



Momentum for accentuating the positives

RITING ABOUT Bill Haney is like writing about Schoherazade, except that his fabulus tales are all true.

There's the story of the 9-hole golf course that intereld golfer Haney (with wife Marcy and their four young children) constructed with their bare hands.

and their four young canaucing control of the bare hands.

And his stint as director of public relations at Bendix during the "Bill and Mary" show.

How about the time he persuaded a certain exsportscaster occupying the White House to film a tribute to Detroit baseball great Charlie Gehringer?

sportseaster occupying the White House to film a tribute to Detroit baseball great Charlie Gehringer?

HANEY'S A SORT of one-man think tank, and he carries out a lot of his own ideas.

For example, when he saw that Detroit and Michigan's self-limage would benefit from a publisher who would accentuate the area's many positives, he decided to be that publisher, in his "Spare" time.

A senfor vice president a the advertising firm of Darcey, Mastus, Benton and Bowles, the indefatigable Haney spends a lot of time on the road. Last month, for example, he was in London, New York, California, and New Mexico.

"Chicago, Miami, New York, other cities, all have positive images of themselves." says the West Bloomfield resident. "They recognize interesting people who contribute to their city's color and culture. Detroit needs positive stories about the exciting, accomplished people who live here."

"It seemed to me that the 4.4 million people in the Detroit metropolitian area needed and deserved and would support a book publisher that would focus on the community. New York publishers aren't interested in a run of 4.000, in a three that a quality book, focusing on the community of the properties of the publisher."

Haney's first few titles reflected his Interest in sports.

"Pigeons, Bloody Noses, and Little Skinry Kids," written by Jeff Mortimer told the story of Wolverine basketball.

IN 1984, HANEY convinced Tiger sportseaster

IN 1984, HANEY convinced Tiger sportseaster Ernie Harwell to write "Tuned to Baseball." "Ernie wrote every word himself." Insists Haney. "I gave him an outline and told him to write 10 pages a day, and he did. I just showed him what volee to use. Ernie's a friend of his readers: they've been listening to him for 33-40 years, and they know what he sounds like. Not many people know it, but Ernie has written and published over 200 songs, so it was easy for him to flath "volee" and maintain it throughout the book."
"There's no room for error in a book. The wrong type, wrong volee, wrong title, wrong price — it just

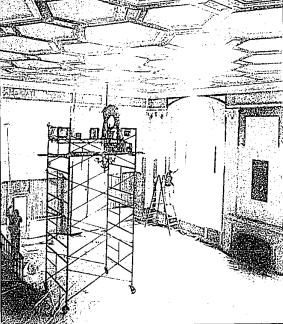
type, wrong voice, wrong title, wrong price — it just won't sell."

type, wrong voice, wrong title, wrong price — it just won't sell."

Harwell Ians recognized the voice. "Yuned to Baseball" has sold 70,000 copies since 1985; the paperbock edition just went into its seventh printing. It's Michigan's No. 1 bets steller. Acting on a hunch that Michigan State would go to the Rose Bowl, Haney got Lynn Henning to write "Spartan Seasons" in 1987. His hunch paid off, and the book sold 7,000 copies the first two weeks after publication!

Don't think that Haney got into publishing on a whim. He's been involved in publishing for almost 22 years, including several years as associate managing director of the University of Michigan Press. Alt told, he has published 242 books, either for U of M, or under his own imprint.

IN HIS OFFICE at DMB&B, Hancy displays "A Travel Guide to the Great Lakes Shoreline" which he produced for U-M Press in the 70s. It's still in print. He says with satisfaction. He tells of asking his friend George Periot to read the three volumes for errors and suggestions. "Poor George had such bad eyes. He read the whole thing with a giant magnifying glass. But he did it!" "So what," you're wondering, "does a publisher do? Contrary to popular opinion, a publisher does not print books. Nor does he write them.



SHARON LettlEUX/staff photographer

The year 1927 was a good one for architecture in Detroit. Several exciting new buildings went up, Including the Detroit Institute of Arts, Olympia Stadium, and the Maccabees Building on Woodward.
And, on Bagley and Third, the Detroit Leland Hotel joined its opulent other sister—both were designed by the Rapp Bros. of Chicago—the Michigan Theater.
It was the same year that Babe Ruth hit 60 home runs and Clara Bow officially became the 'It' girl.

