

# Couple has chance to climb out of debt

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A PORTION of the inheritance will be used to fund their daughter's first year in college. After that, they are relying on their income to provide the necessary funds.

This will drain a good part of the monthly savings from the debt reduction. As a result, they need to avoid the temptation to take on more debt. This is easy to say but hard to accomplish. Nevertheless, it is important that they strive to do so.

In our opinion, the best way to avoid backsliding is to create a "spending plan." This spending plan should be flexible and allow for contingencies, but it should be a written plan, and it should be reviewed periodically.

From a financial perspective, we recommend viewing the family unit as a business. As with all businesses, there are sources of income and certain definite expenses and also the need for periodic major capital expenditures.

To the extent possible, all future spending decisions should be made in advance and money set aside. By assessing their financial resources and then allocating them to the highest priorities, they should be able to meet most of their short term and long term goals.

In deciding which debts to pay off first, they should retire those carrying higher interest rates first, while also being aware of the tax treatment for the various debts.

Generally, mortgage interest remains fully deductible, while personal interest is just 10 percent deductible in 1980 and non-deductible thereafter. Based upon that criteria, we would recommend they pay off the credit cards first, followed by the bank loan and finally the auto loan and second mortgage.

THEY ARE fortunate in having an excellent pension plan. After 30 years of teaching, both will receive almost one half of their salaries. They both elected an optional provision that increases their monthly pensions each year after retirement. For this benefit, they pay a percent of their incomes during their working years. In their circumstances, we believe that they made a wise choice.

Along with Social Security, their pensions will provide them with nearly all of the income they anticipate needing at retirement. Nevertheless, we would suggest they make

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modest contributions to a personal retirement plan.

This will help provide them with a cushion and flexibility should any major expenditures be necessary or desired at retirement. It also begins the habit of saving something from their income.

The most efficient savings vehicle for them at this time is the tax-sheltered annuities available through their school districts. These provide for tax deductible contributions and tax-deferred earnings.

We would suggest that perhaps \$100 per month deducted from each income is a reasonable target, given the other demands on their cash flow. After the children are through college, they should plan on increasing these monthly contributions.

Bill and Sally are lucky that they have the chance to pay off significant debts due to the inheritance. Now with determination and some skill in planning, they can create their own luck in the future.

By following through on the recommendation, we believe they have an excellent opportunity to get ahead and meet their major financial goals.

Dan Boyce, a Certified Financial Planner at the Center for Financial Planning in Southfield, has been recognized by Money magazine as one of the top financial planners in the nation. Alan Ferrara is a partner in the Farmington Hills law firm of Cousins, Lansky, Foulk, Ellis, Roeder & Lazar. Both serve on the board of directors for the Southeast Michigan Chapter of the International Association for Financial Planning.

# Everyone feeds the tax collectors

Over the years I have heard of many stories of how rich people pay very little taxes while the low-income taxpayers are taxed heavily. I have also heard complaints from many affluent taxpayers that their less-affluent counterparts do not pay their fair share of taxes.

This column is devoted to finding the "truth" relating to the tax burdens of the low-income, the middle-income, and the high-income taxpayers.

At my request, W. James Piercey, a certified public accountant, developed the accompanying table by making the following assumptions:

• The data relate to a family of four, married, filing a joint return. For each income level the total personal exemption is \$8,000 (4 multiplied by \$2,000 per exemption).

• The deduction for a given income level is either a standard deduction of \$5,000, or 10 percent of gross income, whichever is greater.

• In figuring the tax burden, Social Security taxes are added to federal and Michigan taxes.

• Local taxes are ignored.

For a family with a gross income of \$60,000, deductions are \$5,000 (10 percent of \$60,000, which is higher than the standard \$5,000 deduction). Personal exemptions are \$8,000 (\$8,000 minus \$5,000, minus \$5,000). Social Security taxes are \$3,924, while federal and state taxes are \$8,837 and \$2,466, respectively.

So the total taxes are \$15,227 (\$3,924 plus \$8,837 plus \$2,466), which works out to 25.4 percent of gross income.

The last column of this table reveals two interesting facts:

• Low-income taxpayers do pay a lower percentage of their income in taxes, but the level quickly rises to around 20 percent.

• Affluent taxpayers are not taxed to death. Their tax burden tops out at around 30 percent.

