415 Vacation Rentals

FALL & WINTER GETAWAY
Sand Lake Inn, Sand Lake (near E. Tawas).
Motel units & 1, 2, 3 & 4 bedroom cottages 517-428-3533
Stoney Shores on Lake Huron, 3 bedroom cottages. 517-362-4908

HILTON HEAD ISLAND- Exclusive resort, negotiable. Golfers get away. Come see Habeco Classic Oct. 21-29. Ocean front. Dan 537-8260

SHANTY CREEK-Schuss Mountain Chalet, 4 bedroom, 2½ bath, completely redecorated, TV & VCR, with all amenities. 537-2811

SKI COLORADO, Copper Mountain, luxury 3 bedroom condo, base of ski lift. Evenings/Weekends 646-8661
Weekdays - 647-7200

420 Rooms For Rent

BLOOMFIELD Hills, furnished room/bath, lovely home, non drinking/smoking male, $350/mo. + deposit. Includes utilities & linens. 647-6823

CLAWSON: Near Oakland Mall/I-75. (7) rooms available. $250 /mo. each. Kitchen, laundry, garage. Dary, 390-2123, eves., 689-1959

W. DEARBORN - Sleeping room, bath, kitchen privileges, working adult. $75 per week plus $100 deposit. 274-1024

DEARBORN HEIGHTS- $300 per month including utilities. Female preferred. Kitchen and laundry privileges. Call after 5pm, 278-4857

FARMINGTON Hills- Straight non-smoking, mature, employed man. Kitchen privileges. Your own lineen. $270 /mo. 478-1801 or 349-4606

FARMINGTON HILLS - 3 rooms, (1) with private bath, (2) rooms share a bath. Adjacent to Orchard Ridge Campus. $200-$475/MO. includes kitchen & laundry. 471-7575

FERNDALE & SOUTHFIELD, pleasant & clean, females preferred. Centrally located. $175-$275 mo. + security. References. 537-7599

LIVONIA: Responsible person wanted to rent a room, in my 3 bedroom Ranch home. Quiet neighborhood. $85/weekly. 462-0734

LOVELY ROOM for rent, man, 40-50, good parking, good area, private bathroom & reference. $60. 522-4937

MERRIMAN/JOY RD. - Sleeping room with light kitchen privileges for employed, non-smoking, non-drinking person over 40. 425-5889

NICE ROOM in quiet home. Some house privileges. Available Oct 28. After 6pm 722-6950

N. DEARBORN Hts. room to rent to working female, kitchen privileges, $275 mo., utilities included, security & references required. 277-4878

REDFORD - nice furnished room, utilities included. $65 per week, plus 1 week security deposit. Call after 1pm 255-7079

ROCHESTER Hills, share quarters. Lovely quiet furnished room w/bath, kitchen privileges. $300/MO. complete. Immediate. 6pm, 656-8183

ROOM & BATH in Rochester home for mature person with good references. Call 852-7961

ROOM - Commerce area
Clean, furnished, kitchen privileges, utilities included. Color tv, $75. 669-8253

420 Rooms For Rent

SOUTHFIELD: Large comfortable room with kitchen & laundry facilities. Mature employed person $270/mo. Call 450-6083

SOUTHFIELD: Telegraph/12 Mile. Furnished, off-street parking. Professional gentleman, $75/wk. 356-2489

WARREN-Female, non smoker, to share with 2, $200/month/deposit, ½ utilities, 12 & Dequindre, available immediately. 263-6651

W. BLOOMFIELD - lovely room for rent, kitchen & laundry privileges. $80/wk. includes utilities. 737-8451

421 Living Quarters To Share

"A ROOMMATE SERVICE"
HOME-MATE SPECIALISTS
Featured on: "KELLY & CO." TV 7
All Ages, Tastes, Occupations, Backgrounds & Lifestyles
644-6845
30555 Southfield Rd., Southfield
ALL CITIES • SINCE 1976
PAY NO FEE
Until You See Listings of "QUALIFIED PEOPLE"
SHARE LISTINGS • 642-1620
FREE CATALOGUE
884 So. Adams, Birmingham, Mi

BIRMINGHAM - Female non-smoker, 30-40, to share 2 bedroom 1 bath flat. $362.50 plus 1/2 utilities. Available Dec. 1. 646-2670

BIRMINGHAM- Single male seeks roommate to share house. Non-smoker preferred. $375 plus utilities. Top area. 647-9185

BLOOMFIELD-TROY Male seeks professional male. Executive 3 bedroom 2 800 sq. ft. home. Luxuriously furnished, $400 mo. 642-8925

