## business people

Lawrence C. Mitchell of Southfield and Richard W. Marr of West Bloomfield have been named to new positions at Chrysler Motors. Mitch-ell has been named plant manager of the Indianapolis foundry, and Marr will join the power train operations staff.

Betsy Lenhard Erikson of Rochester Hills has been named public relations account executive at D'Arcy Masius Benton & Bowles/Bloomfield Hills. Erikson Joined DMB&B/BH in 1983 in the broadcast business department

Calvin B. Taylor of Southfield has been named vice president of sales and marketing at Romeo Rim Inc. Before Johning Romeo Rim, he was a senior sales representative for Fire-stone Industrial Products.

Dick Cantley, product manager, mouldings, of Abitibi-Price Corp. of Troy, received a 1986 "Innovator Award," during the National Home Center Show.

Ross Goldman has joined Struc-tural/Kinematics Corp. as systems engineer. Goldman will be response-bile for new software developmen-and support functions. Prior to joining S/K, Goldman was a systems en-gineer with Hewlett-Packard.



Erikson

Jim Gagen has been named asso-clate media director on the Whirl-pool and Pontiac accounts at D'Arcy Masius Benton & Bowles/Bloomfield Hills. Previously, Gagen was media supervisor on the Whirlpool account.

Joseph Gall has been named sen-ior engineer for Specialized Vehicles Inc. in Troy. Previously, he has been with Aerodyne Corp., Garrett Corp. and Bendix Corp.

Terri Dembs of West Bloomfield has been named vice president of sales and marketing for Eikin Trav-el Inc. She has been with Eikin Trav-el since 1981, most recently serving as vice president of sales.

Teresa Nardozzi has rejoined French & Rogers Inc. of Troy as a typesetter. She will be responsible for typesetting advertising, collater-



Cantley

al, annual reports and data sheets for clients. Previously, she was with Huntington Graphic Service.

Rob Ashworth of West Bloomfield was appointed managing director of permanent placement for CAT Technical Services Corp., a Cross & Trecker company. Before joining C&T Technical Services, Ashworth was accounts manager with a major executive search firm.

The following persons have eccived the President's Club Award The following persons received the President's Club Award for outstanding sales and contributions in helping people become and remain financially independent from Pennsylvania Securities Co. They are: David II. Aulie of West Bloomield, Richard C. Orbain of Birmingham, David J. Lychak of Farmington Hills and Harold I. Gach and Donald G. Terns of the Southfield office.



Beverly Noyes has been named accounting supervisor at W.B. Doner and Co. in Southfield. Noyes is responsible for the promotion and expansion of Doner's health care facilities. Prior to joining Doner, Noyes was the national director of Students Against Multiple Scienosis for the National Multiple Scienosis Society.

Karen Livingston of Farmington has been named associate counsel, legal at Citizens Insurance Co. of America. She Joined the company in 1984 as assistant counsel.

Gagen Charles H. Volght and Theordore R. French have been named to now positions at Rockwell International Corp.'s automotive operations in Troy. Volght has been named direc-tor of accounting and French, direc-tor of financial planning and analy-sis.

headquarters.





John VanHouten has been named assistant manager of the landscape supplies department of English Gardens' Dearborn Helghts store. Prior to his appointment, VanHouten had been a salesman at English Gardens since 1979. as senior vic as senior vice president and mana-ger of new lean administration, un-derwriting and documentation. Des-ka was previously National Un-derwriting manager for ICM Mort-gage Co. of Denver, Colo.

Cheryl Delphy has joined Manu-facturers Hanover Mortgage Co. in Farmington Hills as marketing com-munications associate. Delphy was previously with Traweek Investment Co. in Marian del Rey, Callif., as di-rector of communications. David J. Adrian has been named director of public relations at R.J. Baker Advertising Inc. in Troy. Adrian will work on most of the agency's public relations accounts and help expand its public relations business.

The following persons have been named to new positions at Liberty State Bank & Trust in Troy. They are: Richard J. Ghers to assistant vice president, commercial loan department, Frederick J. Brown, hank officer, Jane M. Fleegel, bank officer, and Ernest J. Kwierant Jr., bank officer. Borls N. Dimitroff has joined Management Development Corp. in Farmington Hills as a senior con-sultant Prior to joining the company Dimitroff was with Burroughs Corp. headquarters

## datebook

INVESTING SEMINAR Thursday, July 29 — Chair

• INVESTING SEMIRANT Thursday, July 29 — Chairman of Investor's Daily nowspaper speaks at free seminar 7:30-9 p.m. in South-field. Information: 1 (800) 535-7087. Sponsor: Investor's Daily.

## ADVANCED LOTUS

ADVANCED LOTUS
 SYMPHONY
 Thursday, July 29 — "Lotus Symphony Advanced, Including Telecommunications" offered 7:38-9:30 p.m. Tuesdays and Thursdays, In Bioomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

• WOMEN AND FINANCES
Tuesday, Aug. 5 — "What All
Women Need to Know" financial
planning seminar offered free 6-8
p.m. in Southfield. Information:
Vicki McDonatd, 646-0633. Sponsor:
New Worth McDonatd. New Worth Inc.

