



# Merrill Lynch Realty

## OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for February, 1986

### CONGRATULATIONS!



#### Kathy Combs

Kathy Combs exchanged a successful career as a small business owner 13 years ago to enter real estate sales and soon became one of Merrill Lynch Realty's top sales people. Kathy is thoroughly knowledgeable about her marketing area and enjoys assisting corporate transferees as well as local buyers with the purchase of property.

A mother of four daughters, Kathy lives in the Pine Lake area of West Bloomfield. She graduated from St. Mary Academy in Monroe and attended Mercy College in Detroit.

This top Sales Associate is a member of Merrill Lynch Realty's Three Million Dollar Club, Leading Edge Society, and President's Club.

Bloomfield Hills Office - 647-5100

#### Arlene Prey

Arlene Prey has been extremely successful marketing properties in the Farmington area for the past 11 years. She formerly worked for another Realtor where she was their number one salesperson for 10 consecutive years.

This REALTOR-Associate is a resident of Farmington, and a mother of two sons, Marc, 25 and Todd, 20.

Serving people and meeting their needs keeps Arlene challenged in her real estate career. She is extremely dedicated to keeping her clients satisfied.

Franklin-Farmington Office - 626-9100



#### Doris Rogers

Doris Rogers has a sincere love for people. For 11 years, she has enjoyed matching people and homes primarily in the northern suburbs.

This REALTOR-Associate is a mother of 4 children, and a resident in the Birmingham area for over 10 years. Doris is a member of the Merrill Lynch Realty's Two Million Dollar Club and this month we honor her among the Top Ten Sales Associates for the month of February.

Bloomfield Hills Office - 647-5100

#### Barbara Young

Barbara Young has been a top Associate Broker in real estate for 8 years. Her enthusiasm for her work has placed her among the Merrill Lynch Realty's Leading Edge Society, President's Club, and Three Million Dollar Club.

Barbara is a proud mother of 4 children and one granddaughter. She and husband, Bob, have resided in Troy for 14 years.

Real estate is a people business, and Barbara's pleasant personality and enjoyment in meeting new people, make her quite successful in her career.

Troy Office - 689-8900



#### Hildegard Spencer

Hildegard Spencer joined Merrill Lynch Realty in 1979 and it's no wonder she's consistently one of the company's top sales people. "I enjoy my clients and find it's a challenge to match a buyer with a particular property," she says. Over the years, Hildegard has become an expert in the marketing of property in West Bloomfield, the Lakes Area, Bloomfield Hills, and Farmington.

Originally from West Germany, Hildegard was a high school foreign language teacher, interpreter and school counselor before beginning her successful real estate career.

A mother of four, Hildegard lives in West Bloomfield with husband, Russell. She's a member of the Birmingham Bloomfield Symphony Women's Association and belongs to Merrill Lynch Realty's Three Million Dollar Club, Leading Edge Society, and President's Club.

West Bloomfield - 851-8100

#### Barbara Dutton

Barbara Dutton entered the field of real estate sales at the suggestion of her brothers — also successful real estate sales people — but her business skill and knowledge of the marketplace keeps her high on the company's list of top sales people.

A lifelong resident of southeastern Michigan, Barbara is a specialist in the marketing and evaluation of property in the areas of Farmington Hills, Franklin, Novi and surrounding communities.

This top Sales Associate lives in Farmington Hills with husband, Patrick, and five children. The Duttons are active members of the South Farmington Softball League.

Barbara belongs to Merrill Lynch Realty's Three Million Dollar Club and President's Club.

Franklin-Farmington Office - 626-9100



#### Marilyn Robbins

Marilyn Robbins enjoys real estate sales because she has been extremely successful at it. After seven years in the business she finds it just as rewarding and challenging as the day she started.

Marilyn is an Associate Broker and a member of the Leading Edge Society, President's Club and Merrill Lynch's Realty Five Million Dollar Club. Her accomplishments also include holding both a Bachelor's degree and a Master's degree in business.

Marilyn and husband, Gary are proud of their three children and have been residents of Troy for ten years.

Troy - 689-8900

#### Jeff Barker

Jeff Barker has already sold over one million dollars in real estate in 1986. And, this month we honor him among the Top Ten Sales Associates for the month of February. As a newcomer to the real estate business, Jeff has definitely started on a positive note.

After graduating from Hillsdale College with a B.A. in Business Administration, Jeff spent three years with The National Bank of Detroit in their branch management program.

Meeting and working with people is something that this REALTOR-Associate thoroughly enjoys. Jeff finds this business quite rewarding.

Franklin-Farmington Office - 626-9100



#### David Zajkowski

David Zajkowski, Associate Broker, a lifetime resident of the Detroit area and 1975 graduate of Wayne State University, was the owner/operator of his own business for several years before entering Real Estate with Merrill Lynch in 1980. David has been active in numerous phases of the real estate industry including commercial, investment, building and property management. In addition to his primary role as a residential broker.

David is an avid skiler and sailor in his non-working hours. He and his wife, Cathy, a Lake Orion district middle school teacher, reside in Troy with their twin sons, Scott and Justin, age 4 1/2.

Troy Office - 689-8900

#### Karen Warner

The greatest satisfaction Karen derives from her real estate career is the daily challenges she faces. She loves to find the best homes for her buyers and the right buyers for her listed properties.

Already over 3 million in sales for 1986, Karen promises to have a record year. Her enthusiasm for real estate is contagious.

Karen is a graduate of the University of Michigan. She taught English as a second language to foreign adults as well as elementary school.

Her identical twin daughters, Melanie and Melissa will be starting college at the University of Michigan in the fall.

Birmingham Office - 646-6000



**BIRMINGHAM**  
975 S. Hunter  
at 11th Mile Rd.  
646-6000

**BLOOMFIELD HILLS**  
1520 N. Woodward  
at Long Lake Rd.  
647-5100

**FARMINGTON HILLS**  
**FRANKLIN**  
30840 Northwestern Hwy.  
626-9100

**TROY**  
5017 Rochester Rd.  
at Long Lake Rd.  
689-8900

**ROCHESTER**  
1000 W. University  
at Meadowbrook Plaza  
651-8850

**WEST BLOOMFIELD**  
4316 Orchard Lake Rd.  
at Lone Pine Rd.  
851-8100

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