WIN TWO TICKETS! Detroit Red Wings

TO WIN Send your name and address, on a postcard, to
RED WING TICKETS,
The Observer & Eccentric Newspapers,
36251 Schoolcraft Road, Livonia, MI 48150
Then watch the classified section every Monday and Thursday. When your name appears, you're a winner! Enter soon and as often as you like

506 Help Wanted Sales

ADRIEN ARPEL COSMETICS
Has opportunities for full time & part-time make-up artists & cosmetic salespeople. Paid vacation, paid sick days, excellent commission. Must have cosmetology license 525-1310

ADVERTISING

• Advertising sales firm seeks 3 individuals to fill sales staff. No experience necessary. Paid training. Up to 40 hrs. per week. Call Pat 261-3600 559-8140; or between 10am-3pm 559-7926

AGGRESSIVE auto dealer in need of 2 sales personnel to meet demand of increased sales in new location. Experience not required. Will train. Call for appointment 9am-4pm. West Bar Dodge, 538-1300. Ask for new car manager.

A GOLDEN OPPORTUNITY
To do of nothing but make money, opportunity of a lifetime! Call for free details on entering the rewarding world of real estate with We offer the finest training program available. Ask for Jim Anderson, Century 21 Community West 522-6412

AMBITIOUS? CONSCIENTIOUS? WE WANT YOU!
Investigate the exciting world of real estate with
MICHIGAN'S LARGEST REAL ESTATE COMPANY
REAL ESTATE ONE!
Complete Training Program
Call Joe Maiers, Mgr. Plymouth/Canton
455-7000

AN INVITATION

To Change Your Life!
Financial rewards. Find out more about a career with a #1 system in Real Estate at our Open House, 13 Hartford South CAREER SESSION. Call now, don't miss it! Admission free. When: Jan. 14, Time: 6:30 pm. Where: Century 21, Hartford, Livonia, Inc., 11605 Plymouth Rd., Livonia (between I-96 & Plymouth Rd.). Call for reservations 261-4200

CENTURY 21
Hartford South 261-4200

APPRAISAL TRAINEE
Local office of a National Organization needs motivated, professional individuals willing to work hard. We offer a training program. Write-Learn, choice of location. Potential 1st year earning in excess of $25,000. Call Mr. Hacker, 9am-11am: 476-7000

ARE YOU GETTING PAID WHAT YOUR WORTH?
IF NOT
IT'S TIME FOR A CHANGE
Find out more about a career with the #1 system in real estate at our Open House Century 21 Career Session. Free admission. Seating is limited. Reservations are required. Ask for Don or Jack. Don't miss it.
Jan. 14 Time: 7:00 PM
Century 21 Castelli
1812 Middlebelt - Garden City
525-7900

ARE you ready for a real estate career? Unlimited income? We guarantee your possibilities. Free business classes starting soon. Call Jim Maddalena, Manager, Livonia/Redford Real Estate One 261-3700

ART & PHOTOGRAPHY sales in Bloomfield gallery. Experienced, outgoing personality, detail oriented. Call eves. 537-2878, weekdays 352-3020

ART GALLERY SALES
Full or part-time. Austin Gallery, Southfield. 557-2480

ASSOCIATE SALES REP
National company seeking Associates with cold call selling experience to assist Regional Manager. Prestigious product, salary, bonus, car. This is a permanent position. Call Bob 188 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

ASSOCIATE
WITH SUCCESS
In real estate today, the well trained associate can be very successful. That's why it's important to associate with Schweitzer Real Estate, Bloomfield Hills and Livonia. We offer excellent training programs for new and experienced agents. Call Bob Richmond at 645-1122.
SCHWEITZER REAL ESTATE
BETTER HOMES & GARDENS

ATTENTION HOMEMAKERS
Need people-pleasing, 15-19 flexible hours per week in Southfield & Westland, Detroit. Can expect to make $4-$10 per hour. 851-2588

AUTOSALES PERSON
No experience needed. Work for a dealership a growing chain of stores. Will train the right person. We offer benefits and good pay.
Don Foss Used Cars
Dearborn
27777 Ford Rd.
425-2210
ASK FOR MR. LARRY

AVON
Sell at work, to friends, or near your home. Flexible hours. Call 553-7666

BUSINESS FORMS Distributor is looking for experienced sales person, minimum 1 yr. plus, with established accounts. Account base of $125,000 per yr. available to add to your existing account. Excellent opportunity to earn big money. Must be aggressive & willing to build on account base. Very good salary plus compensation package with a well established distributor. All inquiries will be confidential. For interview call Mr. Greve 478-8020

CAREER TRINGS in Westland area. Mall has full & part time positions for hosiery persons with good sales experience, clean & neat appearance & assume responsibilities. Duties include: sales, merchandising, stock. Flexible schedule. Must be available for both weekends & evenings. Recent cash register experience a plus! Call Mrs. Lewis 567-5810

