

## We're Proud Of Our Reputation ...You Should Be, Too. You Helped Build it.

### HISTORY OF H.A. SMITH LUMBER & SUPPLIES

It was in the spring of 1946 that Helen Smith and Bayard Tupper (sister-in-law and brother-in-law) both with vast experience in the lumber industry, opened their own lumber yard at the present location. At that time the company was called Smith-Tupper Lumber Company.

The two knew if their business was to succeed, prosper and be successful, some good fundamental business practices would have to be followed, such as: quality materials at fair prices, good service, a well balanced product line, be of service to the community and most of all, never forget, the customer is always number one.

Using this philosophy, the company has been successful and grown from the original little office and store, to what we have today, a well stocked, modern lumber yard and store, carrying a complete stock of lumber, plywood, paneling, doors, windows, hardware, paint and hundreds of other items too numerous to mention.

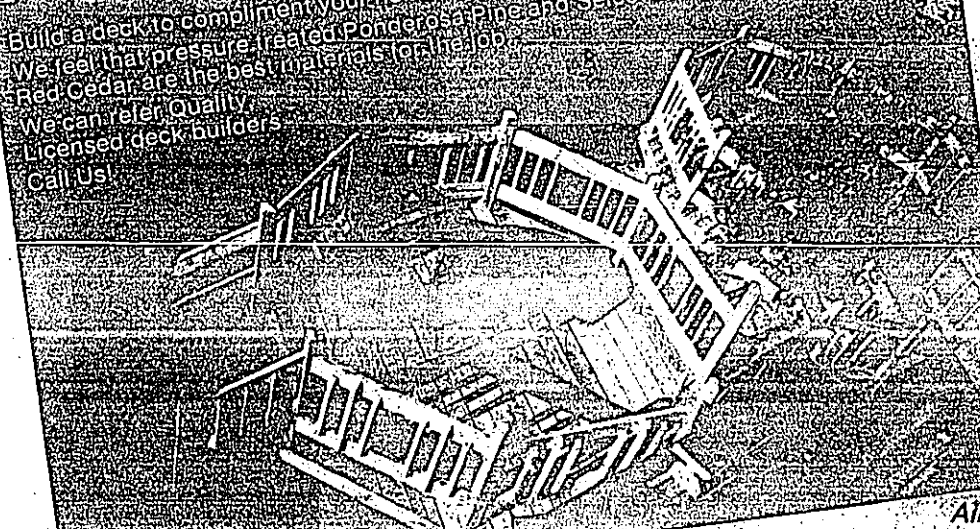
Helen Smith passed away in 1973. Bayard Tupper, although no longer with the company, continues to be an active Farmington businessman. Robert VanEvery, nephew of the founders, current owner and president of H.A. Smith Lumber has been with the company since 1946. Bob is a life-long resident of Farmington. He graduated from Farmington High School in 1945, served in the Navy in WW II, is a member of the Farmington Elks, Kiwanis Club, Exchange Club, American Legion, Chamber of Commerce and served as president of the world-wide fraternal order of lumbermen. Bob and his wife Marilyn, reside in the City of Farmington. Both give generously of their time and efforts in community projects.

If you are already a customer of Smith Lumber, we want to thank you for your past patronage and look forward to serving you often in the future. To those of you that we have not had the opportunity to serve, we want to be your lumber supplier and hope you will give us an opportunity to serve you in the very near future. Strangers are only friends we haven't met.

Sincerely,  
Robert & Marilyn VanEvery,  
Owners

**CUSTOM DECK EXPERTS**

Build a deck to compliment your home and satisfy your outdoor needs. We feel that pressure treated Ponderosa Pine and Select Deck Western Red Cedar are the best materials for the job. We can refer Quality Licensed deck builders. Call Us!



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WE WANT TO BE YOUR LUMBER SUPPLIER

H.A.  
**SMITH LUMBER**



FAMILY FOUNDED, OWNED & MANAGED SINCE 1946

**28575 Grand River Avenue near Middlebelt  
Farmington Hills 474-6610**

Where Your Business is Appreciated and Strangers Are Only Friends We Haven't Met

Hours: Monday - Friday 7:30-5:30; Saturday 8:00-4:30