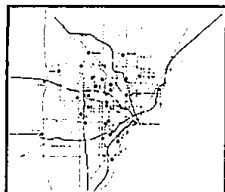


Real Estate One. is a *Great* Place to Work!

1.

Our 29 company-owned metro Detroit offices help locate more buyers for our sellers.



2.

Our 40 other Michigan offices bring us more Michigan buyers and sellers.



3.

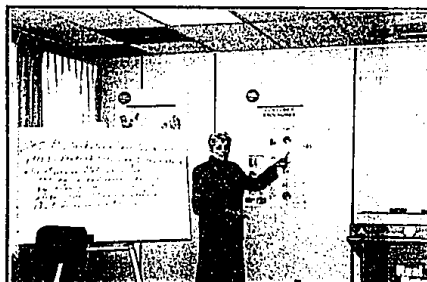
Our AMERINET Nationwide Referral Network has more than 23,000 associates in cities and towns across America to bring us more buyers and help our sellers relocate. It's a free service!

4.

Over 800 full-time associates in metro Detroit means more referrals and more buyers and sellers.

5.

Our separate training facility with a full-time staff of three instructors offers a pre-license course which we think is the best in the state. It prepares you for the state licensing test. Our three-week Marketing course prepares you professionally to begin your career. Our other free advanced courses include Advanced Sales, Advanced Listings, Ad Writing, The National Success Series, Achieving your Potential, Tax Reform Act, Meet the Experts, Management Development, etc. We even offer Stop Smoking and Weight Control courses free to our associates. We are an approved facility and offer all three state G.R.I. courses. We are the official management training company for the five day manager courses for 26 of the largest real estate companies across the nation.



8.

We advertise every week in 62 local and city-wide newspapers and "homes" magazines to bring more buyers and sellers to us.

9.

We have a separate Commercial office for cross referrals to handle investors' total needs.



6.

We have our own in-house direct mail system for our exclusively marketed properties. Last year we delivered over 1.1 million mail pieces on behalf of our sellers.

7.

Our full-time mortgage coordinator puts up-to-date mortgage loan information in the hands of our associates to assure our buyers and sellers of the best rates and terms.

10.

Work with the biggest. List with the best. Buy with the biggest. Whether it's a career choice or service choice, deal with Real Estate One. We're Michigan's number one real estate company.



MICHIGAN'S LARGEST REAL ESTATE COMPANY

Call and ask for the manager of our nearest office listed below:

Administrative
851-2600

Commercial
353-4400

Allen Park
389-1250

Birmingham
646-1600

Bloomfield Hills
644-4700

Dearborn
274-8911

Detroit
632-8600

Brighton
227-5005

Dearborn Heights
585-3200

Detroit
532-3400

Farmington Hills
851-1900

Livonia
281-0700

Farmington
477-1111

Lathrup Village
559-2300

Millford
684-1065

Plymouth
455-7000

Royal Oak
548-9100

Northville/Novi
348-8430

Rochester
652-6500

St. Clair Shores
298-0010

Taylor
292-8550

Troy
528-1300

Sterling Heights
979-5855

Trenton
675-8800

Union Lake
363-1511

West Bloomfield
681-5700

Wyandotte
284-6262

Waterford
623-7600

Westland
328-2000