CAREER OPPORTUNITY
Join Garden City's finest Century 21 team at Galasso's 21, J. Scott, Inc. Our staff of professional agents, brokers & managers are dedicated to help you start your new & rewarding career in real estate. Free pre-licensing training. Call for appointment being taken now at:
CENTURY 21
J. Scott Inc
522-3200

CAREER OPPORTUNITIES
• New Payless shoe source opening in The Heights. A company with new being taken for part time, full time in management training positions. Call Larry Martin at 776-5360 or apply in person at Westland Plaza, 8629 Wayne Road, Westland

CAREER SALES
Insurance sales and service representatives to call on real estate accounts. Collection commissions and sales commissions along with a generous bonus program. No sales experience necessary. Salary while in training. Positions are for earnings $18,000-$30,000 and up. Excellent fringe benefits and pension program. If you think you can qualify Call Burton 348-7343
United Insurance Co. of America
Since 1919
Equal Opportunity Employer M/F

506 Help Wanted Sales

CASHIER CUSTOMER RELATIONS
$4 to $7.50 per hour.
3 positions open, permanent employment.
• Paid training.
• Fringe benefits.
• Excellent career advancement.
Part time also available.
Call Baby World & Teens. 326-6110

CLERICAL HELP wanted, part time, answering phones & billing. 2 or 3 days per week, Stanford Glass, Redford 537-2310

COMMERCIAL/INDUSTRIAL
Real Estate Sales
Troy area, work on a first class industrial park. High commission plan. Call Bill O'Rourke,
O'RULEY REALTY 689-8844

CORPORATE SALES
GROUP SALES
TRAVEL AGENT
Large Southfield Travel Corp has immediate positions available for experienced, Florida travel industry experience, also sales oriented personnel. Guaranteed salary plus generous commissions. Great opportunity for advancement. 569-8000

COSMETIC SALES
& MAKEUP ARTIST
Mature, experienced for Farmington Hills beauty spa.
Call Debra 855-0478

COUNTER PERSON full time, 1 year experience necessary. Apply within, Tony's Parts & Accessories, 26000 Plymouth Rd., Redford.

COUPON SALES
Full time, service established accounts & develop new in Farmington Hills, Southfield area, own car, coupon, newspaper or radio sales experience preferred, salary, commission, auto expense & paid vacation benefits. Call for appt. 349-4757

CUSTOMER SERVICE/
RENTAL SALES
Full time. Ryder Truck Rental, Inc., the World's Largest full service truck rental & leasing operation has an immediate opening for a full time customer service/rental salesperson in our Auburn Hills office. Your background should include:
College Degree
(preferably in Business)
1+ yrs. customer service experience
In this position you will be responsible for inside sales & customer service. Good oral & written communication skills are required. We offer an excellent salary, full benefit package & promotion opportunity for career growth. For immediate consideration, please forward resume to: Ryder Truck Rental, Inc., 3760 Lapeer Road, Auburn Hills, Mich., 48057, attention: Tom Vecchiond
RYDER SYSTEM COMPANY
An Equal Opportunity Employer

DECORATING SALESPERSON for local chain. We need ambitious persons for in store sales. Twenty hrs. avg. potential. Apply at: 31578 Grand River, Farmington or 33918 Plymouth Rd. Livonia.

DECORATOR, SALES PERSON-needed for in store/fun home sales. Must be experienced with window treatments. Send resume to: Window Treatments, P.O. Box 157, Dearborn Hts. MI 48127-0157.

EMPTY DESK
We have a desk available in our W. Bloomfield location for the Real Estate salesperson of the right caliber. Full time experience necessary but helpful. If you are an organized, self starter with high ethics who likes to work with people, consider the Real Estate profession. We are currently interviewing. Ask for
Cicely Brookover
Cranbrook Realtors 855-3200

ENJOY TALKING ON THE PHONE?
Call customers from our Redford office. Flexible hours. Salary plus commission. Must have good telephone manner, be self motivated & enjoy talking. Call between 1-5PM
Real Estate One 261-3700

EXCEPTIONAL Opportunity in Sales - Enjoy being part of the team of full time professionals at REALTORS associated with Interstate Realty. We are fully computerized, members of 3 MLS services & offer a full time professional staff, in-house closing department & a excellent commission program. Call for a confidential interview.
Interstate Realty, 683-2900

EXECUTIVE SALES
Rewarding career opportunity with authorized distributor of Michigan Bell Centrex and other leading manufacturers of telecommunications equipment. Highest commission in the industry plus excellent benefits. Call Ron Skogund for more information.
459-0000

EXPERIENCED CLERKS WANTED
ARE CARED ABOUT AND CARED FOR WITH SUPPORT AT CENTURY 21 NORTHWESTERN. CALL FOR INFORMATION 527-7750

EXPERIENCED part time Salesperson for mens clothing store in Southfield. Mr. Rogin, 350-3440.