CANTON-private furnished room, includes laundry, cable TV & microwave, privileges. Close to expressways. Must be responsible. 582-6318 or after 5pm, 453-0865

CANTON - professional male wishes to share apartment. $250 includes all utilities. 721-7348

CANTON - 2 bedroom, 2 bath. Excellent location, lots of extra features, need non smoking professional. Aft. 6pm 451-7205

ELDERLY PERSON to share my home, 8 Mile & Lahser area. $300 per mo. includes everything. 535-5196

ENJOY SYLVAN LAKE. Non smoking professional to share 2 bedroom lakeside apt. $300 mo (heat included, extra). Plus half utilities. 681-6922

FARMINGTON HILLS - Share large spacious furnished 2 bedroom apartment. Heat included. $310/MO. Evenings 478-3615

FARMINGTON - 3 bedroom, 2 bath brick ranch. 25-35 professional, excellent location, must see $275 mo. + share utilities 476-6396

FEMALE, clean, non-smoking, professional to share home with same. Lake access, garage included. $325 mo. including utilities. 383-3297

FEMALE needed to share 2 bedroom Westland apartment. $215/MO. plus security deposit. 728-6887

421 Living Quarters To Share

FEMALE non smoker over 25 for Troy apartment. $252.50 + half utilities, 1½ bath & heat included. After 6pm 689-5342

FEMALE WANTED, non smoker to share 3 bedroom Southfield home. Great location. $400 includes utilities. Call before after 6pm. 443-5218

FEMALE w/1 dog to share beautiful 3 bedroom home w/spacious bedroom quarters upstairs. $250 mo. Non-smoker. 537-0100

FORTY-PLUS nonsmoker wanted to share small Garden City home. Must like large dogs. Your dog welcome. $175 mo. + share utilities. Security deposit. After 5, 425-3453

LIVONIA - looking for responsible female roommate to share clean 3 bedroom home. 7 Mile/Farmington Rd. area. 476-3540

LOOKING for clean, neat female roommate to share expenses. $250/mo. plus ½ utilities. After 9 30pm 525-9569

MALE Roommate wanted by employed part time college student. Northville 2 bedroom apartment. No drugs 348-2324 or 349-4705

MOM & JOHN GLENVO TECH son with roommate. Need Home for all a dog in Westland 326-5858

NON SMOKING Professional seeks female or male housemate. $1984 3 bedroom Bloomfield Hills home $315/MO included utilities Jim 338-6558

PROFESSIONAL non-smoking woman to share furnished lakefront home W. Bloomfield w/same $600 mo. Utilities included. 338-8224

REDFORD - Beautiful large furnished bedroom, employed mature professional. Reasonable. Security + utilities. Aft 5pm 532-7973

ROCHESTER - responsible outgoing person to share 2 bedroom, 2 bath furnished apartment $335/mo + ½ utilities & security. Immediate occupancy. After 5 30, 652-2218

ROOMATE WANTED - 2 bedroom apartment, $305 $295 security deposit. Immediate occupancy. Telegraph/Northwestern Davs 356-2253

ROOM FOR rent - young professional looking for same to share barkley house $350 per mo plus utilities. Leave msg 398-6639

ROYAL OAK, Responsible working person to share roomy home $250 / mo + ½ utilities. Security & reference. 544-2748

ROYAL OAK/Troy Female seeking employed person to share 2 bedroom apt. $300 /mo includes utilities. Available Nov 1st 549-2730

SEMI PROFESSIONAL smoker seeking roommate in quiet Westland apartment. $245 mo., heat included. Leave message 326-9832

SOUTHFIELD Furnished room, kitchen & laundry. Employed female, non smoking preferred. Call 357-0021

TROY, Male roommate, non-smoker, I-75/Rochester Rd area. $275 /mo + utilities. Trislevel, in good neighborhood. Mike 689-6328

W. NORTHWEST DETROIT, Gary Call cost, close to shopping, expressways. All utilities included, VCR cable, ADC, mom with 1 child welcome. $275 a month. $150 security deposit. Call Mary 537-7232

421 Living Quarters To Share

TROY: Non-smoking female seeking same to share 2 bedroom apt. $325 /mo. included all utilities. Call Loryn, 647-9200 or 689-1081

WANTED-3rd female roommate, 30 or older to share nice & quiet 3 bedroom home in Livonia. Must be clean, neat & like cats. $250 per month, ½ utilities. After 6, 421-2735

WESTLAND MALL area - female, 22-30 years, to share 2 bedroom apartment. $235 plus security & utilities. Call after 5pm 721-4458