• LEADERSHIP TECHNIQUES ● LEADERSHIP TECHNIQUES
Friday, Aug. 6. — "Leadership
Techniques for Staff Professionsis"
from 8 am. to 4 pm. at McGregor
Conference Center, Wayne State
University, Sponsor: American Society of Training and Development
and International Association for
Personnel Women, Fee: \$75 by July
30, \$85 after. Information: Trudy
Kiesewetter, \$77-2403.

O SMALL BUSINESS
MARKETING
Friday, Aug. 8 — "Marketing for
Small Business" seminar offered in Smail Business" seminar offered in Detroit. Fee: \$45. Hormation: 577-4865. Sponsors: WSU College of Life-long Learning, U.S. Small Business Administration, Small Business De-velopment Center.

O PROFESSIONAL SERVICES Friday, Aug. 8 — The Society for Marketing Professional Services







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meets 4-5 p.m. in Detroit. Informa-tion: Adrienne Malleyu, 994-9123.

 PROFESSIONAL SERVICES Friday, Aug. 8 — Society for Mar-keting Professional Services meets. Information: Sheryl Maibach, 548-2000.

● EVALUATING INVESTMENTS

Tussday, Aug. 12 — "Evaluating Investment Opportunities" will be offered from 9 a.m. to noon in Franklin. Fee: \$50. Information: 85: 1114. Sponsor: Asset Advisory Ser-vices Inc.

EMPLOYERS
 ASSOCIATION
 Tuesday, Aug. 19 — Employers
 Association of Detroit meets. Information 243 2709

PREBUSINESS WORKSHOP Tuesday, Aug. 19 — Workshop for

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prospective business owners and new business owners offered from 8:30 a.m. to 4 p.m. in Detroit. Fee: \$10. Information: 226-7947. Spon-sors: U.S. Small Business Adminis-tration, Service Corps of Retires Ex-ceutives.

PROJECT MANAGEMENT
Wedaeday-Friday, Aug. 20-22 —
Engineering Project Management
course offered from 9 a.m. to 4:30
p.m. at the Michigan State University
Management Education Center in
Troy. Fee: \$625. Information: Clark
Defflaven, (800) 428-4284. Sponsor:
Michigan State University.

● SUPERVISION COURSE
Tuesdays, Sept. 9-Oct. 28
— "Bassics of Supervision" offered from
9 a.m. to noon in Detroit. Fee: \$425.
24. hours of continuing education
units. Information: 577-4449. Sponsor: Wayne State University management center.

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 SUPERVISION COURSE
 Wednesdays, Sept. 10-Oct. 29 —
 "Basics of Supervision" offered 6:309:30 p.m. in Detroit. Fee: \$425, 2.4 hours of continuing education units. Information: 577-4449. Sponsor: Wayne State University manage-ment center.

■ LEADER EFFECTIVENESS
Thursdays, Sept 11-Oct. 30
"Leader Effectiveness Training" offered 6:30-9:30 p.m. in Detroit. Fee495. 2.4 hours of continuing education units. Information: 977-4449.
Sponsor: Wayne State University
management center.

DIRECT MARKETING
 Thursday, Sept. 18 — One-day seminar on new techniques and future of direct marketing offered at the Michigan Inn in Southfield, Information: Sheryl Randolph, 355-6155.

Sponsor: Direct Marketing Associa-

James F. Deska has joined DMR Financial Services Inc. in Southfield

HOME & ENERGY SHOW
 Thursday-Sunday, Sept. 25-28 —
 Home and energy show runs for four days in Detroit. Information: 569-8280.

◆ BASIC SUPERVISION
Wednesday, Oct. 1 — "Basic Supervision" offered from 9 a.m. to
4:30 p.m. in Troy. Fee: \$225. Information: Clark E. DeHaven, 1-800428-4284. Sponsor: Michigan State
University.

CUSTOMER SERVICES

● CUSTOMER SENVICES
Monday-Toesday, Oct. 6-7 —
"How to Manage the Customer Service Department for Results" offered from 9 a.m. to 4:30 p.m. in
Troy, Fee: \$395. Information: Clark
E. Delflaven, 1 (800) 428-4294. Sponsor: Michigan State University.

BARTER EXPO
 Wednesday, Oct. 8 — Barter expo
in Southfield. Information: 569-8280.

## PRESENTATION

PHESENTATION
PREPARATION
Wednesday, Oct. 8 — "How to Organize, Write and Deliver a Winning
Presentation" offered from 9 a.m. b.
430 p.m. in Troy. Fee: \$225. Inforgantion. Clark E. DeHaven, 1 (809)
428-4288. Sponsor: Michigan State
University.

• INDUSTRIAL SHOW
Tuesday-Wednesday, Oct. 14-15 —
Detroit Industrial Show runs for two
days in Southfield. Information: 5688280.

BUSINESS EXPO
Tuesday-Thursday, Nov. 4-6
Business expo runs for three days lift
Detroit. Information: 569-8280.



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