



# Merrill Lynch Realty

## OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for November 1985

### CONGRATULATIONS!



**Sharon Kipyk**

Sharon Kipyk joined the company's Bloomfield Hills office in 1979 with a single goal: to build a successful career in real estate sales. Thanks to her thorough knowledge of the marketplace and a sincere interest in people, she is consistently one of the company's top sales people.

A native of Michigan, Sharon graduated from Michigan State University with a degree in business administration and joined IBM as a Sharon and husband, John, have two sons, Michael, a junior at Scabolin High School, and Bill, a junior at the University of Michigan. The Kipyk family lives in a home built in Bloomfield Village in the late 1920's.

She is a member of the Four Million Dollar Club, Leading Edge Society, and President's Club.

**Bloomfield Hills Office - 647-5100**



**Sue Tomlinson**

Sue Tomlinson has been with Merrill Lynch Realty 3 years and has already achieved status in the Two Million Dollar Club. This REALTOR-Associate has served on the Board of Realtors in South Oakland County as well as on the Birmingham/Bloomfield Board.

She is a mother of two daughters ages 12 and 16 and has lived in Beverly Hills for 10 years.

She holds a B.S. in nursing from University of Detroit and has a minor in interior design. Her love for her work stems from her interest in making people happy. She enjoys meeting new people and finds great satisfaction in her sales career.

**Birmingham Office - 646-6000**



**Terry Webster**

Terry Webster is an experienced REALTOR-Associate who's been in the business for 8 years. After only one year with Merrill Lynch Realty, she is among the Top Ten salespeople for the month of November.

Prior to her real estate career, Terry served as an operating room nurse at Providence Hospital for 5 years.

Terry especially enjoys new construction real estate and gets the greatest satisfaction in finding her buyers a "new home."

**Bloomfield Hills Office - 647-5100**



**Ginny Becerra**

Ginny Becerra began her successful real estate career 7 years ago. This month we find her among the Top Ten salespeople for November. She is also a member of the Merrill Lynch Realty's Two Million Dollar Club.

Ginny is a graduate from Cornell College in Iowa with a B.A. in English/Journalism. She is originally from Chicago where she lived on the Northshore. A mother of 5, Ginny and husband Lawrence, have lived in Bloomfield Village for 10 years.

Working with people and making moving out a positive experience for her buyers, truly gives this REALTOR associate satisfaction.

**Birmingham Office - 646-6000**



**Joan Bessinger**

Joan Bessinger has been in the real estate business for 6 years. She has been successful in marketing properties in the Farmington Hills area as we find her among the Top Ten salespeople for the month of November.

Joan has a Fine Arts degree from Michigan State and previously worked in the Arts field and Advertising. She finds satisfaction in her real estate career because she likes people and likes houses.

Joan and husband, Rodger have 3 children and live in Farmington Hills.

This REALTOR-Associate is a member of Merrill Lynch Realty's Two Million Dollar Club, Metro Club and the President's Club.

**Franklin-Farmington Office - 626-9100**

**Gerlinde VanDriesen**

Gerlinde VanDriesen is a dedicated sales professional who, after 13 years on the job, continually finds her work interesting and challenging.

Originally from West Germany, Gerlinde and her husband live on Green Lake. She is a REALTOR member of the Birmingham-Bloomfield Board of REALTORS and is on many of its committees, including the Professional Standards Committee.

This top Sales Associate belongs to Merrill Lynch Realty's Four Million Dollar Club, Leading Edge Society and President's Club.

**West Bloomfield Office - 851-8100**



**Jean Lawes**

Jean Lawes truly enjoys working with people from every walk of life. Her sincere interest in clients places her among the company's Top Ten Sales Associates for the month of November.

A mother of four, Jean has been in real estate for fifteen years and has attended classes at Oakland University. She also has five grandchildren.

Jean and her husband, Bayard have been residents in the Rochester area for eighteen years. She is a REALTOR-Associate, a member of the President's Club and Merrill Lynch Realty's Four Million Dollar Club.

**Rochester - 651-8850**



**Suzanne Maccio**

Suzanne Maccio is a dedicated Associate Broker who has been in the business for 14 years. This month we find her among the Top Ten salespeople for the month of November. She is also a member of Merrill Lynch Realty's Two Million Dollar Club and the President's Club.

Suzanne has been active in participation with the Birmingham-Bloomfield Board of REALTORS and is also a graduate from Mary Groves College with a B.A. in English.

Suzanne and husband, Chester have 4 children and have been residents in the Bloomfield Hills area for 30 years. She says that as the years go by her career becomes more and more challenging.

**Bloomfield Hills Office - 647-5100**



**Bette Cechanowicz**

Bette Cechanowicz entered the real estate business 19 years ago. She loves working with people and has therefore been quite successful in marketing properties in the West Bloomfield, Birmingham and Farmington Hills areas. This month we find her among the Top Ten salespeople for the month of November.

This Associate Broker is a member of Merrill Lynch Realty's Two Million Dollar Club. She also enjoys a great deal of volunteer work through Highland Park Baptist Church in Southfield.

Bette and husband, Alex enjoy 2 sons and 5 grandchildren. They have lived in the West Bloomfield area for 20 years.

**West Bloomfield Office - 851-8100**



**Barbara Dutton**

Barbara Dutton entered the field of real estate sales at the suggestion of her brothers - also successful real estate sales people - but her business skill and knowledge of the marketplace keeps her high on the company's list of top sales people.

A lifelong resident of southeastern Michigan, Barbara is a specialist in the marketing and evaluation of property in the areas of Farmington Hills, Franklin, Novi and surrounding communities.

This top Sales Associate lives in Farmington Hills with husband, Patrick, and five children. The Duttons are active members of the South Farmington Softball League.

Barbara belongs to Merrill Lynch Realty's Three Million Dollar Club and President's Club.

**Franklin-Farmington Office - 626-9100**



**BIRMINGHAM**  
975 S. Hunter  
at 14 1/2 Mile Rd.  
**646-6000**

**BLOOMFIELD HILLS**  
1520 N. Woodward  
at Long Lake Rd.  
**647-5100**

**FARMINGTON HILLS**  
**FRANKLIN**  
31000 Northwestern Hwy.  
at 12 Mile Rd.  
**626-9100**

**TROY**  
5017 Rochester Rd.  
at Long Lake Rd.  
**689-8900**

**ROCHESTER**  
1000 W. University  
(In Meadowbrook Plaza)  
**651-8850**

**WEST BLOOMFIELD**  
4316 Orchard Lake Rd.  
at Lone Pine Rd.  
**851-8100**

OPEN MONDAY-FRIDAY 9 a.m.-9 p.m. SATURDAY 9 a.m.-5 p.m. OPEN SUNDAYS