

datebook

● **DIRECT MARKETING**
Thursday, Nov. 6 — Direct Marketing Association of Detroit meets. Information: 951-9720.

● **COMPUTER GRAPHICS**
Thursday, Nov. 6 — National Computer Graphics Association meets at 6 p.m. in Bloomfield Hills. Information: Sue Sanderson, 370-1221.

● **MAINSTREET OPENS**
Thursday, Nov. 6 — MainStreet department store will open in Oakland Square, 509 John R, Troy.

● **INVESTING**
Thursday, Nov. 6-20 — "Investment Planning... 1986 and Beyond" begins at 7:30 p.m. in Bloomfield Hills. Fee: \$10. Information: 645-3635. Sponsor: Cranbrook Schools.

● **MOTIVATION**
Thursday, Nov. 6-20 — "Motivation for Success" begins at 7:30 p.m. in Bloomfield Hills. Fee: \$25. Information: 645-3635. Sponsor: Cranbrook Schools.

● **FOREIGN WORKERS**
Friday, Nov. 7 — "Taking the Mystery Out of Employing Foreign Workers" offered from 8 a.m. to 5 p.m. in Detroit. Fee: \$195. Information: 871-8600. Sponsor: International Institute.

● **CPA WEEKEND**
Friday-Saturday, Nov. 7-8 — CPA Weekend will focus on 1986 Tax Reform Act. Registration fee: \$15. Per-course fee: \$15. Information: 370-3120. Sponsor: Oakland University.

● **RELIGIOUS FINANCE**
Saturday, Nov. 8 — Free "Congregational Finance" seminar will be offered from 9 a.m. to 2:30 p.m. in Birmingham. Information: 225-3480. Sponsors: NBD Bancorp, Ecumenical Theological Center.

● **GRE WORKSHOPS**
Saturday, Nov. 8-20 — Graduate Record Examination workshops will be held from 9 a.m. to 12:30 p.m. (9 a.m. to 3 p.m. Nov. 29) in Rochester. Fee: \$95. Information: 370-3120. Sponsor: Oakland University.

● **EXECUTIVE WRITING**
Monday, Nov. 10 — An "Executive Writing" workshop will be held in Detroit. Non-member fee: \$225. Information: 964-4000. Sponsor: Greater Detroit Chamber of Commerce.

● **MANUFACTURING ENGINEERS**
Monday, Nov. 10 — Rouge Valley chapter of the Society of Manufacturing Engineers meets at 8 p.m. in Farmington. Information: Milton Cherkasky, 350-3983.

● **HARVARD DINNER**
Monday, Nov. 10 — Harvard Business School Club sponsors annual business statesman dinner in Detroit. Information: Len Fuller, 446-7231.

● **ADVERTISING**
Monday, Nov. 10 — Advertising and public relations seminar presented 6-8 p.m. in Troy. Fee: \$15. Information: 524-6742. Sponsor: Something More in PR.

● **JOB HUNTING**
Tuesday, Nov. 11 — "Job Hunting Skills" presented 7-10 p.m. in Farmington Hills. Fee: \$25. First of five sessions. Information: 370-3033. Sponsor: Oakland University Continuum Center.

● **SME CONFERENCE**
Tuesday-Friday, Nov. 11-14 — Autotech '86, Computer and Automated Systems Association of the Society of Manufacturing Engineers' annual conference and exposition on the automated, integrated factory, is in Detroit. Information: 271-0777.

● **INTERNAL AUDITORS**
Tuesday-Wednesday, Nov. 11-12 — "Auditing for Excellence — Here and Beyond" conference in Novi. Information: Mary Kurkowski, 643-5632.

● **AUDITING AUTOMATION**
Tuesday-Wednesday, Nov. 11-12 — "Automating the Audit Function" begins at 9 a.m. in Detroit. Non-member fee: \$280. Information: 334-3240. Sponsors: Detroit Area Chapter of the EDP Auditors Association.

● **SENSORS '86**
Monday-Thursday, Nov. 11-14 — Sensors '86 conference and exposition.

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tion held in Detroit. Information: 271-1609. Sponsor: Society of Manufacturing Engineers.

● **CALL-IN TV SHOW**
Wednesday, Nov. 12 — Money management call-in program, "MoneyTime," begins at 8 p.m. on WTVS-TV, Channel 56.

● **PLANNING FORUM**
Wednesday, Nov. 12 — Planning Forum of Detroit meets. Information: Melvin H. Cramer, 225-2166.

