## 506 Help Wanted Sales

A BETTER HOMES AND GARDENS

Office provides FREE PRE-LICENSE training to Qualified Individuals and FREE TRAINING after licensing. Call our NORTHVILLE office manager,
CHUCK FAST
349-1515
SCHWEITZER REAL ESTATE
BETTER HOMES AND GARDENS
21 OFFICES

## 506 Help Wanted Sales

ALL RETIREES EARN while you learn. Flexible hours Redford/Livonia area Contact Jim Greene 532-3513

ARE YOU COMPETITIVE? Looking for a challenging and rewarding career in real estate? At ERA COUNTRY FLOOD we offer a "FREE" pre-license class, on the job training, 100% commission program. Call for a confidential interview. Ask for Kathy Smith, 348-8767, Wayne County, Off- Barb Walsh-ord, 474-3303, Oakland County
*Equal opportunity employer

## 506 Help Wanted Sales

ASPHALT PAVING
Sales Estimator.
Experienced, part time work
Call, 474-6662

ARE YOU A "NATURAL"
The people who succeed in the real estate profession must have
* A "Day is the limit" mentality
* Problem solving ability
* A desire to provide extraordinary service
* A love of people and new situations
* Ambition and dedication

If you have these qualities you may be a 'Natural' for the real estate profession
NOW YOU NEED TRAINING!
Real Estate One's copyrighted training program combines formal classroom education with individualized instruction and timely seminars. Call for a confidential interview
Roxanne Walsh
Bloomfield Hills Office
644-4700
Real Estate One

## 506 Help Wanted Sales

ATTENTION
EXPERIENCED SALES AGENTS
Established & condominium expects. Reach your highest earnings potential & become part of a winning team. Call for confidential interview.
Fran Mersky
West Thornblad
681-5700
REAL ESTATE ONE

AUTOMOTIVE SALES
Position available at Honda sales representative for multi-franchised, import/domestic, suburban dealer. Qualified candidates must be aggressive, self-motivated and dependable, with sales experience interested in working an established firm, offering excellent benefits and promotional opportunities? Contact Rick Roberts, Tamaroff Honda, for an appointment 353-1300 ext 314

BE THE BEST!
Do you strive to be the BEST at what you do? Would you like to be trained by MICHIGAN'S LARGEST REAL ESTATE COMPANY? Potential first year earnings in excess of $25,000. Call Gus Seeger
477-1111
REAL ESTATE ONE, INC.

## 506 Help Wanted Sales

WANTED: Account Representative 3 years experience. Automotive background a must. Machine shop, injection molding, stamping, testing & engineering knowledge a plus. Salary, benefits & bonuses. Send resume to P. O. Box 730, Plymouth, MI 48170, Attn: Mr. M. Hartler

ALVIN'S
Fashion specialty store seeking experienced Salespersons. Prefer future, fashion conscious individuals. Apply in person Birmingham, 249 Pierce St.

AMBITIOUS, EXPERIENCED Salesperson for boutique fine jewelry store in Southfield area. Benefits available. Resume and references to: Box 270 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

"APPRENTICE TRAINEE"
Local office of National Organization needs (3) full-time career minded individuals willing to work hard. We offer Trainer Earn-While-You-Learn, choice of schedule, Potential 1st year earnings in excess of $32,000. CALL RICK HACKER 476-7006

Attention Homemakers - Contempo Fashion Jewelry looking for fashion minded individuals to work part time, mission. No investment. 525-0178

ATTENTION men & women, weekend and evenings available in major retail store. Good pay & training. Mr. Maynard 375-2360

AUTO SALES
The west sides fastest growing Dodge dealer is looking for energetic, self-motivated individuals for its new car department. Pleasant working conditions and great benefits. No experience necessary, will train the right person. For appointment call 525-1000 ask for new car manager
Bruce Campbell Dodge
14875 Telegraph Rd
Redford

BRANCH MANAGER
Experienced Manager to lead a high volume office. Excellent compensation package. Please contact EDE Call Mr. Bartlett, 851-2600
EDE REAL ESTATE ONE

BUSINESS SYSTEMS - $60,000
Aggressive, assertive self-starter, but understand? Have worked yourself to a Region but sick of living from payday to payday? Let my client company show you an opportunity to earn $60,000 +, base $15-$25K plus commission of up to $40,000 per year for a package of $60,000 +. Start earning "big bucks" today. All fees employer paid. Professional search firm.
Bob Sayer
INTL SEARCH CONSULTANTS
34705 W 12 Mile, Ste 343
Farmington Hills, MI. 48331
(313) 553-3350

