# datebook

# BODY ENGINEERS

SEMINAR
Thursday, Oct. 10 — American Society of Body
Engineers annual technical seminar in Bioomiteld
Township, Information: Milt Kaltz, 246-0320.

O RIVER PLACE ARCHITECT

Thursday, Oct. 10 — The project architect for River Place on the Detroit riverfront will speak at 7.30 pm. in Southfield. No fee. Information: Gary Kecskes, 356-0200, Ext. 2800. Sponsor: Lawrence Institute of Technology.

ADA PROGRAMMING
 Thursday-Friday, Oct. 10-11 — Non-credit "Ada
 Programming Language Technology Introduction"
 seminar offered 6-10 p.m. in Southfield. Fee: \$290,
 Information: Roy Shelton, 356-0200 Ext. 2532.
 Sponsor: Lawrence Institute of Technology.

COMPUTER EXPO
 Thursday-Sanday, Oct. 10-13 — Detroit Computer Showcase Expo and Conference in Detroit, Admission: 73-50. Information: Betsy G, Kwasman, 540-0560. Sponsor: The Interface Group.

● WORK AT HOME
Thursdays, Oct. 10-24 — Three-week "The
Home-Based Entrepreneur" seminar 7:30-9 p.m. in
Bloomfield Hills. Fee: 125. Information: 645-3635.
Sponsors: Cranbrook PM, EdiText Co.

# **•:CHARTERED UNDERWRITERS**

Thursday, Oct. 10 — Chartered Property & Casualty Underwriters meets at 7 p.m. in Southfield, Information: Dan Aitken, 774-2000.

BUSINESS COMMUNICATORS
Thursday Friday, Oct. 10-11 — International Association of Business Communicators holds its annual conference in Detroit. Information: Paula J. Constantino, 553-1000 Ext. 611.

# TELEPHONE TECHNIQUES

Friday, Oct. 11 — "Telephone Techniques" semi-nar offered from 8:30 a.m. to 4:30 p.m. in South-ileld. Fee: \$175. Information: 577-449. Sponsor: the Management Center, Wayne State University.

COMPUTER SEMINARS

Friday, Oct. 11 — "Portable Computers —
Where They Are and Where They re Goleg" will be
offered from noon to 1 p.m. in Detroit as part of the
Detroit computer Showcase Expo. "Computer
Printers — Which One Do You Need?" will be 1:302:30 p.m. Free with admission. Information: Betsy
G. Kwasman, 540-0660.

# WOMEN IN SALES

C. Saturday, Oct. 12 — Women in Sales conference From 9 a.m. to 4:10 p.m. in Detroit. Non-member Ice: \$55. Information: 251-0410. Sponsor: Profes-pional Women in Sales.

Monday, Oct. 14 — National Association of In-tune Tax Preparers holds seminar on IRAs in Southfield. Fee: \$7. Information: Dec Rankin, 534-

O MANAGEMENT EXCELLENCE
Tuesday, Oct. 15 — "Putling the One-Minute
Manager to Work" workshop offered in Detroit.
Fee: \$125. Information: Mary Kay Reed-Urick, 5774665. Sponsor: Wayne State University.

O WOMEN'S ECONOMIC CLUB
Tuesday, Oct. 15 — Women's Economic Club of
Detroit meets. Information: Martha K. Richardson,
445-7299.

O RUN A SMALL BUSINESS
Tuesdays, Oct. 15-Nov. 19 — "How to Run a Suc-

cessful Small Business" 7-10 p.m. in Southfield, Fee: \$295. Information: Ed Harris, 577-4353. Spon-sor: Wayne State University school of business ad-ministration.

• INVESTMENT SEMINAR
Thesdays, Oct. 15, 22 — Two-part "Financial
Planning and Investment Seminar" begins at 7:30
p.m. in Farmington Hills. No charge. Information:
553-0300.

• SUPERVISORS' SEMINAR
Wednesday, Oct. 16 — "Basic Supervision," oneday seminar, in Detroit. Fee: \$99. Information:
(800) 821-3919. Sponsor: Keye Productivity Center.

● LEGAL OFFICE AUTOMATION
Wednesday, Oct. 15 — A Legal Office Automation seminar will be offered 9:30-11:30 am. in Southfield. No fee. Information: Jo Jennings, 1-800 547-1700. Sponsor: AT&T Information Systems.