W BLOOMFIELD: Share new 2 bedroom, 2 bath Condo furnished /w electric garage. Absolutely beautiful $400. + utilities. Jeff 334-4593

422 Wanted To Rent

DAND NEEDS SPACE
To Practice
Evenings & Weekends only!
Call Anytime 851-3663

BIRMINGHAM - Professional female wants a clean sleeping room with kitchen privileges. Variety of Mayor & E Maple area Call 642-1620

NEED EXTRA MONEY?
I need a garage to store antique car. Will pay in advance. Close to Birmingham. 647-9043

WANTED TO Rent or Sublease studio or one or two bedroom apartment or house in Birmingham area. Nov./Dec. thru Feb. furnished or unfurnished Days 538-7900

WORLD'S BEST TENANTS!
Professional married couple relocating from Pennsylvania desire house to rent in the Plymouth area beginning 1/1990. Quiet, non smokers with well mannered 12 yr. old dog. Ideally, we would like a small yard and garage space. We can travel ASAP. Landlord (215) 964-4247 (work) home (215) 254-8283

WORLD'S BEST TENANTS!
Professional married couple relocating from Pennsylvania desire house to rent in the Plymouth area beginning January, 1990. Quiet, non smokers with a well-mannered 12-year old dog. Ideally, we would like a small yard and garage space. We can travel ASAP to meet with you. Call (215)964-4247 Or home (215-254-8283)

424 House Sitting Serv.

Responsible, single professional male - 40's - handy man. Long or short term possible. Most areas acceptable 645-4962 Days

HOUSESITTING AVAILABLE
Responsible professional couple will care for horse, pets, etc.
References 542-9828

PROFESSIONAL woman, 30 yrs. old seeks house sitting arrangements in Oakland County, excellent references. Call Cindy McGinnis, office 358-8500

427 Foster Care

DIGNIFIED LIVING senior ladies, well established, lovely private home, personal care 24hr supervision. Licensed 625-4658

CLASSIFIED ADS GET RESULTS

427 Foster Care

INEZ'S Adult Foster Care Family, 10584 Tecumseh, Clinton Rd., Tecumseh, Mi., now has openings for men. 24 Hour Attended living care. Private rooms. Home cooked meals. All laundry & dry cleaning furnished. Day Care & Short term vacation lodging available. Beautiful country home. Kindness, always spoken here. Please call for details & accomodation rates. Evening calls please, after 6pm. 1-517-423-4389

429 Garages & Mini Storage

LARGE STORAGE
600 sq. ft - $285
9 Mile & Farmington
474-2290

432 Commercial / Retail For Rent

BIRMINGHAM - DOWNTOWN
Prime, Prime Retail
Call: 540-7060
CANTON
PRIME
RETAIL SPACE
1000-6000 sq. ft. available in new shopping center on Ford Road between Sheldon and Canton. Call Ted Phillips 981-6550

CANTON - 1000 sq. ft. in air conditioned building. 45100 Ford Rd., between Sheldon Rd. & Canton, across from Meijer Thrifty Acre. $600 per month. Net, Net, Net. Call 358-4080

DOWNTOWN
ROCHESTER
• For Lease - Retail • Office - Service • Medical 600-1200 sq. ft
335-1043

FARMINGTON HILLS
on 10 Mile Rd
between Halsted & Haggerty
RETAIL SPACE
FOR LEASE
1566 or 2600 Sq Ft
EXCELLENT EXPOSURE
CERTIFIED REALTY, INC.
471-7100

HEALTH CLUB
for lease in Troy. 6,600 sq ft on Rochester Rd
853-7376

LIVONIA
Farmington Rd., just S. of 8 Mile
MEDICAL SPACE
FOR LEASE
1080 thru 4500 Sq Ft
Beautiful Complex
Private Entrances
CERTIFIED REALTY, INC.
471-7100

SHOPPING CENTERS FOR LEASE
Bloomfield, Maple & Inkster, Rochester, Grange & King 471-4555

SMALL OFFICE
470 sq. ft., Beverly Hills,
corner of Pierce & 14 Mile
477-5000

432 Commercial / Retail For Rent

FARMINGTON HILLS, Grand River at Haggerty Rd. Excellent retail/office space. 1,250 thru 2,560 sq ft available with existing improvements. Ask for Michael 473-7020

NEW STRIP CENTER, ideal for retail outlet, wholesale supply or showroom. $5.99 sq ft. Fast growing residential community. 6700 Canton Center Rd 356-2600