CAD/CAM SALES ENGINEER
needed to demonstrate CNC package. Salary plus commission. Send resume to: CNC Technologies, PO Box 2120, Farmington Hills, 48333

CANVASSER
for 31 year old home improvement company. $400 per week.
Call Mr. Elias 341-6595

CAN YOU SELL? DO YOU THINK YOU CAN SELL? If so - we have an opening in the sales field & will train you to be a cemetery consultant for cemetery on Livonia. No travel, but car necessary. Your only investment is your time.
For interview call George 522-2200

CAREER NIGHT
Change your life in 1990, consider a career in Real Estate. Earn what you're worth, work independently. Come to our Career Night to find out how Century 21 can help you get started.
WHEN: Thursday, Feb. 8, 7PM
WHERE: 17122 Farmington Rd - Livonia Northeast corner of Six Mile
Offices in Farmington Hills, Southfield, Livonia and Redford.
Call BONNIE DAVID at CENTURY 21 Today 855-2000

CAREER NIGHT
FEB. 15 & FEB. 22 - 7-9PM
Looking for a new career?
Looking for unlimited income?
Invest 2 hrs. of your time, to find out all about the #1 system in real estate - CENTURY 21, Limited seating. Call for reservations
Licensed agents welcome
Ask for Jack Lucas or Mike Orr
525-7900
Century 21 - Castree
1612 Middlebelt - Garden City

CAREER SELLING
I need a sales associate with a proven record of outstanding sales experience. Elegant products, national company... experience, bonus & salary. Resumes only to 19718 Farmington Rd., Livonia, MI. 48154

CENTURY 21
Hartford South, Inc.
PUT #1
TO WORK FOR YOU
Ask about free pre-license training (small material charge). Full time training on staff. Inquire about 100% commission for experienced agents
CAN THE
PROVEN PROFESSIONAL
BILL AMICI
261-4200

## 506 Help Wanted Sales

CAREER NIGHT
If you ever thought it was time for a career change, this could be YOUR YEAR! Independence, recognition and prosperity are just a few benefits that could be in store for you!
WHEN: Thursday, Feb. 15 at 7pm
WHERE: 28544 Orchard Lake Rd
Suite 130, Farmington Hills.
Between 12 & 13 Mile - East side of street
Call Bonnie David at
CENTURY 21 Today 855-2000
Offices in Farmington Hills, Southfield, Livonia and Redford. Ask About Our Buyer Seminar.

CAR PHONES
Salaried positions calling on businesses renting & selling cellular phones. This is a long term career position for ambitious men & women who want a salaried position with a good company. Salary up to $57,000 per year plus bonuses paid.
355-3737
ALLSTATE CELLULAR

CASHIER - STOCK PERSON, full & part time positions available for Harlee Day & evening hrs. Apply Livonia & More, Wonderland Mall, Livonia

WORK WITH THE BEST!
Century 21
Advantage
We are members of the Board of Realtors and an award winning office! Be aware of how successful you can be. Ask for Barbara, 528-0920

CHILDRENS SHOE SALES
Downtown Farmington. Full or part time Days hours, 10-6 Fri., 10-8 Sun., noon-5
476-7611

CHINA & GIFT Sales Person
Hessons on Beaver Mall is looking for homemakers & other motivated persons to fill full & part time positions. Competitive pay plus benefits. Apply in person only

CLERICAL
SALES ASSISTANT
Growing company looking for polished energetic person with a great personality. Must enjoy phone work. Opportunity to advance into outside sales Call 771-3210

COMMERCIAL INDUSTRIAL Real Estate Sales. Learn how to make money & build for the future. Experienced or will train licensed agent. Call Bill O'Reiley, O'RILLEY REALTY 689-6844

COMPUTER SALES
Office in Farmington Hills seeks self-motivated high energy experienced sales professionals with ability to close. Candidates will market new & used IBM products. This is an inside sales position with an established customer base. $24,000 plus commission. Dis-amp Computer Sales.
553-4510

