



Merrill Lynch Realty

OUR SUCCESS...IS OUR PEOPLE

We salute our Top Ten Associates for July 1986
CONGRATULATIONS!



Sharon Kipytk

Sharon Kipytk joined the company's Bloomfield Hills office in 1979 with a single goal: to build a successful career in real estate sales. Thanks to her thorough knowledge of the marketplace and a sincere interest in people, she is consistently one of the company's top sales people. A native of Michigan, Sharon graduated from Michigan State University with a degree in business administration and joined IBM as a Market Support Representative.

Sharon and husband, John, have two sons, Michael, a senior at Seaholm High School, and Bill, a senior at the University of Michigan. The Kipytk family live in a home built in the late 1920's in Bloomfield Village.

She is a member of the Four Million Dollar Club, President's Club and the Inner Circle of the Leading Edge Society which recognizes the Top Sales Associates for Merrill Lynch Realty across the country.

Bloomfield Hills Office - 647-5100

Kathy Combs

Kathy Combs exchanged a successful career as a small business owner 14 years ago to enter real estate sales and soon became one of Merrill Lynch Realty's top sales people. Kathy is thoroughly knowledgeable about her marketing area and enjoys assisting corporate transferees as well as local buyers with the purchase of property.

A mother of four daughters, Kathy lives in the Pine-Lake area of West Bloomfield. She graduated from St. Mary Academy in Monroe and attended Mercy College in Detroit.

This top Sales Associate is a member of Merrill Lynch Realty's Three Million Dollar Club, Leading Edge Society, and President's Club.

Bloomfield Hills Office - 647-5100



Jim Surret

Jim Surret has been quite successful in real estate. Since 1975 he has been a multi-million dollar producer and at one point, owned his own real estate company. In 1983 he was the president of the Rochester Board of Realtors.

Jim has been a resident of Rochester for 12 years. He lives there with his lovely family, wife Janet and two daughters.

We congratulate Jim on being a member of the Top Ten, and wish him continued success with Merrill Lynch Realty.

Rochester Office - 651-8850



Sally Flynn

Sally Flynn started her real estate career just two years ago upon returning to Michigan after a six year stay in the Southwest. Sally grew up along the East coast, but moved to Birmingham with her husband Ted in the early 60's. After graduating from Vassar College with a BA in child psychology, she taught elementary school in Florida and Massachusetts. Sally and Ted have four children. Their two youngest daughters attend Lahser High School.

Knowing first hand what it is like to have to buy a house in a strange city on a weekend visit, Sally especially enjoys working with transferees. Sally sold a million dollars her first year in the business, and has already reached the two million dollar mark for her second year.

Birmingham Office - 646-6000



Jim McRitchie

Jim McRitchie joined Merrill Lynch Realty/Michigan, Inc. in 1979 and quickly became an expert in the appraisal and marketing of property in the Birmingham area.

A resident of Oakland County for the past 30 years, Jim and his wife, Sally, live in Quanton Lakes Estates with their active sons, Matt, 8, and Dan, 6.

Aside from his busy work schedule, Jim's interests include collecting contemporary folk art, antique quilts and old bevel and stain glass windows.

A western Michigan University graduate with degrees in Marketing and Economics, Jim has already surpassed his previous 1986 sales high.

Birmingham Office - 646-6000



Karen Warner

When Karen Warner decided to begin a real estate career, her first and foremost objective was service. Karen, a graduate of University of Michigan and a former English teacher, knew if she treated each client with respect and consideration of their individual needs, not only would success in real estate be a natural, but trust and loyalty would be established. Because of her sincerity, her love for people, and her enthusiasm of real estate, Karen is now one of our top Sales Associates. With over 4 million in sales recorded for the six months, Karen promises to have a record year in 1986.

Congratulations Karen! Keep up the good work!

Birmingham Office - 646-6000

Paul L. Wagner

Paul L. Wagner entered this exciting business 21 years ago, and for the past 18 years has been Merrill Lynch Realty's SALES ASSOCIATE OF THE YEAR. His continued success, which places him among the top real estate sales people in the country, is the result of a thorough understanding of the real estate profession and knowledge of his marketplace.

A father of four, Paul and wife, Dorothy, also a Merrill Lynch sales associate, live in Bloomfield-on-the-Lake.

This top Associate Broker has a builder's license and for the past 14 years has been a member of Merrill Lynch Realty's Seven Million Dollar Sales Club. He also belongs to the Inner Circle of the Leading Edge Society which recognizes the top sales associates for Merrill Lynch Realty offices across the nation.

Paul has also been awarded American Salesmaster's "Oscar," which recognizes top salespeople from all fields in the entire country.

Franklin-Farmington Office - 626-9100



Anna Percy

Dedication and determination describe Anna Percy, one of the most productive sales associates in the area. Anna entered the real estate business nine years ago and soon became an expert in the marketing and evaluation of property in the Rochester area.

A mother of three daughters, Anna graduated from Indiana University with a degree in marketing and moved to Rochester 13 years ago with her husband, David.

Anna is a member of Merrill Lynch Realty distinguished Inner Circle of the Leading Edge Society, Five Million Dollar Club and President's Club.

Rochester Office - 651-8850



Barbara Young

Barbara Young has been a top Associate Broker in real estate for 8 years. Her enthusiasm for her work has placed her among the Merrill Lynch Realty Leading Edge Society, President's Club, and Three Million Dollar Club.

Barbara is a proud mother of 4 children and one grand daughter. She and husband, Bob, have resided in Troy for 14 years.

Real estate is a people business, and Barbara's pleasant personality and enjoyment in meeting new people, make her quite successful in her career.

Troy Office - 689-8900



Randy Goodson

Randy Goodson began his real estate career just 2 years ago and is already among the Top Ten Sales Associates for the month of December, a member of the Merrill Lynch Realty Two Million Dollar Club, and the President's Club.

As a resident of metro Detroit for the past 8 years, Randy is familiar with the area and enjoys serving the public through his contact with clients in his real estate career.

Randy is a past member of the Southfield Chamber of Commerce and has done fund raising for an orphanage in the area.

Franklin-Farmington Office - 626-9100



BIRMINGHAM
975 S. Hunter
1st Fl., 14th Mile Rd.
646-6000

BLOOMFIELD HILLS
1520 N. Woodward
2nd Fl., Long Lake Rd.
647-5100

FARMINGTON HILLS
FRANKLIN
30840 Northwestern Hwy.
626-9100

TROY
5017 Rochester Rd.
1st Long Lake Rd.
689-8900

ROCHESTER
1000 W. University
(in Meadowbrook Plaza)
651-8850

WEST BLOOMFIELD
4316 Orchard Lake Rd.
1st Long Pine Rd.
851-9100

OPEN MONDAY-FRIDAY 9 a.m.-7 p.m. SATURDAY 9 a.m.-5 p.m. OPEN SUNDAYS

