505 Help Wanted Food-Beverage

LIGHT JANITORIAL & DISHWASHING Mon - Fri, 8:30am-3pm. No evenings or weekends. Very Pleasant working conditions. Apply Mon-Fri, 2-5pm, at The Buggy Works Restaurant, the corner of 13 Mile and Orchard Lake Rd.

MANAGER - 3 yrs. food management experience. Career opportunity To $20,000 to start. 473-7210 Steven J. Greene Personnel

MARIO'S PIZZA now hiring Delivery People, part time. Pay between $5-$8 hr. Must be dependable. Apply within: 38147 Plymouth Rd at Levan

MEADOWBROOK COUNTRY CLUB BUS STAFF/WAITSTAFF

Private Club. Full/part-time. Flexible hours. Bus staff $3 plus percentage. Benefits. Apply in person 40943 W. 8 Mile Rd., Northville

MERITAGE RESTAURANT FINE DINING & BANQUET FACILITY

Looking for qualified kitchen help, wait staff, cooks, bus persons, pastry persons. Full/Part time. Full and part time. Apply in person. 6800 E. 12 Mile, Warren or call John or Jeff, 573-4472

NEW RESTAURANT & NIGHT CLUB Now taking applications for wait staff, bartenders, kitchen staff, food person & host/hostess. All shifts. Apply in person at Quincy on the Corner, 1N Saginaw, Downtown Pontiac, starting Mon. Nov 20. Opening for business early Dec. 338-7337

NIGHT BARTENDER - Full time. Experience necessary. Apply Chuck Muraro Uptown, between 2pm-4pm Mon thru Fri. 1111 W. 14 mile

NOW HIRING - bus help, cooks, host person, kitchen help. $4.50 to $5/start. Apply Bob Evans Restaurant 41190 Ford Rd. 411-375 Canton

PAPA ROMANO'S is now hiring mature individuals for Days & Nights. Inside and delivery positions available. Apply in person at 8 & Farmburgh, in Laurel Commons Call 464-1130

PIZZA COOK
Full or part time, nights. Apply in person. Leather Bottle, 20300 Farmington Rd., Livonia. 474-2420

PIZZA MAKERS
Part time or full time hours. Ideal for housewives & seniors. Good pay. Hungry Howies, 1820 S. Newburgh, Westland. 721-0600

RADISSON SUITE HOTEL is now hiring full time experienced line cooks. We offer competitive wages, growth potential & full benefits. Apply at 37529 Grand River Avenue, Farmington Hills

RESTAURANT

EL TORITO
The Fiesta Restaurant

At El Torito, the pace is quick and the environment hectic and exciting. If you're energetic and ambitious, consider the following full and part time-time opportunities.

WAITERS/WAITRESSES
BUSSERS
HOSTS/HOSTESSES
COOKS
DISHWASHERS

As the BEST Mexican Restaurant Company in the U. S., our employees enjoy the BEST benefits including:

- TOP WAGES
- Flexible Hours
- Flexible Shifts
- Medical Insurance
- Credit Union
- Food Discounts
- Paid Vacations
- Extensive Training

APPLY MON - SAT
BETWEEN 2 & 5 PM

EL TORITO
26555 Evergreen
Southfield

An Equal Opportunity Employer

SERVERS
Chuck Muraro Uptown is hiring for lunch. Please apply between 2pm-4pm. 1111 W 14 mile, Madison Hts.
An Equal Opportunity Employer

SERVERS, HOSTS, CASHIERS
Days only. LaPeet Restaurant, 14 Mile/Northwestern. Apply in person. 33010 Northwestern Hwy., W. Bloomfield

505 Help Wanted Food-Beverage

restaurant

EMBASSY SUITES HOTEL
Accepting applications for
• ALL KITCHEN POSITIONS
• BUSMAN
• FOOD RUNNERS
• BUSSERS
• BARTENDERS
• COCKTAIL SERVERS
• DISC JOCKEYS
• BANQUET SERVERS
17177 N LAUREL PARK DR.
SUITE 434
LIVONIA, MI
Apply 8am-5pm
An Equal Opportunity Employer