COMPUTER SALES
Additional sales representative now being hired for computer sales organization. Become successful with a leader in the computer sales industry. Competitive compensation and benefit program includes: Hospitalization, dental, vacation, profit sharing and more. Ideal candidate will be self motivated and seeking opportunity for individual growth. Computer sales background preferred. Immediate openings. Please send resume, with salary history to:
Micologic Computer Center
P O Box 4474
TROY, MI 48099

COPIER & FAX
Starting an Outside Sales Dept. We sell outstanding Copiers & Fax products: Sharp, Mita, Ricoh ... in the Metro area. We need self-successful, hardworking, result-oriented people to sell these products in this great Marketing area. Excellent compensation & benefits.
SALES MANAGEMENT OPPORTUNITIES
For Confidential Interview call JIM HERWARTH, 455-5780

CORPORATE SALES
Travel industry. Training & sales aids free. Benefits available. Qualified
537-5570

COSMETIC SALES
Apply in person at the Carol Lane store. Sat., Feb 10 between 11:00am-3:00pm

CREATIVE DECORATING CENTER
has immediate openings for mature sales persons. Part time & full time positions are available at 2 locations
Livonia 578-4980
Dearborn 277-4355

DIRECT SALES PEOPLE
No more 50-50 split deals
No more house deals
Qualified appointments
Product every household must have
Company training & benefits
Triple A Dun & Bradstreet rated
Commission to 15% paid weekly
Interviews Mon. & Tues.
Call Mr. Wilson for appt.
761-5809

DO YOU ENJOY helping people create a beautiful home, if so "This End Up" is looking for mature, enthusiastic and friendly folks to work part-time. Please call for an appointment: 348-9424

EARN TOP COMMISSION
Waterford Bakery, Michigan's largest waterbed retailer, is currently looking for professional, career oriented sales persons. Applicants should be highly motivated and have sales experience. We offer medical & dental benefits, paid vacation, paid training and advancement opportunities. To set up an interview, call Bob at 477-9080

FREE YOUR FAVORITE PRODUCTS when you start taking orders from friends, relatives and co-workers. Call 525-1782

GANTOS ... where Fashion becomes a Career Opportunity has part-time Sales & Cashier positions open. Day & evening hours available. Apply in person. GANTOS, Wonderland Mall

## 506 Help Wanted Sales

EARN $40,000 +
Replacement window company is looking for highly motivated sales reps to work preset leads in the home. Highest possible commissions paid and training is provided. For an interview call John, 532-4500

EXPERIENCED Sales Person wanted for Farmington Hills office. Help Decorating Center recent decorators & franchise owners. Income 1st $60,000, 90% sales to women.
855-8640

EXPERIENCED TELEMARKETER
For water treatment system. Full time. Clearbrook of Michigan
Call 478-1710 or 347-0023

FURNITURE SALES
experienced or new, $224K, to start, paid vacation plus benefits, bonus, 5 day week. Apply in person, interviews By Gardner, 35373 Plymouth Rd., Livonia. Ask for Bob

GLAMOUR FASHION - Industry seeking Admission Advisor to work in the exciting world of modeling & fashion school, must have sales experience, commission plus bonus. Plymouth - 455-0700 Troy 583-2097

-GOOD SALESPEOPLE-
aren't born, they learn to be that way. With integrity and desire you can learn too! We will help you develop knowledge of product and long term business contacts. Our 66th year handling "Everything from the Ground up". Call for confidential interview. Resume required 261-5080
Thompson-Brown

A GREAT PLACE TO WORK
We will train you & start you on a long term, high income career. Classes starting Now. Call Marty or Terry, Real Estate One, 326-2000

GUARANTEED $8 PER HR
Phones sales. 3-9pm. No experienced necessary. Call 524-6702

HELP WANTED SALES
Part-time Salesperson wanted for Sat & Sun at prestigious complex in Lake Orion. Take your license out of escrow and earn money be productive your license with. Ralph Manuel Associates Call Frank at 645-0020.

