

Cars-for-cash deals draw DEA suspicion

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near? And, of course, it's difficult to remove myself from my position, and what I think is all citizens' responsibility. That (Massey's) concern about unjust accusation would be my position if I was a businessman in that case," Concoe said.

But Concoe qualified his statement by saying he thinks there is no such thing as "recreational drug use" anymore, that people now are starting to realize how dangerous drugs are and the impact they have on people.

"There's nothing unconstitutional; it doesn't violate that individual's rights, to drop a telephone call on

the DEA, customs, FBI or IRS. They're (car dealers) human beings, they're citizens, they know just as well as I do that there's something wrong with that transaction. Now not criminally wrong, but there's something wrong. People don't carry that kind of money around," Concoe said.

FRANK LOPEZ, sales manager for the Jeep-Sale division of Bob Sale in Farmington Hills, said he agreed with Massey.

"First of all, it's against the law to accept any cash transaction over \$10,000 without reporting it," Lopez said.

"Second, I cannot tell (if a person is suspicious) or pass judgment on that particular individual, so we have no particular policy (about what to do under such circumstances)," he said.

"That particular segment of the market (cash buyers fitting the above description) doesn't seem to come into the Farmington Hills area," Lopez said.

CHARLES GHESQUIERE, owner of Estate Motors in Birmingham, which sells Mercedes Benz cars, said he hasn't seen someone produce cash for a car in a long time.

"This used to happen to us years ago. It's virtually gone away,"

Seized goods make for bargain opportunities

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according to U.S. Marshal of the region, Anthony Bertoni. Oakland and Wayne counties are part of the district.

The U.S. Marshal Service, a federal police force, is "custodian" of all seized property and money," Bertoni said.

IN 1988, assets included a 21-unit apartment building in Wayne County and three drug stores and a condominium development east of Rochester in Oakland County.

"Thirty million is what's been seized," Bertoni said.

Not all has been legally forfeited and that which is "will not necessarily sell for full value. It's a rough figure," Bertoni said.

Proceeds are "pumped back" into federal agencies and local governments for use in the continuing fight against drugs.

ZERO TOLERANCE, launched last April by U.S. Customs, has netted 732 autos seized at Michigan-Canadian border crossings for "transporting user-amounts of narcotics," according to Michael Jordan, chief inspector for the Port of Detroit.

The confiscated vehicles are sold at public auctions conducted nationwide by Northrop Worldwide, an Oklahoma-based subsidiary of Northrop Corp. In an ironic twist, former owners are given first opportunity to repurchase their confiscated vehicles.

Not all seized items are drug-re-

lated. Northrop held 210 auctions in 1988, disposing of goods worth under \$500 less than customs agents enforce for an estimated 40 government agencies, including the departments of Transportation, Interior and Agriculture, Immigration and the Environmental Protection Agency.

A shipment of counterfeit Pony dolls was seized last Christmas for allegedly violating trademark laws, and four foreign trucks were recently seized because they allegedly violated emission standards. Many items are seized because they are not declared — "people trying to cheat by not paying customs," Jordan said.

Many items that are seized never see the auctioneer's block.

business people

Glenza Comer was named sales coordinator for Ekstrom Industries Inc. of Farmington Hills.

Jan M. McCarthy joined Harley Ellington Pierce Yee Associates Inc. of Southfield as architectural signage and graphics designer.

Jeffrey M. McHugh, Michael P. Oakley, Cynthia B. Faulhaber and Robert F. Rhoades have become partners in Miller, Canfield, Padlock and Stone law firm in Bloomfield Hills.

David E. Reichard was appointed vice president international marketing for Newcor Manufacturing Systems Group of Troy.

Bryan McPeak was promoted to vice president, associate creative director of W.B. Doner & Co. of Southfield.

Andrew M. Garlick of Southfield and Ronald D. Geskey of Bloomfield Hills were promoted at LinasCampbell-Ewald. Garlick was named senior vice president, controller. Geskey was promoted to management supervisor of the agency's Chevrolet area marketing and group management supervisor.