Seminars are scheduled for 7-8:30 p.m. at the offices of Coordinated Financial Planning, Sheffield Office Park, 3250 W. Big Beaver, Suite 540, Troy as follows: May 15: "Tax-free (85%) Annuity Income without Losing the Principle"; May 29: "How to Choose the Best Mutual Fund"; June 12: "What to do with Lump Sum Distribution in Retirement"; June 26: "Reducing Retirement Worries."

For reservations, please call 643-8888.

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## Total taxes — married filing joint return with 4 exemptions

income	deduction	taxable	S.S. tax	Fed. tax	MI tax	total	percent
5,000	5,000	0	383	0	0	383	7.7
10,000	5,000	5,000	765	0	166	931	9.3
15,000	5,000	10,000	1,148	300	396	1,843	12.3
20,000	5,000	15,000	1,530	1,050	626	3,206	16.0
25,000	5,000	20,000	1,913	1,800	856	4,568	18.3
30,000	5,000	25,000	2,295	2,550	1,086	5,931	19.8
35,000	5,000	30,000	2,678	3,300	1,316	7,293	20.8
40,000	5,000	35,000	3,060	4,050	1,546	8,656	21.6
45,000	5,000	40,000	3,443	4,817	1,776	10,135	22.5
50,000	5,000	45,000	3,825	5,577	2,006	11,417	23.0
55,000	5,000	50,000	4,208	6,337	2,236	12,781	23.4
60,000	5,000	55,000	4,590	7,097	2,466	14,153	23.8
65,000	5,000	60,000	4,973	7,857	2,696	15,526	24.0
70,000	5,000	65,000	5,355	8,617	2,926	16,898	24.3
75,000	5,000	70,000	5,738	9,377	3,156	18,271	24.6
80,000	5,000	75,000	6,120	10,137	3,386	19,643	24.9
85,000	5,000	80,000	6,503	10,897	3,616	21,016	25.2
90,000	5,000	85,000	6,885	11,657	3,846	22,389	25.5
95,000	5,000	90,000	7,268	12,417	4,076	23,761	25.8
100,000	5,000	95,000	7,650	13,177	4,306	25,133	26.1
105,000	5,000	100,000	8,033	13,937	4,536	26,505	26.4
110,000	5,000	105,000	8,415	14,697	4,766	27,877	26.7
115,000	5,000	110,000	8,798	15,457	4,996	29,249	27.0
120,000	5,000	115,000	9,180	16,217	5,226	30,621	27.3
125,000	5,000	120,000	9,563	16,977	5,456	31,993	27.6
130,000	5,000	125,000	9,945	17,737	5,686	33,365	27.9
135,000	5,000	130,000	10,328	18,497	5,916	34,737	28.2
140,000	5,000	135,000	10,710	19,257	6,146	36,109	28.5
145,000	5,000	140,000	11,093	20,017	6,376	37,481	28.8
150,000	5,000	145,000	11,475	20,777	6,606	38,853	29.1
155,000	5,000	150,000	11,858	21,537	6,836	40,225	29.4
160,000	5,000	155,000	12,240	22,297	7,066	41,597	29.7
165,000	5,000	160,000	12,623	23,057	7,296	42,969	30.0
170,000	5,000	165,000	13,005	23,817	7,526	44,341	30.3
175,000	5,000	170,000	13,388	24,577	7,756	45,713	30.6
180,000	5,000	175,000	13,770	25,337	7,986	47,085	30.9
185,000	5,000	180,000	14,153	26,097	8,216	48,457	31.2
190,000	5,000	185,000	14,535	26,857	8,446	49,829	31.5
195,000	5,000	190,000	14,918	27,617	8,676	51,201	31.8
200,000	5,000	195,000	15,300	28,377	8,906	52,573	32.1
205,000	5,000	200,000	15,683	29,137	9,136	53,945	32.4
210,000	5,000	205,000	16,065	29,897	9,366	55,317	32.7
215,000	5,000	210,000	16,448	30,657	9,596	56,689	33.0
220,000	5,000	215,000	16,830	31,417	9,826	58,061	33.3
225,000	5,000	220,000	17,213	32,177	10,056	59,433	33.6
230,000	5,000	225,000	17,595	32,937	10,286	60,805	33.9
235,000	5,000	230,000	17,978	33,697	10,516	62,177	34.2
240,000	5,000	235,000	18,360	34,457	10,746	63,549	34.5
245,000	5,000	240,000	18,743	35,217	10,976	64,921	34.8

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