SERVER wanted in Redford area for high volume restaurant. Day shift experience a must. Call Denise or Garry 535-7765

STATION 885
Now hiring Wait Staff, day or night shift, full or part time. Apply within 2-5pm any day of the week. 885 Starkweather, in Plymouth's Historical Village.
459-0885

TABLE WAIT PERSON evenings only. Apply Hot Shot Saloon, 28121 Plymouth Rd., Livonia. 261-1350

WABEEK COUNTRY CLUB
4000 Clubgate Dr.
Bloomfield Hills, MI

Private country club now interviewing persons that excel for the following positions

FULL TIME WAIT PERSONS
Base hourly rate plus gratuities, benefits, meals, etc.

PART TIME WAIT PERSONS
Base hourly rate plus gratuities, meals, etc.

BUSPERSONS/
SERVICE ASSISTANTS
Accelerated hourly rate (based on individual pay) gratuities, meals. Benefits for full time

Apply in person, Wed. Thru Sun. 1 to 6 pm

WAITPERSON - Day or evening positions, flexible hours. Excellent working conditions. On The Tee Restaurant, at San Marino Golf Club, Farmington Hills 476-5193

WAIT PERSONS - Day shift Earn up to $100+ including tips (Plymouth/Northville area). Call Bob's Country Island for interview 420-7124

WAIT PERSONS
Full or part time, 11-2:30pm, 5-11:30pm. Experience needed. Great chance to learn Japanese & their culture. Great money. Apply in person. Akasaka Restaurant, 37152 Grand River, Farmington 462-2630

WAIT PERSON & Short Order Cook. Orchard Family Restaurant, W. Bloomfield. Ask for Nina 626-3722

WAITRESSES/WAITERS
Tired of being a waitress? Sick of low pay? Do you like to work with the public? Do you like to talk on the phone? Can you type? Then what are you waiting for? Come join our staff at Tradin' Times Publications. Great wages, paid vacations, major medical benefits, profit sharing & tuition reimbursement plan. Will train. Call for directions 476-7355

WAIT STAFF
day & evening shifts, full and part time. Woodcudge Tavern, Downtown Detroit 259-0578

WAIT STAFF & DISHWASHERS
Experience Days & evenings. Apply in person. Omiros Honey Island Restaurant, 23360 Farmington Road, Farmington

WAIT STAFF/HOSTESS/Bar Person needed. Full & part time. $4 an hour. Apply at: 27225 W. Warren, 278-9115

WAITSTAFF/HOST
Day or night, full or part time. Apply in person. Leather Bottle, 20300 Farmington Rd. Livonia. 474-2420

WAIT STAFF
Must have experience. Apply at Botsford Inn, 28000 Grand River, Farmington Hills

WAIT STAFF needed full & part time. Benefits and incentives. No experience necessary. Apply Mon - Fri, between 2-4pm, Flanagan's, 28555 Northwestern Hwy., Southfield

WAIT STAFF - needed full & part time, days & afternoons. Apply in person at: Big Boys, Telegraph & Maple, Bloomfield Twp.

WAITSTAFF/PART TIME
Apply in person. Bobbys Country House, 35760 5 mile, Livonia.