HIGHLY MOTIVATED SALES PERSON for corporate Art Sales Art background required. Art Expressport, Inc 649-3380

INDUSTRIAL SUPPLY CO has positions available in telephone sales and warehousing. Experience in cutting tools, abrasives and precision instruments preferred. Excellent Benefits. Call 755-7770, ext. 280 Or send resume to Sales Manager, PO Box 987, Warren MI. 48090

I NEED HELP!
Business Exploding. Part/Full time. Earn $400-$6000/mo. Homemakers also needed 746-9627

INSIDE SALES
NO COLD CALLING
Expanding Marketing Co. is looking for money motivated sales professionals with sales/phone experience. 35-50 calls per day, per sales person. Full/part time, must be flexible to work 10 & 2 pm. Base plus commission. Only the best need apply. Call 948-9818

INSIDE SALES
Well established natural food company needs aggressive inside sales people. We offer a salary and commission program. Sales experience is necessary. Submit resume to LAC Sales, 30933 Northwestern Highway, Farmington Hills, MI. 48018

JEWELRY SALES
mature person, full time position, experienced, benefits. Ross Jewelers Rochester 652-2400

LAMINATE CABINET SHOP needs sales person for custom furniture kitchens and baths in commercial and residential. 421-3322

LIFE/HEALTH AGENTS
Established career agency expanding. Need 2 associates to handle business leads. Top flight products, excellent compensation and benefits. Office and secretarial provided. Experienced agents and train qualified candidates. Louis Gautman,
855-0080

LOVE TOYS, KIDS & RETAIL?
Full time sales position available in Birmingham. Call after 7pm.
647-7588

MANAGER
Expanding company is currently seeking crew managers throughout the metropolitan Detroit area. Candidates should be self-starters, highly motivated people who work well with teenagers. You'll also need a van and a good driving record

Unlimited earning potential and promotion opportunity. $600 per week draw against commission after an extensive and complete training program! To find out more about this exciting position, call now!
261-8868

PART TIME HELP needed for days, possible evenings in Wonderland Mall. Call Debbie or Chris at 261-1818

PHONE SALES
Now hiring for our Livonia office, calling our customers, good English, telemarketing experience helpful, full & part time with company benefits. Apply in person 9am - 5pm.
THE RICH PLAN
34441 5 Mile at Gill Rd.

PUT YOUR MOUTH WHERE THE MONEY IS!
Find out why today's hottest sales opportunity is with Metagram Americal! Come grow with us - we're expanding rapidly! Complete training. Guaranteed income Plan, business-to-business selling. Call for interview at 313/462-6300
Ask for Kim Jones
Position will be filled this week!

Real Estate Career
Anybody?
Conscientious?
We Want You!!!
We will train you and start you on a long term high income career. Call
Mary Ann Drew
Farmington/Farmington Hills
851-1900
REAL ESTATE ONE

## 506 Help Wanted Sales

MAKE more money, full or part time. Mentrionem to sell our Profitable line of Calendars. Pens. Advertising Gifts to Business Firms in your business area. Weekly Commissions. Set own hours. Prompt, Friendly Service from 81yr old AAA-1 Company. No investment. Collections. Previous sales experience not required. Write Kevin Peska, Newton Mfg. Co. Dept. J15925, Newton, Iowa 50208 515-792-4121

ORIENTAL BUSINESS NETWORK
Expanding both locally & in Pacific Rim countries. Seeking ambitious people with background in business, management & sales for immediate openings in national & international membership warehouse network. Full & Part time.
Call: 680-3422

PART TIME
Retail Merchandisers
Novi, Brighton and Walled Lake areas
Want a part time sales position that offers flexibility and fulfillment?
You just found it -- at Hershey!
As a Retail Merchandiser you'll sell and merchandise our products, work with store management to establish backstock and merchandise position and eliminate out-of-stocks.
To qualify you'll need
• An interest in sales
• Strong communications skills
• Reliable transportation with adequate insurance
• A valid driver's license
• Ability to work 20 hours/week
Want to find out more about this "sweet deal"? Send a letter, or Resume and application to Hershey Chocolate U.S.A., 20600 Eureka Road, Suite 513, Taylor, MI 48180
(Candidates in which we are interested will be contacted within 10 days)
An equal opportunity employer M/F. Women and Minorities are encouraged to apply
Hershey Chocolate U.S.A.