An overview of the Leland lobby restoration.

home runs and Clara Bow oriticially became the "1t" girl. Is a lifetime away, however, and, with buildings as with people, time often creates more wounds than it beats. The Olympia lass, too more, the Macca-bees has seen better as met a lifetime with the lifetime as met a lafe worse than death.

Theater has met a fate werse than death.

BUT THE DIA, thank goodness, is better
than ever. And the Detroit Leland is gearing up
to make a glamorous comeback under the
aegis of Ramada Inns.

The Italian Renaissance-style building has
never been abandoned to the elements, like too
many of its neighbors. As the Leland House, it
has been an apartment hotel for the last couple
of decades. There's a busy coffee shop that still

serves sundaes in old-fashloned tullp-shaped glass dishes and one of the four ballrooms has metamorphized into the City Club, a popular hangout for young people. Which is not to say that everything is in mint condition.

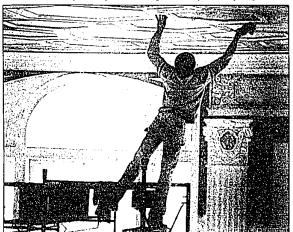
Which is not to say that everything is in mun-condition.

"The Hotel was "spruced up" in the "50s," says manager Mike Higgins ruefully. "The rose marble floors in the expansive lobby were cov-red with turquoise, yellow and blue carpeting. Turquoise paint was liberally applied to archi-tectural details, including the classic brase chandeliers in the lobby, and anything that wasn't brightened up' with turquoise was 'toned down' with white."

White raint still covers the elegant brass

white paint still covers the elegant brass clock in the elevator area, the graceful brass-and-wood railing around the charming balosy overlooking the lobby and the several ornate brass grills. Some of these items, such as the chandellers, can be dipped to remove the offending paint, but most require a paintstaying application of patience, skill and elbow grease.

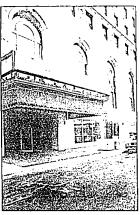
WHICH BRINGS us to the heroes of this story. The \$3.5 million funding from the Detroit Development Authority was essential to the project, but somebody had to get to work with a toothbrush and a nut pick to clean those grills. Somebody had to scrape the glue off the



A fearless Robert Sadler works on the ceiling.

Leland House

A glorious comeback



SHARON LeMIEUX/staff photograp

marble floor. Enter Andy Bouchard and his intrepid band of eight craftsmen.

"This is the best crew I've ever had." Said
Bouchard. whose Birmingham-based A.C.
Bouchard Co. specializes in restoration work.
They're a mixed bunch. One is a licensed
mechanic from up north who just likes the
work. Two are from an area drug rehab clinic.
My foreman, Rich Bohr, has been with me for
eight years.

"Bob Wagner just walked in one day ansaid he wanted to learn the work. He's been
applying gold to pilaster details with a Q-Tip.
He's got the steadlest hand I've ever seen.

"To do this work takes patience and skill—
some have the aptitude, some don't. So fer I've
been lucky. The whole crew is personally insolved in this project — they take pride in seeing the place come to Ille."

As Bouchard talks, the Iearless Robert
Sadler stands on a two-story wheeled platform.
Stretching to cover the colfered ceiling with
"antique taupe" paint preserted by project
designer Terry Ellis, of Barbara Kopitt Design
Associates.

Associates.

SADLER APPLIES the paint to a small area and then "rags" it, taking a piece of cloth and dabbing at the wet paint for effect. Ragging Isn't an exact science and it's difficult to judge the effect from close up. Sometimes an area will need to be wiped clean, repainted and re-ragged. When the effect is just right, thy amounts of gold paint highlight ceiling details. The transformation is truly magnificent, but this isn't a fobt that provides instant gratification.

Like everyone else involved in the project, Ellis is bubbling with enthustasm. "It's a designer's dream to have the opportunity to refurbish a supurb architectural interior such as

Please turn to Page 2



Raised details of plaster are painted gold with a cotton swab.

Please lurn to Page 2