505 Help Wanted Food-Beverage

WAITRESS
needed for night club. Fri. & Sat nights. Ford/Telegraph Rd. Experience preferred. 278-0079

WAIT STAFF & Bus Attendants. Formal dining experience. Apply in person Wed. thru Fri between 2-4pm. Mikado Restaurant, 4222 Second Ave. Detroit, Mich

WAIT STAFF
(Day & Night)
Now accepting applications for day & night positions, full or part time. Flexible hours. Ideal for college students. Apply within D Dennison's, 27909 Orchard Lake Road, corner of 12 Mile, Farmington Hills

WAIT STAFF
Full & Part Time Positions
Immediate employment, to work in one of Southfield's loveliest restaurant complexes. Excellent working conditions. Will train. Benefits. Meals & uniforms furnished
APPLY IN PERSON
Franklin Club Apts
28301 Franklin Rd.
Southfield
353-2057

TABLE WAIT PERSON, evenings only. Apply Hot Shot Saloon, 28121 Plymouth Rd., Livonia. 261-1350

WABEEK COUNTRY CLUB
4000 Clubgate Dr.
Bloomfield Hills, MI

Come join the Buggy Works staff as a luncheon waitress. Start work at 11 am and be home before the kids are out at 3pm. You don't have to be experienced, just bring a big smile. Apply at The Buggy Works between 2-5pm. Mon-Fri. The corner of 13 Mile and Orchard Lake Rd.

506 Help Wanted Sales

ADVERTISING SALES
Excellent opportunity for outside sales in advertising with Effective Makers, a direct mail advertising company. Up to 40% commission, excellent earnings. Must be outgoing. Call 545-9920

A
BETTER HOMES
AND GARDENS
Office provides: Free Pre-licensing training to Qualified Individuals and Free Training after licensing. Call our Northville office manager
CHUCK FAST
349-1515
SCHWEITZER REAL ESTATE
BETTER HOMES AND GARDENS
21 OFFICES

ACCOUNT EXECUTIVE - for major Oakland County temporary help service. 2-3 yrs outside sales experience seeking temporary services. Excellent compensation & growth opportunity. Call Jim Peal 646-7660

ACCOUNT EXECUTIVE
Sell starter with at least 2 yrs outside sales experience to call on new and existing accounts in Western suburbs. Outside sales experience in the temporary health industry preferred. Excellent growth opportunity. Submit resume with salary requirements to ACRO Service Corporation, Laura Newstead, 17197 N. Laurel Park Dr. Suite 165, Livonia MI 48152

A GREAT PLACE TO WORK
AMBITIOUS?
CONSCIENTIOUS?
WELL GROOMED YOU?

Investigate the exciting world of real estate with
MICHIGAN'S LARGEST
REAL ESTATE COMPANY
REAL ESTATE ONE!
Complete Training Program
Call Joe Marus, Mgr
Plymouth/Canton
455-7000
Mary Ferry
Westland/Garden City
326-2000

Ambitious?
Read on. Do you like to strike up conversations? Do you like to talk on the phone to strangers? Do you feel you can help to solve problems? Are you interested in land and buildings? Call to discuss your new career! All responses in confidence 261-5080

506 Help Wanted Sales

ACCOUNT EXECUTIVE
NYSE corporation seeks individual for an aggressive sales position. Experience in micrographics preferred but will train. Compensation plan plus fringe benefits. Competitive, serious candidates reply in confidence to: Box 704, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

A MOTIVATED INDIVIDUAL Wanted for expanding Commercial Industrial Rd. Co. Vision, Ethics, personality is important. Will train. Competitive Salary. Call Jim Simmons. Send Resume To: Manager, 37646 Plymouth at Male Rd. Livonia, MI 48154

APARTMENT FURNITURE RENTAL, INC. - Needs a part time rental sales agent for suburban showroom. Experience in meeting public, good telephone skills & general office procedures required. Call for appointment between 11-4pm 358-8770

APPRAISAL TRAINEE - local office of national organization needs full time career minded individuals willing to work hard. We offer training, earn while you learn. Potential first year earnings in excess of $21,000. Call Marilyn 477-3782

APPRAISAL TRAINEE
Local office of national organization needs 4 full time career minded persons, willing to work hard. We offer training, earn while you learn. Potential first year earnings in excess of $25,000. Call 5am-8 569-1212