POLLUTION CONTROL Growth industry of 90s. Water & Air Filtration Products. Sell Themselves! 33% - 50% Profit Margin. 477-6280

PRINTING SALE
Printing firm in Rochester area has an excellent opportunity for an experienced Printing Sales Person, who prefers inside sales over pushy sales. Call 653-7125

REAL ESTATE OPPORTUNITY
Openings available for confident people willing to earn while learning. We will teach you the real estate business and get you started on the road to success? Call TOM or JIM
COLDWELL BANKER
462-1811

Real Estate Pre-License
FEBRUARY CLASSES
Daytime 8-5pm for 1 week
Starts Feb 12
Evening 6pm-10pm for 5 weeks
Starts Feb 12
Our students enjoy a very high success rate & we offer a money back guarantee!
Mich. Inst. of Real Estate, Livonia
Call 1-800-336-5788 or 422-6200

Relocation Director
to establish relocation department of progressive real estate office. Great potential in one of the hottest growth areas
Contact Dianne Seeley for confidential interview
788-0400
Grand Realty Group
788-0400

Remerica Real Estate
Sales, why not join the largest company in Plymouth with 3 locations, TV & color print advertising. Full time secretarial help during all office hours. High visibility locations with great walk-in traffic means more money in your pocket. We pay 75% commission plan, no hidden costs!!!
JOIN THE REMERICA REVOLUTION
Call
Doug Courtney...420-3400
Tim Reilly...459-6222
Remerica
HOMETOWN REALTORS

RETAIL-Boulevard Bridal, Michigan's largest bridal retailer is looking for experienced retail people. We have current openings in the following departments at various locations and levels: Sales/bridal consultants, cashiers/customer relations and management. We offer competitive wages with flexible schedules. Please call Monica at 642-4110

RETAIL SALES
Exercise equipment in Novi store. Sales experience desired. Hourly plus commission. 420-0342

RETAIL SALES HELP
Full or part time people for retail sales. Opportunity for $200-$300/week. Part time, $400-$600/week full time. Experience helpful, but not mandatory. Start immediately:
LIVONIA area 525-8285
PONTIAC area 681-1415

SALES HELP WANTED-gift dept Sherwood Studios, West Bloomfield store. full or part time $5/hr. Apply in person or phone Brenda 334-9080

SALES - JOIN A WINNING TEAM
An excellent opportunity in a recession proof industry is open for the right person in our sales department. We offer excellent commissions, complete paid training program, auto allowance, excellent sales area, no over night travel. We are looking for self motivated, honest, aggressive individuals with a genuine desire to succeed. Prior sales experience a plus, good driving record essential. For personal interview apply in person between 10am-5pm at: Orkin Pest Control, 35812 W. Michigan Ave., Wayne, MI.

SALES MANAGER - To $40,000 to start. 4 yrs. territory sales management experience required. 473-7210
Steven J. Greene Personnel

SALES/MARKETING REP: To $30K + bs. +/-. Protected area. Benefits, salary + commission. 473-7210
Steven J. Greene Personnel

SALES/MARKETING PRO
Reliable self-starter to sell printing and graphics. Can lead to management position and responsibilities. Candidates will have proven track record and be able to close without supervision. Salary plus commission and bonus program. Send resumes to Sales Manager, 9200 Telegraph, Redford, MI. 48239.

SALES PEOPLE
Full or part time evenings. Experience in lawn care preferred. Excellent pay & benefits. 353-7788

SALES PERSON - experienced in new construction with builders sales license to sell in new subdivision in W. Bloomfield. Ask for Rodney.
SSR Building 855-4110

## 506 Help Wanted Sales

ROZ & SHERM SHOE SALES:
Full time experienced, self-motivated individual with strong background in sales. High fashion shoe experience a plus. Good sales ability including Blue Cross & dental. No evenings or Sundays. Excellent opportunity for right person
Call Sherm, 855-8855

Sales Assistant in new home construction 2-4 days per week 10-5pm
Call Colette at
851-9940
for more information

SALES CLERK
If you can make a long term commitment & be interacting with people this is the assignment for you. Position is working for a company in Novi. Hours 9:45am - 6:15pm or 1pm - 8:30pm. Also weekend work. Possible temp to perm
Call ETD Temporary Service
425-5220

SALESPERSON for exclusive Birmingham mens specialty store. Experienced Sharp, well groomed expert opportunity for appointment Mon-Fri. 10am-5pm 642-0466

SALESPERSON
For Card & Gift Hallmark Store 37033 Grand River Near Halsted Farmington 478-3571

SALES PERSON
Industrial equipment sales. Mechanical aptitude. Assigned local territory after training. Must be self motivated and willing to learn products offered. Good opportunity for proper person. Send resume to Forklift Sales, P. O. Box 431 Southfield, MI 48037

SALESPERSON
To fill a position in entry level department or have experience in interior decorating. Commission. Guaranteed salary. Benefits. 352-8820

