

business people

Francis E. Greene of Bloomfield Hills has been appointed director of insurance management with the Detroit Medical Center. Greene had been with Michigan Hospital Service Corp.

James L. Safran has joined the law firm of Kaufman and Payton, Farmington Hills.

Two area Wayne State University faculty members received grants to study various aspects of energy and natural resources from American Natural Resources. They are: Ralph Dussau of Southfield and James E. Martin of Southfield.

Angela Stoerer Selig has been named art director and Barbara Tilly has been named a senior writer at Kane and Kane Inc. in Birmingham.

Suzanne Zimmer of West Bloomfield has been named director of marketing at Harry M. Gordon & Co., a Bloomfield Hills CPA firm.

Helga Abela has been named broadcast producer at Goldfarb Hoff & Co.



Zimmer
Inc., Southfield.



Barnett

Patrick Roche of Roche & Associates Inc. recently completed a three-day life and health institute in Lansing.

Denise Kaufman has joined Mars Advertising in Southfield as print production assistant.

Beth Calt Barnett has been named account supervisor at Mars Advertising in Southfield.

Pat Maher of Farmington Hills has



Maher

been named manager of Anixter Bros. Inc.'s wire and cable sales/distribution facility in Farmington Hills.

Lerol Harmon Jr. of Southfield has been named assistant vice president at National Bank of Detroit's Bank Operation Division.

Frank F. Patrick has been named senior account manager at Merit Systems Inc. in Troy.

David H. Rathban has been named



Harmon



Elenbaas

vice president at Mortgage One Inc. in West Bloomfield.

William Ford of Birmingham has been named creative director at Stone, August & Co. in Birmingham.

Gloria J. Elenbaas of West Bloomfield has been named Midwest regional sales manager for Clinical Data Inc.

Kurt Bauer of Rochester Hills has been named general service manager for Audi of America Inc. in Troy. James L. Knapp of Farmington Hills has been named vice president of sales



Bauer



Rule

and marketing for B and E Sales Co. Inc.

Kenneth R. Rule of Bloomfield Hills has joined the R.E. Dailey Co. as vice president of marketing with the construction company.

Kerry Gluckman has been named vice president of Retail Development and Design at Gluckman Designs Inc. of Southfield.

Daniel L. Zuhke of Rochester Hills has been named director of human re-



Gluckman



Sonnenschmidt

sources operations for the Detroit Medical Center.

Sandy Gates has been named administrative assistant/executive secretary of Goldfarb Hoff & Co., Southfield.

Otto Sonnenschmidt of Birmingham has been named general service manager of Volkswagen United States Inc. in Troy.

Lissa K. Papizan of Birmingham has been named vice president/account supervisor at Ross Roy Inc.



Papizan

datebook

RECORDKEEPING WORKSHOP
Saturday, Jan. 15 - Recordkeeping workshop offered from 8:15 a.m. to 3 p.m. in Detroit. Fee: \$45. Information: 577-4665. Sponsor: Wayne State University.

SMALL BUSINESSES
Saturday, Jan. 18 - Free small business workshop begins at 10 a.m. in Troy. Information: 542-4220. Sponsors: Michigan State University school of small business, Small Business Management Schools of Royal Oak.

ACCOUNTING ASSISTANTS
Monday, Jan. 20 - Accounting Assistant Diploma Program begins in Rochester. Information: 370-3120. Sponsor: Oakland University division of continuing education.

LEGAL ASSISTANTS
Monday, Jan. 20 - Legal Assistant Diploma Program begins in Rochester. Information: 370-3120. Sponsor: Oakland University division of continuing education.

TOURISM DEVELOPMENT
Monday, Jan. 20 - College class in travel, tourism and convention industry development offered 7-9 p.m. in Farmington Hills. Information: Robert G. Cartwright, 349-8368. Sponsor: Oakland Community College.

PERSONAL FINANCES
Monday, Jan. 20 - Evening courses in personal financial planning begin this week in Rochester. Information: 370-3120. Sponsor: Oakland University.

IBM-PC INTRO
Monday, Jan. 20 - A series of five-session computer courses, "Introduction to the IBM-PC," offered in Bloomfield Hills. Information: 334-3578. Sponsor: Bloomfield Hills Schools.

ENGINEERING REFRESHER
Mondays and Wednesdays, Jan. 20 to March 26 - Part I professional engineer refresher classes 6-9 p.m. in Troy. Information: 832-5400. Sponsor: Engineering Society of Detroit.

PERSONNEL WOMEN
Tuesday, Jan. 21 - International Association for Personnel Women meets. Information: Barbara Spears, 559-5920.

INCOME TAX PREPARATION
Tuesday, Jan. 21 - Ten-week "Personal Income Tax" course on individual and business tax returns begins in Rochester. Information: 370-3120. Sponsor: Oakland University division of continuing education.

PERSONNEL WOMEN
Tuesday, Jan. 21 - Detroit chapter of International Association of Personnel Women meets. Information: Marsha Boettger, 956-1764.