ARE YOU WORTHITS
Does stretching your own business with little investment of capital appeal to you? Do you have initiative, self-discipline and stability? If you answered yes to the above questions, then you may be worth a great deal. The point is, you have the chance to realize an income service only to a desire to succeed. A 180 year old financial institution would like to show you how. Send resume to Eric Almeda, PO Box 5045, Farmington Hills, MI 48333-3045

ART GALLERY - Outside sales, calling on decorators. Very high earnings. No art experience needed. Strong out side sales experience required. Mr. Patrick 644-5430

AUTO SALES
Sales experience preferred but we will train the right individuals. This is a career opportunity. Apply in person. Livonia VW Mazda, 34501 Plymouth Rd, Livonia. 425-5400

BE THE BEST!
Do you strive to be the BEST at what you do? Would you like to be trained by MICHIGAN'S LARGEST REAL ESTATE COMPANY? Potential first year earnings in excess of $25,000. Call Gus Seeger
477-1111
REAL ESTATE ONE, INC.

BRANCH MANAGER
Experienced Manager to lead a high volume office. Excellent compensation. Business confidential. EOE. Call Mr. Barnes 851-2600
REAL ESTATE ONE

BRIDAL SALES for new salon in Northville, part & full time. Send resume to 19624 Aqueduct Ct., Northville, 48167

CANVASSERS
Full & part time. Good commission. Experience preferred, but will train 255-3237

COBBIE SHOP

New, upscaled contemporary high traffic shoe store needs sales person. Experienced desired but will train right person. Generous discount available for full time. Base salary or 5% commission. See Lynn or Diane

Cobbie Shop, 12 Oaks Mall

COMPUTER SALES REP.
W. Bloomfield area, seeking inside sales representatives. A Shopping & Stock position. For sale must possess computer hardware & knowledge. Salary plus commission.
Call Ron Mills 788-3160

DAYTON HUDSON'S
FURNITURE &
ELECTRONICS SALES
If customer service & superior selling are your goals, we want to talk with you. Applications are now being accepted for full time sales consultant positions in the Furniture & Electronics area in our Dayton Hudson's Northland store. Earn top salary & enjoy our outstanding employee discount program. Please apply Mon. thru Sat. from 10:00am-5:30pm in the personnel office on the fourth level
An Equal Opportunity Employer

506 Help Wanted Sales

CAREER OPPORTUNITY
In sales & financial service industry. Must like to work with people. Some college required (Full training program). Insurance, Mutual funds, IRA, limited partnerships, disability income. Excellent income potential 3 year training available.
John Hancock Financial Services
L.F. Rothschild Financial Group
Call 9am-4, Don Kowalewski, CLU
559-0600

WORK WITH
THE BEST!
Century 21
Advantage
We are interviewing for Full Board of Realtors and an award winning office! Be aware of how successful you can be. Ask for Barbara, 528-0520

CLERK/SUPERVISOR - full time retail. Salary plus benefits. P.O. Box 840, Rochester, Mich 48063

COME GROW WITH US!
Michigan's largest waterbed retailer has openings for highly motivated professional sales people. Applicants should be career oriented and a strong desire to earn top commissions. We offer paid sick days, medical and dental benefits, paid training and advancement opportunities. Call or stop in interview. Job at Waterbed Gallery 427-9080

CORPORATE VIDEO SALES
Detroit Suburban video production co. has opening for experienced sales person. Challenging opportunity for highly motivated self starter. Compensation commensurate with experience. Send resume & salary history to Sensation Productions Inc., 27601 Schoolcraft, Livo., Livonia, 48150

COSMETIC/FRAGRANCE STORES in major malls, looking for experienced Store Managers & Manager Trainees. Salary & benefits. Great growth potential. Ask for M. Fleischer, 353-8882

DECORATOR SALES
For our Farmington Hills & Novi locations. Flexible part-time. Sale of wall covering & window treatments (Retail & In-Home sales). If you enjoy sales sizzy & energy, in turn, we will provide paid training & excellent royalty + commission structure. Call 583-2501

