eative Livir



organizing Dorothy Lehmkuhl

Q. I work for a software company, doing Q. I work for a software company, doing direct marketing as well as many sales seminars. I enjoy my work but get freutrati-ed when I see companies looking at specific needs, such as one new program, rather than seeing their bigger picturer. They often need to learn how their departments can work together better, etc. but I'm not paid to belp them in that way. What can I do?

A. In our phone convernation, we agreed that you could begin teaching team-building seminars on your own, and that joining the National Speakers Association would be an excellent way to network and learn to mar-ket yourself.

excellent way to network and learn to market yourself.

Like you, all too many people have burning messages in tem, but don't know how
to go about spreading their word. Others
have had different goals in the backs of
their heads for years, but haven't acted
upon them because they don't know how to
go about implementing their ideas. Perhaps
they want to hire a bookkeeper, be more
fastionable, make friends easter, be a beter decision maker, write a book or overcome abyness. Still others suffer miserable
cleationables because of poor communications skills but don't know where to turn for
help.

help.

At the control of the control

life, so don't be assessed to the received by the liping.

The key is to get started looking. Ask friends, relatives, business associates, consultants or coilege counselors. Check out associations in the reference section of the library. Look in the plon ne book and start calling anyone even vaguely related to what you want. If you face a bilind alley, just back out and start in another direction. Don't get

out and start in another direction. Don't get discouraged.

Outlays of mosey can also impede pet projects. It may seem that \$50 or \$1,000 is too much to spend for help. As you point out, look at the bigger picture. If your plan worn't reimburse you either financially, or if it will continue to bided you, then it is too much to spend. If you are convinced your project will repay you many times over financially, change your life dramatically or view you streat personal satis-

times over manciany, canage your me tra-matically or give you great personal satis-faction, then it could be the best investment of your life.

You obviously have what it takes to do what you want, you just have to do what it takes to get what you want.



condo queries Robert M. Melsner Melsner

Q. Our management company has recently gatten involved in our coado project and suggested that we terminate the contract with our landscaping contractor. The management company has suggested that we come up with someone else because be deen't like our landscaping contractor. There are some on the board that are concrued because we are in the middle of a two or three year contract with the landscaping contractor. We just hird the management company over the last year or so and are wondering what to do. There is a difference of opinion on the board as to whether or not we can terminate the landscaping contractor. What do we do?

iandscaping contractor. What do we do?

A. You are best advised to check out why the management company wants to terminate the landscaping contractor, particularity if you are satisfied with his work. Find out who the management company has in mind to replace it and find out whether that replacement is an affiliated company of the management company if it so, you may be getting an indication of how your management company is. Find out from your lawayer, in writing, whether or not you can even terminate your landscaping contractor before you go any ittner. If you are satisfied with your landscaping contractor bear with your landscaping contractor bear well advised to stay with him.

The management company it is not acting a performance of the contracting itself to a contracting the contracting the contracting itself to the contraction in the contraction of the contracting itself to the contraction in the contraction of t

Robert Meisner is a Birmingham attorney specializing in condominiums, real estate and corporate law. You're invited to submit topies that you would like to see discussed in this column, including questions about condominiums, by writing him in care of 30200 Telegraph Road, Suite 467, Birmingham 48010. This column provides general information and should not be construed as legal opinion.

Shredded paper good garden mulch

By Earl Aronson special writer

By Earl Aronson spocial writer

Description when they fill up landfills and clutter basements and garages. But there is a good use for old newspapers that helps bring about a more productive, weed-free garden.

A mulch of shredded newspapers conserves moisture, moderates temperatures and discourages weed growth. It can also shelter seedlings on exposed soil from sun, wind and rain. The paper generally decomposes gradually into soil-enriching hums by the end of the Season.

Newspaper strips mixed with grass elliphings soak up excess moisture to encourage an airy, open texture in compost pilles. The high-carbon newsprint rots readily in combination with the high-nitrogen elliphings, and household wastes such as fruit and vegetable peclings, egg shells, coffee grounds and tea leaves. Newspapers generally contain 75 percent ground wood pulp and 25 percent purified fiber or cellulose. Wood pulp contains the nutrients and trace elements that were in the trees originally. Newsprint ink is made from earbon black and mineral oil and is not harmful to plants or microbial soil life. Newspapers are said to be rich in carbohydrate energy and have been successfully fed to entitle by agricultural researchers at several university experiment statuling color newspaper inserts and magazines in gardens.

Newspaper abredders are available. One that reportedly quickly

Newspaper shredders are avail-able. One that reportedly quickly

weeder's guide

Aronson

silices newspapers — up to 12 thicknesses at once — into half—inch ribbons features self-sharpening circular blades. For information, write to: The Kinsman Co., River Road, Point Pleasant, PA 18950.

NEW EMPRESS APPLE: A new apple, described as "semi-firm and snappy, with good color, texture and size," has been named Empress by Cornell University's New York Agricultural Experiment Station at Genous

comen University New York Agricultural Experiment Station at Geneva.

apple, with a pedigree dating back two and a half centuries, is responted similar in appearance and some characteristics to Empire, named in 1986. However, Empress ripens a month earlier, which is "a real plus," says Dr. Roger D. Way, professor emeritus. "It means that quality New York State apples will be available to consumers well before many other varieties,"

The parents of Empress are Jonamac and the New Jersey-bred Vista Bella. Jonamac is a cross of McInlosi and Jonathan.

Way said: "Unlike many varieties that produce well every other year, Empress is an annual cropper with consistently good yield. And the apple is the product of a relative time trees per acre, thus increasing profits."

BUY A PIECE

OF THE

NO-TILL EVALUATION: Because of the severe 1938 drought, No-Till, a popular conservation method in which a new crop is planted in the residue of the previous crop, is facing increased evaluation.

"Farmers should not be in a hurry to abandon No-Till on its showing during the serious 1983 drought," said Wilson Scaling, chief of the U.S. Department of Agriculture's Soll Conservation Service.

NO-TILL EVALUATION: Because
of the severe 1988 drought, No-Till, a
sopular conservation method in
which a new crop is planted in the
residue of the previous crop, is facniceladue of the previous crop, is factiled drought conditions. He said
was too early to tell about 1989,
but field reports indicate conditions
cropping patterns, time of spring
planting and spotty rainfall."
Illinois reported that fields NoTill dor several years looked beter this season than did those in their
first or second year of No-Till.

welcomes they must be accompanied nelfaddressed





BLOCK.

Observer & Eccentric







immediate occupancy on this custom as decor throughout with specious 4 bedra firspiace, red room, large deck overloo Hills schools. \$219,500 H-42217



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