### datebook

JOB FAIR
 Friday, March 31 — Collegiate job
fair runs 9 a.m. to 4 p.m. in Farmington Hills. Information: Liz
Donabue, 57-3399. Sponsors: Wayne
State, Eastern Michigan universities.

PROGRAMMABLE
CONTROLLERS
Monday-Thursday, April 3-6 — International Programmable Controllers Conference held in Detrolt. Information: Tom Jadeja, 995-4440.

LOTUS 1-2-3
 Mondays, April 3-24 — "Lotus 1-2-3
 Beginner on the IBM-PC" offered 7-9 p.m. in Bloomfield Hills. Fee: 475. Information: 645-3635. Sponsor: Cranbrook Schools.

MANAGING
 SUBCONTRACTING
 Tursday, April 4 — "Managing
 Subcontractors: a Blueprint for Success" seminar offered 8:30 a.m. to
 4:30 p.m. in Southfield Fee: \$95. In Jornation: 737-4477. Sponsor: Builders Association of Southeastern
 Michigan.

● CONCENSUS BUILDING
Tuetday, April 4 — One-day workshop on building consensus with a
group offered 9 a.m. to 4 p.m. in
Southfield. Fee: \$35. Information:
338-159. Sponsors: Oakland County
Area Labor-Management Committee, Oakland University.

WRITING A PLAN
 Tuesday, April 4-11 — "Writing a
Business Plan" offered 6:30-9 p.m. in

Detroit. Fee: \$45. Information: Pamela Goelling, 577-4850. Sponsor: Wayne State University.

\*\*BEGINING COMPUTER

Thresdays, April 4-25 — "Begin-ning Computer Age" offered 7-9 pm. In Bloomfield Hills, Fee: 465. Information: 645-3635. Sponsor: Crambrook Schools.

SCHOOLS.

STATISTICAL CONTROL
Tuesdays and Wednesdays, April 4
through May 31 — Statistical quality
control workshops offered 6-9 p.m.
in Rochester. Fee: \$125. Information: 370-3120. Sponsor. Oakland University.

REAL ESTATE MANAGEMENT Wednesday, April 5 — Institute of

 dBASE III PLUS
 Wednesdays, April 5-26 -- "dBase
III Plus on the IBM-PC" offered 7-9
p.m. in Bloomfield Hills. Fee: \$75. p.m. in Bloomfield Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

Real Estate Management holds an-nual trade show in Southfield, Free. Information: Marilyn Hornfeld, 964-

BEGINNING WORD PERFECT

4522.

PERFECT
Wednesdays, April 5-26 — Wordnesdays, April 5-26 — WordPerfect word processing course for beginners offered 6:39-330 p.m. In Rochester, Fee: \$125. Information: 370-3120. Sponsor: Oakland University.

OAKLAND CHAMBER
 Thursday, April 6 — Breakfast

meeting of Oakland County Chamber of Commerce in Bloomfield Town-ship. Information: 644-1229.

TRAINING SOCIETY

Thursday, April 6 — American Society for Training and Development meets in Southfield. Information: Jack Baum, 642-4767.

DIRECT MARKETERS
 Thursday, April 6 — Direct Marketing Association of Detroit meets in Southfield. Information: 258-8803.

• LOTUS 1-2-3
Thursdays, April 6-27 — "Word-Pervect (Word Processing) on the IBM-PC" offered 7-9 p.m. in Bloom-field Hills. Fee: \$75. Information: 645-3635. Sponsor: Cranbrook Schools.

JOB FAIR
 Wednesday-Thursday, April 5-6 —
Michigan JobWarp Fair opens at 9
a.m. at Cobe Hall in Detroit. Sponsor: International Programmable
Controllers Conference.

## marketplace

Akzo Coatings Inc. of Troy ac-quired lovite and S-R Premier, both located in Chicago, Ill.

Michael Flora & Associates of Troy received eight awards in the 1989 Michigan Addy competition.

Azeo Coatings Inc. of Troy was awarded Best of Show for their Sikk-ens Woodfinish display at Showcase '88, held in Orlando, Fla.

Votrax Inc. of Troy merged with Megaphone International Inc. in San Francisco, Calif.

Bannister and Co. moved its offices to 538 Southfield Road, Birmingham.

Yaffe & Co. was awarded the advertising account for Northern Automotive Corp.'s entire 876-store chain.

Rhinoceros retained PRMi of Southfield for advertising and public relations.

Audi of America Inc. of Troy re-tained Casey Communications Man-agement Inc. of Southfield as its na-tional public relations counsel.