Desired: SALES PERSONNEL
For busy Livonia based company. Call 422-0600

EARN EXTRA $$$
FOR CHRISTMAS
If you can spare 4 hours, $5 an hour. Plus bonus. Fund raise for well known non-profit organization. Friendly atmosphere. Choose hours.
Mon.-Fri. 5:30-9:30pm and 9:30pm-12:30AM at our convenient Southfield location. Interested in experienced sales people. Teamwork approach only. Call after 11am. 350-2382

ENGINEERING
CONSULTANT
Excellent opportunity for career advancement. If you are highly motivated, proficient in communication & people skills than you meet our qualifications. We're a member of a national network

Excellent fringe benefits, profit sharing. Training provided. Send resume in confidence to

Department EE
P O Box 3279
Farmington Hills MI 48333-3279
An Equal Opportunity Employer

EXPERIENCED MENS clothing sales person, to work in tuxedo rental shop. Plymouth Middlebelt area. Livonia. Ask for Mr. D 425-7070

EXPERIENCED SALES PERSON for women's exclusive dress store. Part time, no week. References necessary. Dee or Diane 426-7010

FINANCIAL PLANNER
Expanding Farmington Hills financial planning firm seeks highly motivated individual. Minimum 2 years successful experience in brokerage, insurance or financial services. Send resume to Larry Herb, CLU, 31440 Northwestern Hwy. Ste 100, Farmington Hills, MI 48018

GANTOS - TWELVE OAKS, is looking for Part time, Full time, Retail Sales Consultants & Cashiers for the Hoodie & Jeans Department. Apply in person. Gantos, Twelve Oaks

GEORGIA'S GIFT GALLERY
Part time, Sales person wanted full & part-time personnel for sales. Clerical & Book experience & knowledge of gifts & collectibles helpful. For appointment 453-7733

INSIDE SALES representative
Manufacturer looking for sales assistant. Full-time job with benefits. Technical sales background education preferred. Send resume to Lochmar Corp., 45900 Port St., Plymouth, MI 48170

506 Help Wanted Sales

FURNITURE SALES
Person wanted experience preferred but not necessary, excellent wages + benefits. Full time position with opportunity for advancement. Call Mr. Mackie for appointment at Sagal Furniture Rental 474-3400

GLAMOUR/FASHION Industry seeking Admission Advisor to work in the exciting world of modeling & fashion school, must have sales experience, commission plus bonuses. Plymouth 455-0700

A GREAT PLACE TO WORK
We will train you & start you on a long term career. Apply in person. Classes starting Now. Call Mary or Terry, Real Estate One. 326-2000

I NEED HELP!
My business is exploding! Work at home! Work at the office! Just recruit $400-$1200 part time. $3000-$5000 full time. Call 458-6333

I NEED HELP
Work from your home! Work from an office! Just recruit $400 - $1200 a month part time. $3000 - $6000 a month full time
Start today 746-9623

INSIDE SALES/Order Desk position available with a wholesale distributor. Growing company offering excellent opportunities. We are an aggressive firm seeking highly motivated persons only. Send resume to Box 706 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd. Livonia, Michigan 48150

INSIDE SALES
Plumbing fixtures, Bath & kitchen cabinets. Apply at the Plumbery, Home Center, 2775 Haggerty Rd. N. of Pontiac Tr.

INSIDE SALES
Well established national company needs aggressive inside sales people. We offer a full benefit package. Position program. Sales experience necessary. Submit resume to LAC Sales, 30955 Northwestern Hwy., Farmington Hills, MI 48018

JEWELRY SALES PEOPLE
New Farmington Hills jewelry store needs full and part-time help. Sales experience required 642-5575

JEWELRY SALES Mature, motivated, experienced sales person for part-time Rose Jewelers, Rochester 652-2400

Like real estate?
Why not sell it?
Call Jan Grunsko 689-3309
SCHWEITZER REAL ESTATE
BETTER HOMES AND GARDENS
20 OFFICES