EXPERIENCED TELEMARKETERS
Accepting applications between Jan. 4 - Jan. 12. Salary depending upon experience. Contact Mr. Ray between 7pm-8pm. 569-7774

EXPERIENCED TELEMARKETING salesperson for consumer products, sold directly to retail druggists. Hourly wage, bonus, benefits. Redford area, near Plymouth & Telegraph. Ask for Mr. Roberts.
537-4817

FINANCIAL CONSULTANT
TRAINEE
We have openings for aggressive individuals with a background in sales to add to our national training program. Troy office location. Call Maureen Farley 9am-5pm at:
356-1770
SHEARSON LEHMAN BROTHERS
AMERICAN EXPRESS
An Equal Opportunity Employer

FINE MEN'S SPECIALTY STORE
Looking for neat, dependable help. Flexible hrs.
Call Tim. 453-8030

FREE
REAL ESTATE SALES TRAINING
Grand prize with No. 1. Call Mary, Sales Manager.
CENTURY 21
Your Real Estate 525-7700
Serving Western Wayne & Oakland Counties

FREE REAL ESTATE SEMINAR
If you've ever thought of a career in real estate, you owe it to yourself to find out more about it - call today for your reservation in our next 2 hr. evening career session.
Century 21
J. Scott, Inc.
522-3200

FREE REAL ESTATE
SALES TRAINING
IF YOU LIVE IN
Birmingham-Bloomfield
West Bloomfield-Troy
Beverly Hills-Clarkston
Auburn Hills-Royal Oak
COME TO OUR
CAREER SEMINAR
AT VILLAGE INN, BIRMINGHAM
7:30pm, Tuesday, Jan. 12th
FOR REGISTRATIONS, CALL
CENTURY 21
WOODWARD HILLS
646-5000

FULL/PART TIME SALES, Willing to train right applicants. Apply within Kinney Shoes, 22303 Middlebelt Rd., Farmington.

FULL TIME • PART TIME SALES
Women's ready to wear, Regentry Hill Classics. Flexible hours. Employee discount. Apply within: 148 Pierce Street, Birmingham.

506 Help Wanted Sales

FURNITURE
SALESPERSON
Aggressive person with management potential. Must have residential or office furniture experience. Some college preferred. We need people with a strong desire to advance with an established growing company. Salary plus benefits. Apply in person Monday, January 11th, week. Phone for interview, Globe Furniture Rentals, Mr. Makkar or Mr. Asemany. 474-3400

GIFT SHOP IN Tel-12 Mall has full & part time positions for mature persons who are energetic & have a good sales personality. Duties include: sales, display & selling stock. Flexible schedule. Apply in person or call The Diving Tree 358-6155

Graphic Sales
Representative
Fast growing full service graphics company is looking for a Sales Representative. The highly motivated person will have sales experience in sales of printing & graphics as well as strong organizational skills. Excellent opportunity with full benefits package. Send resume with salary requirements to: Personnel Manager, Heritage Graphics Services, Inc., 100 E. Big Beaver Rd., Suite 1050, Troy, MI. 48083-1277.

GREAT FUTURE WITH #1
FREE
Century 21, Hartford S. is offering free pre-license training (small material charge). Full time trainer to help you to a quick start. Ask about our career track program. Call Phyllis Stutzmann for appointment.
PUT #1
TO WORK FOR YOU
261-4200
2 OFFICES IN LIVONIA

HAVE FUN
SELLING
SINGLE PEOPLE
YOU CAN HANDLE
NO CREDIT TURNED DOWN
COMPLETE TRAINING
ONE ON ONE PRESENTATIONS
EARNINGS TO
$1500 WEEKLY
557-7000
ASK FOR MS. MARTIN
International Dating Service

HOME IMPROVEMENT SALES
I need 1 strong closer who needs to earn in excess of 65K. All leads provided for 3 sales aides. Twenty hrs. avg. potential. Apply at: 31578 Grand River, Farmington or 33918 Plymouth Rd. Livonia.

IF YOU are outgoing, have a pleasant personality and enjoy meeting people, continuously with us concerning a career opportunity. Store manager trainees and sales persons are needed immediately for several locations. We are a rapidly expanding window covering retailer offering salary, commissions, bonuses, benefits. Please call Deville, 353-8181

IF YOU'VE EVER CONSIDERED
A CAREER IN REAL ESTATE
Please call Bernice or Nan at:
349-1212

INDUSTRIAL SALES
Established distributor of fluid hydraulic & pneumatic products requires an energetic, service minded sales person. We are looking for someone to add to our existing & new accounts. Salary, Sales Commissions, commissions plus full benefit package makes this an excellent career opportunity. Send resume with details of experience, education & your salary requirements to Box 330, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

INSIDE SALES
Livonia based systems integration & automation firm is seeking a self motivated person to handle our inside sales. Responsibilities will include lead follow-up, phone sales, mailings, liason with production sales & engineering. Some sales experience in automotive automation & PLC control. Send resume to: PSI Engineered Systems Inc., 11920 Mayfield, Livonia, MI 48150, Attention M O Fenton.

