

business people

Joseph Niman Jr. was appointed vice president/general manager of Newcom Machine Tool in Troy. He had been a product manager with ITW/Woodworth.

Frank R. Rourke was promoted to vice president/sales and marketing for Hydralink Corp. in Farmington Hills. He had been in sales with Gulf + Western Manufacturing Co.

John Messina was named food and beverage director at the Embassy Suites Hotel of Southfield. He had been manager of the Summit restaurant in the Detroit Westin Hotel.

Kathryn Sheehy, director of medical records at Crittenton Hospital in Rochester, will be inaugurated as president of the American Medical Records Association at the group's annual meeting Oct. 28, in Dallas.

Jerre Batson of Rochester Hills was promoted to store manager of the Southfield Inacom Computer Center. Batson, who joined Inacom in June 1987 as a salesman, had been a company store manager in Madison Heights.

Ric Florka was named regional controller with Inacom Computers. He will be based in the Troy office. He had been with Foodland Distributors in Livonia.

Donald E. Sklar of Beverly Hills was named director of marketing for Ideal Occupational Medical Center, which has centers in Troy, Center Line and Taylor. He has been with Ideal for 14 years.



Niman



Rourke



Messina



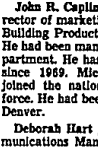
Sheehy



Batson



Florka



John R. Caplinger was named director of marketing at Abitibi-Price Building Products Division of Troy. He had been manager of another department. He has been with Abitibi since 1969. Michael J. Sims has joined the national accounts sales force. He had been area manager in Denver.



Sklar



Caplinger



Hart



Belknap

Deborah Hart joined Casey Communications Management in Southfield as a senior account executive. She had been with the state Department of Corrections in Lansing for 11 years.

Roy C. Belknap of Bloomfield Hills joined Shearson Lehman Hutton Inc. as senior vice president. He had been senior vice president and resident manager with Prescott, Ball & Turben Inc.

Gaiye Spector and John Boladian of MARS Advertising in Southfield will work with the Professional Outreach Program of the Detroit Institute of Arts. It's aimed at creating awareness of the DIA.

Lori E. Taylor, Lisa Hildorf and Judy Block were appointed senior designers with Catallo Associates Inc. of Birmingham. Taylor was with a Canadian company, Hildorf with

Ford & Earl Associates and Block with Carson Business Interiors and Schaefer Design.

Andrew Woerner of Troy joined the Southfield office of Contract Interiors as a customer service representative. He had been with the company's Pittsburgh office. Rob Jones joined Contract Interiors as an account representative. He had been with Interior Systems Contract Group.

Michael Beauvais was promoted to assistant product manager with National Computer Equipment Corp. of Troy. Kirsti Lucander, Kim Wojcikiewicz and Michael Wild joined the product management staff of National Computer Equip-

ment.

Please submit black-and-white photographs, if possible, for inclusion in the business people column. While we value the receipt of photographs, we are unable to use every photograph submitted. If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

Logan succeeds Headlee as CEO

Continued from Page 1

ated \$3 billion by year end. Investment income rose by 19 percent to \$183.5 million in 1987 from \$152.5 million a year earlier. Total insurance in force exceeded \$17.2 billion in 1987, up \$1.7 billion in one year. Insurance in force increased at an annualized rate of 14 percent in 1988.

HEADLEE TOLD this newspaper in an interview earlier this summer that his heart transplant and a subsequent bout with hepatitis influenced his decision to search for a successor.

"I had always aimed toward my early 60s for stepping out into a new career in public service. Now, I'll just do it a little sooner," Headlee said.

Alexander Hamilton employs 650 full-time employees at its 150,000-square-foot headquarters, up from 128 in 1972. Its national sales network numbers 7,400 agents.

It is the nation's 93rd largest life insurance company in terms of assets, according to A.M. Best Co. of New Jersey. In Michigan, it ranks second. It also has earned Best's top financial rating, which reflects ability to meet financial commitments.

The strategy for continued growth includes plans to acquire insurance companies in the Southeast and on the West Coast. The company is planning to add a 70,000-square-foot, \$7 million building to its 12 Mile Road campus to increase work space.

IN ADDITION, the company has sought out new investment opportunities, becoming a partner with R.A. DeMatteis Co. of Plymouth in developing technology and industrial parks in western Wayne County.

Household International (NYSE) acquired Alexander Hamilton Life in 1977. Hamilton has since become an integral part of Household's Financial Services Subsidiary marketing life, accident, and specialty products through 1,200 Household Finance Corp. offices throughout the U.S., Canada and the United Kingdom.

Household International is a major provider of products for building, consumer and commercial-industrial markets.

In 1978, Headlee spearheaded passage of the Tax Limitation Amendment to the Michigan Constitution. A major political figure in Michigan, he ran unsuccessfully for governor in 1982 after winning the Republican nomination.

Men, if you're about to turn 18, it's time to register with Selective Service at any U.S. Post Office.

It's quick. It's easy. And it's the law.

marketplace

Pet Finders of Birmingham is a new pet placement service, 3845 Lincoln Drive. The service helps people in search of the perfect pet or helps those unfortunate pets that have been placed in the wrong home for the wrong reasons.

G. Temple Associates Ltd. of Southfield produced an ad series that won a silver award at the 1988 Detroit Bix-Com Awards for SpaceTak Division, Eugene Welding Co. of Marysville.

A&W Restaurants Inc. opened a franchise restaurant in Southfield, in the Tel-12 Mall food court.

Williams-Sonoma, a San Francisco kitchenware and serving equipment retailer, will open a new store in Somerset Mall, 2755 W. Big Beaver, Troy.

Empire of America Federal Savings Bank of Farmington Hills is hosting a "Grand Reopening Celebration" through Sept. 16, with ice cream socials, daily sweepstakes drawings, and a health and fitness day at the bank's office, 31300 Orchard Lake Road.

Bloomfield Mortgage Corp. moved its corporate headquarters to 26500 Northwestern Highway, Southfield.

Nielson Sports Therapy Clinic of Farmington opened a facility at 23327 Orchard Lake Road, offering treatment by licensed therapists and certified athletic trainers.

Investment Management & Research Inc. opened an office in Farmington Hills at the historic Petubone Farmhouse, 34400 12 Mile, between Drake and Halstead roads. IMR is a national investment firm providing services to individuals, businesses and institutions, and is a subsidiary of Raymond James Financial Inc. of New York.

Dr. Jerome Rosenthal has moved his office to 23077 Greenfield, Southfield. Rosenthal specializes in rheumatology and internal medicine.

JK Kidd Co. of Bloomfield Hills was selected by Meyer Treasure Chest Stores as the advertising and public relations agency for the 17-store chain of jewelry stores.

Ross Mortgage Corp. opened a branch office at 134 W. University Drive, Suite A, in the Rochester Centre Building. The company plans to move to a larger office within the year.

Richard Hartle Associates of Birmingham changed its name to Hartle & Beth Inc.

The Berlino Group Inc. of Birmingham will handle advertising and public relations for Orchestra Hall.

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* This offer is good for a limited time only. Regulations restrict the number of gifts to one per account and an individual may receive only one gift. All gift items are subject to availability and cannot be mailed. Additional gifts are not available for purchase. Gifts are not allowed for funds transferred from one Standard Federal account to another.

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