MAJOR RETAIL FIRM has immediate openings for part time & full time sales positions. Salary negotiable based on experience. Must have references & resume available. Call 9am-3pm for interview 545-2588
An Equal Opportunity Employer

MALL SALES - Full & Part time. Earn up to $8.00 per hour for experienced salespeople. Over 18 with excellent reputation. Call Mike or Gail, 10am to 6pm 357-5300

MATURE PERSON to work 4 days per week. Sales & stock experienced preferred but will train. Livonia 261-5220

MERCURY PAINT COMPANY

Michigan's fastest growing paint manufacturer has immediate openings. Training provided. Send resume in confidence to

Department EE
P O Box 3279
Farmington Hills MI 48333-3279
An Equal Opportunity Employer

MOTHER'S RUN shoe store, Northville, part & full time. Send resume to 19624 Aqueduct Ct., Northville, 48167

506 Help Wanted Sales

MANUFACTURER'S REP
High quality shoe/dress metal fabrication needs an aggressive Rep. Outstanding potential. Contact Jim Stewart, 937-1890

MATURE, DYNAMIC PERSON wanted for exclusive men & women's specialty boutique. Retail or Retail & computer experience preferred. We are located at the Laurel Park Place in Livonia. Call Diane for interview 462-6126

NEEDED
EXPERIENCED
TELEMARKETERS

High commission, guaranteed wage, bonuses, benefits, including medical. TAPS available
Mr. Royce 1-800-243-6555

ORIENTAL
BUSINESS
NETWORK
Expanding both locally & in Pacific rim countries. Seeking ambitious people with background in business development and some computer knowledge. Positions in the development of new national & international membership warehouse network. Excellent potential.
Call 686-3429

PART TIME students to do telephone work, eves. & weekends, good voice needed. Call between 7pm-9pm, for interview 557-8844

REAL ESTATE AGENTS
Be a part of a expanding professional office which offers a major real estate franchise & allows successful agents and opportunity to earn unlimited income without burdensome operations or paper spills. The West Bloomfield office includes full service brokerage in residential, commercial & business opportunities. Agents must be licensed & experienced. All inquiries confidential.
CENTURY 21 PREMIERE
Real Estate Co
626-8500

Real Estate Career
Ambitious?
Conscientious?
We Want You!!
We will train you and start you on a long term high income career. Call Mary Ann Grace
Farmington/Farmington Hills
851-1000
REAL ESTATE ONE

REAL ESTATE
SALES MANAGERS &
SALES ASSOCIATES
Due to faster than anticipated growth we are looking for professional, experienced, enthusiastic people who want to be part of Ann Arbor's fastest growing real estate firm. An excellent career opportunity. For details call Bob Schreiber 994-4554

RECEPTIONIST/Part time-Engineering Design firm Madison Hts in need of receptionist to work Wed & Fri. 8am-5pm. Good typing & phone skills a must. Contact Cecelia Mon., Tues or Thurs. 8am-5pm 546-6200

REDFORD AREA
NEEDED IMMEDIATELY
Individual with physical or medical problems to man our phones. Guaranteed wage, bonuses, incentive
Mr. Ryan 1-800-243-6555

RETAIL SALES
Home Health Care Store
Latinup Village, Rt 59 & 59 Mile
559-2292

RETAIL SALES HELP
Hawthorne Home Appliance & Electronics is looking for professional, friendly sales people for our Birmingham location. Highly competitive commissions plus benefits. Apply in person 1315 S. Woodward Ave., Birmingham, MI (on Woodward, just N. of 14 Mile)

sales assistant entry level no experience necessary. Mens Kitchen & Bath. Contact Jim Church, Mon. thru Fri. for interview 981-5800

SALES ASSOCIATE
Michigan's largest real estate company has openings in its Livonia/Redford Office. Call John Beahuse for a confidential interview. Training available
REAL ESTATE ONE
261-0700