INSIDE SALES PERSON- Major steel distributor. Emphasis on customer service & contact. Prefer someone with typing ability & some industry sales experience. Will consider bookkeeping & pension plan. No phone calls please. Send complete resume to: Bonnie Brox, Inc. Attention 900 E. Mandoline, Madison Heights, Mich. 48071

LEADS, LEADS, LEADS
Salesperson needed.
Leads provided. Will train right person. Need to start immediately. Ask for Pat.
443-2400

LOOKING for recruiters & interviewers who are interested in building world wide business network. Must have people skills experience. Must be able to optional income.
583-2247

MANAGER/ASSISTANT MANAGER
34 unit specialty store chain, looking for a manager and assistant manager, for local area. Previous experience dealing with the public desired, but not necessary. Excellent salary, bonus and benefits. Outstanding opportunity for the right individual. Mature persons welcome. Send resume or letter of introduction to:
Russells Formal Wear,
Attn: Mark Bl. Atty.
PO Box 883, Toledo, Ohio 43696.

MANAGER
Attractive position for wide awake person. Neat appearance & good character. College degree not necessary but helpful. Excellent income opportunity. Benefits package included. Call
522-6333

MARKETING/SALES
Perfect job for those seeking a supplemental income. Flexible schedule. Base needed to call on local merchants to place Visa/Master-Card display materials. Work 25-40 hrs. per week, 3 week cycles with 6 to 8 wks. off between. $6 per hr. plus mileage & commission. Must have reliable car.
Call 1-800-242-4505, ask for ad #786000. If lines are busy, please try again.

MARKET RESEARCH
If you're career minded, join one of the fastest growing industries. Good pay and a full benefit package. Call today for an interview if you possess a good telephone voice and typing skills. No sales. Full & part time. Livonia. 425-5551 An Equal Opportunity Employer

MATURE, reliable person. Livonia maternity shop
478-1331

MEDICAL SUPPLY SHOWROOM
Seeks professional, energetic, ambitious salesperson. Medical background helpful but not necessary. Send resume to: P.O.Box 371, Clawson, MI 48017.
Attn: Ms. Damon

MEN OR WOMEN to work with top professionals in Advertising Sales & Marketing. Salary. Call Mr. Reeder, 645-7596

MGM
OFFICE SERVICES
Absolutely positive opportunities for both long term & short term assignments in the Livonia/Farmington Hills & Southfield areas.
• Receptionist
• Switchboard
• Data Entry
• Typist
• Secretaries
• Word Processors
Call today for an appointment
474-7766

506 Help Wanted Sales

MORE MONEY
MORE TIME
& MORE PRESTIGE
If there are your major concerns, then call Jim Outright 484-6400.
CENTURY 21 Hartford S.

ONLY SCHWEITZER
REAL ESTATE
can offer you the Better Homes and Gardens training and marketing tools that you need to succeed in a competitive real estate. Call us today! Ask for Jim Sorrentino.
261-3900

PART TIME help wanted, must be available all shifts. Apply, Dee's Hallmark, 27320 Plymouth Rd. Redford

PERSON to promote & sell top rated paint/coating products. Coatings experience helpful. Reply to P.O. Box 126, Wixom, MI 48096

PHONE
PRO'S!!!
Earn to $20 per hr.
DAYS, EVENINGS &
WEEKEND SHIFTS AVAILABLE.
CALL MS. GAULT
557-7000

PROGRESSIVE Southfield based mortgage company seeks experienced Mortgage Loan Counselors for N.W. Oakland County/Birmingham area. Call.
An Equal Opportunity Employer 855-0070

QUALIFIED Sales Consultants needed - both part time or full time. Set home improvements. Hourly base plus bonuses. Call for appointment by call Mr. Zack between 12 pm and 6 pm. 653-8727

Real Estate Career
Free Pre-Licensed
School
#1 Sales Training
In The Nation
Livonia, Redford, Westland
Garden City, Dearborn Hts.
HomeMaster
Realtors
Chris McDonald
28444 Joy Rd., Livonia
425-3830
Licensed Salespersons
Ask about our 50-80% Plan!

REAL ESTATE
OPPORTUNITY
Considering selling real estate? See us first! We don't hope for your success, we plan for it with the finest training programs for new and experienced agents.
Call Lloyd Edwards at 653-0200.
SCHWEITZER REAL ESTATE
BETTER HOMES AND GARDENS

REAL ESTATE SALES TRAINEE POSITION available. We are looking FROM GROUND UP WITH CENTURY 21. CALL FOR INFORMATION. 827-7750

REAL ESTATE SALES
Century 21 Maplewood Executive is looking for experienced & new sales associates. Ask about our 100% commission program.
Ask for Sales Mgr.
Century 21
Maplewood
Executive Homes
851-7711

REAL ESTATE SALES
$$$
Join us and share your quest for excellence. Go with No. 11 Free sales training to new and experienced salespeople. Serving Western Wayne County. Call:
COLE
CENTURY 21
Cole Realty 937-2300

RESORT
SALES
Work out of our Bingham Farms office representing condominiums at our resort - Shanty Creek & receive all the training & qualified appointments each:
$35-70K
If you're a winner, we want to talk to you. Real estate license preferred.
540-3800
Resort Condominiums
Marketing, Inc.