Kolka & Robb of West Bloomfield was selected by Unival Group of Southfield to develop and implement a marketing program for Unival's medical clinics.

ACM moved into new Troy head-quarters in time to celebrate its 20th anniversary this year. The new off-ice is at 160 W. Long Lake Road.

Marble Institute of America of Farmington was one of 33 compa-nies presented AdAwards by Pro-gressive Architecture for their ad-vertisements placed in Progressive's 1988 magazine.

Hot Melt Technologies Inc. of Ro-chester has appointed Lampe Com-munications Inc. to develop a public-ity-based sales inquiry generating program to market its line of robotic adhesive application systems. Hot Melt Technologies signed a co-mar-keting agreement with GMF Robot-less.

Thompson Advertising Produc-tions of Farmington Hills was ap-pointed advertising agency for Thompson Boat Co.

R.E. Launs Inc. Advertising, Pub-

lic Relations and Marketing moved to the Lockdale Office Plaza, 24725 W. 12 Mile, Suite 370, Southfield.

Mail Boxes Etc. USA, 12 Mile and Evergreen in Southfield, was bought by Robert Mundt.

JL Communications was hired b Healthy Options Inc. of Birminghar to provide marketing consultation.

Rochester Family Counseling Cen-ter Career/Life Planning Services is being opened, 134 W. University, Suite 321, Rochester.

Leo Adler Isuzu Truck is the Top Sales Dealer for 1988 in Isuzu's Northeast Region, District 22.

Dixon/Shappell Associates was formed by Dean L. Shappell and Marija A. Dixon. The office is at 950 E. Maple in Birmingham.

The Berline Group Inc. of Bir-mingham received a 1988 Target

OfficeMax Inc., an office supply chain, will open a store in Southfield at the corners of Southfield Road and 10 Mile.

Mastr.Soft added a Quality Assurance Module to the AIMS preventive maintenance software.

Kolon Bittker & Desmond Inc. of roy was hired by Apple Computer

Olin Corp. hired KB&D to handle advertising, marketing and public relations of its SUN brand pool and

Corrigon Moving Systems received an "Award of Excellence" by United Van Lines for significant professional achievement in handling shipments and providing high quality service.

DEC Engineering Inc. moved its

offices to 26711 Northwestern High-way, Southfield.

Arboretum Properties was named the winner of the 1988 Honorable Mention Award by the Detroit Chap-ier of Women in Communications Inc. for its planned on-site child care center at the Arboretum Office Park.

Ferraloy's St. Thomas of Troy was certified as a quality supplier by CPC Group General Motors of Cana-da under its GP-8 Part Certification Award program.

Monsanto Chemical Co. of Auburn Hills won one of 10 Showcase Awards granted annually by the Construction Association of Michi-

Focus Dynamics will handle advertising and public relations for Clinton Tile and Design in Mount Clemens and the Hampton Agency in Rochester.

Stone, August, Baker Public Rela-tions of Troy received a Silver MIRM Award from the Institute of Residential Marketing for its comprehensive communications and marketing campaign for Homeara-ma '88.

Ray D. Eisbrenner & Co. moved to larger offices at West Square Lake and Adams roads in Troy.

Ross Roy Group's headquarters in Bloomfield Hills was named one of the best designed and best construct ed buildings in the state by the Con-struction Association of Michigan.

Robert B. Aikens & Associates Inc. of Troy opened new offices in the Lindsey Centre, Suite 400, 2650 Crooks, Troy.

First Federal Savings Bank and rust opened a branch office at 1613 Livernois (at Maple) in Troy.

**ATTENTION** 

Daewoo International Corporation proudly announces from our Michigan office in Troy the introduction of our world renowned Souln SMALL CONCERT GRAND (7 Foot plus) through our exclusive Michigan denier, SMILEY BROTHERS, LOCATED AT 1010 N. HUNTER, 3 BLOCKS SOUTH OF BIG BEAVER ROAD, WHERE HUNTER JOINS WOODWARD.

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Performing on this new instrument will be JOSEPH GRANDE, well known Michigan Society Planist, He will be on duty beginning MARCH 30th THRU APRIL 4th.

MARCH 30th THRU APRIL 4th.

Prospective Steinway buyers and teachers are particularly invited.
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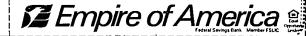
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Open a 5¼% N.O.W. Checking Account for \$1,000 or more when you apply for your H.E.L.O.C. and receive a complimentary brass door knocker for your home. Present the coupon when you apply for your H.E.L.O.C.

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