

# Hills company gets \$3 million in contracts

The capital spending logjam in the automobile and defense industries appears to be easing.

"In the last six weeks, Medar, Inc. has been awarded over \$3 million in new contracts," said Charles Drake, president of the Farmington Hills-based Medar Inc.

Major contracts received by Medar include a \$1.4 million award from Comau Productivity Systems, Inc., a contractor to General Motors, for machinery to produce dashboards; a \$1.24 million contract to

Medar Canada from GM of Canada for resistance welding controls; a \$350,000 award from Westinghouse for a conveyor system; two awards totaling \$400,000 from Ford and Jet Avion for machinery; and an award from G.E. for vision systems.

Some of these contracts were obtained by Industrial Development Systems, Inc., Medar's recently acquired automation machinery subsidiary. The division had generated losses due to the costs of integrating it into the Medar operation. The new

contracts will help restore the division's profitability.

"Bliding activity has increased enormously, particularly in the defense industries," Drake said. "If we obtain our expected share of these contracts, our customer base will be broadened to the point that, by 1988, the automobile industry for the first time will account for less than 50 percent of Medar's total revenues."

"WE ALSO expect that the automobile industry will open more proj-

ects for bids and intensify capital spending after negotiations with the United Auto Workers union have concluded," he added.

Medar's recently acquired subsidiary, Automatic Inspection Devices, Inc., developed and was successfully marketing a line of low cost machine vision systems for high speed inspection of consumer packaging and glass. Automatic's systems have been particularly successful in the inspection of the optical media in

compact disks, Drake said.

Medar designs and manufactures computer-controlled automation equipment, including vision gauging and inspection systems, resistance welding controls, computer commu-

nications systems and automation machinery.

Medar's customers include major companies in the defense, aerospace, automobile, appliance and consumer goods packaging industries.

## New phone book being distributed

Michigan Bell's 1987 Farmington Hills telephone directory, *Amertech Pages Plus*, is being distributed in May, according to Mary Jo Fikarek, local corporate affairs manager.

Fikarek said the directory is easier to use and more useful than ever.

"We hope all our customers will take full advantage of the wealth of information in the directory," she said. "The book really serves as a helpful community guide as well as a telephone directory."

The directory's Senior Citizen Information section — printed in

larger type for easy reading — identifies services available in the community for seniors. Included is information on housing alternatives, meal services, outreach programs, energy assistance and Social Security and Medicare. Through the Senior Savings Program, businesses that offer special discounts or services exclusively to customers 60 years or older are identified.

The Customer Guide pages in the front of the directory provide customers with information on telephone services for residence, business and disabled customers.

## Schools to use evaluation information

Continued from Page 1

other districts. "You just can't have a dog and pony show."

At North Farmington High School, teacher Jerry Maxwell estimated there has been a 50-80 percent improvement in each department. This is Maxwell's third experience with North Central.

"This is the first time in three North Centrals where the faculty has not groaned and complained," he said. "We have done plenty."

"THE 'ACTIONS taken' list is as long, or longer, than those recommended," added North Principal Don Cowan.

At Harrison, where extensive building improvements under way, principal Clayton Graham detailed plans for additional Advanced Placement classes, expanded business education classes, staff development and capital equipment updates. Staff members are looking at how students are being prepared for tests, he said.

At the conclusion of the presentation, board members directed the staffs to be concerned about declining enrollment, which could cause consolidation of teaching subjects, when making their seven-year plans. Trustee Janice Holnick said she wanted teachers working in their major areas — not being taken out of their area of expertise.

"I'm concerned about teachers being able to teach in their major areas," she said. "We do not want them to lose their enthusiasm. My

concern is the student in that teacher's classroom."

Board president Helen Prutov said she watched this "consolidation" of teaching occur in the middle schools. "We're scared to death it's going to happen in the high schools — we don't know how to stop it," she said.

"We'll be sensitive to those kinds of issues," Lewis assured the board. "We will search every avenue to be sure we have a happy environment."

## DDA leader begins job

Continued from Page 1

public policy issues and, most recently, worked as assistant director of alumni relations for the University of Detroit.

THE FARMINGTON Hills resident began her job Tuesday, meeting merchants and familiarizing herself with upcoming plans to revitalize the city. She will coordinate the \$1.4 million effort scheduled to begin this summer and help downtown merchants individually with their own efforts.

The new director has her own experience with retailing and business. She spent her formative years in the Columbus, Ohio, area, where her grandparents ran a department store. Her father, an attorney who specializes in helping troubled businesses, has also run a variety of retail stores for many years.

"I grew up with talk of stores and business all my life," she said. "I liked the people contact a lot."

A family who supported her and encouraged her to "take opportunities as they arose," has given her the confidence necessary to handle her most recent careers in politics, promotion and fund-raising.

Strip Sittsamer will meet with

area merchants Wednesday, June 3, at a Downtown Farmington Business Association luncheon. "I'm willing to be flexible," she said about her new job working with area merchants."

SHE BELIEVES individual promotions during the rejuvenation will be key. "Promotion can make you or break you. It's a fickle business," she said.