● **REAL ESTATE WOMEN**
Wednesday, Nov. 12 — The Commercial Real Estate Women meet at 7 p.m. in Southfield. Information: Cecé Sharp, 559-2000.

● **JOB HUNTING**
Thursday, Nov. 13 — "Planning the Job Campaign" presented 7-10 p.m. in Farmington Hills. Fee: \$25. Second of five sessions. Information: 370-3033. Sponsor: Oakland University Continuum Center.

● **TAX REFORM SEMINAR**
Thursday, Nov. 13 — Free tax reform seminar 7-9 p.m. in Southfield. Information: Janet Danaher, 648-9100. Sponsor: A.G. Edwards & Sons Inc.

● **BETTER BUSINESS BUREAU**
Saturday, Nov. 15 — The Better Business Bureau/Detroit and Eastern Michigan presents its Founders Award to Hudson's and McBryde Boot Shop at 2 p.m. For more information.

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● **NEW BUSINESS WOMEN**
Saturday, Nov. 15 — "Women Say Yes," an all-day workshop, will be offered from 8:15 a.m. to 5:30 p.m. in Rochester. The seminars are designed to give women information on getting started in business and they will address problems unique to women in the business world. Fee: \$25. Information: 644-1229. Reservation deadline: Nov. 7. Sponsor: Oakland County Chamber of Commerce Council on Small Enterprise.

● **REAL ESTATE AND TAX REFORM**
Saturday, Nov. 15 — "How Will Your Real Estate Investments and Other Limited Partnerships Fare Under the New Tax Reform Act?" presented at 9 a.m. in Southfield. Free. Information: Heidi Egan, 827-2670. Sponsor: Dean Witter Reynolds Inc.

● **PERSUASION SKILLS**
Monday, Nov. 17 — Improving Your Communication and Persuasion Skills offered 9 a.m. to 4:30

p.m. in Troy. Fee: \$225. Information: 1 (800) 428-4284. Sponsor: Michigan State University.

● **WOMEN AND STRESS**
Tuesday, Nov. 18 — "Stress Management for the Working Women," a one-day seminar, will be offered in Detroit. Fee: \$14. Information: 1 (800) 423-6540. Sponsor: Business Women's Training Institute.

● **JOB HUNTING**
Tuesday, Nov. 18 — "Networking and Communicating With Employers" presented 7-10 p.m. in Farmington Hills. Fee: \$25. Third of five sessions. Information: 370-3033. Sponsor: Oakland University Continuum Center.

● **CREDIT WOMEN**
Tuesday, Nov. 18 — The National Association of Credit Management Credit Women's group presents "An Automated Business Report Workshop" 2-9 p.m. in Southfield. Fee: \$15. Information: Dawn Wallace, 549-9600.

● **TAX REFORM AND REAL ESTATE**
Wednesday, Nov. 19 — "The Tax

Reform Act and Its Implications for Real Estate" will be offered 9:30-11:30 a.m. in Detroit. Fee: \$30. Information: Debbi Claxton-Merritt, 855-4400. Sponsors: Institute of Real Estate Management, Detroit Board of Realtors.

● **PURCHASING MANAGEMENT**

Wednesday, Nov. 19 — One-day seminar held from 8 a.m. to 5 p.m. in Detroit. Non-member fee: \$125. Information: 383-5200. Sponsor: Purchasing Management Association of Detroit.

Information for this column should be sent to the business editor, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia 48150. Information must be received by Monday to be published in the following Thursday issue. Publication cannot be guaranteed. Information should contain daytime telephone number where information can be verified.

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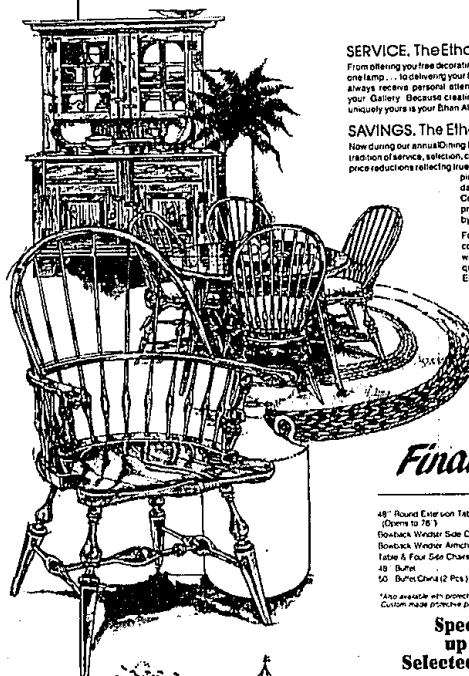
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