PRIME RETAIL SPACE
for lease in Troy. 1700-10,200 sq. ft
On Rochester Rd., N. of big Beaver
689-7445

ROYAL OAK - for lease, prime Woodward location, office or small retail. Shown by appointment 398-6700

WAYNE DOWNTOWN
Office or Retail space, newly remodeled building. 2,400 sq. ft - will divide. Ample parking 721-7811

434 Ind. / Warehouse Lease or Sale

REDFORD - Warehouse rental 1,000 sq. ft., overhead door. $300/MO 537-4330

ROCHESTER HILLS-For lease. Industrial building, 2000 sq.ft., prime frontage on Auburn Rd. 627-6311

436 Office / Business Space

ANNOUNCING SERVICED OFFICE SPACE - Now Locations throughout The Metro Area for smaller Executive Office needs. Suites from 150 sq ft with shared telephone answering, secretarial services & conference facilities. Flexible short-term leases & growth options to conventional space
• CANTON, I-275 & Ford Rd
• FARMINGTON HILLS, N western
• TROY, Big Beaver Rd
• ANN ARBOR, S State St
Call
International Business Centers
637-2400

BEECH DALY & 6 MILE
Immediate occupancy. 1650 sq. ft. Modern office building on 6 mile rd. Below market value. 681-8088

BIRMINGHAM DOWNTOWN Prime location. 1 window office, secretarial space, copier, fax available. Please call. 644-9910 or 644-7198

BIRMINGHAM - New law office 2 offices available, receptionist, with available secretarial services. Under roof parking 540-1300

BIRMINGHAM
THE ADAMS SQUARE
110-615 sq. ft. office suites available, rates starting at $12.50/sq. ft. Rent includes air cond./cooling, heat, janitorial services & use of conference room. Phone answering & secretarial services available. Immediate occupancy 648-5900

BIRMINGHAM-Telegraph and 12½ Mile. Sublet 750 sq. ft. 3 suites include utilities. Secretarial available, full service building 258-0880

BLOOMFIELD HILLS - Contemporary single office in executive agency suite at Stonebridge complex. Furnished, receptionist, fax, copier, kitchen & conference facilities available. Call 540-7000

436 Office / Business Space

ABSOLUTELY THE FINEST LOCATION in Michigan to ensure the success of your business

The all new Maple Executive Suites located in the heart of Downtown Birmingham. Every major office necessity is now available at a price and location that surpasses all of our competition in the shared office space concept.

Why settle for a Volkswagen when you can have a Mercedes? To preview our offering, RSVP to Mary Brown
644-1540

FOR LEASE
8,000 SQ. FT.
High tech or sales and service space near I-94 and I-275. 3000 sq. ft. modern offices - 4400 sq. ft. - research, warehouse or inside parking. Immediate occupancy.
Seldon Company 961-7800

BIRMINGHAM - DOWNTOWN
700 sq ft., $800 per month.
Ample parking. FAX available
646-6680

BLOOMFIELD HILLS Office Space. We have Executive Suites to rent on a month to month or annual basis. Full-time secretarial included in monthly rent. For more info, please call Renee Krueger at 540-4095

BRAND NEW 5-OFFICE SUITE
Executive Group Offices, Inc.
LIBERTY CENTER - TROY - approximately 1200 sq. ft. Private reception area. Beautiful conference facilities & professional staff available for back-up or overload. Substantial savings through use of capital equipment already on-site including telephone system, copiers, postage meter, etc.
Contact Carol Sweeney 680-6601

CHERRY HILL between Middlebelt & Merriman. Professional building, offices to lease. 2,000 sq ft. Reasonable rent 729-1150

DOWNTOWN ROCHESTER
Office Condo for Sale
335-1043

FARMINGTON HILLS 12 Mile between Orchard Lk & Farmington Rd. 2 offices. Approximately 180 sq ft each. Utilities included 553-8840

FARMINGTON HILLS NORTH
1720 sq. ft. free standing building w/ 2 car attached garage, ideal for professional financial services.
Insurance Center lease Mr. Azar, M. E. ARDEN CO. 855-6860

FARMINGTON, long lease available. 7000 sq ft plus. Prime retail store in downtown Farmington. 40 car parking 477-1030

MANUFACTURERS REP DELIGHT
Starting from $225 including utilities. Ford Rd & Middlebelt, Garden City. Call 422-2490

LAST PRIME SPACE AT
Ford Rd. & Middlebelt
1,000 sq. ft
Call 422-2490

HOWELL 3000 sq. ft. Light Industrial/Warehouse, close to M-59 & I-96. Loading docks, office space included. Bargain Price. $3 per sq. ft. Call 517-546-5508