RESPONSIBLE, energetic salesperson capable of working alone in athletic clothing store, Wonderland Mall, Livonia Redford. Call for interview 648-7400

ROUTE SALESPERSON for packaged meat products. 2 party stores. Starting salary plus benefits. Reply my resume, P.O. Box 24614, Cleveland, Ohio 44124.

ROUTE SALES PERSON
DETROIT AREA
If you are motivated to move ahead, we have a plan to make yours a possession. Total Office Products Division has built a successful business that is continuously growing today supplying high quality uniforms & textile goods to business & industry. Presently we have a position available for a route sales person at our Detroit sales office. The successful candidate will be maintaining & selling our service to prospective & established accounts, including picking up & delivering uniforms & related textile products to our customers. We want someone for this position who is ambitious, who can prove their ability & move ahead. We offer an excellent salary, bonus & fringe benefit potential for the qualified person. Send resume with salary history, hrs. per week, 3 week cycles with 6 to 8 wks. off between, $6 per hr. plus mileage & commission. Must have reliable car.
Call 1-800-242-4505, ask for ad #786000. If lines are busy, please try again.

SALES ASSISTANT
Entertainment Productions, Agency looking for aggressive, energetic self-starter with minimum 1 year sales experience. Must be customer service-oriented & possess good skills.
437-6300

SALES ASSOCIATE
Needed for designer jewelry store - Antiques Square, Southfield. Call Cathy: 352-7878

SALES OPPORTUNITY
Our growing local based company is in need of quality sales people. We are looking for customers with a wide range of services and related quality consumable products used by virtually the entire spectrum of business and industry. We are searching for highly motivated and success oriented individuals who enjoy business-to-business cold call sales decision makers. Salary plus commission. Extensive list of growing training programs. Protected territories and established accounts in the Metro area. Management opportunities. If you possess a true desire to succeed in the sales field, then call Tim Pegel, Fri. Only, betw. 9AM-1PM at 348-3301

SALES PERSON
Office supply experience preferred. 471-4422

STAR OF DETROIT - Sales Rep. Full time position. Selected. Sales, restaurant or banquet experience helpful. Send resume to: Star of Detroit, 20 E. Alwater, Detroit, Mich. 48226 Attn: Director of Sales.

506 Help Wanted Sales

SALES REP
TELEMARKETING
$7.00 PER HOUR
We seek professional, career-minded telemarketers at our Corporate Headquarters in West Bloomfield. Must be an enthusiastic, persuasive self-starter who enjoys talking with people. No cold calling, you will be contacting existing Fitness USA Health Spa members regarding their membership. $5.50 per hr. plus paid training, then $7.00 per hour PLUS commission, increasing your potential earnings to $10.00 per hour. Experience not required. If you have a pleasant voice, call between 1-3pm, ask for Ms Maiers at 737-7900

SCHOLARSHIPS AVAILABLE
Now is the best time to start your Real Estate career. The Durbin Conner training program is one of the most comprehensive training programs and is interested in people committed to a full time Real Estate Career. Our strong management backing, superb office training and effective merchandising tools combine to insure a successful, profitable career.
1. FREE pre-license real estate ... classes + 40 hrs.
2. FREE post licensing classes... 36 hours.
3. Real Estate success training... 25 hours.
4. Elegant computerized offices
5. 24 hour management backing
6. Aggressive commission plan
7. Prominent community standing
Kingsley 642-4300
Durbin Realtors 851-8000
Mel Durbin, CRB, CRS, President

SEEKING expansive persons to expand their financial power by networking products from a well established, long term, international business. Call 645-9804

START...
THE NEW YEAR RIGHT
with a new and rewarding career in Real Estate. Free pre-licensed training class is free to qualified individuals. Ask for Jim Hanna at Schweitzer Shemanski in Plymouth, 453-6800, Don Karsen in Livonia, 522-5333, Chuck Fast in Northville, 348-1818.

STEEL SALES - Warehouse looking for aggressive person to fill inside and outside position. Call Steve, P.O. Box 104, Detroit, MI. 48212.

