

# Dream weaver Tight security is serious business

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and is traded over the counter.  
Early next year, Saker will merge with City Wide Fuel in Texas, a fuel blending company that is manufacturing Saker's latest product, Colodum automotive lubricant.  
Daughter Dawn, office administrator for Saker One, perhaps best sums up the process.  
Living in California, she returned to Livonia on a short visit in 1982

when Saker was beginning production on the first space probe.  
"The office was a mess. A group of disheveled men were bent over the project, looking like mad scientists, exactly what you think of as mad inventors."  
"Eighteen months later, my father called (to California) and told me to watch the news. There was the space probe. It made national news," Dawn Saker said.

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cept those required by law or needed for business, as they reach a certain age, to avoid the suggestions that any were selectively destroyed," wrote Michael Allen in the *The Wall Street Journal*.  
It must also include safeguards to stop destruction of relevant materials if necessary.  
Document Services presently has some 800 clients in Michigan.  
Many are financial institutions. "It was the first industry to recognize the need for security, and it remains the most security-conscious today," said

Murphy who was in banking 15 years prior to joining the firm.  
WHILE WORLD EVENTS like North's testimony account for "a surge of interest" in the business, few clients are acquired from the publicity. Most arrive by word of mouth, according to Murphy.  
The majority are "solid, legitimate companies" that require services on a regular basis. Murphy declined to name clients because "they come to us for secrecy."  
Other clients are one-time users, like school districts discarding dated test results or police departments discarding dated records. Murphy said the firm has provided services in both instances.  
Costs for services begin at \$30, but Murphy declined discussing additional costs or services. The reluctance, he said, is not unusual.  
When phone calls are received by Document Services from potential clients, personal interviews are conducted prior to divulging such information.  
"Once we are convinced of the legitimacy of the inquiry, then we'll talk about procedures and costs."

## business people

Annette M. Lindstrom of Farmington Hills joined Avant Press Inc. as marketing and communications specialist. Lindstrom will be responsible for advertising, public relations and direct marketing projects. She had been a marketing communications specialist for Physicians Health Plan in Columbus, Ohio.

Edgar A. Williams II joined the Jeske Co., a Birmingham-based real estate investment, development and management firm. Williams was appointed vice chairman and executive vice president.

Wayne A. Ryan of Southfield was named food and beverage director for the Radisson Plaza Hotel at Town Center in Southfield. Ryan began his career with Radisson Hotels in 1982 with the Radisson Plaza in Lexington, Ky.

Michael J. Carabio of Troy was named executive vice president and Detroit area manager for Carlson Marketing Group/E.F. Macdonald Motivation. He will be in charge of the entire Michigan market with emphasis on the automotive industry.

Ronald P. Cheli has become a principal member of the law firm of Rubenstein Isaacs, Lax and Bordman in Southfield. He is registered as a certified public accountant concentrating in the areas of corporate, tax and employee benefits law.

Hans Schaefer was appointed controller for Damore, Andrew, a Troy-based real estate development, construction and management company. He will be responsible for financial reporting and accounting for the company's more than 70 commercial developments in the Midwest and Florida.

Golden E. Hurlinger of Bloomfield Hills was named vice president and general manager of Borg-Warner Automotive's electronic and mechanical systems at the company's headquarters in Troy. He also continues as president of Warner-Ishi Corp. in Shelbyville, Ill.



**Lindstrom**  
**Williams**  
**Ryan**  
**Carabio**  
**Cheli**  
**Schaefer**  
**Hullinger**  
**Donohue**  
**Woodruff**  
**Moncrieff**

James P. Donohue of Farmington Hills is the branch officer of Manufacturers Bank's newest office in the Prudential Town Center in Southfield.

John Woodruff joined W.B. Doner and Co. in Southfield as vice president, management supervisor. He will head the agency's Cub Foods and Super Value accounts.

Karen L. Moncrieff of Birmingham was promoted to second vice president and trust officer of trust operations at Manufacturers National Bank of Detroit in Detroit.

Nancy Cain-Odom was appointed gallery director with the Fran Weiss Gallery in Birmingham. Odom has experience in fund-raising with the University of Detroit and seminar and exhibit administration with the Society of Manufacturing Engineers.

Mitchell J. Robins was named chairman of Robins & Associates CPAs in Farmington Hills. Robins is licensed in Florida, Indiana and Michigan.

Patrick Boyle joined Hodge & Co. Inc. in Southfield. Boyle had been vice president of a California-based public relations firm.

Cheryl Lippert of Bloomfield Hills was named an audit partner in the Detroit office of Coopers & Lybrand. Lippert joined the company in 1975 on the audit staff. Most recently, she was audit manager.

John Stockdale of Farmington Hills was named a partner in valuation services in the Detroit office of Coopers & Lybrand. Stockdale joined the company in 1971 as a specialist in the engineering and valuation group at the company's New York City office. Most recently, he was director of valuation services in the Detroit office.



Fred W. Robinson of Southfield was promoted to senior analyst at Ross Roy Inc. advertising agency. He will be responsible for maintaining and verifying computerized data files and producing quarterly data reports.

Douglas Teubert of Rochester completed requirements to be certified as a qualifying member of the 1987 Million Dollar Round Table. He is a district representative for Lutheran Brotherhood, a fraternal benefit society.

Harold N. Hyland of Rochester completed requirements to be certified as a qualifying and life member of the 1987 Million Dollar Round Table. He is a district representative for Lutheran Brotherhood, a fraternal benefit society.

Karya "Alex" Davis was named account controller for Simons Mitchell Zieve Inc. in Troy.



Richard D. Bailey is the new president and chief executive officer of Home Planners Inc. in Farmington Hills. Charles W. Talcott, president and CEO for the past 12 years, is the new chairman. In a related move, Edward A. Spala, formerly advertising and sales promotion manager, was promoted to vice president, advertising and sales promotion, and secretary of the corporation.

Terry King of Birmingham was appointed director of Ditty, Lynch & Associates Inc. His responsibilities include the management of internal operations and direction of clinical, residential and personnel activities.

Cheryl Lippert of Bloomfield Hills and John Stockdale of Farmington Hills have been promoted by Coopers & Lybrand accounting firm. Lippert was named an audit partner specializing in real estate, health care and manufacturing industries. Stockdale was named a partner in Valuation Services.

Richard Keck Jr. of Birmingham was named director in management consulting services by Coopers & Lybrand accounting firm. Keck joined Coopers & Lybrand in 1985 as manager of management consulting services for the Detroit office.

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