SALESPERSON WANTED - Leading vehicle center needs experienced sales rep. Redford. Ask for Steve American Van 255-4224

SALES POSITION for manufacturers rep firm. Part time/Full time. Must have Blue Print Calls, architectural calls, construction, blueprint takeoffs, quotations. Self starter only. Please send complete resume to Box 282, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

SALES POSITION available. Mature person. Hours 10am-4pm Mon-Fri. Apply at: Country Comfort Suits, 37629 Five Mile at Newburgh

SALES REP needed with contacts to help our company find accounts. Excellent commission. Company does assembly, packaging, screen and pad printing, sorting, inspection, etc. Call Jim Mon-Fri, 9am-5pm 853-0626

SALES REPRESENTATIVE NEEDED
Join one of America's fastest growing industries! Gift involved in the development and competition of outside sales.
Nationally known, temporary help service is looking qualified individuals. Must have 2 years sales or sales experience. Temporary help industry experience a definite plus.
We are looking for a highly motivated, self starter to work with established territories and generate new accounts. Full benefit package, with expense account and base salary plus commissions. Send resumes to:
Personnel
17200 W. 10 Mile
Suite 103
Southfield, MI. 48075

SALES REPRESENTATIVES
opportunity available with existing new chocolate distributor. Resume Box #734 Northville, MI 48167

SALES REPRESENTATIVE
Seeking the chocolate distributor. Resume Box #734 Northville, MI 48167

SALES REPRESENTATIVE
BRANCH COORDINATOR
National staffing organization seeks experienced outside sales person for Livonia area. Advanced education & plus. Base commission, bonuses, profit sharing offered to aggressive, results oriented person. Excellent opportunity. Send resume to Rick Anderson, 20224 Farmington Rd., Livonia, Mich 48152

SALES REPS
OUTSTANDING Opportunity for individuals with B.A. Degree & 2-3 yrs Outside Sales experience. Salary + commission + bonus. Great benefits! NO FEE!
Call Connie Breitbach
Phoenix Personnel
478-1119

SALES REPS
$50,000
1st Year Potential
All leads provided. Only outside sales reps need apply. Some computer knowledge preferred.
Call 474-0001
MICHADA COMPUTERS
29200 Vassar
Livonia, MI 48152

SALES
We are one of the nations leading preparation sportswear distributors expanding our sales/telemarketing department. Aggressive, career-minded candidates only. Must possess excellent telecommunication skills. Complete benefits package and competitive wages available. Respond with sample resume to: Broder Bros Co., 45555 Port St., Plymouth, MI 48170 Att Lynn

SIBLEY'S SHOES
IS HIRING NOW!-
Full time positions for Michigan's Largest Florsheim Dealer. Immediate openings with tremendous opportunities for advancement in mens and womens shoe sales. Experience desired, but willing to train bright persons. Paid health, dental, life insurance, vacations, plus other fringes. Apply in person to: Sibley's Shoes, Mr. Dezel, Wonderland Mall or Mr. McMillan at Livonia Mall.

TELEMARKETING MANAGEMENT
$25K-$35K
Colorado Prime, the nations largest gourmet food service has 2 entry level positions on our telemarketing team.
If you:
• Are professional
• Have telemarketing and/or telemarketing management experience
• Have a high level of enthusiasm that is contagious
We offer:
• Excellent salary
• Generous bonuses
• Full benefit package
• Room to grow
• Complete training
• Relocation opportunities within our $100 million public corporation
For personal & confidential interview please call
MISS WHITMAN
462-9234
It's much easier to be a winner, if you work with one

TELEPHONE SALES
Downtown manufacturer is looking for a professional interteamed in a career in industrial sales. Salary + plus commission. Will provide leads. Good opportunity to make money. Send resume to: PO Box 07476, Detroit, MI 48207

Telephone Sales
Nova Office seeks sharp person with sales experience. No soliciting - not telemarketing. Full-time, Part-time. $6.50 & up + commission + many benefits to start.
353-7489

THIS IS A CAREER OPPORTUNITY
- Offering a permanent, high income position if you are ambitious, aggressive, self motivated & will follow directions. Past sales experience helpful but not necessary - We are primarily interested in your personal attitude. If you qualify please call George 522-3200

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## SALES POSITIONS

Account sales representatives wanted. Immediate openings for highly motivated individuals. Will train. Potential earnings up to six figures. Excellent benefits. Send resume to:

PERSONNEL - AWS
P.O. BOX 10069
DETROIT, MI 48210
Equal Opportunity Employer

## CAREER SALES OPPORTUNITY

For nearly 40 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

**Weir, Manuel, Snyder & Ranke, Inc.**

Work with some of Michigan's highest-earning Real Estate Sales Associates. It's contagious. Due to an extremely active residential real estate market, a limited number of sales positions are currently available. For information about training and opportunity, call:

Rochester
Bill Jamnick 651-3500

Troy/Birmingham/Bloomfield Hills
Jack Cloud 689-7300

Plymouth/Northville/Canton
Jerome Delaney 455-6000

West Bloomfield/Farmington
Birmingham/Bloomfield Hills
Paul Koopke 851-5500

WEIR, MANUEL, SNYDER & RANKE, INC.
REALTORS

## PANASONIC

Excellent opportunity for serious sales professionals. Apply your talent & drive to an exciting career selling top quality office automation products for a progressive, growing firm. Experience is helpful but not a must.

Salary, commission & full benefits package. For more information call or send resume to:

Leslie Cure or Linda Wilk
Copy Duplicating Products, Inc.
21651 Melrose Avenue
Southfield, MI 48075
Phone: (313) 353-6460

## REAL ESTATE PRE-LICENSE CLASSES

Begin FEBRUARY 12, 1990
MON. & WED., 6 P.M. - 10 P.M.
For information, call
Lloyd E. Edwards,
268-1000

Schweitzer Real Estate, Inc. Better Homes and Gardens
21 OFFICES

## INTERESTED IN SELLING REAL ESTATE?

ASSOCIATE WITH TWO GENERATIONS OF SUCCESS

Well trained salespersons have an advantage!
Excellent training programs

BIRMINGHAM
JIM SORRENTINO
647-1900

BLOOMFIELD HILLS
CHRIS LEISMER
646-1800

NORTHVILLE
CHUCK FAST
349-1515

PLYMOUTH
DARLENE SHEMANSKI
453-6800

ROCHESTER
PHIL CANDELA
651-1040

TROY
JAN GRUPIDO
689-3300

LIVONIA
DON KAMEN
522-5333

LAKES AREA
CHRIS CORNELL
683-1122

OTHER LOCATIONS
LLOYD EDWARDS
268-1000

20 OFFICES

Schweitzer Real Estate, Inc. Better Homes and Gardens

## REAL ESTATE CAREER

*Michigan's Largest Real Estate Company Offers:*

- Fast Start Earning Program
- Over $40 Million in Corporate Referrals Annually
- High Commission Split
- Exotic Company-Paid Trips
- Supportive, Professional Sales Team

We will train you and start you on a long term, high income career.
Classes Starting Soon!

BIRMINGHAM
Tom Richard
646-1600

BLOOMFIELD HILLS
Roxanne Walsh
644-4700

WEST BLOOMFIELD
Fran Mersky
681-5700

TROY
Bob Sawyer
528-1300

OTHER LOCATIONS
Ann Walsh
356-7111
33 Offices

Real Estate One, Inc. 60 Years

## You're the best, you should be with the best.

You demand the best, so you deserve the best in return. This is your chance. At Coldwell Banker, we not only offer unlimited earning potential. We provide the marketing tools and management support you need.

Spend an hour or so with us, and we'll tell you more about the Coldwell Banker difference. If you don't, you'll never know how far you can go.

**CAREER SEMINAR!**
SATURDAY, FEBRUARY 17th
19214 Newburgh Road, Livonia
11:00 A.M.

For More Information Call
Tom Hervin 462-1811
Jim Stevens 459-6000
Dave Snell 347-3050

Appreciate the Difference. COLDWELL BANKER The Home Selling Team. Expect the best.

## Join our CENTURY 21

Hartford North, Inc.
PROFESSIONAL SALES TEAM
in our *NEW CONCEPT*
office facility in Livonia

We offer the following negotiated options
- 15 private individual offices
- 35 individual work stations
- Pre-license Training • Career Guidance
- Major Medical • Bonuses and Incentives
- Highly Motivated Environment
- Plush Surroundings

New to the Business or Established Pro, we have a lot to offer.

Call Bob Edwards for Confidential Interview
**525-9600**

## HAVE YOU HEARD THE EXCITING NEWS?

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IS MOVING AND EXPANDING

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