Much of her promotional experience has involved events, instead of sales.

She moved to Farmington Hills with her husband several years ago, foregoing a political career in Washington, D.C., beginning with a government internship.

She traveled from her hometown of Columbus, Ohio, and on to school in Washington, D.C., and Pittsburgh. They are now in a newly built house in Farmington Hills and plan to stay.

"It's more important to live in a place you like," she said. "We have no regrets."

Despite the several years she has spent in neighboring Farmington Hills, the DDA director thinks of Farmington as the area hub.

"I know I live in a separate city, but Farmington is sort of my town," she added.

## DARE TO COMPARE

Liberty Mutual Insurance challenges you to compare your current homeowners policy to our best policy. Just send in this coupon and we'll call you with a quote. We think you'll switch.

### LIBERTY MUTUAL INSURANCE FREE HOMEOWNER QUOTATION OFFER.

Home currently insured for \$ \_\_\_\_\_  
Masonry ☐ Frame ☐  
Year house was built \_\_\_\_\_  
Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State/Zip \_\_\_\_\_  
Phone \_\_\_\_\_

Liberty Mutual Insurance  
30400 Telegraph Rd., Birmingham, MI 48010  
645-2700



AMERICA BELIEVES IN LIBERTY MUTUAL INSURANCE.  
75th ANNIVERSARY — 1987

\*Liberty Mutual Insurance Group/Division

## HAVING A GRADUATION PARTY?

THINK

### THE BREAD BASKET DELI

EVERYTHING FROM A NOSH TO A FEAST

CUSTOM CATERING  
AVAILABLE  
FROM

### THE BREAD BASKET DELI

CALL



OAK PARK  
968-0022

FARMINGTON  
626-6674

## The Plymouth Inn

### The Gracious Alternative

Someone you love is growing older and needs just a bit more support than he or she can get in their current living situation. A nursing home isn't the answer. Normal activities like eating and dressing aren't a problem. But you would be happier knowing someone was there to provide gentle encouragement and firm support when needed, in a non-institutional atmosphere.

The answer is The Plymouth Inn, a magnificent residence for seniors who want their independence but need some supervision as well. Consider some of the many advantages:

- Spacious mini-suites for those who desire extra comfort and privacy.
- Deluxe semi-private accommodations, richly

appointed, with private lavatories and showers.

- Conveniently located near Plymouth, Northville, and Livonia, with easy access to major highways.

• Tranquil landscaped grounds and lovely common areas.

- Three delicious meals served in our central dining room by a friendly, attentive staff of professionals.

• Extensive, varied social programs and recreational opportunities.

- Game room, chapel, beauty parlor and lounges, all designed with the special needs of our residents in mind.

The Plymouth Inn welcomes your inspection visit. When you see what we have to offer, we think you will agree that

The Plymouth Inn is a very special place where your loved one can feel secure, yet independent. We invite you to call today for an appointment.

(313) 451-0700  
The Plymouth Inn  
205 Haggerty Road  
Plymouth, MI 48170



The Plymouth Inn is an equal opportunity housing facility for the independent elderly in the Livonia section of the city.

## INCREDIBLE IN-STORE WAREHOUSE SALE!

4 DAYS ONLY  
THURS • FRI • SAT • SUN  
MAY 28-29-30-31

1/3 OFF

All Upholstered Pieces

1/3 OFF

All Dining Room & Bedrooms Sets

1/3 OFF

All Wall Units & Kitchen Sets

1/3 OFF

All Lamps & Occasional Furniture

Accessories 20% OFF

Groups sold as complete sets  
Sorry, No layaways  
Immediate delivery.

Fine Furniture & Accessories

sherwood studios

Tel-Twelve Mall • 12 Mile & Telegraph • Southfield  
Daily 10-9 • Sunday 12-5 • 354-9060

## Back By Popular Demand! DINNER SPECIALS

Most Requested by our Guests at  
Holiday Inn, Livonia West

Available from 4 p.m.

### — MONDAY THRU SATURDAY —

N.Y. Strip \$12.95  
Shrimp Scampi \$10.95  
Blackened Prime Rib \$10.95

Entrees include soup de jour or house salad, vegetable, rice pilaf or potato.

### — FRIDAY NIGHT DINNER BUFFET —

5-10 p.m.

Carved Beef, Baked Chicken,  
Pasta du Jour, Salad and more!  
\$8.95

### — SUNDAYS —

CHAMPAGNE BRUNCH 10 a.m.-2 p.m. \$11.95  
PRIME RIB BUFFET 4 p.m.-9 p.m. \$11.95

\*RESERVATIONS SUGGESTED\*

Now Appearing at Our  
French Colony Lounge

TUESDAY thru THURSDAY

7-10 p.m.

"J.C. UNGER"

FRIDAY & SATURDAY

"RAINBOW"

8:30 p.m.-1:30 a.m.

DANCING TO YOUR FAVORITE

OLDIES AND TOP 40's

Holiday Inn



LIVONIA-WEST  
8 Mile Rd. & I-275  
Ph. 464-1500  
EXT. 7431