Ram Sharma of Troy received the Charles L. McCuen Award for developing a chemical process by which neodymium oxide or chloride is reduced to form a neodymium-iron alloy.

Bert Falbaum of West Bloomfield announced the formation of his own public relations agency, Falbaum & Associates Inc. in Birmingham.

Walter Sneyd was appointed sales representative of Michigan Paper Co. in Troy.

James Burgess joined Lutz Associates Inc. of Farmington Hills. Burgess was named production director.

James F. Brodick was promoted to leasing director-Western Properties at Samelson Development Co.

Michael Gonyea was named supervisor of the Dodge car advertising account for BBDO Detroit Public Relations of Southfield.

Roy E. Parrott, Wayne G. Smith, Richard M. Szary and Fred J. Malone were appointed presidents at Federal-Mogul Corp. headquartered in Southfield. Parrott was named president, distribution and logistics operations. Smith was named president of worldwide aftermarket operation. Szary was appointed president of power train products operation. Malone was named chassis products operation.

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Ronald P. Marchand of Birmingham was promoted to first vice president of primary middle market banking-Detroit, Metropolitan Corp. Banking Department of Comerica Inc.

Dean Krieg, David Hodges, David Steinberg and Dina J. O'Mara were promoted to project directors at Nordhaus Research Inc. in Southfield. Krieg was promoted to senior project director.

Sandra D. Glasier of West Bloomfield, Geoffrey L. Silverman of West Bloomfield and William B. Beach were named partners in the Southfield-based law firm of Schlusfeld, Lifton, Simon, Rands, Galvin & Jackler.

Dennis J. Romanowski, a traffic coordinator at McCann-Erickson Detroit assigned to the GMC Truck account, received the prestigious David D. Henry Award as the outstanding male graduate of Wayne State University's December, 1988 commencement class.

Brian J. Duca was appointed bank officer and manager for Liberty State Bank & Trust's Commerce/West Bloomfield Township branch.

Robert S. Terrell of Bloomfield Hills will join Fred Jones Industries as president of its newly formed subsidiary, Fred Jones Enterprises.

John R. King was appointed presi-

dent of Norhaus Research Inc. of Southfield.

Robert L. Van Dam, founder and former president, assumed the position of chairman of Norhaus Research Inc. of Southfield.

J.B. Davies of Birmingham and Dennis S. Bernard of Southfield were appointed co-managers of Cushman & Wakefield of Michigan Inc.'s expanding financial services group.

Timothy L. Shepherd of Rochester Hills was named associate vice president, director of marketing communications at Fireman's Fund Mortgage Corp.

Arthur Judson was appointed underwriting manager of the South-

field branch office of Burns & Wilcox Ltd.

Kathleen Brown of Southfield was appointed office manager of the Detroit office of Ernst & Whinney.

Thomas Anton, Robert F. Stoner, Robert E. Thompson, Noel Wheeler, Joanne E. Start, Charles M. McLaughlin and Barbara I. Pardue were promoted at Kelly Services headquartered in Troy. Anton was appointed KTS executive vice president and chief operating officer of Kelly Services. Stoner was named chief financial officer. Thompson was promoted to senior vice president and group executive for administrative operations. Wheeler was named vice president international. Start joined Kelly Services as senior

vice president for human resources. McLaughlin was named vice president and assistant general counsel. Pardue was promoted to vice president of public affairs.

A.A. Agnello, executive vice president and chief financial officer of Kelly Services in Troy, will retire April 30. Agnello will continue to serve as executive vice president and will be on special assignment until April 30.

Carolyn Fryar, Tom Keller, Tomi Magers, Judy Allen and Paul Merchant were named as KTS vice presidents in Troy.

Michael S. Kramer of Troy was appointed national merchandising manager of GMC Truck Division of the General Motors Truck & Bus Group.

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