OSE Thursday, March 23, 1989

Here's how to buy T-bills to diversify your investing

today's investor

Thomas E. O'Hara

of the National Association of Investors Corp.

What can you tell me about T-bills? Do you have a list of Federal Reserve Banks or can you tell me where I can find one?

Treasury bills, or T-bills as they are often called, are short-term obli-gations issued by the U.S. govern-ment and help set the trend for short-term interest rates. They have appeal among investors because of safety, liquidity and exemption from state and local taxes.

One of the problems for individu-als is the minimum investment, which is \$10,000. The maturities are three, six and 12 months, and the treasury does not redcem them be-fore maturity. However, T-bills can

datebook

ACCOUNTANT

ASSISTANTS Tuesday, March 28 — Examina-tions to wallve introductory accoun-ing courses in accounting assistant program begin at 6:30 p.m. in Ro-chester Hills. Information: 370-3120. Sponsor: Oakland University. • PROGRAMMABLE CONTROLLERS Monday-Tbursday, April 3-6 — In-ternational Programmable Controll-ers Conference held in Detroit. Infor-mation: Tom Jadeja, 995-1440.

REAL ESTATE CE Tuesday, March 28 — Six hours of continuing education for real estate agents begins at 8 a.m. in Troy. Non-member fee: \$45. Information: 585-1283. Sponsor: South Oakland County Board of Realtors Inc.

BUSINESS COMPUTERS Tuesday, March 28 - Free semi-nars offered 9 a.m. to 5 p.m. in Southfield. Information: 528-5105. Sponsor: Egghead Discount Soft-ware. Sponso ware.

WOMEN ACCOUNTANTS Tuesday, Marcb 28 -- American Society of Women Accountants meets in Southfield. Information: Flora La Douceur, 268-3286.

FRANCHISING SEMINAR FRANCHISING SEMINAR Thursday, March 30 — "Is Franchising for You" offered 9 a.m. to 4 p.m. in Detroit. Fee: \$75. Infor-mation: Judi Kramer, 396-3000. Sponsor: Touche Ross & Co.

• ESTATE PLANNING Thursday, March 30 -- Free es-tate planning seminar begins at 9:30 a.m. in Southfield. Information: 350-3030. Sponsor: Arthritis Foundation.

JOB FAIR
Friday, March 31 — Collegiate job fair runs θ a.m. to 4 p.m. in Farm-ington Hills. Information: Liz

be sold before they mature through a broker or bank.

broker or bank. T-BILLS PAY no interest at regu-lar intervals like most other inter-est-barring obligations. Instead, they are sold at a discount from their redemption price, with the differ-nece being the interest payment. The three- and six-month bills are sold at regular weekly treasury auctions, usually on Mondays. The 12-month Tabilts are offered at auction just once a month. While T-bills can be bought through a broker or a bank, there is a fee. To avoid that fee, an individu-al can buy directly from Federal Re-serve Banks or branches. All that is necessary is to complete a form, re-

Donahue, 577-3390. Sponsors: Wayne State, Eastern Michigan universities.

• LOTUS 1-2-3 Mondays, April 3-24 -- "Lotus 1-2-3 Beginner on the IBM-PC" offered 7-9 p.m. in Bloomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

• WHITING A PLAN Tuesday, April 4-11. – "Writing a Business Plan" offered 6:30-9 p.m. in Detroit. Fee: \$45. Information: Pam-ela Goelling, 577-4550. Sponsor: Wayne State University.

• BEGINNING COMPUTER Tuesdays, April 4-25 — "Begin-ning Computer A. Surviving the Computer Age" offered 7-9 pm. in Bloomfield Hills. Fee: \$65. Informa-tion: 645-3635. Sponsor: Cranbrook Schools.

• STATISTICAL CONTROL Tucsdays and Wednesdays, April 4 through May 31 — Statistical quality control workshops offered 6-9 p.m. in Rochester. Fee: \$125. Informa-tion: 370-3120. Sponsor: Oakland University.

• REAL ESTATE MANAGEMENT Wedneslay, April 5 - Institute of Real Estate Management holds an-nual trade show in Southfield. Free. Information: Marilyn Hornfeld, 964-4522.

WRITING A PLAN

ferred to as a tender and available from Federal Reserve Banks and send it with a check for \$10,000. A PART OF your \$10,000 will be refunded to you, so it is as if you bought the T-bill at a discount and it will be worth \$10,000 when it ma-

The minimum investment is \$10,000, but larger investments can

• dBASE III PLUS Wednesdays, April 5-26 - "dBase III Plus on the IBM-PC" offered 7-9 p.m. in Bloomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

WOROPERFECT Wednesdays, April 5-26 – Word-Perfect word processing course for beginners offered 6:30-9:30 p.m. in Rochester, Fee: 1125. Information: 370-3120. Sponsor: Oakland Univer-

• OAKLAND CHAMBER Thursday, April 6 — Breakfast meeting of Oakland County Chamber of Commerce in Bloomfield Town-ship. Information: 644-1229.