LATHRUP VILLAGE - 11 Mile & Southfield Rds. Approximately 500 sq. ft. of prime area office space. Call 559-9791

436 Office / Business Space

FARMINGTON HILLS
23900 Orchard Lake Road just South of 10 Mile Road
OFFICE SPACE AVAILABLE
Up to 5,465 sq. ft.
Below Market Rate
Includes everything
CERTIFIED REALTY, INC. 471-7100

GARDEN CITY
Single room office space. Starting from $250 including utilities. Ford Rd. & Middlebelt. Call 422-2490

HAZEL PARK - Private office space plus storage area. Furnished. Reasonable. Ample parking. Good location, ½ of 8 Mi. Rd. 545-9050

INKSTER - Office space available on Underground parking
• Includes all utilities
• Redecorated throughout
• Small suite available
• Professionally managed
CERTIFIED REALTY, INC.
471-7100

ROCHESTER. One room office in non-smoking PR agency suite. Copier, FAX & answering service available. $185 mo 652-7606

SOUTHFIELD - Fully furnished prime medical office space at substantially reduced rate in Northwestern/12 Mile area 553-2508

SOUTHFIELD/LATHRUP
Small office for rent. $180 per month, furnished. Secretarial services available. 557-2424

SOUTHFIELD-OFFICE/STORAGE
4007 Sq. ft./1961 sq. ft. second floor. Large North window exposure. Large executive offices, conference room, reception area. Front & side entrances. Signage on Telegraph between 9 & 10 Mi/ Immediate occupancy 356-2840

SOUTHFIELD- PRIME 1ST FLOOR suite. 2752 sq. ft with 838 sq. ft storage/receiving area. Telegraph/10 Mi. 356-2840

SOUTHFIELD PRIVACY SUITE
549 SQ. ft interior office space with skylights- $350 per mo. First month rent free- includes utilities. 10 Mi/ Telegraph. 356-2918

TROY- New individual executive office space available at excellent location. Space for private secretary. Telephone answering included. Copier & fax services provided. Call Mary for more information 649-1831

TROY OFFICE SUITES
Attractive, Maple & Crooks, 200 ft and up, short or long term. Best rates in area. 646-0700

WALLED LAKE-Oakley Park & Hagerty. Furnished office space in Professional Suite. New building. Secretarial services available. 668-1112

WEST BLOOMFIELD - 1-3 offices, sub-let from public accounting firm in newer office building. Phone system & other amenities included. Call 855-3000

W. BLOOMFIELD - Office for lease. Secretarial service & phone answering included. Good location 851-8130

1 MO. FREE RENT w/90 Day Lease
Southfield. Temporary space, 30 days to 6 mos. Professional, furnished, phones, secretarial space, conference room. Great location! 353-3100

436 Office / Business Space

PLYMOUTH AREA - Office space for rent, 1700 sq ft. total, with 8 executive offices, conference room, lobby, large office commons. For information call 8-30AM-5PM, 455-8974

PLYMOUTH
1260 sq. ft. office suite available in prestigious Plymouth Twp. Reasonable rent. 455-2900

REDFORD
DELUXE OFFICE SUITES
FOR LEASE
24350 JOY RD.
• Beautiful 2 story building with underground parking
• Includes all utilities
• Redecorated throughout
• Small suite available
• Professionally managed
CERTIFIED REALTY, INC.
471-7100

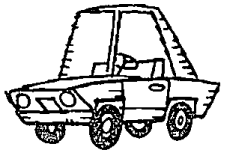
WRITE IT AND REAP!

Writing a classified ad that gets results—whether it be for real estate, employment, the personals, transportation, or merchandise— is easy if you follow the guidelines below.

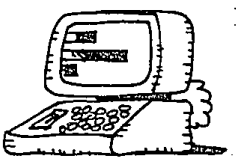
1. Give the reader specific information. Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the rewards!

2. Include the price. Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.

3. Avoid abbreviations. Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



4. Include phone number and specify hours. Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



5. Run on consecutive days. Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

Use this form to write your classified advertisement before you call...or fill it in and mail to:

The Observer & Eccentric Newspapers
36251 Schoolcraft
P.O. Box 2428
Livonia, MI 48151-0428

NAME _____ PHONE _____
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Observer & Eccentric
CLASSIFIED ADVERTISING
644-1070 Oakland County 591-0900 Wayne County 852-3222 Rochester/Rochester Hills
DEADLINES: 5 P.M. TUESDAY FOR THURSDAY EDITION / 5 P.M. FRIDAY FOR MONDAY EDITION