



Merrill Lynch Realty

OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for December 1985

CONGRATULATIONS!



Dale Richmond

Dale Richmond has been in real estate for 5 years. We honor him this month as one of the Top Ten Sales Associates as well as a member of Merrill Lynch Three Million Dollar Club and the President's Club.

Dale and wife, Susan have been residents in the West Bloomfield area for 11 years. They enjoy one daughter, Christie, age 9.

This Associate Broker was a West Bloomfield police officer for 10 years before starting his successful real estate career. He now enjoys his work in sales and finds that each day brings a new challenge.

West Bloomfield Office - 851-8850



Bob Johnston

Bob Johnston began his successful real estate career almost twelve years ago. This success is a result of a thorough knowledge of the marketplace and the ability to work well with different types of people.

Bob enjoys solving problems and meeting the challenge of working with each new client. As a member of the Merrill Lynch Realty's Two Million Dollar Club and the President's Club, he is doing just that.

Bob and wife, Betty have been residents of the Rochester area since 1958. They delight in their two sons and two grandsons.

Rochester - 651-8850



Randy Goodson

Randy Goodson began his real estate career just 2 years ago and is already among the Top Ten Sales Associates for the month of December, a member of the Merrill Lynch Realty Two Million Dollar Club, and the President's Club.

As a resident of metro Detroit for the past 8 years, Randy is familiar with the area and enjoys serving the public through his contact with clients in his real estate career.

Randy is a past member of the Southfield Chamber of Commerce and has done fund raising for an orphanage in the area.

Franklin-Farmington Office - 626-9100



Anna Pearcy

Dedication and determination describe Anna Pearcy, one of the most productive sales associates in the area. Anna entered the real estate business nine years ago and soon became an expert in the marketing and evaluation of property in the Rochester area.

A mother of three daughters, Anna graduated from Indiana University with a degree in marketing and moved to Rochester 13 years ago with her husband, David.

Anna is a member of Merrill Lynch Realty distinguished Inner Circle of the Leading Edge Society, Five Million Dollar Club and the President's Club.

Rochester Office - 651-8850



Delores Davidson

Delores Davidson has a sincere interest in her clients and believes the company's progress and continued success is based on the friendship of the clients it serves.

Delores began her career as an administrative assistant in data processing and has held a number of volunteer positions. She graduated from Bay City Business College and in 1981 was awarded an Educational Achievement Award from the Metro Board of Realtors.

A longtime resident of Oakland County, Delores lives in the area with her husband, Ricardo, and one son. She is a member of Merrill Lynch Realty's Five Million Dollar Club, Inner Circle member of the Leading Edge Society, Top 10% Club, Metro MLS, and the President's Club. She also earned the Highest Closed Outgoing Referral award from Network 80, the national referral service which puts clients in contact with top sales agents such as Delores.

Franklin-Farmington - 626-9100

Roseanne Sittle

Roseanne Sittle regards real estate as a business where you are constantly learning and able to draw on past successes. Her positive attitude and hardwork have paid off as we find her among the Top Ten Sales Associates for the month of December. She is also a member of the Merrill Lynch Realty Two Million Dollar Club.

Roseanne has been a resident in the Birmingham area for 32 years. She has 3 married sons and 5 grandchildren.

Having been in real estate 16 years, Roseanne has this to say about her career, "People are awarded according to today's abilities and talents rather than by past accomplishments."

Birmingham Office - 646-6000



Paul Wagner

Paul Wagner entered this exciting business 20 years ago, and for the past 18 years has been Merrill Lynch Realty's SALES ASSOCIATE OF THE YEAR. His continued success, which places him among the top real estate sales people in the country, is the result of a thorough understanding of the real estate profession and knowledge of his marketplace.

A father of four, Paul and wife, Dottie, also a Merrill Lynch sales associate, live in Bloomfield-on-the-Lakes.

This top Associate Broker has a builder's license and for the past 14 years has been a member of Merrill Lynch Realty's Seven Million Dollar Sales Club. He also belongs to the Inner Circle of the Leading Edge Society which recognizes the top sales associates for Merrill Lynch Realty offices across the nation.

Franklin-Farmington - 626-9100



Silvia Gill

Silvia Gill entered the real estate profession nine years ago and soon became an expert in the marketing of property in the Lakes Area.

A mother of three, Silvia attended Ohio Wesleyan University, and enjoyed a career as homemaker and dedicated scout volunteer before joining the company.

Silvia and husband, Don, live on Commerce Lake and belong to the Commerce Lake Highland Homeowner's Association. The Gills also are active members of the Walled Lake Central Varsity Basketball Boosters.

This successful sales associate is a member of Merrill Lynch Realty's Two Million Dollar Club and the President's Club.

West Bloomfield - 851-8100



Pat Trautman

Pat Trautman finds her real estate career quite exciting. She enjoys helping people with the major transition of buying a new home and has been quite successful in doing so, as we find her among the Top Ten Sales Associates for the month of December.

This REALTOR-Associate has been in the business for 8 years. Prior to this she attended Michigan State and obtained a B.A. in Political Science. For one year following, she taught Junior High School.

Pat and husband, Donald have been residents in the Troy area for 15 years. They enjoy 3 children, 2 sons and one daughter. Her church, St. Anthonis is very important to her and she is proud to be a member of the Merrill Lynch Realty Million Dollar Club.

Troy Office - 689-8900



Gerlinde VanDriessen

Gerlinde VanDriessen is a dedicated sales professional who, after 13 years on the job, continually finds her work interesting and challenging.

Originally from West Germany Gerlinde and her husband live on Green Lake. She is a REALTOR member of the Birmingham-Bloomfield Board of REALTORS and is on many of its committees, including the Professional Standards Committee.

This top Sales Associate belongs to Merrill Lynch Realty's Leading Edge Society, Four Million Dollar Club and the President's Club.

West Bloomfield Office - 851-8100



BIRMINGHAM
975 S. Hunter
at 14 1/2 Mile Rd.
646-6000

BLOOMFIELD HILLS
1520 N. Woodward
at Long Lake Rd.
647-5100

FARMINGTON HILLS
FRANKLIN
30840 Northwestern Hwy.
at 13 Mile Rd.
626-9100

TROY
5017 Rochester Rd.
at Long Lake Rd.
689-8900

ROCHESTER
1000 W. University
(in Westland-Brookfield Plaza)
651-8850

WEST BLOOMFIELD
4316 Orchard Lake Rd.
at Lone Pine Rd.
851-8100

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