



Merrill Lynch Realty

OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for October 1985

CONGRATULATIONS!



Anna Penrey

Dedication and determination describe Anna Penrey, one of the most productive sales associates in the area. Anna entered the real estate business nine years ago and soon became an expert in the marketing and evaluation of property in the Rochester area.

A mother of three daughters, Anna graduated from Indiana University with a degree in marketing and moved to Rochester 13 years ago with her husband, David.

She's a member of Merrill Lynch Realty's Four Million Dollar Club, Leading Edge Society, and President's Club.

Rochester - 651-8850



Jean Lawes

Jean Lawes truly enjoys working with people from every walk of life. Her sincere interest in clients places her among the company's Top Ten Sales Associate for the month of October.

A mother of four, Jean has been in real estate for fifteen years and has attended classes at Oakland University. She also has five grandchildren.

Jean and her husband, Bayard have been residents in the Rochester area for eighteen years. She is a REALTOR Associate, a member of the President's Club and Merrill Lynch Realty's Three Million Dollar Club.

Rochester - 651-8850



Doty Hodges

Doty Hodges, after just three years in real estate has been placed among the Top Ten Sales people for the month of October.

She thoroughly loves her job and enjoys finding her clients the right home. Making people happy brings her great satisfaction. Doty has been successful in doing this as we find her a member of both Merrill Lynch Realty's Three Million Dollar Club and the President's Club.

This mother of four is a graduate with a B.A. in English and Art. Before joining the company Doty was an interior design consultant, and still enjoys this work, in addition to being a full time REALTOR Associate.

West Bloomfield - 851-8100



Bob Johnston

Bob Johnston began his successful real estate career almost twelve years ago. This success is a result of a thorough knowledge of the marketplace and the ability to work well with different types of people.

Bob enjoys solving problems and meeting the challenge of working with each new client. As a member of the Merrill Lynch Realty's Million Dollar Club, he is doing just that!

Bob and wife, Betty, have been residents of the Rochester area since 1958. They delight in their two sons and two grandsons.

Rochester - 651-8850



Charlene Clucas

Charlene Clucas has enjoyed a successful career in the sale of residential and commercial real estate for the past nine years. She's enthusiastic, thorough, and knowledgeable about the areas she services.

A mother of two, Charlene's warm, easy going style has helped her to maintain lasting friendships over the years with many of her customers — last year over 80 percent of her business came through personal referrals.

Charlene lives on an all-sports lake in the Union Lake area with her husband, son and daughter. She's also active in her neighborhood association and Lakefront Owner Association. Charlene is an Associate Broker, member of the Merrill Lynch Realty's Two Million Dollar Club, and the President's Club.

West Bloomfield Office - 851-8100



Marilyn Robbins

Marilyn Robbins enjoys real estate sales because she has been extremely successful at it. After seven years in the business she finds it just as rewarding and challenging as the day she started.

Marilyn is a Associate Broker and a member of the Leading Edge Society, President's Club and Merrill Lynch Realty's Million Dollar Club. Her accomplishments also include holding both a Bachelors of Science and a Master's degree in business.

Marilyn and husband, Gary, are proud of their three children and have been residents of Troy for ten years.

Troy - 689-8900



Arlene Birsa

Arlene Birsa began her real estate career in 1977 and soon learned that success comes only through hard work, thorough knowledge of the real estate industry, and through a sincere interest in the client.

Arlene is a mother of three and a lifelong resident of southeastern Michigan. Before beginning real estate sales she enjoyed a successful career as a professional dancer and later was a dance instructor for the Farmington schools. She lives in Farmington Hills with her husband, Paul, and is an active member in her neighborhood and community.

"I like meeting people, and there's a great deal of excitement in the purchase of a new home," she says. "I like my work."

Franklin-Farmington Hills Office - 626-9100



Marie Johnson

Marie Johnson's outstanding sales record has placed her among the company's Top Ten Sales people for the month of October. A resident of Bloomfield Hills for the past twenty-three years, Marie joined the company seven years ago with a list of volunteer work experience behind her and a tremendous desire to succeed.

Marie is an expert in the marketing in the properties in the Lakes Area and communities of Birmingham and Bloomfield Hills - just one reason why she is so successful in finding desirable homes for corporate transferees and other buyers.

Marie has been a member of the Merrill Lynch Realty's Two Million Dollar Club for the past three years and last year was named to the company's President's Club.

West Bloomfield - 851-8100



Delores Davidson

Delores Davidson has a sincere interest in her clients and believes the company's progress and continued success is based on the friendship of the clients it serves.

Delores began her career as an administrative assistant in data processing and has held a number of volunteer positions. She graduated from Ray City Business College and in 1981 was awarded an Educational Achievement Award from the Metro Board of Realtors.

A longtime resident of Oakland County, Delores lives in the area with husband, Ricardo, and one son. She is a member of Merrill Lynch Realty's Four Million Dollar Club, Leading Edge Society, Top 10% Club, Metro MLS, and President's Club. She also earned the Highest Closed Outgoing Referral award from Network 50, the national referral service which puts clients in contact with top sales agents such as Delores.

Franklin-Farmington - 626-9100



Helen Lind

Helen Lind thoroughly enjoys finding people homes and seeing them established. This love for her work has paid off in placing her among the Top Ten Sales people for the month of October.

This mother of three has been in real estate for eight years, and is a member of Merrill Lynch Realty's Million Dollar Club. She enjoyed a nursing career before joining the company and has been deeply involved in promoting education as well as serving on boards of education.

Helen and husband, Henry, have been residents in the Rochester area for fifteen years.

Rochester - 651-8850

BIRMINGHAM
975 S. Hunter
at 14th Mile Rd.
646-6000

BLOOMFIELD HILLS
1520 N. Woodward
at Long Lake Rd.
647-5100

FARMINGTON HILLS
FRANKLIN
31000 Northwestern Hwy.
at 13 Mile Rd.
626-9100

TROY
5017 Rochester Rd.
at Long Lake Rd.
689-8900

ROCHESTER
1000 W. University
at Main St. (at Plaza)
651-8850

WEST BLOOMFIELD
4518 Orchard Lake Rd.
at Lake Shore Dr.
851-8100

OPEN MONDAY-FRIDAY 9 a.m.-9 p.m. SATURDAY 9 a.m.-5 p.m. OPEN SUNDAYS