## business people

Ken Dawson of Farmington Hills was named account manager for Spec/Fech Solutions, a division of Contract Interiors, an office environment consulting firm in Southfield, Previously president and part-owner of Interior Dimensions, Dawson has over 15 years of experience in the interior/architectural construction field.

Michael Bourke of Farmington Hills was appointed assistant vice president, metropolitan corporate banking department for Connerlea Bank-Detroit. He joined the bank in 1983 as a loan analyst and achieved officer status in 1985 as a corporate banking officer.

John E. Lapolla and Paul E. Monahan, both of Rochester Hills, joined RWD Technologies Inc. in Troy. Lapolla is manager, and Monahan is a senior engineer with the company's automation services group.

Michael Swales was named vice president of Ford Sales at Contract interiors of Southfield. Swales had been automotive sales manager since 1986.

Patrick D. Monea of Farmington Hills was named senlor vice presi-dent of finance and administration of R.E. Dailey and Co. He is a certi-fied public accountant. Monea joined



the Dailey organization in 1976.

Dennis J. Lynn of Southfield Joined Davis-Smith Medical Dental Em-ployment Service as a physician search consultant. Lynn had been with Sinal Hospital, where he was professional recruitment and place-ment manager.

Kathy Gundenau of Rochester was Kathy Gundenau of Rochester was promoted to sales representative in the corporate interdisciplinary divi-sion of Contract Interiors, South-field. Gundenau is a graduate of Ma-comb County Community College.

Linda Beth Wells of Southfield was promoted to vice president of marketing for commercial accounts with J.J. O'comell & Associates Inc., a Birmingham insurance brokerage Irrm. Wells attended Wayer State University and has a Michigan license for all property and casualty sales.



Raiph Dailler of Birmingham was promoted to vice president of corporate sales and elected to Contract Interiors' board of directors, Southfield. Dailler has been with the company for two years and holds a bachelor of science degree in business administration and economics from Aquinas College in Grand Rapids.

Anis Abmed, John F. Allen and Thomas M. Kukes, Troy agents, were cited for selling more than \$7 million in insurance at the annual meeting of agents of the Northwest-ern Mutual Life Insurance Company 25 in Milwaukee. They are associat-ed with Northwestern's Paul L. Stein general agency, Detroit.

Allen King of West Bloomfield was named 1988 Realtor-of-the-Year, and Joan M. Goebel was named Realtor-Associate-of-the-Year by the Western Wayne Oakland



Lawrence E. Zeff of West Bloom-field was appointed director of the Evening College of Business and Ad-ministration at the University of De-troit. Zeff holds a doctorate in organ-zational behavior from the Univer-sity of Pittsburgh, a master's degree in business administration from Wayne State University and a bache-lor's degree in economics from the University of Michigan.

Beth Calzi of Southfield was promoted to group account director with the MARS Advertising Co. Calzi has a bachelor's degree in advertising from Michigan State University and has been with the agency since 1980.

Gary D. Lichtman of Birmingham joined the staff of United Foundation



communications department. Licht-man is a graduate of Oakland Uni-versity with a bachelor of arts de-gree in communication arts and journalism.

Glenn Murray of Bloomfield Hills joined Roney and Co. as an account executive.

James Loper of Birmingham was named marketing manager for In-formation Technologies, a computer systems and software company spe-cializing in design, implementation and support of business computer systems.

Stephen Q. Whitney of Birming-ham was named chief of architectur-al development at Albert Kahn Asso-clates Inc., Detroit. Whitney, vice president and director of the archi-



tectural firm, graduated from the University of Minnesota with two ar-chitectural degrees.

Please submit black-and-whitephotographs, if possible, for inclusion in the business people column. While we value the receiptof photographs, we are unable touse every photograph submitted.
If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front ofthe photograph that you want it?
returned. We will do our best to;
comply with your request. Sendinformation to Business Editor,
30221 Schooleraft, Livonia 48150.
Please include city of residence
and a daytime telephone number
where information can be verified.

## datebook

## MARKETING PROFESSIONALS

Friday, Aug. 12 — "Modern Per-suasion Strategies for Sales and Marketing" will be presented 10-11:30 a.m. at the Radisson Plaza Ho-tel in Southfield. Non-member fee: \$45. Information: Diane Ohman, 964-3000.

 CAD/CAM ROBOTICS ● CAD/CAM ROBOTICS
Sunday-Wednesday, Aug. 14-17 —
Third International conference on
CAD/CAM Robotics and Factories
of the Future held in Southfield. Information: Prakash Shrivastava,
986-2206. Sponsors: International Soclety for Productivity Enhancement,
Society of Automotive Engineers.

● SMALL BUSINESS
MANAGEMENT
Wedneday, aug. 17 — Free small
business management sampler begins at 7 pm. at the MSU Management Center. 811 W. Square Lake
Road, Troy. Information: 683-2160,
Sponsors: Small Business Manage-

SUMMED ARTS

8 p.m. Aug. 19

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8 p.m. Aug. 18

Tickets '6

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ment Schools, Michigan State University school of business.

SMALL BUSINESS
 MANAGEMENT
 Saturday, Aug. 20 — Free small
 business management sampler begins at 10 a.m. at the MSU Management Center, 811 W. Square Lake
 Road, Troy, Information: 685-2160.
 Sponsors: Small Business Management Schools, Michigan State University school of business.

BLACK MBAs Sunday, Aug. 21 — National Black MBA Association's annual August lunch held at 11:30 a.m. in Detroit. Information: Jovita Thomas, 474-1625.

◆ SMALL BUSINESS MANAGEMENT Wednesday, Aug. 24 — Free small business management sampler be-gins at 7 p.m. at the MSU Manage-ment Center, 811 W. Square Lake Road, Troy. Information: 683-2160.

Sponsors: Small Business Manage-ment Schools, Michigan State Uni-versity school of business.

SMALL BUSINESS
 MANAGEMENT
 Saturday, Ang. 27 — Free small business management sampler begins at 10 a.m. at the MSU Management Center, 811 W. Square Lake Road, Troy, Information; 683-2160. Sponsors: Small Business Management Schools, Michigan State University school of business.

### START A BUSINESS

Toesday, Sept. 6 - "How to Start a Successful Small Business" course begins at 7 p.m. Information: 683-2160. Sporsors: Small Business Man-agement Schools, Michigan State

University school of business.

● FINANCIAL PLANNING
PROGRAM
Tuesday, Sept. 6 — Free informational seminar on personal financial
planning certificate program begins
at 7:30 p.m. in Rochester. Information: 370-3120. Sponsor: Oakland
University.

MANAGE FOR PROFIT
 Tuesday, Sept. 6 — "Managing for
Profit" course begins at 7 p.m. Information: 683-2160. Sponsors: Small Business Management Schools,
Michigan State University school of
business.

• ACCOUNTING ASSISTANT Tuesday, Sept. 6 — Free job op-

portunity seminar on accounting as-sistant career 7:30-8:30 in Rochester, Information: 370-3120. Sponsor: Oak-land University.

◆ RUN A BUSINESS
Thursday, Sept. 8 — "How to Run
a Successful Small Business" course
begins at 7 p.m. Information: 6832160. Sponsors: Small Business Management Schools, Michigan State
University school of business.

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