● CPAS AND PROFITS
Thursday, Oct. 17 — "Creating Profits in Your
Practice" conference offered 8:45 a.m. to 5 p.m. in
Troy. Fee: \$160. Information: 855-288. Sponsor:
Michigan Association of Certified Public Accoun-

ACCOUNTANTS ASSOCIATION
 Thursday, Oct. 17 — The Detroit Chapter of the
 National Association of Accountants meets. Information: Edward J. Stenger, 259-9600.

# • START A SMALL BUSINESS

Theories, Oct. 17-Nov. 21 — "How to Start a Successful Small Business" 7-10 p.m. in Southfield. Fee: \$295. Information: Ed Harris, 577-455. Sponsor: Wayne State University school of business administration.

WOMEN LEADERS
 Friday, Oct. 18 — Seminar for women, "Leadership: Taking Charge of Change," all day in Detroit. Information: Karen Salome, 577-2416. Sponsor: Wayne State University.

BRAZING & SOLDERING
 Friday, Oct. 18 — Former astronaut Jack Lousma will address the meeting of the AWS Detroit Brazing & Soldering Division at 8 p.m. in Troy. Information: 569-1414.

ENTREPRENEURSHIP FORUM
 Friday-Satorday, Oct. 18-19 — 1985 Entrepreneurship Forum held in Southfield. Fee: \$195.
 Information: 1-800-846-3952. Sponsor: Greater Detroit Chamber of Commerce.

WILL AND PROBATE
 Wednesday, Oct. 23 — "Wills, Probate and Property Rights in a Changing Society" in Birmingham.
Fec. \$24. Information: 644-5832. Sponsor: The Com-

SKILLS FOR WOMEN
 Wednesday, Oct. 23 — "Professional Skills for
 the Woman Achlever" from 9 a.m. to 4 p.m. in
 Dearborn. Fee: \$155. Information: (800) 255-6139.
 Sponsor: Fred Pryor Seminars.

PURCHASING MANAGEMENT
 Thursday, Oct. 24 — The Purchasing Management Association of Detroit meets at 5:30 p.m. in Farmington Hills. Information: Jo Ann Mayer, 502-

© CPA CONFERENCE
Thursday, Oct. 24 — "Preparing Your Consulting
Practivew for the 1990s" offered from 9 a.m. to 5
p.m. in Southield. Fee: 85. Information: 855-2288,
Sponsor: Michigan Association of Certified Public
Accomplant.





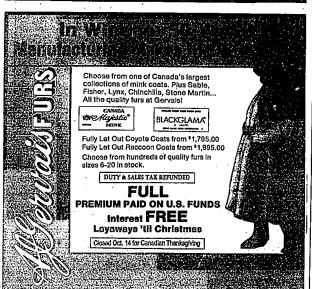
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# MICROCOMPUTERS AND ACCOUNTANTS

Friday, Oct. 25 — Two-hour, CPE-credit seminar begins at 2 p.m. in Southfield. No fee. Information: Howard Rabotnick, 569-5570. Spousor: Entre com-nutes Conference.

ADVANCED IBM PC Saturdays, Oct. 26-Nov. 15 -- "More Experience

on the IBM PC\* offered in Rochester. Fee: \$95. Information: 370-3120. Sponsor: Oakland University division of continuing education.

OWNING A SMALL BUSINESS
 Satarday, Oct. 28 — "Building for Excellence: Starting and Managing Your Own Small Business" will be 8:15 a.m. to 4:15 p.m. in Royal Oak. Fee: \$20. Information: 858-0855.

Information for this column should be sent to the business editor, Observer & Eccentric Newspapers, 38251 Schoolcraft Road, Livonia 48150. Information must be received by Monday to be published in the following Thursday issue. Publication cannot be quaranteed, Information should contain a daytime telephone number where information can be verified.

# **Business Card** Directory

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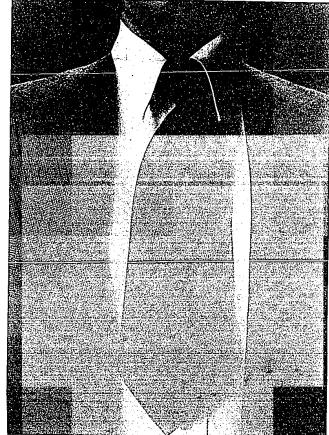
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