SALES MANAGEMENT TRAINEE
Mr. Alan's shoes is seeking top quality, dynamic personnel to join our company and become key people with our organization. Our expansion has created openings in Birmingham, West Bloomfield and Dearborn locations for well groomed, professional goal setting men retail experience preferred but means shoes. We offer top commission versus guaranteed salary, comprehensive benefits and growth opportunities. Serious inquiries please contact Mrs. Rosen 352-8090

506 Help Wanted Sales

RETAIL SALES, Assistant Manager of sheet music department. Full time with benefits. Must be able to work evenings & Saturdays. Knowledge of music preferable. Send resume to Hartnett Music, Inc. 15630 Middlebelt, Livonia MI 48154

SALES
ARE YOU EARNING
$10,000 monthly?
If not, I can show you how
24 hr recording
680-3614

SALES
CLOSERS
ARE YOU
PRESENTLY EARNING
$75,000
A year in commissions?

If not, we have positions available now in this area for exceptional sales closers with proven track record of 3-5 years' experience who can prospect and close.

- $75,000 in commissions or more plus year-end bonus.
- Incentive program.
- No overnight travel.
- Recession/Depression proof industry with high demand.

If you are a Top Salesperson, we want to talk to you now or mail your resume to:

James F McCormick Exec VP
P O Box 7190
Columbus, OH, 43213
1-800-848-7592

SALES COORDINATOR
Farmington Hills television advertising sales company seeking coordinator to assist in handling of national cable advertising sales. This entry level position offers extraordinary training in a fast growing cable industry. Non-smoking office, benefits $14T0$15 hourly salary range
CABLE MEDIA CORP
541-5330

SALES & DELIVERY person needed for gourmet food company in Livonia 261-7210

SALES
ENTREPRENEURS
Big dollars, minimum investment, set cash to companies
Mr. Romo 1-804-736-9001

SALES MANAGER
wanted to direct electronic telephone system, division of Vitex Inc. Applicant must have sales management experience in commercial telephone systems. Salary plus commission, benefits. Call Dawn for appointment

669-5600

SALES MANAGER
The search is on for a successful managerial candidate with 5 plus years of progressive growth in OEM & after market sales. Tube fabrication or automotive components experience a definite plus. We are looking for a go-getter who is solidly behind a team concept, a complete sales person well versed in all areas from blueprints to presentations to customer message. You should work best in an informal environment & be excited by an on going challenge. Interpersonal & organizational skills will get you further than a degree with the division of a Fortune 500 company. Excellent company paid benefits package including the use of our in-plant fitness center. Send resume with salary history to Ms. L. Casey, Personnel Coordinator, PO Box #185, Hamburg, MI 48139
An Equal Opportunity Employer

SALES PERSON
For growing Birmingham printer. Full or part time. Leads provided. Send resume to 379 Hamilton Row, Birmingham, 48009

SALES PERSON NEEDED
For retail furniture store in Livonia. Full benefits. Call 474-9724

SALES PERSON WANTED
For part time position in plumbing and heating showroom. Daytime hours and train. Ask for Curt
Call 722-4170

506 Help Wanted Sales

SALES - Experience with industrial equipment to deal with industrial & contractor accounts in Michigan. Full benefits.
CELERY + CARROT LETTUCE
Send resume to Box 710, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

SALES
Experienced Telemarketer with Outside Sales capabilities as well.
Responsible for upgrading & servicing established Accounts. Printing background a Plus. Call Mon.-Fri., ask for Mr. James. 893-5318

SALES MANAGER - Wanted for fast growing exposition company. Work from our W. Bloomfield office in business-to-business sales. New markets opening. Business-to-business sales experience preferred. Ask for Mr. Carey 737-1900

SALES ORDER DESK
Near north suburban industrial process specialties distributor has opening for inside technical salesperson. Position requires at least 2 yrs college, 1 yr related employment and some computer. Good wage, fringes, incentive program. Send resume to Box 702, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

SALES REPRESENTATIVE
A progressive financial services corporation is seeking a professional with a strong sales background and history of performance. Position requires an enthusiastic, ambitious and success oriented individual

Experience in the following is of great value
• Installment Banking
• Financial Planning Sales
• Insurance Sales

Company provides extensive training for the right individual with opportunity for advancement, unlimited potential, salary plus commission.
Please forward resume to P O Box 4802?