TELECOMMUNICATION SALES
Business Communication Systems Inc. is a growth oriented, 12 year old company specializing in telephones. We are expanding our sales force and seeking 2 organized, self-motivated individuals for our Southfield development. Sales experience required. Telecommunications experience preferred. Contact our Personnel Dept., 352-3070

TELEMARKETERS
Full and part time. Hourly, plus commission & bonus. Flexible hours. Call only between 1-3 PM. Ask for Carl. 476-1900

TELEMARKETER
Mature individual. Must project positively to our customers. Fringerance is a fast growing company. Call: P.O. Box 2164, Southfield, MI 48037-2164

TELEMARKETERS
Our company, Rose Brothers, is interested in hiring 15 experienced tele-marketers to fund raise for a national non-profit organization. All shifts available. $5 per hour plus bonus. Must have some tele-marketing experience. Call Mr. Rose for appointment call after 11am 350-2396

TELE-MARKETERS: part time, semi or more, at your desk. The most appointments you setup, the more you earn. Unlimited income. Hourly rate plus bonuses. Call for appointment 557-2232

TELEMARKETING position is 15 hours per week. Flexible schedule during Mon. to Fri., 9am to 4pm, time frame in a friendly, non-smoking environment. Must have experience, reliable, and a clear speaking voice. Work involves cold call to businesses to world wide customers for our outside sales people. Base wage plus commission, starting now $7.00 per hour. Call between noon and 2pm, ask for Miss Devis. 557-1310.

TELEMARKETING
$5-$6 per hour. Bonus.
Pleasant voice, energetic.
Part Quality Personnel 476-6663

TELEMARKETING REPS - 20 immediate openings, no experience, will train, earn $4 per hour plus bonuses, plus commission, 3 shifts, 9:30am-5pm & 4pm-8pm, Livonia area, near Charlotte. 522-3358

TELEMARKETING
We are seeking professional, quality people to work from home. Pre-screened, pre-qualified leads. No selling involved. Our telemarketers earn $12.00 per hour. It's one of the best call M Whitney Fri. Sat & Mon. 10am-1pm only at 354-3321

TELEMARKETING
SALES

Several positions immediately available in a major Southfield area telemarketing firm for articulate, enthusiastic, self-motivated individuals who want to work WE appreciate their residential or commercial telephone sales experience. Earnings $5-$6 per hour in addition to bonus and commission. Hours are from 9:30 a.m. to 2:30 p.m. Call for this great opportunity!
ENTECH
SERVICES, LTD.
REN CEN SOUTHFIELD
TROY AUBURN HILLS
Kathleen...567-0050
Lindsay...354-0500
LOOK FOR OUR DEARBORN AND FARMINGTON HILLS OFFICES OPENING SOON!

TELEPHONE WORK
No selling, just appointments. Start $5-$6 an hour. Salary plus bonus, we train. Ask for Jim.
352-4482

THE RIGHT CHOICE
Schweitzer Real Estate, Better Homes and Gardens, has immediate openings for experienced real estate sales people. Our commission plan offers you up to 90% earnings, plus we will do the services you need to make more money! For a confidential interview call Gerald Shemanski in Plymouth 453-6800, Don Karsen in Livonia, 522-5333, Chuck Fast in Northville, 348-1818.

TOP EARNINGS
IN TRAVEL
Earn high commission. Must be motivated, with the desire to succeed in an exciting industry. We provide in-depth expert training. Full time & part time jobs available.
Call Miriam, 261-2010

VIDEO & MUSIC SALES
Full & part time. Must know movies & music. Now Playing.
Oakland Plaza.

WE ARE GROWING
We need managers & salespeople for our expanding company. Learn opportunity to join with large growing company in the cemetery & funeral estate planning business. Full benefits & commission to those who want to get ahead. For appointment or interview, call 261-1950

WE WILL TRAIN
Real estate classes starting soon. Call Judy DeRose. 326-2000

REAL ESTATE ONE
WOMEN'S REAL ESTATE
PART TIME
High commission & benefits. Great opportunity for those who want to get ahead. For interview, call 261-1950

507 Help Wanted Part Time

ACO HARDWARE
Help wanted, part time. Department Managers & Cashiers. Apply in person at: 43335 Joy Rd., Canton, Mon. thru Fri.

ADMINISTRATIVE ASSISTANT for Certified Financial Planner in Birmingham. 20-25 hrs. per week; schedule is somewhat flexible. Requires organized, mature individual able to handle detail. Knowledge of computer data base experience helpful; will train. Non-smoker. Call 9am-3pm 642-4000

ADULTS WANTED
Part time to deliver newspapers, both morning and afternoon routes.
Call 522-1480

ANSWER THIS AD if you would like to earn extra $200 - $600 a month. Call Ms Darby
427-8084

ATTENTION - Part time telephone survey work. No selling. Evening & weekend hours. Ideal for students & homemakers. No experience necessary. Salary paid weekly.
Ask for Bill. 352-4482

COLLECTIONS
Livonia based service company needs part time collector. Ideal for part/possible full time evenings. Call Mr. Bernstein 477-1180

CONSUMER RESEARCH Telephone Interviewers needed. Days, nights & weekend shifts are available. Work in national research firm. Must have good speaking voice & reading skills. No sales. Southfield area. Call between 10am-6pm 827-4023

CPA NEEDED IMMEDIATELY
Part time, manufacturing background, 20-25 hours per week, excellent working conditions in Southfield office. Send resume & salary requirements to: P.O. Box 2000, Franklin, Mich., 48025, attention: J. Nerene