THAINING SUCIETY Thursday, April 6 — American So-ciety for Training and Development meets in Southfield. Information: Jack Baum, 642-4767.

Diffect managements
Thursday, April 6 — Direct Mar-keting Association of Detroit meets in Southfield. Information: 258-8803.

TRAINING SOCIETY
Thursday, Appl. 1

DIRECT MARKETERS

Schools.

Controllers Conference

BEGINNING WORDPERFECT

• CHANGING JOBS Thursdays, April 6-27 — "Careers in Transition" offered 7-10 p.m. In West Bloomfield. Fee: \$85. Informa-tion: 370-3033. Sponsor: Oakland University Continuum Center.

be made at \$5,000 multiples. The bid must be made in person or

The bid must be made in person or by mail and arrive in advance of the auction. When an investor buys the T-bills, no certificate is issued. The investor's name is simply recorded in the Treasury Department's books. Most individuals make a non-com-petitive bid, meaning they will pay whatever the average market rate is at the auction. That rate will be

• FINDING A JOB Saturday, April 8 – "Successful Job Hunt Strategies" offered 9 a.m. to 4 p.m. in Bloomfield Hills. Fee: 345. Information: 370-3033. Sponsor: Oakland University Continuum Center.

. IBM PC FUNDAMENTALS Saturdays, April 8-29 — Funda-mentals of operating an IBM person-al computer offered 9 a.m. to 12:30 p.m. in Rochester, Fee: \$115, Infor-mation: 370-3120, Sponsor: Oakland University. University.

 SUCCESS STRATEGIES Mondays, April 10, 17 -- Headline of West Bioomitield will present a clars on "Strategies of Success" at 7 pm. blah days. Speakers will be Pam Eldred, Miss America of 1970 and a licensed eosmetologist, and Grace Scalla, owner of Headline Salon. 440 fee, For information, call 851-7461. Salon. \$40 851-7464.

● LOTUS 1-2-3 Taursdays, April 6-27 → "Word-Pervect (Word Processing) on the IBM-PC" offered 7-9 p.m. in Bloom-field Hills. Fee: \$75. Information: 645-5635. Sponsor: Cranbrook Schoole

 INVESTING Mondays, April 10 through May 15
"Help Your Money Make Money Invest Wisely" offered 7:30-9:30
pm. in Birmingham. Fee: 348. Information: 644-5832. Sponsor: The Com-muter Mass. munity House.

 JOB FAIR Wednesday-Thursday, April 5-6 — Michigan JobWarp Fair opens at 9 a.m. at Cobo Hall in Detroit. Spon-sor: International Programmable Controlloge Conference. • SAFE MONEY Tuesday, April 11 — "Smart and Safe Money Moves" offered 7:30-9:30 p.m. in Birmingham. Fee: \$12. Infor-mation: 644-5832. Sponsor: The Com-munity House. determined by the competitive blds Treasury, Washington D.C. 20239 made by large institutional inves- and give them the same information. tors.

tors. An OIVIDUAL can submit a competitive bid, but then he runs the risk of paying too much or being but out if the bid is too low. Source the runs of the runs of the runs of the runs of the runs. The runs of the runs o

Thomas O'llara of Bloonfield Hills welcomes your questions and comments but will answer them only through this column, Readers who send in questions on a general investment subject or on a corporation with brose investor interest and whose quesinvestor interest and whose ques-tions are used will receive a free one-peer subscription to the in-vestment magazine "Better In-vesting," For a sample copy of "Better Investing" or information about investment clubs, write To-day's investment clubs, write To-day's investment clubs, write To-day's investment clubs, write To-day's investment clubs, write To-day, Mich., 48068.

BUSINESS COMMUNICATION Thursday-Friday, April 13-14 --

Seminar on "Planning, Evaluating and Measuring Communication Pro-grams" offered in Detroit. Non-member fee: \$415. Information: Carol Hinson, 346-3773. Sponsor: Internation Association of Business Communicators.

Information for this column should be sent to the business edi shauld be sent to the business edi-tor, Observer & Eccentric News-papers, 30251 Schooleraft, Livo-nia 48150. Information must be received by Monday to be pub-lished in the Thursday issue. Pub-lication cannot be guaranteed. In-formation should contain a day-time telephone number where information can be verified. s edi.

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The third annual Greater Livonia Expo puts the shoe on the other foot. Your potential customers will come to you and all you have to do is sell. In three days you'll accomplish the equivalent of weeks of cold calling. But wait, it gets better. All this can be yours for as low as \$480!

It all sounds great and you're probably waiting for the other shoe to fall, but there are no hidden costs. Unlike other business shows, everything from your wastebasket to electrical service is free of charge to all exhibitors. In addition, there will be special events and a multimedia advertising campaign to attract decision-making members of the local business community.

So if you'd like to walk a mile in our shoes, call the Livonia Chamber of Commerce at 427-2122. Ask for Mike Cooney. We're sure he has something in your size.

Schoolcraft College Livonia, Michigan May 9 - 11, 1989

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