SALES - $500-$1,000 WEEKLY
Established law enforcement publication needs fun, friendly office. Management opportunity. Closers welcome
Call Wiley 422-3377

STEEL PIPE COMPANY
In Wixom, seeks experienced person for part time, inside sales. Excellent opportunity 669-4103

A RARE OPPORTUNITY
Telephone Solicitors
Guaranteed salary + commission $30,000 easy 1 yr experience minimum. Please pros only. Call ask for Grunsko 893-3215

TELEMARKETERS/SALES REP
Full or part time. Dynamic health company seeks self starter. Send resume AIPM, 24450 Evergreen, Sv 200, Southfield, MI. 48075

TELEMARKETING
$5 an hour plus commission
Call for details
Grant 532-4066

TELEMARKETING
Result - oriented (Experience preferred but not necessary). Salespeople now being interviewed by national wholesaler distributor of sun glasses & gifts. Fun, friendly & commissions. Call Mr. Arman 341-1140

TELEMARKETING
$5.00 an hour to start plus bonuses and commission. No experience necessary. Working hours 9:30am-2pm. 13374-D Farmington Rd. Livonia 522-3773. Ext. 10

TRAVEL SALES REPRESENTATIVE
Corporate accounts, full or part time. Southfield & vicinity in depth training & sales aid free. Performance compensation, commissions & travel benefits. Call for interview 557-3570

TRUCK TIRE SALESPERSON-Experience required in retreading sales. Money to be made for aggressive salesperson. Salary & benefits commensurate with experience. Call for interview between 9-12 422-3555

WE HAVE grown from $50,000/mo to $2Million/mo in 3 years. We need people! Call 323-3974, 24 hour recorded message

507 Help Wanted Part Time

CHRISTMAS TREE lot, part time Supervisor. Weekdays. Call 455-4468

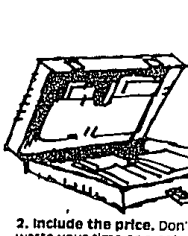
CLEANING PERSON. Light cleaning, 5 nights, 5 hr per night $6/hr N.W. Livonia Beauty Salon. Call Kathleen 478-7171

CLERICAL/PART TIME
Good phone habits, typing, light word processing $5 per hr. Downtown Birmingham 645-7053

WRITE IT AND REAP!

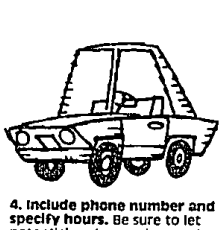
Writing a classified ad that gets results—whether it be for real estate, employment, the personals, transportation, or merchandise— is easy if you follow the guidelines below.

1. Give the reader specific information. Pretend you are someone reading the classifieds. What would you like to know about the item, service or job you are advertising? Be sure to add details such as color, size, condition, brand name, age, features and benefits. Be accurate! Don't embellish your ad with misleading information. Stick to the facts and reap the rewards!

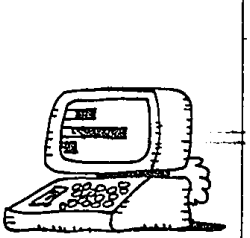


2. Include the price. Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.

3. Avoid abbreviations. Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



4. Include phone number and specify hours. Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



5. Run on consecutive days. Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

Use this form to write your classified advertisement before you call...or fill it in and mail to:

The Observer & Eccentric Newspapers
36251 Schoolcraft
P.O. Box 2428
Livonia, MI 48151-0428

NAME _____ PHONE _____
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