

Insurance: Door-to-door no more

By Tom Henderson
Staff Writer

There are a few insurance agents in the four-county metropolitan Detroit area who are still door-to-door in their sales efforts.

WENDELL A. BLOOMFIELD, Hills executive, a representative of Economic Funding Corp. of Birmingham, has, in accordance to letters received by County Executive Bloomfield, the door-to-door insurance agent in Warren, Michigan, contacted him. Bloomfield contacted the Warren office of the insurance firm and told him to stop.

"I'm not sure that door-to-door is a good business," Bloomfield said. "I'm not sure that door-to-door is a good business. I'm not sure that door-to-door is a good business."

Bloomfield said that the door-to-door insurance agent is not a good business.

While most door-to-door insurance agents are still active in their sales efforts, some have stopped. One such agent is **WILLIAM J. VILKUMER**, who has been active in the door-to-door insurance business for many years.

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