COMPARATIVE INVESTMENTS
Tuesday, Jan. 21 - Four-session course 7-9 p.m. in Bloomfield Hills. Information: 334-3578. Sponsor: Bloomfield Hills Schools.

USING INDEPENDENTS
Tuesday, Jan. 21 - "Independent Contractors... When to Use Them" seminar 8-10 a.m. in Bloomfield Hills. Non-member fee: \$10. Information: Jan Hubbard, 644-1223. Sponsor: Oakland County Chamber of Commerce.

ACCOUNTING FOR LAYMEN
Tuesday-Wednesday, Jan. 21-22 - "Accounting for Non-Financial People" seminar offered from 8:30 a.m. to 4:30 p.m. in Southfield. Fee: \$195. Information: Donald C. Smith, 471-5914. Sponsor: D.C. Smith & Associates.

SMALL BUSINESSES
Wednesday, Jan. 22 - Free small business workshop begins at 7 p.m. in Troy. Information: 542-4220. Sponsors: Michigan State University school of small business, Small Business Management Schools of Royal Oak.

MARKETING TRAINING
Wednesday, Jan. 22 - "Created Opportunities" seminar on new marketing strategies for human resource consultants, management consultants and trainers, 7-8:30 p.m. in Rochester. Information: 652-0531. Sponsor: LINK Services.

LOTUS SYMPHONY I
Wednesday, Jan. 22-Feb. 5 - Principles of spreadsheet development offered 7:30-9:30 p.m. for four weeks in Bloomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

PURCHASING MANAGEMENT
Thursday, Jan. 23 - Purchasing Manage-

ment Association of Detroit meets. Information: Jo Ann Mayer, 362-8881.

ACCOUNTANTS MEET
Thursday, Jan. 23 - Southeastern chapter of Independent Accountants Association of Michigan meets. Information: Gerald R. Johnson, 882-3560.

BRING A COMPUTER
Thursday, beginning Jan. 23 - Course on how to be an intelligent buyer of a computer offered 6:30-8 p.m. in Bloomfield Hills. Fee: \$20. Information: 645-3635. Sponsor: Cranbrook Schools.

WORD PROCESSING
Thursday, Jan. 23 - Four-session course on Wang word processing offered Thursdays and Saturdays in Rochester. No computer experience required. Fee: \$90. Information: 370-3120. Sponsor: Oakland University division of continuing education.

LOTUS SYMPHONY I
Thursday, Jan. 23-Feb. 6 - Principles of spreadsheet development offered 7:30-9:30 p.m. for four weeks in Bloomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

RETIREMENT INVESTING
Thursday, Jan. 23-30 - "Plan Now for Your Successful Retirement" investing course offered 7:30-9:30 p.m. in Rochester. Fee: \$10. Information: 370-3120. Sponsor: Oakland University division of continuing education.

GMAT EXAM
Saturday, Jan. 25 - Graduate Management Admissions Test offered in Rochester. Information: 370-3120. Sponsor: Oakland University Division of Continuing Education.

SMALL BUSINESSES
Saturday, Jan. 25 - Free small business workshop begins at 10 a.m. in Troy. Information: 542-4220. Sponsors: Michigan State University school of small business, Small Business Management Schools of Royal Oak.

IBM-PC
Saturday, Jan. 25-Feb. 15 - Fundamentals of operating an IBM-PC and using Lotus 1-2-3 and PC-File III offered from 10 a.m. to 1 p.m. in Rochester. No computer experience required. Fee: \$95. Information: 370-3120. Sponsor: Oakland University division of continuing education.

FACTS OF LIFE

(ACCORDING TO BROSE AND CASABLANCA)

WASTED ENERGY = \$\$\$\$ LOST • FANS = \$\$\$\$ SAVED

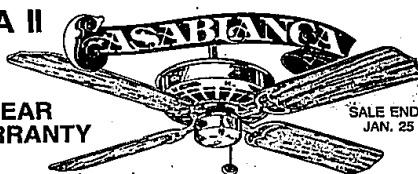
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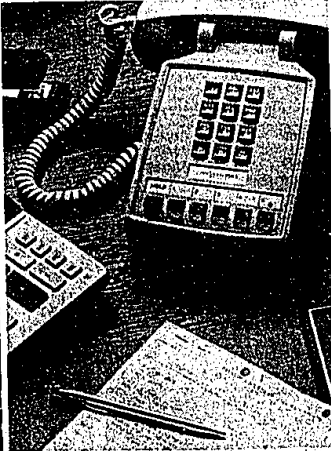
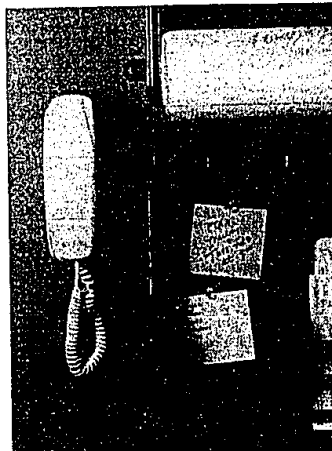
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