CROSS COUNTRY
SKI INSTRUCTOR
City of Farmington Hills
Currently accepting applications for Cross Country Ski Instructor. Requires 1 year experience in teaching beginning lessons and knowledge of cross country ski technique and equipment. Cross Country ski instruction certificate preferred. Salary $5.50 per hour. Apply in writing or in person by 12-30-87, to:
Dept. of Special Services
City of Farmington Hills
31555 11 Mile Rd.
Farmington Hills, MI 48018
An Equal Opportunity Employer

CROSS COUNTRY SKI
CENTER OPERATOR
City of Farmington Hills
Currently accepting applications for Cross Country Ski Center Operator for ski rental operation and occasional ski trail maintenance. Requires: high school diploma or equivalent, good communication and math skills and knowledge of cross country ski equipment. Hours 9 am to 5 pm., weekends. Duration 2½ months. Salary $5 hour. Apply in writing or in person by 12-30-87, to:
Dept. of Special Services
City of Farmington Hills
31555 11 Mile Rd.
Farmington Hills, MI 48018
An Equal Opportunity Employer

SOUTHFIELD sales agency seeking part time delivery person for pickup & deliveries to DEM customers. Must have own car in good working order. We supply gas, must be 21 years of age. Call: 352-0962

DELIVERY PERSON
Part time for rental car company 3 days per week, possible full time. Must have valid Michigan license. Call Friday: Dey Rent-A-Car, 27000 W. 8 Mile, Southfield.

DEPENDABLE PHONE
INTERVIEWERS
Needed for busy credit research company in Southfield. Part time, flexible hours, nights and weekends. No sales. 353-4031/354-4850

EXCELLENT EARNINGS. Financial Services Company needs person to verify appointments. Some survey work, no selling. 4 to 8. Mon. thru Fri. Farmington Rd. Lake. Call Mr. Mark 335-0898

GENERAL OFFICE - Exceptional opportunity for people 55 years or older. Light typing, related secretarial skills. Call Mr. Bernstein, 353-0782.

GREAT OPPORTUNITY
Body Toning Clinic in Southfield, looking for a motivated person to receive person for evenings & Sat's, will train. Ms. Smith, 552-8660

IMMEDIATE OPENINGS - flexible hours, suitable for college student. Clerical skills & data entry experience helpful, could lead to full time position with growing company. Will promote from within. For appt call 456-8400

INVENTORY - permanent part time, to take retail inventory weekends, weeknights & weekends, beat inventory. Call Mr. Ken Grant, 56-50 mth-in 1 yr. Call Mon. thru Thurs. 9:30am-2pm 489-8524

LADIES give yourself the perfect gift, your own business. Sell Underwater Lingerie at home parties. Unlimited earnings, free training, small investment. 348-8225

LARGE NATIONAL Insurance Company located in Southfield needs part time persons to process insurance applications. Experience is plus but not necessary. Office experience helpful. Evenings 5pm-8pm, ask for Barbara Reid

MANAGER STUDENT STORE &
MARKETING Paraprofessional
6 hours/day, 6 days week, up to $6.75 hour. Coordinate student store operation (3 hours), works in professional office (3 hours). Requires 2 years retail sales and supervision experience. 477-3318

MEDICAL SECRETARY
Experienced, part time. Oral surgery office, Bloomfield area. Call 10-2, 33 hrs. per wk. Word processing capability helpful, will train. Call Ms. Gallant opportunity for homemakers, seniors or students. Apply in person: 3000 Town Center, Ste. 125, Southfield.

A CARING non smoking woman needed to care for infant 4 days per week. Your home or mine.
Call Anne, 478-1823

507 Help Wanted Part Time

PART TIME stock/maintenance position is now open at Telemarketing Contemporary Furniture Store in Birmingham. Successful applicant needs to be available to work weekends and evenings (about 20 hours) and must have a mechanical aptitude, has furniture repair and assembly is a large part of the job. Please apply in person at: 234 S. Woodward, Birmingham 540-3577

RED WING
TICKET
WINNER
JOHN MALONEY
118 Walnut - B
Rochester
Please call the promotion department at Observer & Eccentric by 5 p.m. Friday, January 8, 1988 to claim your two FREE RED WING TICKETS.
591-2300, ext. 404
CONGRATULATIONS!

NOW TAKING APPLICATIONS
PART TIME ROOM ATTENDANTS
About 20 hours a week. Apply in person only. Budgetel Inn, 41211 Ford Rd. Canton.

PART TIME
EVENINGS & WEEKENDS
Ideal for college student or second job, stock work, cashiers. Apply in person. Eddie Bauer, Baby-N-Kids Bedrooms, 12 Oaks Mall.

PART TIME FLEXIBLE HOURS
Telephone solicitor, hourly plus bonus. Redford/Livonia area.
Call 425-8500

PART TIME general work position available for mature adult to work in Livonia General Home. Includes some nights & weekends. Also position to do cleaning part time, between 2pm - 5pm 525-9033

PART-TIME MAINTENANCE person needed for a 90 unit townhouse community in Novi. Skills in all areas of maintenance necessary. Call 347-7470

PART TIME OFFICE CLEANING - Livonia area. Monday, Wednesday, Tuesday & Friday evenings. Also weekends available. Experience preferred. Husband & wife team. Call 326-3345.

