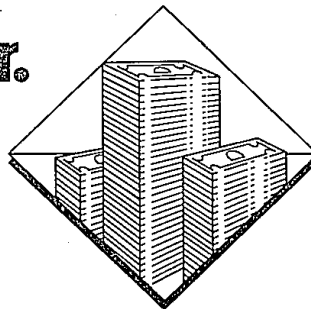
The Insured Fund Beater's interest rate is regularly higher than the Donoghue average of leading money funds, higher than short-term T-Bills.

You get immediate access to your money, FSLIC insurance up to \$100,000, and daily compounding of interest for yields that beat the money funds.

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7.90%
Annual Percentage Yield*

7.60%
Annual Percentage Rate



About a 1-year ARM.

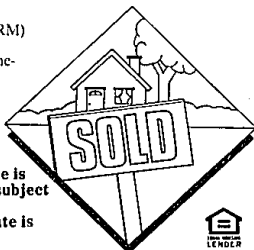
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It's the ideal way to get the dream house you want.

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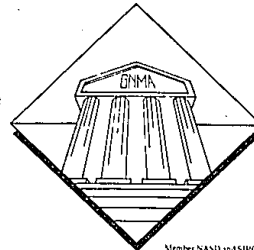
About a Ginnie Mae Security.

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11.48%**

with security and liquidity.



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*Rate shown is effective for deposits of \$10,000 or more on balances of \$1,500 to \$9,999, the annual percentage yield is 7.50% compounded daily on an annual rate of 7.21%. To achieve annual percentage yield, all principal and interest must remain on deposit for one year at the stated rate.

**Guaranteed interest of at least 11.48 on remaining balance. Yield as of June 24, 1995. Yield subject to change. Call for today's current yield.