PART-TIME REPRESENTATIVE
For major department store in exercise costume jewelry department. Approximately 18 hours per week. $3 per hour. Duties include: stocking, inventory, & selling. Call Mon. Jan 11th, 9am to 1pm 264-0312

PERMANENT PART-TIME SALES
For shutters, verticals and mini blinds. Will train. Excellent pay. Hexible hours. Birmingham & West Bloomfield area. 626-9068

PHONE SOLICITOR - Experienced for thermo windows. Part-time, Mon. thru Thurs. 4-8pm. (Westland) 729-0220

PHONE SOLICITORS for Farmington Hills company. Commission, bonus pay, bonus program, interesting job. Call Mr. Ken Grant, 56-50 mth-in 1 yr. SAM-2:30PM, Mon.-Fri. 553-9250

PODIATRIST office in Plymouth needs office help, 10 to 15 hours per week. Will train. 475-0770

REPS NEEDED to place VISA application in area. Easiest money you ever made. Food Demonstrators also needed for Friday & Saturdays.
Call 540-3810

SECRETARY for Southfield medical organization. Pleasant telephone voice, good typing skills and dictaphone necessary. Date entry experience preferred. Call for interview, 552-8666

SECURITY GUARD
Part time nights. Apply in person Pizza Lanes, 42001 Ann Arbor Rd. Plymouth 357-0654

SMALL BLOOMFIELD HILLS office needs deputy tax collector. Pleasant Office work. Pleasant telephone manner & good filing skills are necessary. Flexible hours possible.
Call Karen, 646-8333

SWIMMING INSTRUCTORS - part time with WSI and Lifeguard Instructors & High School help, part time for locker room. Birmingham area. 433-2904

TELEMARKETERS
PERMANENT
PART TIME
Mon. - Fri. 5-9pm, Sat. 10-2pm
TOP HOURLY PLUS BONUSES
540-3800 ext. 70

TELEMARKETING
$5. an hour plus bonuses. Great potential to make $10. an hour, part time, full time, days or evenings depending on possible full time position.
Call Jim 641-0620

TELEPHONE OPERATORS, mature, morning and afternoons, part time. No experience, no selling. $3.60 an hour. 353-3100

TELEPHONE SOLICITOR
To work 13 hours a week. Must have good verbal skills. Call Dave, 557-0430

TRAVEL/TOUR SALES
Can Aim Tours, Southfield, is seeking aggressive mature salespersons. Base salary $6.50 per hour plus commission plus travel benefits. Earning potential over $10.00 per hour. Maximum 24 hours per week, no evenings. Training provided. Excellent opportunity for homemakers, seniors or students. Apply in person: 3000 Town Center, Ste. 125, Southfield.

A CARING non smoking woman needed to care for infant 4 days per week. Your home or mine.
Call Anne, 478-1823

508 Help Wanted Domestic

TWO PART TIME positions available at the Birmingham Theatre. Head usher and telephone sales position. Requires some evening and/or weekend hours. For appointment call Mrs. Gutter 644-4400

ACTIVE Reliable sitter, for 3 year old, 2-3 mornings per week. Farmington Hills home. Non smoker, own car. References. 851-3041

EFFECTIONATE, reliable Nanny needed full time days, Mon.-Fri., for infant girl beginning Feb. 1. Prefer my home, Grand River/Drake area. Pleasant environment, house duties and pay negotiable. Please call & bring references. 476-5804

AFFECTIONATE babysitter needed for 8 months old. 3 year old, part time Monday thru Friday, 8am-12:45pm, every Nov. home preferred but not necessary. 477-5057

AFFECTIONATE, dependable babysitter needed in my Farmington Hills home, 5-8 hrs. per day (Mon.-Fri. hours flexible). Own car, references required. Call after 6pm 649-0587
Work: 476-0213, EXT. 111 (Nancy)

A GREAT POSITION for an organized & absentee office person. Light typing & bookkeeping skills necessary. Forty West Bloomfield office. Call Beth 851-2463

AIDE for Elderly Mother & son. Livonia area. 5 days, 5 days. Live-in. No Holidays or weekends. Own transportation & references. 522-6422

AIDE - Mature woman needed to assist with morning & evening care. No experience needed. Call for leave message. 459-0165

AIDES - HOME CARE
Applications are now being accepted for home care aides. Must be 21 yr. Live-in full or part-time. Long term cases available. For interview call Live-in Aides at 548-2550

ATTENTION BABY SITTERS
CHOOSE THE BEST JOB
Location, Hours, Rate, Number/Age of children, etc. Our dating service matches your needs to those of parent. Positions now available, throughout Metro Detroit, include full time, part-time, live-in & occasional care.
PARENTS/INQUIRIES WELCOME
DEPENDABLE